

Jarupong Deenit (Min)

1000 Ann street, Fortitude valley



0423400125



Minidin21@yahoo.com



Min Deenit



I want to find a role where I can further develop my skills and interests that will lead me to benefit the Business Industry.

Skills

- Understand what the buyer wants
- Establish trust with the buyer
- Personalize buyers interactions
- Tie daily activities to quota achievement
- Using sales technology to boost productivity
- Knowledge in sales and marketing
- Work very well with people and under pressure
- Self-motivated and focused to achieve to highest standards
- High ability to multi-task when necessary
- Proficient with computers and different types of software.

Experience

JAN 2017 – NOVEMBER 2019

Chef / Marriott International Hotel (Westin Brisbane)

- Monitoring and upholding orderly and hygienic work practices to ensure a premium food product.
- Monitoring the quality and quantity of foods that is prepared.
- Supervised meals accordingly, matching needs and tastes to guests.
- Followed recipes meticulously to cook food keeping up with quality standards and presentation instructions.
- Responsible to take a weekly inventory check to make up a plan of cost control.

JAN 2019 – DECEMBER 2020

Sales Consultant/ Telstra TSA (Telecommunication)

- Follow up with any clients to make sure that they are satisfied with product
- Communicate with customers by phone and by email to understand their needs
- Use data to help customers understand how products can help them achieve their goals
- Maintain a working knowledge of the company's various products and services
- Developing new and maintaining existing customer relationships
- Excellent communication skills written and verbal
- Computer skills to navigate around different systems and software within the company
- Working in a team to deliver outstanding results and services for the customers and overseeing how the team can innovate things to ensure that we can develop and perform better daily.

- Ability to hit different KPI's provided.

JAN 2021 – JULY 2022

Sales Consultant / Telstra VitaGroup (Retail)

- Leadership Skills
- Ability to remain calm & undertake various tasks
- Ability to utilize different types of technologies and devices for customers
- Upselling
- Ensuring that I maintain quality sales and leaving behind positive interactions with customers.
- Continuously reaching KPI
- Listening to customers' needs
- Networking with the rest of the company
- Help improve sales processes and customer
- Face to face direct marketing
- The ability to work well as part of a team
- Develop daily plan for high efficiency in results
- Confidence & persuasiveness, for "selling" your ideas
- The ability to meet deadlines & work under pressure
- Great spoken & written communication
- Drive, motivation & enthusiasm

Education

2016

Completed Year 12 / Mackay State High School

2018

Diploma Of Business / TAFE

2022

Diploma Of Audio Engineering / SAE Institute

2022

Diploma Of Software Engineering / In Progress

Referees

Available upon request.