

## **Consumer Purchase Behaviour**

Filter 0



Total Customers
618K

Avg. Profit per Box



\$35.13



Top-Selling Products and Categories											
Category ● Bars ● Bites ● Other											
\$1.09M	\$1.08M	\$1.05M	\$1.03M	\$1.03M	\$1.03M	\$1.02M	\$1.01M	\$1.00M	\$0.99M		
Dark Gold Essence	Almond Crunch Bites	Organic Cocoa Drizzle	Hazelnut Dream Bars	Spiced Mocha Bites	Midnight Mint Bites	Pure Cocoa Bars	Berry Bliss Truffles	Maple Caramel Delight	Honey Almond Fudge		

Customer Purchase Behaviour & Profit										
Product	Sales	Boxes	Customer	\$ per Customer ▼	Profit	% Profit	Profit Target	Sales Trend		
Snowy White Delights	\$979,188	87,237	24012	\$40.78	\$418,254	42.7%	7	~~~~~		
⊞ Nougat Crunch Bites	\$992,271	64,557	25788	\$38.48	\$584,916	58.9%	<u> </u>	4MVM~M		
⊞ Spiced Mocha Bites	\$1,029,490	58,052	26844	\$38.35	\$552,303	53.6%	<u> </u>	ww.w.		
⊕ Pure Cocoa Bars	\$1,015,994	66,004	26570	\$38.24	\$322,292	31.7%	7	MMM		
Organic Cocoa Drizzle	\$1,047,011	45,761	27688	\$37.81	\$609,078	58.2%	<u></u>	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
⊞ Hazelnut Dream Bars	\$1,030,323	86,978	27295	\$37.75	\$379,728	36.9%	7	M^^~		
Almond Crunch Bites	\$1,075,109	59,624	28626	\$37.56	\$877,157	81.6%	<u></u>	~~~~		
⊞ Baker's Delight Chips	\$932,491	75,226	25244	\$36.94	(\$1,064)	-0.1%	7	~~~~		
Total	\$21,701,722	1,344,574	617694	\$35.13	\$12,888,036	59.4%		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		

