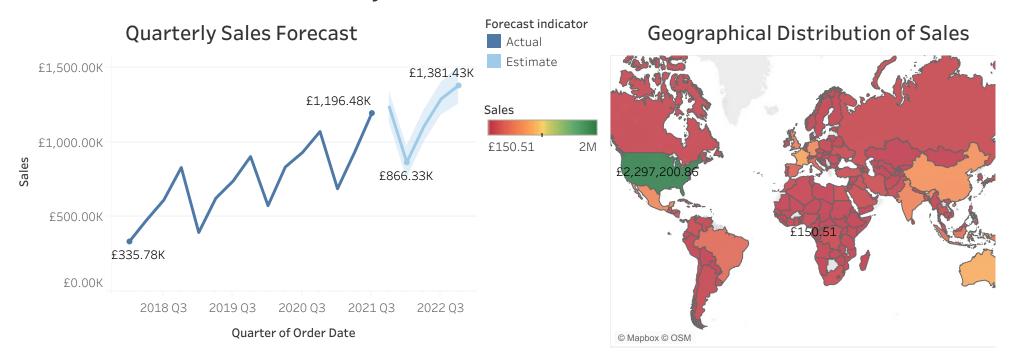
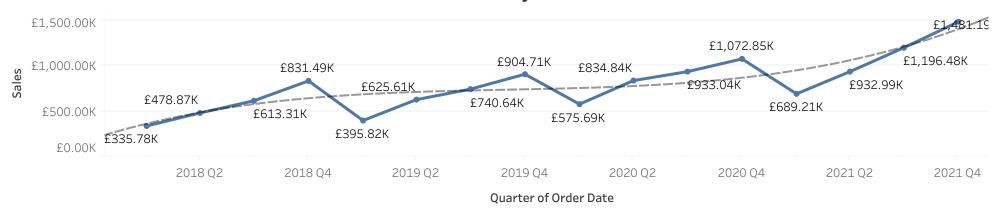
1 2 3 4 5

Quarterly Sales Performance and KPIs'



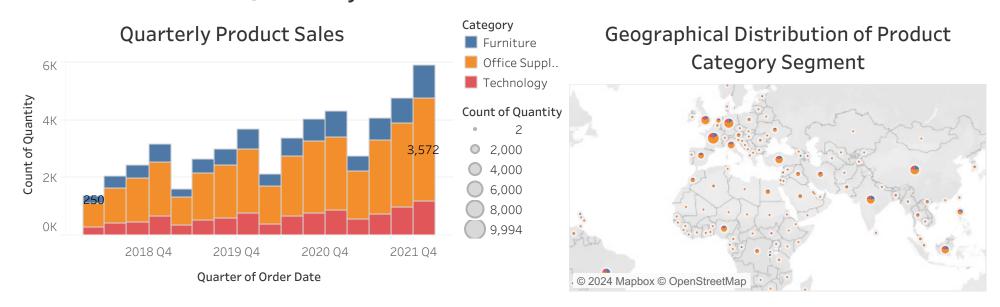
Sales Seasonality and Trends



Total Sales £12.64M Total Profit £1.47M Profit-Sales Ratio 11.61%

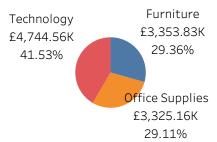
1 **2** 3 4 5

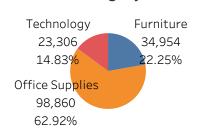
Quarterly Product Performance and KPIs'

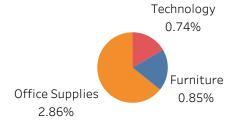


Product Seasonality and Trends



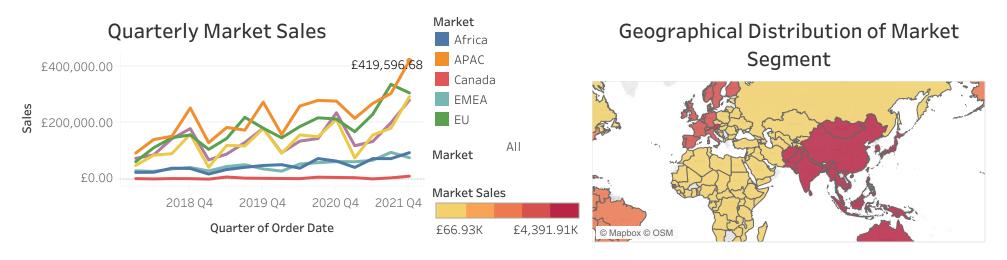






1 2 3 4 5

Quarterly Market Performance and KPIs's



Market Seasonality and Trends



Total Sales by Market

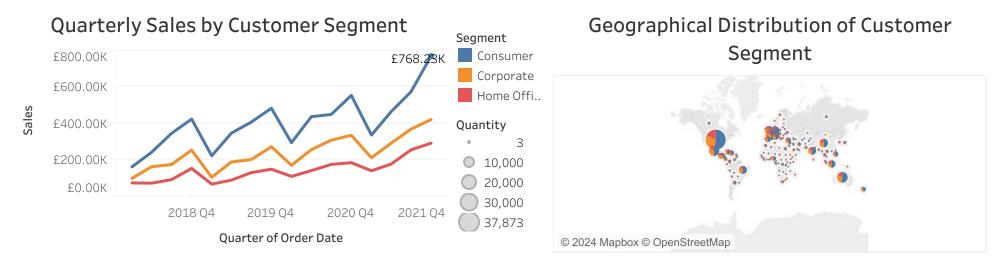
Total Quantity Sold by Market

Quantity-Sales Ratio by Market



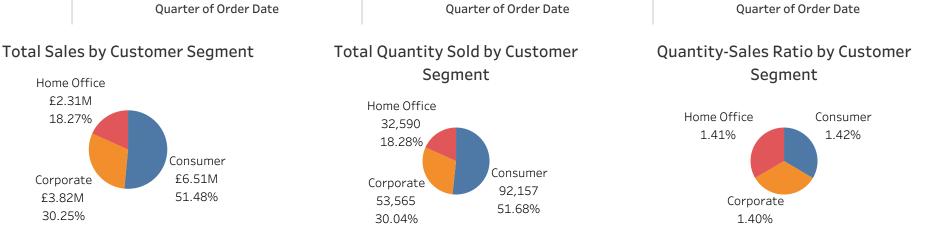
1 2 3 4 5

Customer Segment Analysis and KPIs'



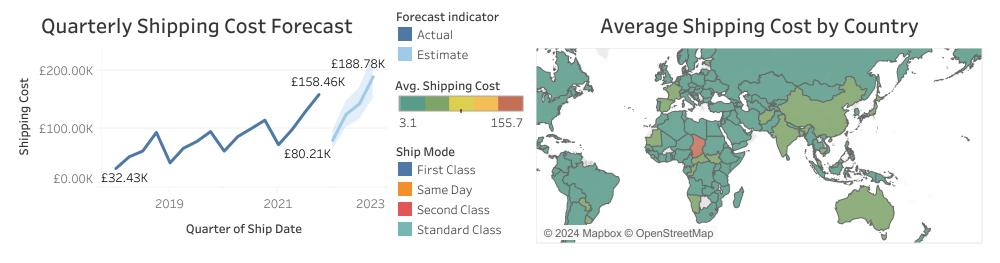
Customer Segment Seasonality and Trends





1 2 3 4 5

Shipping Cost Analysis



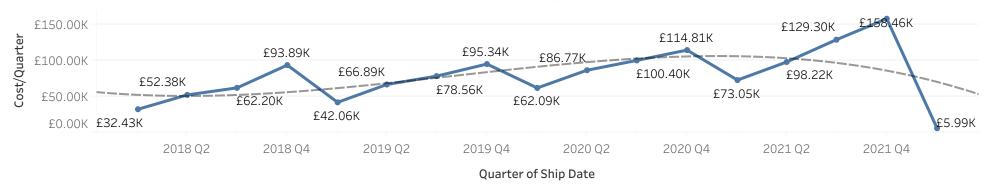
Total Shipping Cost

£1.35M

Average Cost per Shipping Mode

Standard Class Second Class First Class Same Day £19.97 £30.47 £41.05 £42.94

Shipping Cost Seasonality and Trend



Total Cost of Different Shipping Modes

Total Quantity of Different Shipping Modes

