

Segment	Country	Product	Discount Band
Government	Canada	Carretera	None
Government	Germany	Carretera	None
Midmarket	France	Carretera	None
Midmarket	Germany	Carretera	None
Midmarket	Mexico	Carretera	None
Government	Germany	Carretera	None
Midmarket	Germany	Montana	None
Channel Partners	Canada	Montana	None
Government	France	Montana	None
Channel Partners	Germany	Montana	None
Midmarket	Mexico	Montana	None
Enterprise	Canada	Montana	None
Small Business	Mexico	Montana	None
Government	Germany	Montana	None
Enterprise	Canada	Montana	None
Midmarket	United States of America	Montana	None
Government	Canada	Paseo	None
Midmarket	Mexico	Paseo	None
Channel Partners	Canada	Paseo	None
Government	Germany	Paseo	None
Channel Partners	Germany	Paseo	None
Government	Mexico	Paseo	None
Midmarket	France	Paseo	None
Small Business	Mexico	Paseo	None
Midmarket	Mexico	Paseo	None
Government	United States of America	Paseo	None
Government	Canada	Paseo	None
Channel Partners	United States of America	Paseo	None
Midmarket	Canada	Paseo	None
Government	Canada	Paseo	None
Government	Germany	Paseo	None
Government	Canada	Carretera	None
Government	Germany	Carretera	None
Midmarket	France	Carretera	None
Midmarket	Germany	Carretera	None
Midmarket	Mexico	Carretera	None
Government	Germany	Carretera	None

Midmarket	Germany	Montana	None
Channel Partners	Canada	Montana	None
Government	France	Montana	None
Channel Partners	Germany	Montana	None
Midmarket	Mexico	Montana	None
Enterprise	Canada	Montana	None
Small Business	Mexico	Montana	None
Government	Germany	Montana	None
Enterprise	Canada	Montana	None
Midmarket	United States of America	Montana	None
Government	Canada	Paseo	None
Midmarket	Mexico	Paseo	None
Channel Partners	Canada	Paseo	None
Government	Germany	Paseo	None
Channel Partners	Germany	Paseo	None
Government	Mexico	Paseo	None
Midmarket	France	Paseo	None
Small Business	Mexico	Paseo	None
Midmarket	Mexico	Paseo	None
Government	United States of America	Paseo	None
Government	Canada	Paseo	None
Channel Partners	United States of America	Paseo	None
Midmarket	Canada	Paseo	None
Government	Canada	Paseo	None
Government	Germany	Paseo	None

Units Sold	Manufacturing P	Sale Price	Gross Sales
1618.5	3	20	32370
1321	3	20	26420
2178	3	15	32670
888	3	15	13320
2470	3	15	37050
1513	3	350	529550
921	5	15	13815
2518	5	12	30216
1899	5	20	37980
1545	5	12	18540
2470	5	15	37050
2665.5	5	125	333187.5
958	5	300	287400
2146	5	7	15022
345	5	125	43125
615	5	15	9225
292	10	20	5840
974	10	15	14610
2518	10	12	30216
1006	10	350	352100
367	10	12	4404
883	10	7	6181
549	10	15	8235
788	10	300	236400
2472	10	15	37080
1143	10	7	8001
1725	10	350	603750
912	10	12	10944
2152	10	15	32280
1817	10	20	36340
1513	10	350	529550
1618.5	3	20	32370
1321	3	20	26420
2178	3	15	32670
888	3	15	13320
2470	3	15	37050
1513	3	350	529550

921	5	15	13815
2518	5	12	30216
1899	5	20	37980
1545	5	12	18540
2470	5	15	37050
2665.5	5	125	333187.5
958	5	300	287400
2146	5	7	15022
345	5	125	43125
615	5	15	9225
292	10	20	5840
974	10	15	14610
2518	10	12	30216
1006	10	350	352100
367	10	12	4404
883	10	7	6181
549	10	15	8235
788	10	300	236400
2472	10	15	37080
1143	10	7	8001
1725	10	350	603750
912	10	12	10944
2152	10	15	32280
1817	10	20	36340
1513	10	350	529550

Discounts	Sales	COGS	Profit
\$ -	32370	16185	16185
\$ -	26420	13210	13210
\$ -	32670	21780	10890
\$ -	13320	8880	4440
\$ -	37050	24700	12350
\$ -	529550	#####	136170
\$ -	13815	9210	4605
\$ -	30216	7554	22662
\$ -	37980	18990	18990
\$ -	18540	4635	13905
\$ -	37050	24700	12350
\$ -	333187.5	#####	13327.5
\$ -	287400	#####	47900
\$ -	15022	10730	4292
\$ -	43125	41400	1725
\$ -	9225	6150	3075
\$ -	5840	2920	2920
\$ -	14610	9740	4870
\$ -	30216	7554	22662
\$ -	352100	#####	90540
\$ -	4404	1101	3303
\$ -	6181	4415	1766
\$ -	8235	5490	2745
\$ -	236400	#####	39400
\$ -	37080	24720	12360
\$ -	8001	5715	2286
\$ -	603750	#####	155250
\$ -	10944	2736	8208
\$ -	32280	21520	10760
\$ -	36340	18170	18170
\$ -	529550	#####	136170
\$ -	32370	16185	16185
\$ -	26420	13210	13210
\$ -	32670	21780	10890
\$ -	13320	8880	4440
\$ -	37050	24700	12350
\$ -	529550	#####	136170

\$ -	13815	9210	4605
\$ -	30216	7554	22662
\$ -	37980	18990	18990
\$ -	18540	4635	13905
\$ -	37050	24700	12350
\$ -	333187.5	#####	13327.5
\$ -	287400	#####	47900
\$ -	15022	10730	4292
\$ -	43125	41400	1725
\$ -	9225	6150	3075
\$ -	5840	2920	2920
\$ -	14610	9740	4870
\$ -	30216	7554	22662
\$ -	352100	#####	90540
\$ -	4404	1101	3303
\$ -	6181	4415	1766
\$ -	8235	5490	2745
\$ -	236400	#####	39400
\$ -	37080	24720	12360
\$ -	8001	5715	2286
\$ -	603750	#####	155250
\$ -	10944	2736	8208
\$ -	32280	21520	10760
\$ -	36340	18170	18170
\$ -	529550	#####	136170

Date	Month Number	Month Name	Year
41640	1	January	2014
41640	1	January	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41974	12	December	2014
41699	3	March	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41821	7	July	2014
41852	8	August	2014
41883	9	September	2014
41548	10	October	2013
41974	12	December	2014
41671	2	February	2014
41671	2	February	2014
41791	6	June	2014
41791	6	June	2014
41821	7	July	2014
41852	8	August	2014
41518	9	September	2013
41518	9	September	2013
41883	9	September	2014
41913	10	October	2014
41579	11	November	2013
41579	11	November	2013
41609	12	December	2013
41974	12	December	2014
41974	12	December	2014
41640	1	January	2014
41640	1	January	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41974	12	December	2014

41699	3	March	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41791	6	June	2014
41821	7	July	2014
41852	8	August	2014
41883	9	September	2014
41548	10	October	2013
41974	12	December	2014
41671	2	February	2014
41671	2	February	2014
41791	6	June	2014
41791	6	June	2014
41821	7	July	2014
41852	8	August	2014
41518	9	September	2013
41518	9	September	2013
41883	9	September	2014
41913	10	October	2014
41579	11	November	2013
41579	11	November	2013
41609	12	December	2013
41974	12	December	2014
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41640	1	January	2014
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41699	3	March	2014
41791	6	June	2014
41791	6	June	2014
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41579	11	November	2013
41579	11	November	2013
41609	12	December	2013
41974	12	December	2014
41974	12	December	2014
41640	1	January	2014
41640	1	January	2014
41791	6	June	2014
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41791	6	June	2014
41974	12	December	2014

41699	3	March	2014
41791	6	June	2014
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41791	6	June	2014
41821	7	July	2014
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41883	9	September	2014
41913	10	October	2014
41579	11	November	2013
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41609	12	December	2013
41974	12	December	2014
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41579	11	November	2013
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41974	12	December	2014
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