```
1 rm(list=ls())
 2 cat("\014") #clean console
 3
 4 #====Basic=====
5 library(tidyverse)
6 library(caret)
 7 library(skimr)
8 library(ggplot2)
 9 library(cluster)
10 library(psych)
11 library(ggcorrplot)
12 library(flexclust)
13
14 setwd('C:\\Users\\Jason Xu\\Desktop\\
   Framework_2\\Group project')
15 clean = read.csv('clean_dataset.csv',
   header = T)
16
17 #====description of the variables=====
18 # order_id - (A unique number to identity
   the order)
19 # user_id - (A unique number to identify
   the user)
20 # order_number - (The number of times a
   user purchased at hunter) [question 1]
21 # order_dow - (Day of the Week the order
   was made)
22 # order_hour_of_day - (Time of the order
   ) [auestion 2]
23 # days_since_prior_order - (History of the
    order)
24 # product_id - (Id of the product) [
   quesiton 2] [question 3]
```

```
25 # add_to_cart_order - (Number of items
   added to cart)
26 # reordered - (If the reorder took place,
   0000) [question 1]
27 # department_id - (Unique number allocated
   to each department)
28 # department - (Names of the departments)
29 # product_name - (Name of the products)
30 # frequency - # of time a user purchased
   at hunter
31
32 # The variables we need to use to solve
  each problem:
33 # [question 1]: order_number,
   add_to_cart_order
34 # [question 2]: order_hour_of_day,
  product_id
35 # [question 3]: order_number, product_id,
  order_hour_of_day
36
37
38 # '''
39 # purchasing_count <- ecommerce %>%
40 # group_by(user_id, department) %>%
41 # summarise(count = n()) %>%
42 # pivot_wider(names_from = department,
   values_from = count, values_fill = 0)
43 # '''
44
45  #=====Dimension Reduction ======
46 #dropping id attributes
47 df <- clean %>% select(order_dow,
   order_hour_of_day, days_since_prior_order
```

```
47 , add_to_cart_order, reordered,
   first_time_purchase)#%>%left_join(
  purchse_frequency, by='user_id')%>%select
   (-user_id)
48
49 #=====Suitability for Factor Analysis=====
50
51 ggcorrplot(cor(df),colors = c('red','white
   ','green'),type = 'lower')
52 KMO(r = cor(df)) \#KMO = 0.5
53 cortest.bartlett(cor(df), n = 105273) #
   significan
54
55 #=====Factor Analysis=====
56 scree_plot=scree(cor(df),factors = T, pc=T
57 # 2 components suggested
58 data.frame(factor = 1:ncol(df), eigen =
   eigen(cor(df))$values)
59 # 3 components suggested
60 fa.parallel(df,fa='fa',fm = 'pa')
61 # 3 components suggested
62
63 # 3 factors selected
64 fa = fa(r = df, nfactors = 3, fm = 'pa',
   rotate = 'none')
65 fa$Vaccounted # 64% explained
66 data.frame(communality = fa$communality)
67
68 print(fa$loadings,cut=0.1)
69 fa.diagram(fa,sort = T)
70
71 #====Principal Componenet Analysis====
```

```
72
73 library(FactoMineR)
74 pca_facto = PCA(df,graph = F)
75 library(factoextra)
76 fviz_eig(pca_facto,ncp=11,addlabels = T)
77
78 pca = prcomp(df,scale. = F)
79 fviz_eig(pca,ncp = 11,addlabels = T)
80 pca_facto$eig[pca_facto$eig[,'eigenvalue'
   ]>1,]
81 # 3 components
82 pca_facto$eig
83
84 pca_facto = PCA(df,scale.unit = T,ncp = 3
   , qraph = F)
85 pca_facto$var$contrib %>%
     round(2)
86
87 library(factoextra); library(gridExtra)
88 charts = lapply(1:3, FUN = function(x)
   fviz_contrib(pca_facto,choice = 'var',
   axes = x,title=paste('Dim',x)))
89 grid.arrange(grobs = charts)
90 fviz_pca_var(X = pca_facto,col.var = '
   contrib', gradient.cols = c('red'), col.
   circle = 'steelblue',repel = T)
91 # 59% total variance explained
92
93 trainComponents = pca_facto$ind$coord
94
95
96 #=====Cluster Anαlysis=====
97 within_ss = sapply(X = 1:9, #1 to 9 means
    to find the best number of clusters from
```

```
1 to 9
 97
                       FUN = function(x)
 98
    kmeans(clean,centers = x,iter.max = 100)$
    tot.withinss)
 99
100 ratio_ss = sapply(X = 1:9,
                      FUN = function(x) {
101
102
                        km = kmeans(clean,
    centers = x, iter.max = 100)
                        ratio = km$betweenss/
103
    km$totss
104
                        return(ratio)
                      })
105
106
107 dat = data.frame(clusters=1:9, within_ss,
    ratio_ss)
108 dat #check the result
109
110 #=====Plot=====
111 par(mar = c(4, 4, 2, 2)) # set the figure
     margin
112
113 # Elbow in Ratio Plot
114 ggplot(dat,aes(x=clusters,y=ratio_ss))+
115
      geom_line(color='steelblue', size=1.4)+
116
      scale_x_continuous(breaks=1:9,
    minor_breaks = 1:9) +
      geom_vline(xintercept=4) # 4 clusters
117
    would be the best number of clusters
118
119 # Elbow in Within_ss (within sum of
    squares Plot)
120 ggplot(dat,aes(x=clusters,y=within_ss))+
```

```
geom_line(color='steelblue',size=1.4)+
121
122
     scale_x_continuous(breaks=1:9,
   minor_breaks = 1:9) +
123
     geom_vline(xintercept=4) # 4 clusters
   would be the best number of clusters
124
125 # Conclusion: We decide to choose 4
   clusters for further analysis
126
128 set.seed(100)
129 km = kmeans(clean, centers = 4,iter.max =
    100, nstart =1) # k-means analysis
130 table(km$cluster)
131 k_cluster = km$cluster #00000
132
133 data2 = cbind(clean,k_cluster) #
   0000000000000cluster
134 data2
135
136 data2 %>%
     select(order_id:first_time_purchase,
137
   k_cluster) %>% # select the range of
   columns
138 group_by(k_cluster) %>%
139
     summarize_all(function(x) round(mean(x,
   na.rm=T),4)) %>%
     data.frame() #0000cluster0000000,
140
   DDDDinsights
141
142 #=====Cluster then Predict Using
   Regression=====
143 #----research question 1-----
```

```
144 #split data
145 set.seed(100)
146 split = createDataPartition(y=clean$
    add_to_cart_order,p = 0.7,list = F,groups
     = 100)
147 train = clean[split,]
148 test = clean[-split,]
149
150 #regression predict
151 linear = lm(add_to_cart_order~.,train)
152 summary(linear)
153 sseLinear = sum(linear$residuals^2);
    sseLinear
154
155 #test dataset
156 predLinear = predict(linear, newdata=test)
157 sseLinear = sum((predLinear-test$
    add_to_cart_order)^2); sseLinear
158
159 #remove outcome
160 trainNorm = subset(train, select=-c(
    add_to_cart_order)) # remove outcome
161 testNorm = subset(test,select=-c(
    add_to_cart_order)) # remove outcome
162
163 # Since our data is clean already, so we
    do not need to normalize the data again
164
165 set.seed(100)
166 \text{ km} = \text{kmeans}(x = \text{trainNorm,centers} = 2,
    iter.max=100, nstart=1)
167 #km$center
168
```

```
169 # Total within sum of squares Plot
170 within_ss = sapply(1:10,FUN = function(x
    ) kmeans(x = trainNorm, centers = x, iter.
    max = 100, nstart = 1)$tot.withinss)
171 ggplot(data=data.frame(cluster = 1:10,
    within_ss), aes(x=cluster, y=within_ss))+
      geom_line(col='steelblue',size=1.2)+
172
     geom_point()+
173
174 scale_x_continuous(breaks=seq(1,10,1))+
     geom_vline(xintercept=2)# result: 2
175
    clsuters
176
177 # Ratio Plot
178 ratio_ss = sapply(1:10, FUN = function(x
    ) \{km = kmeans(x = trainNorm, centers = x,
    iter.max = 100, nstart = 1)
179 km$betweenss/km$totss} )
180 ggplot(data=data.frame(cluster = 1:10,
    ratio_ss),aes(x=cluster,y=ratio_ss))+
      geom_line(col='steelblue',size=1.2)+
181
     geom_point()+
182
183 scale_x_continuous(breaks=seq(1,10,1))+
     geom_vline(xintercept=2)# result: 2
184
    clsuters
185
186 # Apply Clustering Solution from Train to
     Test
187 km_kcca = as.kcca(km,trainNorm) #
    flexclust uses objects of the classes
    kcca
188 clusterTrain = predict(km_kcca)
189 clusterTest = predict(km_kcca,newdata=
    testNorm)
```

```
190
191 table(clusterTrain) # check trαin cluster
192 table(clusterTest) # check test cluster
193
194 # Split train and test based on cluster
   membership
195 train1 = subset(train,clusterTrain==1)
196 train2 = subset(train,clusterTrain==2)
197
198 test1 = subset(test,clusterTest==1)
199 test2 = subset(test,clusterTest==2)
200
201 # Predict for each Cluster then Combine
202 lm1 = lm(add_to_cart_order~.,train1)
203 lm2 = lm(add_to_cart_order~.,train2)
204
205 pred1 = predict(lm1,newdata=test1)
206 pred2 = predict(lm2,newdata=test2)
207
208 sse1 = sum((test1$add_to_cart_order-pred1
    )^2); sse1
209 sse2 = sum((test2$add_to_cart_order-pred2
    )^2); sse2
210
211 pred0verall = c(pred1,pred2)
212 qualityOverall = c(test1$
    add_to_cart_order,test2$add_to_cart_order
    )
213
214 sse0verall = sum((pred0verall -
    qualityOverall)^2); sseOverall # get the
    result of sse, can be used to prove our
    conclusion is more persuasive
```

```
215
216 # Compare Results
217 paste('SSE for model on entire data',
    sseLinear)
218 paste('SSE for model on clusters',
    sseOverall)
219
220
221 #----research question 2----
222 #split data
223 set.seed(100)
224 split = createDataPartition(y=clean$
   product_id, p = 0.7, list = F, groups = 100)
225 train = clean[split,]
226 test = clean[-split,]
227
228 #regression predict
229 linear = lm(product_id~.,train)
230 summary(linear)
231 sseLinear = sum(linear$residuals^2);
    sseLinear
232
233 #test dataset
234 predLinear = predict(linear, newdata=test)
235 sseLinear = sum((predLinear-test$
    product_id)^2); sseLinear
236
237 #remove outcome
238 trainNorm = subset(train, select=-c(
    product_id)) # remove outcome
239 testNorm = subset(test,select=-c(
    product_id)) # remove outcome
240
```

```
241 # Since our data is clean already, so we
    do not need to normalize the data again
242
243 set.seed(100)
244 km = kmeans(x = trainNorm, centers = 2,
    iter.max=100,nstart=1)
245 #km$center
246
247 # Total within sum of squares Plot
248 within_ss = sapply(1:10,FUN = function(x
    ) kmeans(x = trainNorm, centers = x, iter.
    max = 100, nstart = 1)$tot.withinss)
249 ggplot(data=data.frame(cluster = 1:10,
    within_ss), aes(x=cluster, y=within_ss))+
      geom_line(col='steelblue',size=1.2)+
250
251 geom_point()+
252 scale_x_continuous(breaks=seq(1,10,1))+
      geom_vline(xintercept=2) # result: 2
253
    clsuters
254
255 # Ratio Plot
256 ratio_ss = sapply(1:10,FUN = function(x
    ) \{km = kmeans(x = trainNorm, centers = x,
    iter.max = 100, nstart = 1)
257 km$betweenss/km$totss} )
258 ggplot(data=data.frame(cluster = 1:10,
    ratio_ss), aes(x=cluster, y=ratio_ss))+
259
      geom_line(col='steelblue',size=1.2)+
260
     geom point()+
    scale_x_continuous(breaks=seq(1,10,1))+
261
      geom_vline(xintercept=2) # result: 2
262
    clsuters
263
```

```
264 # Apply Clustering Solution from Train to
     Test
265 km_kcca = as.kcca(km,trainNorm) #
    flexclust uses objects of the classes
    kcca
266 clusterTrain = predict(km_kcca)
267 clusterTest = predict(km_kcca,newdata=
    testNorm)
268
269 table(clusterTrain) # check trαin cluster
270 table(clusterTest) # check test cluster
271
272 # Split train and test based on cluster
   membership
273 train1 = subset(train,clusterTrain==1)
274 train2 = subset(train,clusterTrain==2)
275
276 test1 = subset(test,clusterTest==1)
277 test2 = subset(test,clusterTest==2)
278
279 # Predict for each Cluster then Combine
280 lm1 = lm(product_id~.,train1)
281 lm2 = lm(product_id~.,train2)
282
283 pred1 = predict(lm1, newdata=test1)
284 pred2 = predict(lm2,newdata=test2)
285
286 sse1 = sum((test1$product_id-pred1)^2);
    sse1
287 sse2 = sum((test2$product_id-pred2)^2);
    sse2
288
289 pred0verall = c(pred1,pred2)
```

```
290 qualityOverall = c(test1$product_id,test2
    $product_id)
291
292 sse0verall = sum((pred0verall -
    qualityOverall)^2); sseOverall # get the
    result of sse, can be used to prove our
    conclusion is more persuasive
293
294 # Compare Results
295 paste('SSE for model on entire data',
    sseLinear)
296 paste('SSE for model on clusters',
    sseOverall)
297
```