#### 摘要:

品牌研究自上个世纪末开始进入了爆发性的增长阶段,产生了大量的文献。本文采用基于 R 语言的文献计量工具 Biblioshiny 对现有文献进行了系统性的文献回顾,主要识别了该领域的基本概念结构、基础知识结构、研究脉络,并且结合传播学领域的相关研究,指出了目前在该领域上的交叉研究上仍存在很大的潜力。

关键词:品牌:品牌传播:文献综述

## 一、引言

一般认为, Levy 和 Gardner 于 1955 年发表的品牌与产品(brand and product)一文拉开了品牌学术研究的序幕。而自 20 世纪 80 年代末, 大量学者开始从各个不同的角度切入品牌领域的研究, 如品牌形象(Park et al 1986), 品牌延伸(Aaker & Keller 1990), 品牌资产(Keller 1993), 品牌人格(Aaker J. 1997), 品牌关系(Fournier 1998), 品牌社群(Muniz et al 2001), 品牌依附(Park et al 2010), 品牌崇拜(Batra et al 2010), 品牌浸合(Hollebeek 2014)等等。

对于初入这个领域的学者来说, 想要在如此多的概念和理论里找到研究脉络和方向十分困难。而国内外学者对于该领域的文献综述类的文章, 主要也是选择某一个切片进行系统性的文献回顾, 如(Christodoulides et al 2010)对"基于消费者的品牌资产"的文献进行了概念和实证上的梳理, 并对其测量方式做出了回顾并提出结论。(Plumeyer et al 2019)选择 1991年至 2016年的 224 篇学术文章进行了系统性的文献回顾, 并就品牌形象测量方式的选择提供了相关路径。(Radler et al 2018)应用了元分析的方法对过往 20 年的 220 篇研究进行了文献分析, 并且发现了 5 个该研究方向的聚类: 品牌人格测量、品牌人格的直接/间接影响、品牌人格维度的发展动力、品牌人格在品牌延伸中的作用以及在其他相关领域的应用。并在研究的基础上提出来一个跨学科的品牌人格研究框架。

学者们大多致力于在某个研究方向上进行深入挖掘,而在广度上存在着不足。因此,本 文试图通过使用文献计量分析的方法以及对关键文献进行系统性地回顾,以提供一个该领域 的研究概貌,搭建一个平台与基础。

### 二、研究方法

(Zupic & Cater 2015)提出了标准的文献计量分析流程,包括:研究设计、数据收集、数据分析、数据可视化与结果阐释。本文将按照这 5 个步骤进行研究方法的阐述:

#### 1. 研究设计

研究设计这一步主要需要提出问题,并且根据提出的问题来选择合适的工具。本文主要回答以下几个问题: (1) 品牌研究学术领域的重要作者与重要作者有哪些? (2) 品牌研究的概念结构有什么特点? (3) 品牌研究的基础知识,知识结构与研究脉络是如何呈现的?本研究主要采用 Aria 博士基于 R 语言开发的 Biblioshiny 软件,可用于全流程的科学文献计量与可视化分析(Aria & Cuccurullo 2017)。

## 2. 数据收集

本研究的数据采集自 Web of Science Core Collection 数据库。以"Title: (brand), Language: (English), Document Types: (article OR review), Timespan: 1955-2019"为条件进行检索,共得到 11563 篇文献,并将结果保存为 txt.文件格式。

### 3. 数据分析

本研究主要用到的描述性统计分析,关键词共现分析,文献共被引分析以及历史直接引

## 文网络分析。描述性统计分析主要针对

### 4. 数据可视化

本研究主要的可视化方法有频数分布直方图、树图、(关键词)共现网络图、(文献)共引网络图、(文献)历史直接引文网络图。

### 5. 结果阐释

本研究的结果主要分为三个部分进行阐述:第一部分为该研究领域的基本信息,第二部分为关键词分析,主要展示品牌研究的概念结构;第三部分为文献分析,主要展示知识基础、知识结构与研究脉络。结尾部分将讨论该研究领域的现状及趋势。

### 6. 流程图展示

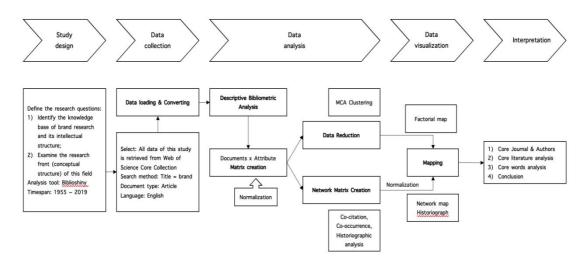


图 1: 研究流程图

# 三、研究结果

表一主要展示了本研究所获取的元数据的主要信息,包括文献总量 11563 篇, 21225 位作者,时间跨度为 1995 至 2019 年,引用文献 267681 篇,扩展关键词(keywords plus)9679个以及作者关键词(author's keywords)18997 个等。

表二主要展示了每年的文献数量情况,可以看到自 1955 年以来该领域的研究呈现一个增长态势,进入特别是在 14-19 年进入到了一个井喷期,

Results
11563
21225
1955:2019
2830
9679
18997
25.94
267681
0.545
2.74
2.12

表 1: 元数据基本信息

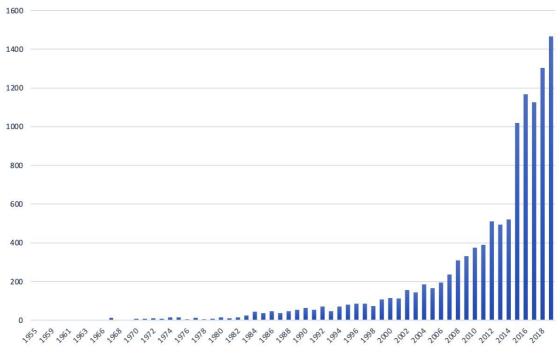


图 2: 文献数量趋势图

## 1. 重要作者及重要期刊

表 2 列举了依据影响力排序的 top20 的期刊与作者的相关信息,主要是基于 h 指数及其衍生的 g 指数和 m 指数来进行影响力计算。h 指数(Hirch index)主要是通过被引量的计算来衡量其影响力,g 指数与 m 指数则是在 h 指数的计算方法上进行了优化,但是从根本上文献被引量依然是其核心。

从期刊信息我们可以看出,品牌研究主要集中在市场营销领域,以及少量的广告学领域,比较遗憾的是分别于 1992 年和 1993 年创立的两份品牌研究领域的专业期刊 Journal of Product and Brand Management 与 Journal of Brand Management 并未出现在表内。但是,这两份期刊作为品牌研究的专门期刊也应当予以重视。

Journals	h_index	g_index	m_index	TC	NP
Journal of Marketing Research	82	154	2.157894737	24070	186
Journal of Business Research	74	127	2	21965	442
Journal of Marketing	71	111	1.918918919	29412	111
Journal of Consumer Research	65	138	1.710526316	19974	138
European Journal of Marketing	49	79	1.4	7899	228
Marketing Science	47	86	1.424242424	7453	91
Journal of Advertising	45	82	1.216216216	7166	120
Journal of Consumer Psychology	44	86	2.095238095	7593	108
Psychology & Marketing	41	66		5648	193
International Journal of Research in Marketing	39	77	1.625	6136	102
Journal of Advertising Research	37	58	0.973684211	4380	159
Journal of The Academy of Marketing Science	37	76	1.608695652	5858	77
Industrial Marketing Management	36	62	1.090909091	4107	93

Journal of Retailing	33	65	0.891891892	4456	65
Journal of International Marketing	30	49	1.25	2585	49
International Marketing Review	29	47		2531	89
Tourism Management	29	54	1.8125	3296	54
International Journal of Hospitality Management	27	40	2.25	1721	55
Computers in Human Behavior	25	42	2.272727273	1823	50
International Journal of Advertising	24	44	1.6	2309	94

表 2: 重要期刊信息

表三是按照总被引量来排序的前 20 位重要的作者,从作者信息我们可以看出,品牌研究主要是以美国主导的学术领域。其中,Keller 出版的战略品牌管理(Strategic Brand Management) 更是被誉为"品牌圣经"。然而,欧洲的品牌领域研究也独树一帜,例如,Kapferer 钻研的奢侈品品牌管理,以及 Chernatony 及其合作者出版的创建强势品牌(Creating Powerful Brands) 是欧洲影响最大的品牌学术教科书,在后文历史引文网络分析中会进一步介绍。

Authors	h_index	g_index	m_index	TC	NP	PY_start	Country
Keller KL	23	31	0.676	10105	31	1987	USA
Fournier S	11	14	0.423	4808	14	1995	USA
Park CW	15	20	0.395	4543	20	1983	USA
Muniz AM	9	11	0.375	4118	11	1997	USA
Aaker DA	11	11	0.355	3647	11	1990	USA
Monroe KB	5	6	0.139	3203	6	1985	USA
Macinnis DJ	10	11	0.286	3166	11	1986	USA
Aaker JL	4	4	0.167	2954	4	1997	USA
Grewal D	5	7	0.167	2745	7	1991	USA
Donthu N	7	9	0.269	2697	9	1995	USA
Batra R	10	13	0.303	2680	13	1988	USA
Dodds WB	2	2	0.056	2407	2	1985	USA
O'guinn TC	2	2	0.1	2218	2	2001	USA
Erdem T	13	15	0.52	2150	15	1996	USA
Brodie RJ	8	12	0.571	2129	12	2007	New
							Zealand
Lehmann DR	10	12	0.204	2103	12	1972	USA
Yoo B	4	4	0.19	2094	4	2000	USA
Chaudhuri A	2	2	0.1	2065	2	2001	USA
Holbrook MB	4	4	0.154	2063	4	1995	USA
De Chernatony L	21	28	0.955	2026	28	1999	UK

表 3: 重要作者信息

# 2. 关键词分析——重要概念

关键词,是文献计量分析中唯一能反映文献内容的渠道。因此,我们需要透过关键词的共现分析以及词频分析来把握该研究领域的基本概念结构。这里需要说明的是扩展关键词与

作者的关键词的区别,在(Zhang et al 2016<sup>1</sup>)的研究中发现,扩展关键词是运用共词分析探讨学科领域知识结构的较好选择,但是对于文献来说,其反映的主题和内容不够精确。因此,在关键词分析的时候,本文主要运用扩展关键词做共词分析,运用作者关键词来进行词频分析。

# 2.1 扩展关键词分析

通过图三,我们可以看到该研究领域的关键词可分为四个聚类,包含接近中心性、中介中心性等详细数据信息可见附录。在网络分析中,中介中心性代表的是一个结点作为其它两个结点之间最短路径的中介的次数,接近中心性代表的是每个结点到达其它结点的最短路径的平均长度。这里,我们主要关注的是关键词的中介中心性,在4个聚类中,中介中心性最高的关键词分别为 antecedents、behavior、equity 和 impact,分别对应图中的红色、蓝色、绿色和紫色。

聚类 1 主要研究的是前因,包括满意度、忠诚度、口碑传播、品牌浸合等概念,实质上从聚类的关键词可以看出,这一部分的内容其实是可以抽象为品牌关系,即从品牌关系的角度去探讨品牌资产的前因。(这里的前因,笔者认为是逻辑上的"If A, then B"中的"If A";

聚类 2 侧重于消费者行为的研究,包括消费者感知、消费者文化、消费者个性等要素; 聚类 3 主要是从品牌资产与品牌形象出发,涉及到创新、管理、战略、市场定位、声誉、 企业社会责任等多方面内容;

聚类 4 研究的是影响力, 围绕着影响力包含了一系列诸如品牌设计、态度、产品、信息、广告等的研究。

其中,聚类 4 和聚类 1 是内容最多的两个聚类,也反应了当前品牌研究的两个大方向,即如何通过品牌的影响力以及品牌产生影响力亦或者说形成品牌资产的前因。

<sup>&</sup>lt;sup>1</sup> Zhang, Juan., Yu, Qi., Zheng, Fashan et al. (2016). Comparing keywords plus of WOS and author keywords: A case study of patient adherence research. *Journal of the Association for Information Science and Technology*, 67(4), 967-972

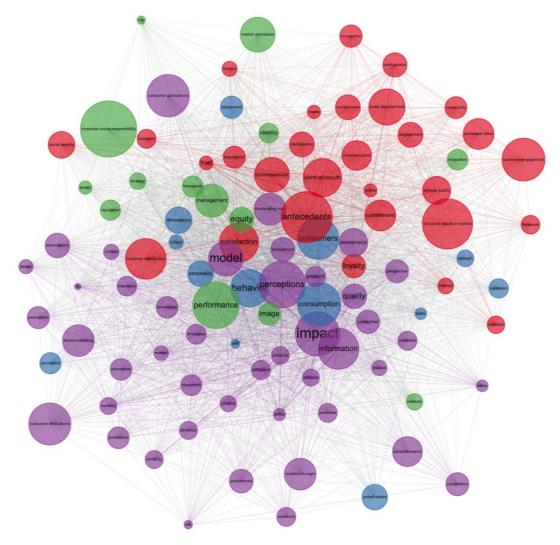


图 3: 扩展关键词共现网络图谱

## 2.2 作者关键词分析

在作者关键词分析中,笔者采用的是词频分析,并用树图进行可视化的展示。相比于扩展关键词在抽象层次上更能体现知识概念,作者关键词能够更加反映相对具体的主题与内容。我们在排除掉类似 brand, branding, consumer 等词汇后,按照词频排序,总结出 30 个较为重要的作者常用概念,包括:

Brand equity, brand loyalty, social media, place branding, brand image, brand personality, brand management, brand communication, brand trust, brand value, brand identity, brand relationship, brand attitude, emerging markets, luxury brands, perceived quality, internal branding, brand satisfaction, (re)purchasing intention, brand origin/orientation, brand community, brand engagement, brand awareness, brand experience, co-creation, brand extensions, brand commitment, brand attachment, corporate social responsibility (CSR).



图 4: 作者关键词树图

## 2.3 文献共引分析

从图 5 我们可以看出,在品牌研究领域的知识基础中共有 3 个大方向上的聚类,分别是以 Keller 为代表的聚类 1(红色), Fornell 为代表的聚类 2(蓝色)和以 Fournier 为代表的聚类 3(绿色)。在查阅了这 50 篇文献后(详细数据可见附录),做出如下小结:

在品牌研究领域中,存在着 3 类基础知识,分别侧重于战略品牌管理、定量研究方法以及关系论的视角。以 Keller、Aaker D.和 Park 为代表的市场营销领域的大师将品牌提升到了商业战略的层次,并且在研究中给出了品牌的测量框架、管理方法等实践工具。而以 Fornell、Podsakoff 和 Hair 等学者提供了基础的定量研究的方法论,在数据分析上使得研究工作更加严谨。而以 Fournier、Aaker J.和 Muniz 为代表的学者,从社会科学的角度切入进品牌研究,给品牌研究带来了更多的可能性,如品牌关系、品牌社群、品牌人格、品牌崇拜、品牌浸合等众多概念都借助于社会科学的知识,而这也反映了跨学科研究的必要性。

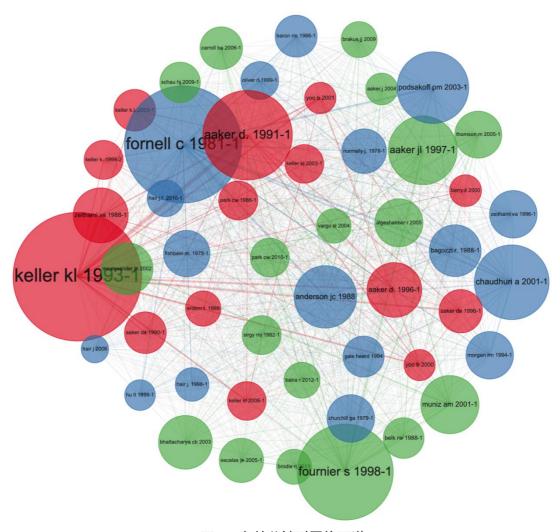


图 5: 文献共被引网络图谱

### 2.4 历史引文网络分析

我们从图 6 可以看出,在品牌研究领域,理论的演进存在一个十分统一的进程。这是一个十分有意思的现象,不同于其他学科存在着不同流派的起源、发展与路径,品牌的理论保持着超乎想象的一致性。1986 年,Park 发表了论文 Strategic brand concept-image management,并提出了现代品牌的三维概念,分别是: 功能 (Functional)、符号 (symbolic) 和经验 (experiential)。而从图中可以看到 1993 年,Keller 发表的文章起到了一个承前启后的重要作用,这篇文章的正式品牌资产领域的奠基之作 Conceptualizing,Measuring,and Managing Customer-Based Brand Equity。20 世纪末,21 世纪初的时候,风向开始转变了。1997 年 Aaker J.提出了 brand personality,1998 年 Fournier 提出了 brand relationship,2001 年 Muniz 提出了 brand community。这三篇 paper 从社会科学的角度切入了品牌的研究,如果从更为宏观的角度来看,整个品牌领域的研究转向其实与 20 世纪的西方学术界的转向"即从实体论(substantialism)走向关系论(relationalism)2"是一致的。

除了美国学者为代表的品牌理论建设,欧洲学者在品牌学术领域也有着重要的贡献,1991年法国 Kapferer 的 Strategic Brand Management 第一版出版,确立了"品牌识别(Brand Identity)"的基础地位。1992年,欧洲学者 de Chernatony 出版了 Creating Powerful Brands 一书,是欧洲影响最大的品牌学术教科书。2001年,de Chernatony 又出版了 From Brand Vision to Brand Evaluation。

<sup>&</sup>lt;sup>2</sup> 张华夏. 实在与过程: 本体论哲学的探索与反思[M]. 广州: 广东人民出版社, 1997

2002 年,牛津大学教授 Holt 发表论文 Why Do Brands Cause Trouble? A Dialectical Theory of Consumer Culture and Branding,创新性地提出来品牌建设的文化战略。此外,他于 04 年和 10 年 先 后 出 版 了 Cultural Branding 和 Cultural Strategy: using innovative ideologies to build breakthrough brands。

通过对历史文献进行分析,可以发现品牌研究领域这样的几个趋势:

- 1) 强调消费者的主体性
- 2) 从实体论到关系论
- 3) 从普适性到独异性

#### **Historical Direct Citation Network**

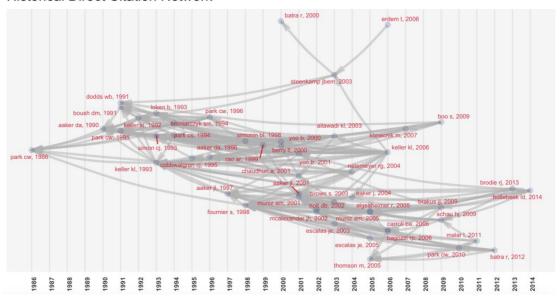


图 6: 历史引文网络图谱

### 四、总结

本文通过文献计量学的方法对现有的研究进行了多维度的分析。从扩展关键词的共现分析可以看到,其主要有四个概念聚类:(1) 关系视角的品牌前因;(2) 消费者行为;(3) 品牌资产与品牌形象;(4) 品牌影响力。从作者关键词的词频分析,总结了 30 个重要主题,包括:Brand equity, brand loyalty, social media, place branding, brand image, brand personality, brand management, brand communication, brand trust, brand value, brand identity, brand relationship, brand attitude, emerging markets, luxury brands, perceived quality, internal branding, brand satisfaction, (re)purchasing intention, brand origin/orientation, brand community, brand engagement, brand awareness, brand experience, co-creation, brand extensions, brand commitment, brand attachment, corporate social responsibility (CSR).

在文献分析当中,首先可以从共引分析得到三个基础知识的聚类,包括:(1)品牌资产;(2)定量研究方法论;(3)品牌关系。从历史引文分析可以得到三个趋势:(1)强调消费者的主体性;(2)从实体论到关系论;(3)从普适性到独异性。

最后,在研究的基础上,笔者认为:总体来说,整个品牌领域的研究以美国为主导,且核心中的核心是品牌资产的概念,不论是何种视角出发,如品牌关系、品牌人格、品牌社群等,其最后还是要落脚在资产的概念上。这是自上个世纪80年代的并购浪潮而形成的金融资本主义为主导的美式现实主义和功利主义。我认为,中国学者在学习这些品牌资产的相关内容的基础上,需要走出单纯的商业实践的视角,更多的从社会的角度出发。此外,在前因

的研究上,我们除了关系论的视角,可以多多借鉴欧洲的文化视角,基于中国悠久历史沉淀的庞大文化资源,如何通过品牌化的手段,让其重新焕发光彩,这也是学者应该努力的方向。

# Appendix

# **Articles by Historiographic Analysis**

Author	Paper	DOI	Year	LCS	GCS
Park CW	Strategic Brand Concept-Image Management	10.2307/1251291	1986	329	846
Aaker DA	Consumer Evaluations of Brand Extensions	10.2307/1252171	1990	531	1276
Park CW	Evaluation of Brand Extensions - The Role of Product	10.1086/209251	1991	280	588
	Feature Similarity and Brand Concept Consistency				
Dodds WB	Effects of Price, Brand, And Store Information on Buyers	10.2307/3172866	1991	226	2120
	Product Evaluations				
Boush DM	A Process-Tracing Study of Brand Extension Evaluation	10.2307/3172723	1991	216	422
Keller KL	The Effects of Sequential Introduction of Brand Extensions	10.2307/3172491	1992	242	561
Simon CJ	The Measurement and Determinants of Brand Equity - A	10.1287/mksc.12	1993	194	496
	Financial Approach	.1.28			
Loken B	Diluting Brand Beliefs - When Do Brand Extensions Have A	10.2307/1251855	1993	206	389
	Negative Impact				
Keller KL	Conceptualizing, Measuring, and Managing Customer-Based	10.2307/1252054	1993	1774	4749
	Brand Equity				
Broniarczyk	The Importance of The Brand in Brand Extension	10.2307/3152195	1994	225	466
SM					
Park CS	A Survey-Based Method for Measuring and Understanding	10.2307/3152199	1994	180	368
	Brand Equity and Its Extendibility				
Cobbwalgren	Brand Equity, Brand Preference, and Purchase Intent	10.1080/0091336	1995	206	454
СЈ		7.1995.10673481			
Park CW	Composite Branding Alliances: An Investigation of	10.2307/3152216	1996	139	306
	Extension and Feedback Effects				
Aaker DA	Measuring Brand Equity Across Products and Markets	10.2307/4116584	1996	425	999
		5			
Aaker JL	Dimensions of Brand Personality	10.2307/3151897	1997	850	2362
Fournier S	Consumers and Their Brands: Developing Relationship	10.1086/209515	1998	1006	2878
	Theory in Consumer Research				
Simonin BL	Is A Company Known by the Company It Keeps? Assessing	10.1177/0022243	1998	208	554
	the Spillover Effects of Brand Alliances on Consumer Brand	79803500105			
	Attitudes				
Rao AR	Signaling Unobservable Product Quality Through A Brand	10.2307/3152097	1999	144	427
	Ally				
Berry LL	Cultivating Service Brand Equity	10.1177/0092070	2000	283	681
		300281012			
Yoo B	An Examination of Selected Marketing Mix Elements and	10.1177/0092070	2000	431	1069
	Brand Equity	300282002			
Batra R	Effects of Brand Local and Nonlocal Origin on Consumer	10.1207/s153276	2000	153	555
	Attitudes in Developing Countries	63jcp0902_3			
Aaker JL	Consumption Symbols as Carriers of Culture: A Study of	10.1037//0022-3	2001	171	413

Yoo B	Developing and Validating A Multidimensional	10.1016/s0148-2	2001	436	979
	Consumer-Based Brand Equity Scale	963(99)00098-3			
Chaudhuri A	The Chain of Effects from Brand Trust And Brand Affect To	10.1509/jmkg.65	2001	609	1982
	Brand Performance: The Role Of Brand Loyalty	.2.81.18255			
Muniz AM	Brand Community	10.1086/319618	2001	553	2214
Holt DB	Why Do Brands Cause Trouble? A Dialectical Theory of	10.1086/339922	2002	205	876
	Consumer Culture and Branding				
Mcalexander	Building Brand Community	10.1509/jmkg.66	2002	346	1135
JH		.1.38.18451			
Ailawadi KL	Revenue Premium as An Outcome Measure of Brand Equity	10.1509/jmkg.67	2003	181	375
		.4.1.18688			
Brown S	Teaching Old Brands New Tricks: Retro Branding and The	10.1509/jmkg.67	2003	175	543
	Revival of Brand Meaning	.3.19.18657			
Escalas JE	You Are What They Eat: The Influence of Reference Groups	10.1207/s153276	2003	217	640
	on Consumers' Connections to Brands	63jcp1303_06			
Steenkamp	How Perceived Brand Globalness Creates Brand Value	10.1057/palgrave	2003	172	474
Jbem		.jibs.8400002			
Aaker J	When Good Brands Do Bad	10.1086/383419	2004	245	614
Netemeyer	Developing and Validating Measures of Facets Of	10.1016/s0148-2	2004	194	447
RG	Customer-Based Brand Equity	963(01)00303-4			
Escalas JE	Self-Construal, Reference Groups, And Brand Meaning	10.1086/497549	2005	257	726
Algesheimer	The Social Influence of Brand Community: Evidence from	10.1509/jmkg.69	2005	320	1015
R	European Car Clubs	.3.19.66363			
Muniz AM	Religiosity in The Abandoned Apple Newton Brand	10.1086/426607	2005	138	490
	Community				
Thomson M	The Ties That Bind: Measuring the Strength of Consumers'	10.1207/s153276	2005	356	899
	Emotional Attachments to Brands	63jcp1501_10			
Keller KL	Brands and Branding: Research Findings and Future	10.1287/mksc.10	2006	387	809
	Priorities	50.0153			
Carroll BA	Some Antecedents and Outcomes of Brand Love	10.1007/s11002-	2006	263	614
		006-4219-2			
Bagozzi RP	Antecedents and Purchase Consequences of Customer	10.1016/j.ijresma	2006	155	539
	Participation in Small Group Brand Communities	r.2006.01.005			
Erdem T	Brands as Signals: A Cross-Country Validation Study	10.1509/jmkg.20	2006	146	371
		06.70.1.34			
Konecnik M	Customer-Based Brand Equity for A Destination	10.1016/j.annals.	2007	133	331
		2006.10.005			
Schau HJ	How Brand Community Practices Create Value	10.1509/jmkg.73	2009	267	1008
		.5.30			
Brakus JJ	Brand Experience: What Is It? How Is It Measured? Does It	10.1509/jmkg.73	2009	383	1220
	Affect Loyalty?	.3.52			
Boo S	A Model of Customer-Based Brand Equity and Its	10.1016/j.tourma	2009	133	270
	Application to Multiple Destinations	n.2008.06.003			

Park CW	Brand Attachment and Brand Attitude Strength: Conceptual	10.1509/jmkg.74	2010	295	699
	and Empirical Differentiation of Two Critical Brand Equity	.6.1			
	Drivers				
Malar L	Emotional Brand Attachment and Brand Personality: The	10.1509/jmkg.75	2011	191	422
	Relative Importance of The Actual and The Ideal Self	.4.35			
Batra R	Brand Love	10.1509/jm.09.0	2012	262	551
		339			
Brodie RJ	Consumer Engagement in A Virtual Brand Community: An	10.1016/j.jbusres	2013	217	867
	Exploratory Analysis	.2011.07.029			
Hollebeek	Consumer Brand Engagement in Social Media	10.1016/j.intmar.	2014	164	658
LD	Conceptualization, Scale Development and Validation	2013.12.002			

# **Articles by Co-citation Network Analysis**

Author	Year	Article	Betweenness	Closeness	DOI	Cluster
Park CW	1986	Strategic brand	0.003982952	0.020408163	10.2307/1251291	1
		concept-image management				
Zeithaml VA	1988	Consumer perceptions of	0.035628221	0.020408163	10.2307/1251446	1
		price, quality, and value - a				
		means-end model and				
		synthesis of evidence				
Aaker DA	1990	Consumer evaluations of	0.00537874	0.020408163	10.2307/1252171	1
		brand extensions				
Aaker DA	1991	Managing brand equity [M]	0.060290753	0.020408163		1
Keller KL	1993	Conceptualizing, measuring,	0.281145678	0.020408163	10.2307/1252054	1
		and managing				
		customer-based brand equity				
Aaker DA	1996	Measuring brand equity	0.024463136	0.020408163	10.2307/4116584	1
		across products and markets			5	
Aaker DA	1996	Building strong brand [M]	0.020060582	0.020408163		1
Erdem T	1998	An empirical analysis of	0	0.02	10.1207/S15327	1
		umbrella branding			663JCP0702_02	
Keller KL	1998	Strategic brand management	0	0.02		1
		[M]				
Yoo B	2000	An examination of selected	0.017432255	0.020408163	10.1177/0092070	1
		marketing mix elements and			300282002	
		brand equity				
Berry LL	2000	Cultivating service brand	0.009424517	0.020408163	10.1177/0092070	1
		equity			300281012	
Yoo B	2001	Developing and validating a	0.035338298	0.020408163	10.1016/S0148-2	1
		multidimensional			963(99)00098-3	
		consumer-based brand equity				
		scale				
Keller KL	2003	Brand synthesis: The	0.010017065	0.020408163	10.1086/346254	1
		multidimensionality of brand				

		knowledge				
Keller KL	2003	Strategic brand management [M]	0.004944277	0.020408163		1
Keller KL	2006	Brands and branding: Research findings and future priorities	0.006403708	0.020408163	10.1287/mksc.10 50.0153	1
Fishbein M	1975	Belief attitude inte [M]	0.001604438	0.020408163		2
Nunnally JC	1978	Intro psychol measur [m]	0.021013177	0.020408163		2
Churchill GA	1979	A paradigm for developing better measures of marketing constructs	0.013647939	0.020408163	10.2307/3150876	2
Fornell C	1981	Evaluating Structural Equation Models with Unobservable Variables and Measurement Error	0.43316844	0.020408163	10.2307/3151312	2
Baron RM	1986	The moderator mediator variable distinction in social psychological-research - conceptual, strategic, and statistical considerations	0.022274995	0.020408163	10.1037/0022-35 14.51.6.1173	2
Anderson JC	1988	Structural equation modeling in practice - a review and recommended 2-step approach	0.069237044	0.020408163	10.1037/0033-29 09.103.3.411	2
Bagozzi RP	1988	On the evaluation of structural equation models	0.059224826	0.020408163	10.1287/mksc.7. 1.99	2
Morgan RM	1994	The commitment-trust theory of relationship marketing	0.036969097	0.020408163	10.2307/1252308	2
Gale Heard	1994	Customer loyalty: Toward an integrated conceptual framework	0.007100246	0.020408163	10.1177/0092070 394222001	2
Zeithaml VA	1996	The behavioral consequences of service quality	0.01087414	0.020408163	10.2307/1251929	2
Hair JF	1998	Multivariate data [M]	0.011358759	0.020408163		2
Oliver RL	1999	Whence consumer loyalty?	0.039260264	0.020408163	10.2307/1252099	2
Hu LT	1999	Cutoff Criteria for Fit Indexes in Covariance Structure Analysis: Conventional Criteria Versus New Alternatives	0.016052552	0.020408163	10.1080/1070551 9909540118	2
Chaudhuri A	2001	The chain of effects from brand trust and brand affect to brand performance: The role of brand loyalty	0.0736156	0.020408163	10.1509/jmkg.65 .2.81.18255	2

Podsakoff PM	2003	Common method biases in behavioral research: A critical review of the literature and recommended remedies	0.098131867	0.020408163	10.1037/0021-90 10.88.5.879	2
Hair JF	2006	Multivariate data [M]	0.012547533	0.020408163		2
Hair JF	2010	Multivariate data [M]	0.027462807	0.020408163		2
Sirgy MJ	1982	Self-Concept in Consumer Behavior: A Critical Review	0.005923324	0.020408163	10.1086/208924	3
Belk RW	1988	Possessions and the Extended Self	0.009975435	0.020408163	10.1086/209154	3
Aaker JL	1997	Dimensions of brand personality	0.057049999	0.020408163	10.2307/3151897	3
Fournier S	1998	Consumers and their brands:  Developing relationship theory in consumer research	0.154066723	0.020408163	10.1086/209515	3
Muniz AM	2001	Brand community	0.101159689	0.020408163	10.1086/319618	3
Mcalexander JH	2002	Building brand community []	0.04057504	0.020408163	10.1509/jmkg.66 .1.38.18451	3
Bhattacharya	2003	Consumer-company	0.010860301	0.020408163	10.1509/jmkg.67	3
СВ		identification: A framework for understanding consumers' relationships with companies			.2.76.18609	
Vargo SL	2004	Evolving to a new dominant logic for marketing	0.022017097	0.020408163	10.1509/jmkg.68 .1.1.24036	3
Aaker JL	2004	When good brands do bad	0.010199819	0.020408163	10.1086/383419	3
Algesheimer R	2005	The social influence of brand community: Evidence from European car clubs	0.023370292	0.020408163	10.1509/jmkg.69 .3.19.66363	3
Thomson M	2005	The ties that bind: Measuring the strength of consumers' emotional attachments to brands	0.014280891	0.020408163	10.1207/s153276 63jcp1501_10	3
Escalas JE	2005	Self-Construal, Reference Groups, and Brand Meaning	0.005218408	0.020408163	10.1086/497549	3
Carroll BA	2006	Some antecedents and outcomes of brand love	0.011367137	0.020408163	10.1007/s11002- 006-4219-2	3
Brakus JJ	2009	Brand experience: what is it?  How is it measured? Does it affect loyalty?	0.022502182	0.020408163	10.1509/jmkg.73 .3.52	3
Schau HJ	2009	How brand community practices create value	0.020324814	0.020408163	10.1509/jmkg.73 .5.30	3

		and Empirical Differentiation				
		of Two Critical Brand Equity				
		Drivers				
Batra R	2012	Brand love	0.012860433	0.020408163	10.1509/jm.09.0	3
					339	
Brodie RJ	2013	Consumer engagement in a	0	0.019607843	10.1016/j.jbusres	3
		virtual brand community: An			.2011.07.029	
		exploratory analysis				

# **Keywords Plus by Co-occurrence Network Analysis**

Node	Cluster	Betweenness	Closeness	PageRank
co-creation	1	0.805458182	0.007194245	0.004623945
loyalty	1	36.80383593	0.009615385	0.024280415
satisfaction	1	32.58615249	0.009615385	0.022845341
scale development	1	1.5364989	0.007692308	0.006105096
experience	1	6.234150926	0.008849558	0.010480055
consequences	1	10.97060819	0.009174312	0.014436444
internet	1	2.769009357	0.0078125	0.006282568
customer engagement	1	0.755184717	0.007142857	0.00558462
trust	1	15.79041415	0.009345794	0.018343537
communication	1	3.454443312	0.008474576	0.008355648
word-of-mouth	1	18.64652025	0.009259259	0.016874742
intention	1	0.297909376	0.007194245	0.004514748
Facebook	1	0.685473414	0.006944444	0.004643409
engagement	1	1.720400892	0.007633588	0.006924675
customer	1	0.888169834	0.007751938	0.005061286
antecedents	1	49.27711154	0.009708738	0.028294171
structural equation models	1	0.714856882	0.007518797	0.004884711
social media	1	2.75297295	0.007692308	0.007669034
community	1	0.933165329	0.007246377	0.005596662
customer satisfaction	1	2.792382433	0.008130081	0.009593947
perceived value	1	0.282774455	0.006993007	0.004933136
commitment	1	10.0158161	0.009009009	0.015376572
online	1	4.087395926	0.00862069	0.007645889
participation	1	0.815303139	0.007194245	0.00654201
service quality	1	1.26237768	0.007751938	0.007725936
social identity	1	0.205679911	0.006849315	0.004402813
identification	1	5.549447487	0.008849558	0.009475817
media	1	2.494757791	0.007751938	0.006395296
service	1	0.806562236	0.007407407	0.005367934
behavior	2	67.89229936	0.01	0.025551188
personality	2	14.18829832	0.00952381	0.013787198
perception	2	0.275588292	0.006896552	0.003809232

dimensions	2	10.30985729	0.009433962	0.013180789
consumers	2	47.86690723	0.009615385	0.023731924
culture	2	7.183934888	0.008928571	0.009605774
scale	2	2.195926139	0.008264463	0.006304336
consumption	2	37.914092	0.00990099	0.018114009
self	2	8.701748852	0.009090909	0.011188221
strength	2	0.566761101	0.007462687	0.00500053
attachment	2	2.483898241	0.008064516	0.007774344
validation	2	0.647874069	0.007575758	0.005106878
united-states	2	0.390704612	0.006410256	0.003063377
reputation	3	1.425262856	0.007936508	0.006215677
image	3	37.08830286	0.009708738	0.021133916
management	3	13.24960031	0.009345794	0.012208088
identity	3	14.09958572	0.008928571	0.013190641
equity	3	54.73709668	0.00990099	0.024456412
city	3	0.187659193	0.006134969	0.003217867
innovation	3	0.65487649	0.006993007	0.004250071
power	3	0.786866711	0.007194245	0.003834685
framework	3	8.40765532	0.009259259	0.010215074
performance	3	36.29570852	0.01	0.020714458
strategy	3	3.16575921	0.008	0.006774152
market orientation	3	0.278745718	0.006849315	0.004383881
markets	3	0.443134152	0.007142857	0.003927562
corporate	3	0.60373397	0.00729927	0.005574541
social-responsibility				
perceptions	4	54.27788468	0.00990099	0.024540455
quality	4	39.06297639	0.009803922	0.022150834
moderating role	4	9.334242831	0.009345794	0.011639332
responses	4	4.348864742	0.008403361	0.00836401
impact	4	254.9562895	0.01	0.046021796
involvement	4	8.222193413	0.009174312	0.009461344
exposure	4	0.654071927	0.006410256	0.003427901
exposure memory	4	0.654071927 2.456727667	0.006410256 0.007352941	0.003427901 0.007132817
-				
memory	4	2.456727667	0.007352941	0.007132817
memory model	4	2.456727667 130.259165	0.007352941 0.00990099	0.007132817 0.03586563
memory model purchase	4 4 4	2.456727667 130.259165 2.765435909	0.007352941 0.00990099 0.008064516	0.007132817 0.03586563 0.006885839
memory model purchase attitude	4 4 4 4	2.456727667 130.259165 2.765435909 10.50419637	0.007352941 0.00990099 0.008064516 0.009009009	0.007132817 0.03586563 0.006885839 0.012033597
memory model purchase attitude determinants	4 4 4 4	2.456727667 130.259165 2.765435909 10.50419637 10.71215222	0.007352941 0.00990099 0.008064516 0.009009009 0.009708738	0.007132817 0.03586563 0.006885839 0.012033597 0.011882647
memory model purchase attitude determinants knowledge	4 4 4 4 4	2.456727667 130.259165 2.765435909 10.50419637 10.71215222 6.892673912	0.007352941 0.00990099 0.008064516 0.009009009 0.009708738 0.008849558	0.007132817 0.03586563 0.006885839 0.012033597 0.011882647 0.009400338
memory model purchase attitude determinants knowledge choice	4 4 4 4 4 4	2.456727667 130.259165 2.765435909 10.50419637 10.71215222 6.892673912 12.05059841	0.007352941 0.00990099 0.008064516 0.009009009 0.009708738 0.008849558 0.00862069	0.007132817 0.03586563 0.006885839 0.012033597 0.011882647 0.009400338 0.011788924
memory model purchase attitude determinants knowledge choice price	4 4 4 4 4 4 4	2.456727667 130.259165 2.765435909 10.50419637 10.71215222 6.892673912 12.05059841 10.3404657	0.007352941 0.00990099 0.008064516 0.009009009 0.009708738 0.008849558 0.00862069 0.008474576	0.007132817 0.03586563 0.006885839 0.012033597 0.011882647 0.009400338 0.011788924 0.012645972

information	4	49.96857548	0.00990099	0.021136112
extensions	4	3.025968158	0.0078125	0.007275087
strategies	4	7.088200167	0.008695652	0.009180213
context	4	1.581969303	0.008	0.005463863
consumer	4	11.47406842	0.00952381	0.01202253
fit	4	0.926957775	0.007633588	0.005244059
consumer perceptions	4	0.272340754	0.006896552	0.005290016
similarity	4	0.656748155	0.006896552	0.004710789
market	4	3.13970765	0.008130081	0.007226443
competition	4	0.402319826	0.00621118	0.003598305
consumer evaluations	4	0.514707276	0.006756757	0.004672544
risk	4	0.37343497	0.006410256	0.003404471
preference	4	0.617133368	0.007142857	0.004712562
product	4	18.81554426	0.009803922	0.014431466
decision-making	4	0.382480376	0.007142857	0.003793564
country-of-origin	4	0.535650584	0.006944444	0.005187617
alliances	4	0.637898918	0.007352941	0.00470845
intentions	4	1.830080113	0.008130081	0.007046176
perspective	4	4.820865114	0.008695652	0.008627024
design	4	0.491729637	0.006993007	0.003891676
associations	4	1.204224541	0.007633588	0.004875114
models	4	3.583881794	0.00862069	0.007101421
persuasion	4	0.849792697	0.006944444	0.004844764
sales	4	0.798240086	0.006756757	0.005081831
advertisements	4	0.661495526	0.006578947	0.003793971
preferences	4	0.604115558	0.006993007	0.004205234

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