

Javkhlan Enkhsaikhan



Founder of MAMA APP, a groundbreaking mobile application tailored for Mongolian mothers, enhancing community engagement and business opportunities. CEO of IDH LLC, adept at leading cost-effective procurement strategies and fostering robust supplier partnerships. With over 14 years of leadership experience and a skill set encompassing negotiation, strategic planning, and customer relations, continuously seeks to leverage technology and innovation to improve user experiences and business efficiency.

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Employment history

Founder & CEO

2018 – 2019

J&N Naturals LLC at Ulaanbaatar, Mongolia

- Spearheaded the development of Jamts Natural, a unique product line in the wellness sector
- Penetrated the market with the innovative Mongolian pink rock-salt offering
- Championed eco-friendly packaging, underscoring commitment to sustainability
- Utilized analytical skills to propel brand growth and market positioning

Founder

2014 – Present

MAMA APP mobile application at Ulaanbaatar, Mongolia

- Established MAMA APP, a mobile application specifically for Mongolian mothers
- Created to be a supportive companion in their hectic lives
- Promotes information sharing and community building
- Acts as a one-stop hub of valuable information for mothers
- Creates opportunities for mothers to showcase their businesses
- Drove user base growth, achieving a sustainable increase in daily active users.
- Developed unique features tailored to user feedback, boosting app functionality.
- Implemented data-driven strategies to optimize user experience and retention.

Skills

MS Office

Experienced

Leadership

Experienced

Teamwork

Experienced

Communication

Experienced

Negotiation

Experienced

Marketing

Experienced

Sales

Experienced

Logical Thinking

Experienced

Customer Relations

Experienced

Fundraising

Experienced

Listening

Experienced

Event Planning

Experienced

Founder

2016 – Present

Momprenneur Union of Mongolia NGO at Ulaanbaatar, Mongolia

- It was established in 2016 with purpose of spreading positive changes and supporting exponential increase of mompreneurs' participations in the society by means of productive capacity building for Mompreneurs who are one of the larger representation of small and medium enterprises of Mongolia that is integral part of social and economic development of Mongolia.
- Founded NGO to empower mompreneurs, enhancing their societal and economic impact.
- Initiated key programs that significantly boosted small business growth among Mongolian mompreneurs.
- Pioneered unique capacity-building strategies for mompreneurs, strengthening their market presence.
- Provided continuous mentorship, fostering a network of thriving mompreneur-led businesses.
- Analyzed market trends to tailor initiatives that effectively support mompreneur ventures.
- Mentored 200+ mompreneurs, elevating their business acumen and market adaptability.

Senior officer

2012 – 2014

Information Technology Post and Telecommunication Authority at Ulaanbaatar, Mongolia

Procurement associate

2010 – 2011

MCS – Uniservice Solution LLC at Ulaanbaatar, Mongolia

- Supported team to streamline purchase orders, improving operational workflows at MCS.
- Implemented innovative vendor evaluation strategies that reduced costs and improved service quality.
- Analyzed market trends to adjust procurement strategies, aligning with MCS's financial goals.
- Boosted procurement efficiency by enhancing order processes at MCS.

CEO

2010 – Present

IDH LLC at Ulaanbaatar, Mongolia

- Led procurement strategies as Purchasing Broker
- Implemented cost-saving measures
- Enhanced supplier relationships
- Solved complex procurement challenges
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Procurement broker

2018 – Present

Ulaanbaatar, Mongolia

- Managed sales in construction sector
- Specialized in building materials procurement
- Collaborated with diverse suppliers for strategic negotiations
- Meticulously manage construction material sourcing, ensuring project specifications are met.

Languages

Mongolian

Native

English

Proficient

Chinese

Proficient

Russian

Proficient

Korean

Novice

Links

[Facebook](#)

Hobbies

Traveling, Photography, Table tennis, Swimming, Reading, Hiking

- Boosted supplier partnership efficiency, optimizing material costs and timelines.
- Partnered with suppliers to streamline procurement processes, enhancing project efficiency.
- Implemented strategic negotiation tactics with suppliers, optimizing cost and quality.
- Analyzed supplier performance to secure high-quality materials within budget.
- Enhanced procurement strategies, achieving cost-efficient material sourcing.

Advisor

2018 – Present

Ulaanbaatar, Mongolia

- Sarana Goods, Mongolian organic food brand

General manager

Jan 2021 – Jan 2023

Orshil construction at Ulaanbaatar, Mongolia

- Oversaw daily operations at Orshil Construction
- Implemented innovative strategies for efficiency
- Managed contracts, ensuring positive outcomes
- Enhanced operational efficiency by spearheading innovative management strategies.
- Streamlined contract processes, boosting project delivery and stakeholder satisfaction.
- Fostered a collaborative team environment that enhanced project execution and results.

Education

Master degree

2008 – 2012

Dalian Maritime University at Dalian, People's Republic of China

International Trade

Bachelor's degree

2002 – 2006

National University of Mongolia at Ulaanbaatar, Mongolia

International Affair

Secondary education certificate

1992 – 2002

Secondary School No. 23 at Ulaanbaatar, Mongolia

Secondary education

Data analyst

Jan 2024 – Sep 2024

Tech2High at Washington DC

Courses

Chinese language

2006 – 2007

Tongji University

Software developer

Jan 2024 – Sep 2024

Nest Solution

Domestic violence counselor

2022 – 2022

DV training

Additional information

EXTRA-CURRICULAR ACTIVITIES

Charter member at Ulaanbaatar Peace Avenue Rotary Club

2012 – 2019

EXTRA-CURRICULAR ACTIVITIES

Member at Ulaanbaatar rotaract club in Mongolia

2004 – 2012

PROJECTS

THE PINK SEAT

Ulaanbaatar, Mongolia

2016 – 2017

- Placed special seats for pregnant woman in the public bus.
- Every year 42k mothers giving birth and 80 percent of them using bus for transportation and it is very challenging to find seat when they are pregnant

PROJECTS

MOM TV SHOW

Ulaanbaatar, Mongolia

2016

- Get moms inspired as well as lesson learnt from other mothers. It became highly rated TV show among mothers who caring their kids at home as well as busy mothers.

PROJECTS

365 PLANNER

Ulaanbaatar, Mongolia

2016

- Planner for mompreneurs

EVENTS

Ulaanbaatar, Mongolia

May 2019 – May 2019

- I have organized 20 events with 2000 participants.

AWARD

Government Scholarship, People's Republic of China, 2007-2012

MAMA APP

mobile application