

**PREPARED BY:**

Commercial Department

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**BUSINESS PROPOSAL FOR:**

04 Aug 2025

**Dear Sir,**

Greetings,

DSV is delighted to provide our quotation for your recent {{SERVICE\_TYPE}} inquiry on {{TODAY\_DATE}}.. We hope our proposal meets your expectations and look forward to receiving your confirmation of acceptance.

**Summary**

Relocations: {{SERVICE\_TYPE}}

Job Period: {{DAYS}} DAYS

Volume: {{VOLUME}} CBM

Client Name: {{CLIENT\_NAME}}

Origin: {{ORIGIN}}

Destination: {{DESTINATION}}

Items: {{ITEMS}}

Relocation Type: {{RELOCATION\_TYPE}}

Wooden Box Required: {{WOODEN\_BOX\_STATUS}}

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**Quotation Details**

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| --- | --- | --- |
| **Scope** | **Unit Rate** | **Amount (AED)** |
| Relocation fee | 130 AED / CBM | {{TOTAL\_FEE}} AED |
| [SUPERVISOR\_ROW]  Supervisor  [/SUPERVISOR\_ROW] | 1,600/Day | {{SUPERVISOR\_COST}} AED |
| [CRANE\_ROW]  Crane (30ton)  [/CRANE\_ROW] | 2000/Day | {{CRANE\_COST}} AED |
| [RIGGER\_ROW]  Rigger  [/RIGGER\_ROW] | 1200/Day | {{RIGGER\_COST}} AED |
| [FORKLIFT\_ROW]  Forklift 3t (min 3hrs)  [/FORKLIFT\_ROW] | 300/Day | {{FORKLIFT\_COST}} |
| [TRANSPORT\_ROW]  Transportation (flatbed)  [/TRANSPORT\_ROW] | 700/Trip | {{TRANSPORT\_COST}} AED |
| [CONVOY\_ROW]  Convoy (within AD)  [/CONVOY\_ROW] | 1100/Trip | {{CONVOY\_COST}} AED |
| Total |  | {{TOTAL\_FEE}} AED |

**[VAS\_STANDARD] Value Added Service Rates (Standard VAS)**

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| --- | --- |
| **VAS** | **Price (AED)** |
| Standard Wooden crate/box (up to 1.5t cargo capacity) | 650/CBM |
| Standard Wooden Pallet 120x100 (up to 1t cargo capacity) | 70/PLT |
| Forklift 3t (minimum 3hours chargeable) | 100/HRS |
| Forklift 3t Recovery (within AD) | 400/PLT |
| Cargo Palletizing Inclusive of materials (DSV Facility) | 85/PLT |
| Cargo Palletizing Inclusive of materials (Customer’s Facility within AD) | 125/PLT |

**[/VAS\_STANDARD]**

**Terms and Conditions:**

* Insurance Coverage: Insurance is not included in the rates above. An insurance quotation to be submitted by DSV once we have the complete list of items along with their respective values.
* Charges are for non-Hazardous cargo only.
* Payment Terms: TBA
* Mobilization – 2 to 4 days after Receiving PO. (subject to availability of resources)
* PO (Purchase Order) to be provide along with confirmation.
* Working Hours: Monday to Saturday 9am to 5pm.
* Ramadan and/or Mid-day Break period will be followed in accordance with local regulations.
* Working in Weekend and Public Holidays will be charge additionally and subject to availability of workers.
* Any changes in scope after finalizing the report, will be consider variation and may cause additional charges.
* Any additional service not mentioned in this report/quotation will be consider as out of scope and will be treated as a variation order and quoted separately.
* All Passes/Permits shall be arranged by customer (if required).
* Cancelation or rescheduling the within 24hrs of execution will be charged 50% of the quoted amount.
* Quoted rates are based on provide information, may vary after the site visit (if applicable).
* Quoted charges are for standard packing/trucks and uninterrupted/continues operation.
* Delay/Pause in operation may cause additional hours/days and will be charged additionally.
* Electrical supply/connections shall be provided at site by customer to use electrical equipment
* Sufficient/required space to be provided by customer to perform packing activities.
* Requirement of specific/special packing of certain item will be evaluated and charged separately.
* Disconnection of power supplies, Decommissioning/Dismantling of equipment/machine is not in the scope.
* Wall drilling, wall fixtures, wall/roof hangings are not in the scope.
* The rates are exclusive of any value added tax or similar tax payable to any authority in respect of this contract or the services, but without limitation, any other form of taxation that may be applicable.
* All business handled is subject to DSV’s Standard Trading Terms and Conditions, a copy can be made available upon request.

**Validity: 15 Days**

We trust that the rates and services provided are to your satisfaction and should you require any further details please do not hesitate to contact me.

Yours Faithfully,

**DSV Solutions PJSC**