

**BUSINESS PROPOSAL FOR:**

**PREPARED BY:**

Commercial Department

**Tel:**  +971 2 509 9599

**Email:**  auhsales@dsv.com

**Address:**  DSV Solutions PJSC Mussafah M19, Street 10 Mussafah Industrial Area, P.O. Box 93971, Abu Dhabi, United Arab Emirates

**{{TODAY\_DATE}}**

**Dear Sir,**

Greetings,

DSV is delighted to provide our quotation for your recent inquiry. We hope our proposal meets your expectations and look forward to receiving your confirmation of acceptance.

**Summary**

* Truck Type: {{TRUCK\_TYPE}}
* From: {{FROM}}
* To: {{TO}}
* Cargo Type: {{GENERAL}} {{CHEMICAL}}

|  |
| --- |
|  |

**Quotation Details**

|  |  |  |
| --- | --- | --- |
| **Item** | **Unit Rate** | **Amount (AED)** |
| Trip Fee | {{UNIT\_RATE}} | {{TRUCK\_TYPE}} |
| Abu Dhabi City Limits |  | {{Abu\_Dhabi\_City\_Limits\_3\_Ton\_Pickup}} |
| Abu Dhabi City Limits |  | {{Abu\_Dhabi\_City\_Limits\_7\_Ton\_Pickup}} |
| Abu Dhabi City Limits |  | {{Abu\_Dhabi\_City\_Limits\_Flatbed}} |
| Abu Dhabi City Limits |  | {{Abu\_Dhabi\_City\_Limits\_Hazmat\_FB}} |
| Abu Dhabi City Limits |  | {{Abu\_Dhabi\_City\_Limits\_Curtain\_side\_Trailer}} |
| Ajman |  | {{Ajman\_3\_Ton\_Pickup}} |
| Ajman |  | {{Ajman\_7\_Ton\_Pickup}} |
| Ajman |  | {{Ajman\_Flatbed}} |
| Ajman |  | {{Ajman\_Hazmat\_FB}} |
| Ajman |  | {{Ajman\_Curtain\_side\_Trailer}} |
| Al Ain City Limits |  | {{Al\_Ain\_City\_Limits\_3\_Ton\_Pickup}} |
| Al Ain City Limits |  | {{Al\_Ain\_City\_Limits\_7\_Ton\_Pickup}} |
| Al Ain City Limits |  | {{Al\_Ain\_City\_Limits\_Flatbed}} |
| Al Ain City Limits |  | {{Al\_Ain\_City\_Limits\_Hazmat\_FB}} |
| Al Ain City Limits |  | {{Al\_Ain\_City\_Limits\_Curtain\_side\_Trailer}} |
| Al Markaz Area |  | {{Al\_Markaz\_Area\_3\_Ton\_Pickup}} |
| Al Markaz Area |  | {{Al\_Markaz\_Area\_7\_Ton\_Pickup}} |
| Al Markaz Area |  | {{Al\_Markaz\_Area\_Flatbed}} |
| Al Markaz Area |  | {{Al\_Markaz\_Area\_Hazmat\_FB}} |
| Al Markaz Area |  | {{Al\_Markaz\_Area\_Curtain\_side\_Trailer}} |
| Al Wathba |  | {{Al\_Wathba\_3\_Ton\_Pickup}} |
| Al Wathba |  | {{Al\_Wathba\_7\_Ton\_Pickup}} |
| Al Wathba |  | {{Al\_Wathba\_Flatbed}} |
| Al Wathba |  | {{Al\_Wathba\_Hazmat\_FB}} |
| Al Wathba |  | {{Al\_Wathba\_Curtain\_side\_Trailer}} |
| Alain Industrial Area |  | {{Alain\_Industrial\_Area\_3\_Ton\_Pickup}} |
| Alain Industrial Area |  | {{Alain\_Industrial\_Area\_7\_Ton\_Pickup}} |
| Alain Industrial Area |  | {{Alain\_Industrial\_Area\_Flatbed}} |
| Alain Industrial Area |  | {{Alain\_Industrial\_Area\_Hazmat\_FB}} |
| Alain Industrial Area |  | {{Alain\_Industrial\_Area\_Curtain\_side\_Trailer}} |
| AUH Airport |  | {{AUH\_Airport\_3\_Ton\_Pickup}} |
| AUH Airport |  | {{AUH\_Airport\_7\_Ton\_Pickup}} |
| AUH Airport |  | {{AUH\_Airport\_Flatbed}} |
| AUH Airport |  | {{AUH\_Airport\_Hazmat\_FB}} |
| AUH Airport |  | {{AUH\_Airport\_Curtain\_side\_Trailer}} |
| Baniyas |  | {{Baniyas\_3\_Ton\_Pickup}} |
| Baniyas |  | {{Baniyas\_7\_Ton\_Pickup}} |
| Baniyas |  | {{Baniyas\_Flatbed}} |
| Baniyas |  | {{Baniyas\_Hazmat\_FB}} |
| Baniyas |  | {{Baniyas\_Curtain\_side\_Trailer}} |
| Dubai-Al Quoz |  | {{Dubai\_Al\_Quoz\_3\_Ton\_Pickup}} |
| Dubai-Al Quoz |  | {{Dubai\_Al\_Quoz\_7\_Ton\_Pickup}} |
| Dubai-Al Quoz |  | {{Dubai\_Al\_Quoz\_Flatbed}} |
| Dubai-Al Quoz |  | {{Dubai\_Al\_Quoz\_Hazmat\_FB}} |
| Dubai-Al Quoz |  | {{Dubai\_Al\_Quoz\_Curtain\_side\_Trailer}} |
| Dubai-Al Qusais |  | {{Dubai\_Al\_Qusais\_3\_Ton\_Pickup}} |
| Dubai-Al Qusais |  | {{Dubai\_Al\_Qusais\_7\_Ton\_Pickup}} |
| Dubai-Al Qusais |  | {{Dubai\_Al\_Qusais\_Flatbed}} |
| Dubai-Al Qusais |  | {{Dubai\_Al\_Qusais\_Hazmat\_FB}} |
| Dubai-Al Qusais |  | {{Dubai\_Al\_Qusais\_Curtain\_side\_Trailer}} |
| Dubai-City Limits |  | {{Dubai\_City\_Limits\_3\_Ton\_Pickup}} |
| Dubai-City Limits |  | {{Dubai\_City\_Limits\_7\_Ton\_Pickup}} |
| Dubai-City Limits |  | {{Dubai\_City\_Limits\_Flatbed}} |
| Dubai-City Limits |  | {{Dubai\_City\_Limits\_Hazmat\_FB}} |
| Dubai-City Limits |  | {{Dubai\_City\_Limits\_Curtain\_side\_Trailer}} |
| Dubai-DIP/DIC |  | {{Dubai\_DIP\_DIC\_3\_Ton\_Pickup}} |
| Dubai-DIP/DIC |  | {{Dubai\_DIP\_DIC\_7\_Ton\_Pickup}} |
| Dubai-DIP/DIC |  | {{Dubai\_DIP\_DIC\_Flatbed}} |
| Dubai-DIP/DIC |  | {{Dubai\_DIP\_DIC\_Hazmat\_FB}} |
| Dubai-DIP/DIC |  | {{Dubai\_DIP\_DIC\_Curtain\_side\_Trailer}} |
| Dubai-DMC |  | {{Dubai\_DMC\_3\_Ton\_Pickup}} |
| Dubai-DMC |  | {{Dubai\_DMC\_7\_Ton\_Pickup}} |
| Dubai-DMC |  | {{Dubai\_DMC\_Flatbed}} |
| Dubai-DMC |  | {{Dubai\_DMC\_Hazmat\_FB}} |
| Dubai-DMC |  | {{Dubai\_DMC\_Curtain\_side\_Trailer}} |
| Fujairah |  | {{Fujairah\_3\_Ton\_Pickup}} |
| Fujairah |  | {{Fujairah\_7\_Ton\_Pickup}} |
| Fujairah |  | {{Fujairah\_Flatbed}} |
| Fujairah |  | {{Fujairah\_Hazmat\_FB}} |
| Fujairah |  | {{Fujairah\_Curtain\_side\_Trailer}} |
| Ghantoot |  | {{Ghantoot\_3\_Ton\_Pickup}} |
| Ghantoot |  | {{Ghantoot\_7\_Ton\_Pickup}} |
| Ghantoot |  | {{Ghantoot\_Flatbed}} |
| Ghantoot |  | {{Ghantoot\_Hazmat\_FB}} |
| Ghantoot |  | {{Ghantoot\_Curtain\_side\_Trailer}} |
| ICAD 2/ICAD3 |  | {{ICAD\_2\_ICAD3\_3\_Ton\_Pickup}} |
| ICAD 2/ICAD3 |  | {{ICAD\_2\_ICAD3\_7\_Ton\_Pickup}} |
| ICAD 2/ICAD3 |  | {{ICAD\_2\_ICAD3\_Flatbed}} |
| ICAD 2/ICAD3 |  | {{ICAD\_2\_ICAD3\_Hazmat\_FB}} |
| ICAD 2/ICAD3 |  | {{ICAD\_2\_ICAD3\_Curtain\_side\_Trailer}} |
| ICAD 4 |  | {{ICAD\_4\_3\_Ton\_Pickup}} |
| ICAD 4 |  | {{ICAD\_4\_7\_Ton\_Pickup}} |
| ICAD 4 |  | {{ICAD\_4\_Flatbed}} |
| ICAD 4 |  | {{ICAD\_4\_Hazmat\_FB}} |
| ICAD 4 |  | {{ICAD\_4\_Curtain\_side\_Trailer}} |
| Jebel Ali |  | {{Jebel\_Ali\_3\_Ton\_Pickup}} |
| Jebel Ali |  | {{Jebel\_Ali\_7\_Ton\_Pickup}} |
| Jebel Ali |  | {{Jebel\_Ali\_Flatbed}} |
| Jebel Ali |  | {{Jebel\_Ali\_Hazmat\_FB}} |
| Jebel Ali |  | {{Jebel\_Ali\_Curtain\_side\_Trailer}} |
| Khalifa Port/Taweelah |  | {{Khalifa\_Port\_Taweelah\_3\_Ton\_Pickup}} |
| Khalifa Port/Taweelah |  | {{Khalifa\_Port\_Taweelah\_7\_Ton\_Pickup}} |
| Khalifa Port/Taweelah |  | {{Khalifa\_Port\_Taweelah\_Flatbed}} |
| Khalifa Port/Taweelah |  | {{Khalifa\_Port\_Taweelah\_Hazmat\_FB}} |
| Khalifa Port/Taweelah |  | {{Khalifa\_Port\_Taweelah\_Curtain\_side\_Trailer}} |
| KIZAD |  | {{KIZAD\_3\_Ton\_Pickup}} |
| KIZAD |  | {{KIZAD\_7\_Ton\_Pickup}} |
| KIZAD |  | {{KIZAD\_Flatbed}} |
| KIZAD |  | {{KIZAD\_Hazmat\_FB}} |
| KIZAD |  | {{KIZAD\_Curtain\_side\_Trailer}} |
| Mafraq |  | {{Mafraq\_3\_Ton\_Pickup}} |
| Mafraq |  | {{Mafraq\_7\_Ton\_Pickup}} |
| Mafraq |  | {{Mafraq\_Flatbed}} |
| Mafraq |  | {{Mafraq\_Hazmat\_FB}} |
| Mafraq |  | {{Mafraq\_Curtain\_side\_Trailer}} |
| Mina Zayed/Free Port |  | {{Mina\_Zayed\_Free\_Port\_3\_Ton\_Pickup}} |
| Mina Zayed/Free Port |  | {{Mina\_Zayed\_Free\_Port\_7\_Ton\_Pickup}} |
| Mina Zayed/Free Port |  | {{Mina\_Zayed\_Free\_Port\_Flatbed}} |
| Mina Zayed/Free Port |  | {{Mina\_Zayed\_Free\_Port\_Hazmat\_FB}} |
| Mina Zayed/Free Port |  | {{Mina\_Zayed\_Free\_Port\_Curtain\_side\_Trailer}} |
| Mussafah |  | {{Mussafah\_3\_Ton\_Pickup}} |
| Mussafah |  | {{Mussafah\_7\_Ton\_Pickup}} |
| Mussafah |  | {{Mussafah\_Flatbed}} |
| Mussafah |  | {{Mussafah\_Hazmat\_FB}} |
| Mussafah |  | {{Mussafah\_Curtain\_side\_Trailer}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras\_Al\_Khaimah\_Al\_Ghail\_3\_Ton\_Pickup}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras\_Al\_Khaimah\_Al\_Ghail\_7\_Ton\_Pickup}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras\_Al\_Khaimah\_Al\_Ghail\_Flatbed}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras\_Al\_Khaimah\_Al\_Ghail\_Hazmat\_FB}} |
| Ras Al Khaimah-Al Ghail |  | {{Ras\_Al\_Khaimah\_Al\_Ghail\_Curtain\_side\_Trailer}} |
| Ras Al Khaimah-Hamra |  | {{Ras\_Al\_Khaimah\_Hamra\_3\_Ton\_Pickup}} |
| Ras Al Khaimah-Hamra |  | {{Ras\_Al\_Khaimah\_Hamra\_7\_Ton\_Pickup}} |
| Ras Al Khaimah-Hamra |  | {{Ras\_Al\_Khaimah\_Hamra\_Flatbed}} |
| Ras Al Khaimah-Hamra |  | {{Ras\_Al\_Khaimah\_Hamra\_Hazmat\_FB}} |
| Ras Al Khaimah-Hamra |  | {{Ras\_Al\_Khaimah\_Hamra\_Curtain\_side\_Trailer}} |
| Sharjah |  | {{Sharjah\_3\_Ton\_Pickup}} |
| Sharjah |  | {{Sharjah\_7\_Ton\_Pickup}} |
| Sharjah |  | {{Sharjah\_Flatbed}} |
| Sharjah |  | {{Sharjah\_Hazmat\_FB}} |
| Sharjah |  | {{Sharjah\_Curtain\_side\_Trailer}} |
| Sharjah-Hamriyah |  | {{Sharjah\_Hamriyah\_3\_Ton\_Pickup}} |
| Sharjah-Hamriyah |  | {{Sharjah\_Hamriyah\_7\_Ton\_Pickup}} |
| Sharjah-Hamriyah |  | {{Sharjah\_Hamriyah\_Flatbed}} |
| Sharjah-Hamriyah |  | {{Sharjah\_Hamriyah\_Hazmat\_FB}} |
| Sharjah-Hamriyah |  | {{Sharjah\_Hamriyah\_Curtain\_side\_Trailer}} |
| Sweihan |  | {{Sweihan\_3\_Ton\_Pickup}} |
| Sweihan |  | {{Sweihan\_7\_Ton\_Pickup}} |
| Sweihan |  | {{Sweihan\_Flatbed}} |
| Sweihan |  | {{Sweihan\_Hazmat\_FB}} |
| Sweihan |  | {{Sweihan\_Curtain\_side\_Trailer}} |
| Tawazun Industrial Park |  | {{Tawazun\_Industrial\_Park\_3\_Ton\_Pickup}} |
| Tawazun Industrial Park |  | {{Tawazun\_Industrial\_Park\_7\_Ton\_Pickup}} |
| Tawazun Industrial Park |  | {{Tawazun\_Industrial\_Park\_Flatbed}} |
| Tawazun Industrial Park |  | {{Tawazun\_Industrial\_Park\_Hazmat\_FB}} |
| Tawazun Industrial Park |  | {{Tawazun\_Industrial\_Park\_Curtain\_side\_Trailer}} |
| Umm Al Quwain |  | {{Umm\_Al\_Quwain\_3\_Ton\_Pickup}} |
| Umm Al Quwain |  | {{Umm\_Al\_Quwain\_7\_Ton\_Pickup}} |
| Umm Al Quwain |  | {{Umm\_Al\_Quwain\_Flatbed}} |
| Umm Al Quwain |  | {{Umm\_Al\_Quwain\_Hazmat\_FB}} |
| Umm Al Quwain |  | {{Umm\_Al\_Quwain\_Curtain\_side\_Trailer}} |
| Yas Island |  | {{Yas\_Island\_3\_Ton\_Pickup}} |
| Yas Island |  | {{Yas\_Island\_7\_Ton\_Pickup}} |
| Yas Island |  | {{Yas\_Island\_Flatbed}} |
| Yas Island |  | {{Yas\_Island\_Hazmat\_FB}} |
| Yas Island |  | {{Yas\_Island\_Curtain\_side\_Trailer}} |
| Total Fee |  | {{TOTAL\_FEE}} |

**[DETEN\_TRANSP]** **DETENTION RATES**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Truck Type** | **Payload** | **Loading-Free Time** | **Offloading-Free Time** | **Detention Charges** | **Overnight Detention Truck (AED)** |
| **Per Hour/Truck (AED)** |
| 3 Ton Pickup | 3 Tons | 1.5 | 1.5 | 55 | 550 |
| 7 Ton Pickup | 7 Tons | 1.5 | 1.5 | 65 | 650 |
| Flatbed | 24 Ton | 2 | 2 | 85 | 850 |
| Curtain | 24 Ton | 2 | 2 | 125 | 1250 |
| Hazmat | 24 Ton | 2 | 2 | 150 | 1500 |
| Desert Truck | 24 Ton | 2 | 2 | 150 | 1500 |

**Note:**

* Cargo Height must not exceed the side sticks and/or headboard
* For locations requires permits such as City Limits, we require 2-3 working days processing period subject for approval.
* For short locations, loading and delivery must be on the same day

**Additional Fees:**

* VAT-5%
* Environmental Fees @ AED 10.00 per trip/truck
* Effective 1 January 2025 the proposed Environmental Fee of 0.15% of Invoice value will be added to the invoice.

**Terms and Conditions:**

* On FOT-to-FOT basis
* Per trip per Truck
* Valid for General Cargo Only
* Based on location provided. Any changes will be evaluated and will be quoted accordingly
* Valid for delivery to lay down and non-sandy areas. Roads are stable, flat, compacted and suitable for equipment operations
* Subject to availability on time of request
* Based on standard dimensions and truck capacity or as required by existing law
* Are based on current UAE fuel index and current market conditions. Which will be subject for revisions without prior notice due to currency fluctuation, increase on fuel prices and/or unforeseen economic circumstances
* Subject to DSV Standard Terms and Conditions.
* Loading and Off-loading is under customer’s scope
* For Ajman/Sharjah area, consignee/customers should have loading/offloading permission from Municipality. Operations must take place inside warehouse/facility. Loading/Offloading activity must be done inside their premises. Any activity done on the road or outside their premises will attract fines which will be charged back-to-back as per the receipts in case our driver/truck will receive due to non-compliance
* Rates provided valid for single loading/delivery location only.
* Multiple trips will be charged accordingly or rates as per offer will apply accordingly.
* Backhaul or Backload or return to same origin location on same day will be charged as extra 60% of the trip charges in case the delivery will be next day, backhaul charge equivalent to trip rate will apply
* Backhaul or Backload charge be considered if the truck already at the site for a delivery and will collect materials from same location for delivery back to the origin. If the loading and/or offloading will be on another location, then separate trip charge(s) as per offer will apply. If not included on the given offer, then will be quoted separately.
* In case any inspection, an extra charge will be AED 150.00 per truck with one (1) hour will be given in excess of free hours, detention will be applicable
* All customs related charges will be charged as per actuals
* Materials must be properly packed and lashed properly to avoid damaged during transit.
* Cargo should be palletized & have country of origin marking
* Sunday and holiday will be charged as trip rate plus additional of 50% of the trip rate.
* Any special permits or gate pass required for entry of our truck/operator must be arranged by customer.
* Any fines levied on the truck by authorities due to nature of work (for e.g. curb parking, double parking un-availability of space, etc will be communicated to customer and will be charged as per actual receipts.
* In the event of inclement weather condition like high wind speed, sandstorms, rain or any other force majeure, disabling our equipment from working, such period is to be considered as normal working time of the equipment. Exceeding free hours will be charged as detention.
* Point of Contact with complete mobile nos., site working hours, location map/links must be provided in advance (48 hours) prior to loading schedule.
* Prior notification must be provided 24-48 hours prior to schedule.
* Force majeure would apply to any unforeseeable circumstance which is beyond the control of DSV, or any unavoidable event, even if foreseeable, as a result of which DSV is unable to perform its obligations, in whole or in part. Such circumstances include, but are not limited to fire, natural calamities, maritime peril, accidents. Fog, heavy rain As such, DSV would be in place to claim back the damages cost and/or any surcharges due to the setbacks caused by the event.

**Cancellation Charges are chargeable as follows:**

* -       If the trip is cancelled before the truck is placed, 50% of the trip rate will be applicable.
* -       If the trip is cancelled after the truck placing, 100% of the trip rate will be applicable.
* -       cancellation charges can be waived once the advice for cancellation will be 24 hours prior to loading schedule.

**Inclusions:**

* Insurance of our equipment and Personnel
* Fuel Diesel

**Exclusions:**

* Loading, Offloading and Supervision
* Terminal Handling, appointment, token and other Port charges will be charged as extra as per actual receipts.
* Cargo Insurance.
* Washing Charges, VGM, Toll Charges, Customs Duty, Road Permission, Toll Charges, Road Tax, Gate pass, permits & other third party charges which will be billed as per actuals

**Validity: 15 Days**

We trust that the rates and services provided are to your satisfaction and should you require any further details please do not hesitate to contact me.

Yours Faithfully,

**DSV Solutions PJSC**