

AtliQ Hardwares



FILTERS

market	All
region	All
division	All
customer	All
FY	2019

P & L

By Fiscal years

All Values in USD

Note: Do not modify Pivot table

Values	Quarter											Grand Total
	Q 1	Q 2	Q 3			Q 4						
		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net Sales	25.2M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M		87.5M
COGS	14.8M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M		51.2M
Gross Margin	10.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M		36.2M
Gross Margin %	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%		41.43%

FILTERS

market	All
region	All
division	All
customer	All
FY	2020

P & L

By Fiscal years

All Values in USD

Values	Quarter											Grand Total
	Q 1	Q 2	Q 3			Q 4						
		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net Sales	66.4M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M		196.7M
COGS	41.5M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M		123.4M
Gross Margin	24.9M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M		73.3M
Gross Margin %	37.5%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%		37.28%

FILTERS

market	All
region	All
division	All
customer	All
FY	2021

P & L

By Fiscal years

All Values in USD

Values	Quarter											Grand Total
	Q 1	Q 2	Q 3			Q 4						
		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
Net Sales	173.8M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M		598.9M
COGS	110.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M		380.7M
Gross Margin	63.3M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M		218.2M
Gross Margin %	36.5%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%		36.43%

Net Sales Comparison

21 vs 20	161.6%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	163.2%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%













