# Jaya Dev Sahoo

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in - <u>LinkedIn</u>

⊕ - Portfolio Link



### PROFILE SUMMARY

With over 5 years of professional experience, I am eager to transition fully into the Product Management domain, having a strong foundation and expertise in:

- Analytical Problem-Solving: Leveraging data and feedback for strategic decisions.
- Product Development: Crafting PRDs, defining MVPs, and creating GTM strategies.
- Methodologies: Managing product development with Agile and Waterfall.
- Web Analytics: Utilizing tools like Google Analytics and Amplitude for optimization.
- Strategic Vision: Developing product strategies and prioritizing with the RICE method.



#### WORK EXPERIENCE

#### Apr'24-Jun'24: Product Manager Intern

Nishtya Infotech Pvt Ltd

- Consulting.io: Analyzed and tested using wireframing, Agile, JIRA, and Figma to
  ensure a seamless user experience and quality assurance.
- **SWOT Analysis for Jobaaj Learning**: Identified key strengths, weaknesses, opportunities, and threats; provided strategic recommendations.
- Windows 11 UI Wireframing: Conducted product teardown, designed UI, and developed flow diagrams and user stories to improve user experience.
- RMS GTM Strategy: Created a GTM strategy including market analysis,
   differentiation, pricing, and distribution; developed a scalable implementation plan.
- Alexa Product Teardown: Analyzed user feedback to identify issues; developed plan for optimizing functionality and user experience.

### Oct'22-Aug'23: Senior Talent Acquisition Executive

- **Talent Recruitment Expertise:** Successfully recruited top talent across IT, Non-IT, and Manufacturing sectors, demonstrating a broad understanding of diverse industry needs.
- **Effective Sourcing Strategies:** Utilized a variety of job portals and platforms to efficiently source high-quality candidates, optimizing recruitment processes.
- Client and Team Collaboration: Partnered with clients to align talent acquisition strategies with their business objectives, managed recruitment teams, and cultivated client relationships to drive business development.

#### Dec'20-Oct'22: Talent Acquisition

Wipro Technology (Payroll Quess Corp IT Pvt Ltd)

- **Strategic Recruitment:** Successfully recruited professionals across multiple levels and technological domains.
- Advanced Sourcing: Employed leading job portals such as Naukri, Monster, and LinkedIn
  to identify and engage top talent.
- End-to-End Recruitment Management: Directed the complete recruitment lifecycle, encompassing initial candidate screening, offer negotiation, and background verification processes.

#### Feb'17-Jun'19: Talent Acquisition-Executive

**Ventures HRD Centre Pvt Ltd** 

- Comprehensive Recruitment Management: Oversaw the full recruitment cycle for IT, Non-IT, and Manufacturing roles.
- **Reporting and Documentation:** Maintained detailed reports on interview status, closures, and candidate feedback



Product Strategy Market Gap Analysis

**Cross- Functional Collaboration** 

**Agile & Scrum Methodologies** 

JIRA & Tableau & Python Data Analysis

**Customer Need Analysis** 

**Competitive Analysis** 

**Prioritization and Simplification** 

**Deep Learning** 



Product Management

Jul'24

Jobaaj Learnings
• UI/UX Design
Asian Institute

May'23

• Data Scientist IABAC

Oct'23

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## TECHNICAL SKILLS

- Python
- Machine learning
- Figma
- Deep learning
- Adobe XD
- Tableau
- LLM

## **▲** SOFT SKILLS

- Analytical
- Collaborator
- Communicator
- Planner
- Leader

## PERSONAL DETAILS

• Language Known: English, Hindi, Odia

• Location: :Bengaluru

• **D.O.B:** 15/04/1990

## **SEDUCATION**

- Master of Business Administration
   (HR & Finance) (Aug'14-Jun'15)
- Bachelor of Technology
- (B.Tech)EEE (Aug'08-Jul'12)