```
import numpy as np
In [111]:
          import matplotlib.pyplot as plt
          import pandas as pd
          from sklearn.model selection import train test split
          from sklearn.neighbors import KNeighborsClassifier
          import seaborn as sns
          from sklearn.svm import SVC
          from sklearn.naive bayes import MultinomialNB
          from sklearn.ensemble import BaggingClassifier
          import warnings
          warnings.filterwarnings('ignore')
          from sklearn.ensemble import AdaBoostClassifier
          from sklearn.ensemble import RandomForestClassifier
          from sklearn.tree import DecisionTreeClassifier
          from sklearn.metrics import classification report, confusion matrix ,accuracy score
          from sklearn.metrics import precision_recall_fscore_support,average precision score
          from sklearn.metrics import precision score, recall score, fl score, precision recall curve
          data = pd.read csv("data.csv")
In [112]:
          data.count()
Out[112]: Name
                               3152
                               3154
          Branch
          Date
                               3154
          Brand
                               3154
                               3154
          Category
          Quantity
                               3154
          Price
                               3154
          TotalSales
                               3154
          BranchProximity
                               3154
```

FestivalOffer

ProductsPurchased

VisitPossibleNot

ActualVisits

CustomerType

dtype: int64

Visitday

3154

3154

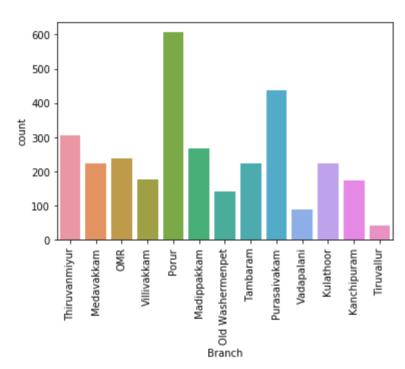
3154

3154

3154

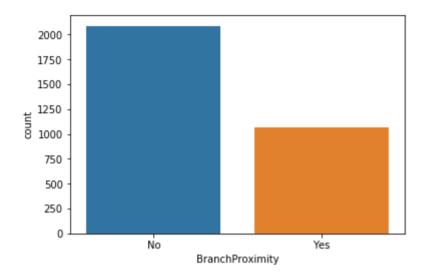
3154

```
In [113]: sns.countplot(data.Branch)
  plt.xticks(rotation=90)
```



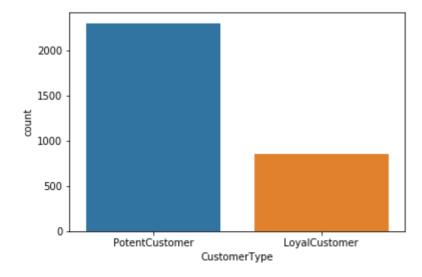
```
In [114]: sns.countplot(data.BranchProximity)
```

Out[114]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1a2470df28>



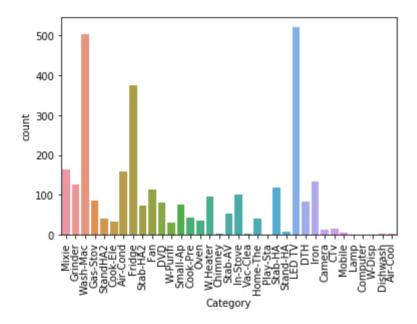
In [115]: sns.countplot(data.CustomerType)

Out[115]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1a2474c860>



```
In [116]: sns.countplot(data.Category)
  plt.xticks(rotation=90)
```

Out[116]: (array([ 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34]), <a list of 35 Text xticklabel objects>)



Brand

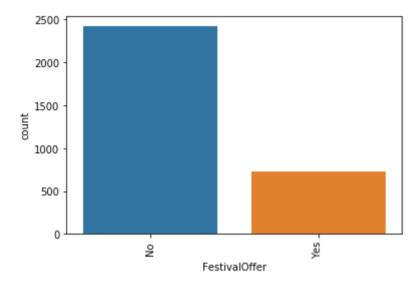
5 300 8 300

200

100

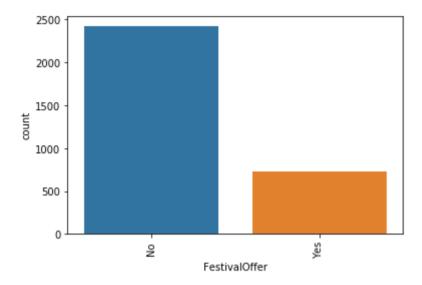
```
In [118]: sns.countplot(data.FestivalOffer)
   plt.xticks(rotation=90)
```

Out[118]: (array([0, 1]), <a list of 2 Text xticklabel objects>)



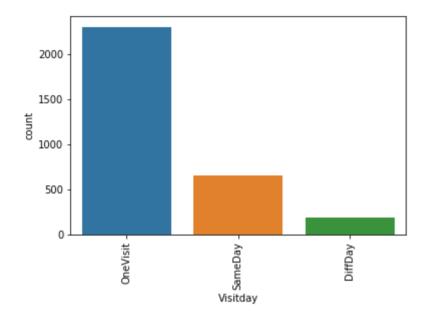
```
In [119]: sns.countplot(data.FestivalOffer)
   plt.xticks(rotation=90)
```

Out[119]: (array([0, 1]), <a list of 2 Text xticklabel objects>)



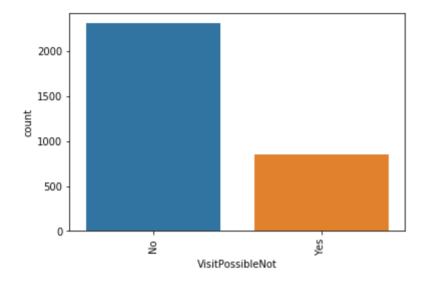
```
In [120]: sns.countplot(data.Visitday)
  plt.xticks(rotation=90)
```

Out[120]: (array([0, 1, 2]), <a list of 3 Text xticklabel objects>)



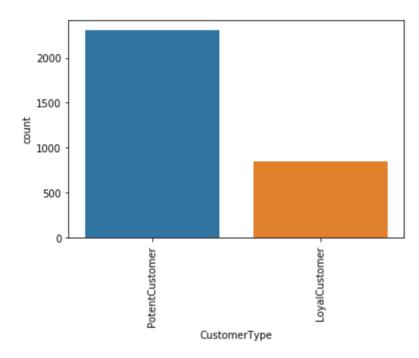
```
In [121]: sns.countplot(data.VisitPossibleNot)
   plt.xticks(rotation=90)
```

Out[121]: (array([0, 1]), <a list of 2 Text xticklabel objects>)



```
In [122]: sns.countplot(data.CustomerType)
  plt.xticks(rotation=90)
```

Out[122]: (array([0, 1]), <a list of 2 Text xticklabel objects>)



In [123]: data.head(10)

Out[123]:

	Name	Branch	Date	Brand	Category	Quantity	Price	TotalSales	BranchProximity	FestivalOffer	ActualVisits	Pr
0	KUMARESAN.T	Thiruvanmiyur	28- Jan- 14	PREETHI	Mixie	1	4,344	4,344	No	No	1	
1	KARTHIKEYAN	Medavakkam	28- Jan- 14	AKSHAYA	Grinder	1	2380.95	2380.95	No	No	1	
2	S.RAJMOHAN	OMR	29- Jan- 14	PREETHI	Mixie	1	2620.09	2620.09	No	No	1	
3	VENKATARAMANI.M.S	Villivakkam	29- Jan- 14	LG	Wash- Mac	1	16157.21	16157.21	No	No	1	
4	ARUNKUMAR	Porur	29- Jan- 14	PREETHI	Mixie	1	3100.44	3100.44	Yes	No	1	
5	JEYACHANTRAN AR	Madippakkam	30- Jan- 14	PRESTIGE	Gas-Stov	1	5109.17	5109.17	Yes	No	2	
6	PRASANA PRABHU	Medavakkam	30- Jan- 14	WHIRLPOL	Wash- Mac	1	14192.14	14192.14	No	No	1	
7	GEETHA.N	Old Washermenpet	30- Jan- 14	PREETHI	Mixie	1	3100.44	3100.44	Yes	No	1	
8	PARTHA SARATHI	Tambaram	31- Jan- 14	STAND	StandHA2	1	285.71	285.71	No	No	1	
9	MUTHU RAMALINGAM	Porur	31- Jan- 14	LG	Wash- Mac	1	13580.79	13580.79	Yes	No	1	

```
In [124]: print ("Dataset Length: ", len(data))
    print ("Dataset Shape: ", data.shape)
```

Dataset Length: 3154
Dataset Shape: (3154, 15)

In [125]: data.describe()

# Out[125]:

	Quantity	ActualVisits	ProductsPurchased
count	3154.000000	3154.000000	3154.000000
mean	14.690869	1.071021	1.429296
std	147.831055	0.313605	0.933693
min	1.000000	1.000000	1.000000
25%	1.000000	1.000000	1.000000
50%	1.000000	1.000000	1.000000
75%	1.000000	1.000000	2.000000
max	4940.000000	6.000000	14.000000

```
In [126]: data.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 3154 entries, 0 to 3153
          Data columns (total 15 columns):
          Name
                                3152 non-null object
                               3154 non-null object
          Branch
          Date
                               3154 non-null object
          Brand
                               3154 non-null object
                               3154 non-null object
          Category
                                3154 non-null int64
          Quantity
          Price
                                3154 non-null object
                               3154 non-null object
          TotalSales
          BranchProximity
                               3154 non-null object
          FestivalOffer
                               3154 non-null object
                                3154 non-null int64
          ActualVisits
          ProductsPurchased
                                3154 non-null int64
          Visitday
                               3154 non-null object
          VisitPossibleNot
                               3154 non-null object
                               3154 non-null object
          CustomerType
          dtypes: int64(3), object(12)
          memory usage: 369.7+ KB
In [127]: X= data[['Branch','Quantity','BranchProximity','FestivalOffer','ActualVisits','ProductsPurchased','Visitday',
           'CustomerType']]
In [128]: X.head()
Out[128]:
```

	Branch	Quantity	BranchProximity	FestivalOffer	Actualvisits	ProductsPurchased	Visitday	CustomerType
0	Thiruvanmiyur	1	No	No	1	1	OneVisit	PotentCustomer
1	Medavakkam	1	No	No	1	2	SameDay	LoyalCustomer
2	OMR	1	No	No	1	1	OneVisit	PotentCustomer
3	Villivakkam	1	No	No	1	1	OneVisit	PotentCustomer
4	Porur	1	Yes	No	1	1	OneVisit	PotentCustomer

```
In [129]: y=data[['VisitPossibleNot']]
In [130]: y.head()
Out[130]:
              VisitPossibleNot
                       No
           0
                       Yes
           1
                       No
           2
                       No
           3
                       No
In [131]: X_train, X_test, y_train, y_test=train_test_split(X, y, test_size=0.3, random_state=32)
In [132]: X_train.head()
Out[132]:
```

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	ProductsPurchased	Visitday	CustomerType
1875	Madippakkam	1	Yes	Yes	1	2	SameDay	LoyalCustomer
3123	Kulathoor	1	No	No	1	1	OneVisit	PotentCustomer
1072	Villivakkam	1	No	Yes	1	1	OneVisit	PotentCustomer
2638	Medavakkam	1	No	Yes	1	1	OneVisit	PotentCustomer
3046	Madippakkam	1	Yes	No	1	3	SameDay	LoyalCustomer

```
In [133]: y_train.head()
```

# Out[133]:

	VisitPossibleNot
1875	Yes
3123	No
1072	No
2638	No
3046	Yes

```
In [134]: combine=[X_train, X_test]
    classmapping={'Yes':0,'No':1}
    for dt in combine:
        dt['BranchProximity']=data['BranchProximity'].map(classmapping)
        X_train.head()
```

# Out[134]:

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	ProductsPurchased	Visitday	CustomerType
1875	Madippakkam	1	0	Yes	1	2	SameDay	LoyalCustomer
3123	Kulathoor	1	1	No	1	1	OneVisit	PotentCustomer
1072	Villivakkam	1	1	Yes	1	1	OneVisit	PotentCustomer
2638	Medavakkam	1	1	Yes	1	1	OneVisit	PotentCustomer
3046	Madippakkam	1	0	No	1	3	SameDay	LoyalCustomer

```
In [135]: combine=[X_train, X_test]
    classmapping={'Yes':0,'No':1}
    for dt in combine:
        dt['FestivalOffer']=data['FestivalOffer'].map(classmapping)
        X_train.head()
```

# Out[135]:

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	ProductsPurchased	Visitday	CustomerType
1875	Madippakkam	1	0	0	1	2	SameDay	LoyalCustomer
3123	Kulathoor	1	1	1	1	1	OneVisit	PotentCustomer
1072	Villivakkam	1	1	0	1	1	OneVisit	PotentCustomer
2638	Medavakkam	1	1	0	1	1	OneVisit	PotentCustomer
3046	Madippakkam	1	0	1	1	3	SameDay	LoyalCustomer

```
In [136]: combine=[X_train, X_test]
    classmapping={'SameDay':0,'OneVisit':1 , 'DiffDay':2}
    for dt in combine:
        dt['Visitday']=data['Visitday'].map(classmapping)
        X_train.head()
```

## Out[136]:

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	<b>ProductsPurchased</b>	Visitday	CustomerType
1875	Madippakkam	1	0	0	1	2	0	LoyalCustomer
3123	Kulathoor	1	1	1	1	1	1	PotentCustomer
1072	Villivakkam	1	1	0	1	1	1	PotentCustomer
2638	Medavakkam	1	1	0	1	1	1	PotentCustomer
3046	Madippakkam	1	0	1	1	3	0	LoyalCustomer

```
In [137]: combine=[X train, X test]
          classmapping={'PotentCustomer':0,'LoyalCustomer':1}
          for dt in combine:
             dt['CustomerType']=data['CustomerType'].map(classmapping)
          X train.head()
```

### Out[137]:

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	ProductsPurchased	Visitday	CustomerType
1875	Madippakkam	1	0	0	1	2	0	1
3123	Kulathoor	1	1	1	1	1	1	0
1072	Villivakkam	1	1	0	1	1	1	0
2638	Medavakkam	1	1	0	1	1	1	0
3046	Madippakkam	1	0	1	1	3	0	1

```
In [138]: combine=[X_train,X_test]
          classmapping={'Kanchipuram':0,'Kulathoor':1,'Madippakkam':2,'Medavakkam':3,'Old Washermenpet':4,'OMR':5,'Poru
          r':6, 'Purasaivakam':7, 'Tambaram':8, 'Thiruvanmiyur':9, 'Tiruvallur':10, 'Vadapalani':11, 'Villivakkam':12}
          for dt in combine:
             dt['Branch']=data['Branch'].map(classmapping)
          X train.head()
```

## Out[138]:

	Branch	Quantity	BranchProximity	FestivalOffer	ActualVisits	ProductsPurchased	Visitday	CustomerType
1875	2	1	0	0	1	2	0	1
3123	1	1	1	1	1	1	1	0
1072	12	1	1	0	1	1	1	0
2638	3	1	1	0	1	1	1	0
3046	2	1	0	1	1	3	0	1

```
In [139]: combine=[y train,y test]
          classmapping={'Yes':0,'No':1}
          for dt in combine:
             dt['VisitPossibleNot']=data['VisitPossibleNot'].map(classmapping)
          y train.head()
Out[139]:
```

1875	0
3123	1
1072	1
2638	1
3046	0

VisitPossibleNot

```
In [140]: clf = KNeighborsClassifier(n neighbors=31)
          clf.fit(X train, y train)
```

```
Out[140]: KNeighborsClassifier(algorithm='auto', leaf size=30, metric='minkowski',
                     metric_params=None, n_jobs=1, n_neighbors=31, p=2,
                     weights='uniform')
```

```
In [141]: knn pred = clf.predict(X test)
```

In [142]: knn\_pred

```
1, 1, 1, 0, 1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1,
             0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 0, 0, 1, 0,
             1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 0, 1,
             1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
             1, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1,
             1, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1,
             0, 0, 1, 0, 1, 1, 1, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1,
             1, 0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1,
             0, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0,
             1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 0, 0, 1, 1, 0,
             1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0,
             1, 1, 1, 0, 0, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1, 1,
             0, 0, 1, 0, 1, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0,
             1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 1, 1, 0, 0,
             0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 1, 1,
             1, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 0, 0, 1, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1, 1, 0, 0, 0, 1, 1,
             0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0,
             0, 1, 1, 1, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1,
             0, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1,
             0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
```

```
In [143]: y test.head()
Out[143]:
                VisitPossibleNot
                          1
           2580
           1727
                          1
            351
                          1
           2483
                          1
                          1
           1484
In [144]: print(confusion matrix(y test, knn pred))
          [[252 7]
           [ 2 686]]
In [145]: target names = ['Repeat Customer', 'Non Repeat Customer']
          print(classification report(y test, knn pred ,target names=target names))
                                precision
                                             recall f1-score
                                                                 support
              Repeat Customer
                                                          0.98
                                                                     259
                                     0.99
                                               0.97
          Non Repeat Customer
                                     0.99
                                               1.00
                                                         0.99
                                                                     688
                  avg / total
                                     0.99
                                               0.99
                                                          0.99
                                                                     947
```

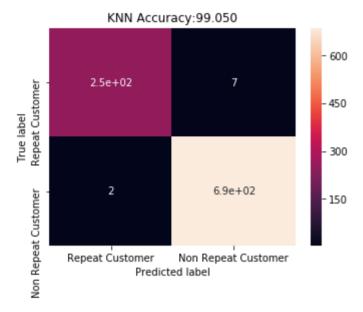
01)

```
In [146]: #Accuracy: The amount of correct classifications / the total amount of classifications.
#The train accuracy: The accuracy of a model on examples it was constructed on.
#The test accuracy is the accuracy of a model on examples it hasn't seen.
accuracy_test_knn=round(clf.score(X_test,y_test)*100,2)
accuracy_train_knn=round(clf.score(X_train,y_train)*100,2)
accuracy_knn=round(accuracy_score(y_test, knn_pred)*100,2)
print('Training accuracy of KNN',accuracy_train_knn)
print('Testing accuracy of KNN',accuracy_test_knn)
print('Accuracy of KNN:',accuracy_knn)
```

Training accuracy of KNN 99.28 Testing accuracy of KNN 99.05 Accuracy of KNN: 99.05

```
In [147]: cm=confusion_matrix(y_test, knn_pred)
    cm_df = pd.DataFrame(cm,
        index = ['Repeat Customer','Non Repeat Customer'],
        columns = ['Repeat Customer','Non Repeat Customer'])
```

```
In [148]: plt.figure(figsize=(5.5,4))
    sns.heatmap(cm_df, annot=True)
    plt.title('KNN Accuracy:{0:.3f}'.format(accuracy_test_knn))
    plt.ylabel('True label')
    plt.xlabel('Predicted label')
    plt.show()
```

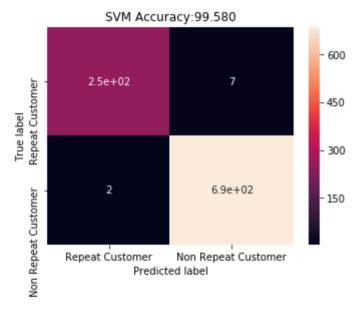


In [152]: svm\_pred

```
1, 1, 1, 0, 1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1,
             0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 0, 1, 1, 0, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 0, 0, 1, 0,
             1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 0, 1, 1, 0, 1, 0, 1,
             1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
             0, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1,
             1, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1,
             0, 0, 1, 0, 1, 1, 0, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1,
             1, 0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1,
             0, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0,
             1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 0, 0, 1, 1, 0,
             1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0,
             1, 1, 1, 0, 0, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1, 1,
             0, 0, 1, 0, 1, 0, 0, 1, 0, 0, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0,
             1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 1, 1, 0, 0,
             0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 1, 1,
             1, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 0, 0, 0, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 0, 0, 1, 0, 0, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1, 1, 0, 0, 0, 1, 1,
             0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0,
             0, 1, 1, 1, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1,
             0, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1,
             0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
```

```
1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 0,
                 1, 1, 0, 1, 1, 0, 0, 1, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1,
                 01)
In [153]: print(confusion matrix(y test, svm pred))
          [[258 1]
           [ 3 685]]
In [154]: target names = ['Repeat Customer', 'Non Repeat Customer']
          print(classification report(y test, svm pred, target names=target names))
                               precision
                                            recall f1-score
                                                               support
              Repeat Customer
                                    0.99
                                              1.00
                                                        0.99
                                                                   259
          Non Repeat Customer
                                    1.00
                                              1.00
                                                        1.00
                                                                   688
                  avg / total
                                    1.00
                                              1.00
                                                        1.00
                                                                   947
In [155]: accuracy test svm=round(svm clf.score(X test,y test)*100,2)
          accuracy train svm=round(svm clf.score(X train,y train)*100,2)
          accuracy svm=round(accuracy score(y test, svm pred)*100,2)
          print('Training accuracy of SVM', accuracy train svm)
          print('Testing accuracy of SVM',accuracy test svm)
          print('Accuracy of SVM classifier:',accuracy svm)
          Training accuracy of SVM 99.95
          Testing accuracy of SVM 99.58
```

Accuracy of SVM classifier: 99.58



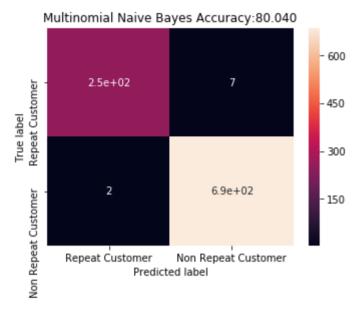
```
In [157]: clf = MultinomialNB()
In [158]: clf.fit(X_train,y_train)
Out[158]: MultinomialNB(alpha=1.0, class_prior=None, fit_prior=True)
In [159]: mnb pred = clf.predict(X test)
```

In [160]: mnb\_pred

```
1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0,
      1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1,
      1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0,
      1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 0, 1, 1, 1,
      1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 0, 1, 1,
      1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1,
      1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1,
```

```
11)
In [161]: print(confusion matrix(y test, mnb pred))
        [[ 73 186]
         [ 3 685]]
In [162]: target names = ['Repeat Customer', 'Non Repeat Customer']
        print(classification report(y test, mnb pred, target names=target names))
                          precision
                                      recall f1-score
                                                      support
            Repeat Customer
                               0.96
                                       0.28
                                                0.44
                                                         259
        Non Repeat Customer
                               0.79
                                       1.00
                                                0.88
                                                         688
               avg / total
                               0.83
                                       0.80
                                                0.76
                                                         947
In [163]:
        accuracy test mnb=round(clf.score(X test,y test)*100,2)
        accuracy train mnb=round(clf.score(X train,y train)*100,2)
        accuracy mnb=round(accuracy score(y test, mnb pred)*100,2)
        print('Training accuracy of Multinomial Naive Bayes', accuracy train mnb)
        print('Testing accuracy of Multinomial Naive Bayes', accuracy test mnb)
        print('Accuracy of Multinomial Naive Bayes classifier:',accuracy mnb)
```

Training accuracy of Multinomial Naive Bayes 79.7 Testing accuracy of Multinomial Naive Bayes 80.04 Accuracy of Multinomial Naive Bayes classifier: 80.04



In [167]: c pred = clf.predict(X test)

In [168]: c\_pred

```
1, 1, 1, 0, 1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1,
             0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 0, 1, 1, 0, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 0, 0, 1, 0,
             1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 0, 1,
             1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
             0, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 0, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1,
             1, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1,
             0, 0, 1, 0, 1, 1, 0, 1, 0, 0, 0, 1, 1, 0, 1, 0, 1, 1, 0, 0, 1, 1,
             1, 0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1,
             0, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 0,
             1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 0, 0, 0, 1, 1, 0,
             1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 0,
             1, 1, 1, 0, 0, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1, 1,
             0, 0, 1, 0, 1, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0,
             1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 0, 1, 1, 1,
             0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 1, 1, 0, 0,
             0, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 1, 1, 1, 1,
             1, 0, 1, 1, 0, 1, 1, 0, 1, 0, 0, 1, 0, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 0, 1, 0, 1, 1, 1, 1, 0, 0, 0, 0, 1,
             1, 0, 1, 0, 1, 0, 1, 1, 0, 0, 1, 0, 0, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 0, 1, 1, 1, 0, 0, 0, 1, 1,
             0, 1, 0, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0,
             0, 1, 1, 1, 1, 1, 0, 1, 1, 0, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
             1, 1, 1, 0, 0, 0, 0, 1, 1, 1, 1, 1, 1, 1, 0, 0, 1, 0, 1, 1, 1, 1,
             0, 1, 1, 1, 0, 0, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1,
             1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 0, 1, 1, 0, 1, 1, 0, 0, 0, 1, 1, 1,
             0, 0, 0, 1, 1, 1, 1, 1, 0, 0, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1,
```

```
In [169]: | y_test.head()
Out[169]:
                VisitPossibleNot
                          1
           2580
           1727
                          1
            351
                          1
           2483
                          1
                          1
           1484
In [170]: print(confusion matrix(y test, c pred))
          [[259 0]
           [ 0 688]]
In [171]: target names = ['Repeat Customer', 'Non Repeat Customer']
          print(classification report(y test, c pred, target names=target names))
                                precision
                                             recall f1-score
                                                                 support
              Repeat Customer
                                                1.00
                                                          1.00
                                                                     259
                                     1.00
          Non Repeat Customer
                                     1.00
                                               1.00
                                                          1.00
                                                                     688
                   avg / total
                                     1.00
                                                1.00
                                                          1.00
                                                                     947
```

01)

```
In [172]: accuracy test CART=round(clf.score(X test,y test)*100,2)
          accuracy train CART=round(clf.score(X train,y train)*100,2)
          accuracy CART=round(accuracy score(y test, c pred)*100,2)
          print('Training accuracy of CART', accuracy train CART)
          print('Testing accuracy of CART', accuracy test CART)
          print('Accuracy of CART:',accuracy CART)
          Training accuracy of CART 100.0
          Testing accuracy of CART 100.0
          Accuracy of CART: 100.0
In [173]: clf = DecisionTreeClassifier(criterion='entropy', random state = 86,
                                         max depth=2, min samples leaf=5)
In [174]: clf.fit(X train,y train)
Out[174]: DecisionTreeClassifier(class weight=None, criterion='entropy', max depth=2,
                      max features=None, max leaf nodes=None,
                      min impurity decrease=0.0, min impurity split=None,
                      min samples leaf=5, min samples split=2,
                      min weight fraction leaf=0.0, presort=False, random state=86,
                      splitter='best')
In [175]: id3 pred = clf.predict(X test)
In [176]: | target_names = ['Repeat Customer', 'Non Repeat Customer']
          print(classification report(y test, id3 pred, target names=target names))
                               precision
                                             recall f1-score
                                                                support
                                    1.00
                                               1.00
                                                         1.00
                                                                    259
              Repeat Customer
          Non Repeat Customer
                                    1.00
                                               1.00
                                                         1.00
                                                                    688
                  avg / total
                                    1.00
                                               1.00
                                                         1.00
                                                                    947
```

```
In [177]: accuracy test ID3=round(clf.score(X test,y test)*100,2)
          accuracy train ID3=round(clf.score(X train,y train)*100,2)
          accuracy ID3=round(accuracy score(y test, id3 pred)*100,2)
          print('Training accuracy of ID3', accuracy train ID3)
          print('Testing accuracy of ID3',accuracy test ID3)
          print('Accuracy of ID3:',accuracy ID3)
          Training accuracy of ID3 100.0
          Testing accuracy of ID3 100.0
          Accuracy of ID3: 100.0
In [178]: clf = BaggingClassifier(KNeighborsClassifier(), max samples=0.5, max features=0.5)
In [179]: clf.fit(X train,y train)
Out[179]: BaggingClassifier(base estimator=KNeighborsClassifier(algorithm='auto', leaf size=30, metric='minkowski',
                     metric params=None, n jobs=1, n neighbors=5, p=2,
                     weights='uniform'),
                   bootstrap=True, bootstrap features=False, max features=0.5,
                   max samples=0.5, n estimators=10, n jobs=1, oob score=False,
                   random state=None, verbose=0, warm start=False)
In [180]: bag pred = clf.predict(X test)
In [181]: target names = ['Repeat Customer', 'Non Repeat Customer']
          print(classification report(y test, bag pred, target names=target names))
                               precision
                                             recall f1-score
                                                                support
              Repeat Customer
                                    1.00
                                               1.00
                                                         1.00
                                                                    259
          Non Repeat Customer
                                    1.00
                                               1.00
                                                         1.00
                                                                    688
                  avg / total
                                    1.00
                                               1.00
                                                         1.00
                                                                    947
```

```
In [182]:
          accuracy test Bag=round(clf.score(X test,y test)*100,2)
          accuracy train Bag=round(clf.score(X train,y train)*100,2)
          accuracy Bag=round(accuracy score(y test, bag pred)*100,2)
          print('Training accuracy of Bagging KNN Classifier', accuracy train Bag)
          print('Testing accuracy of Bagging KNN Classifier:',accuracy test Bag)
          print('Accuracy of Bagging KNN Classifier:',accuracy Bag)
          Training accuracy of Bagging KNN Classifier 99.82
          Testing accuracy of Bagging KNN Classifier: 99.89
          Accuracy of Bagging KNN Classifier: 99.89
In [183]: pprf1 = precision recall fscore support(y test, knn pred, average='macro')
          print("KNN precision recall fscore support ", pprf1)
          pps1 = precision score(y test, knn pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("KNN precision score -> %.2f"%pps1)
          prs1 = recall score(y test, knn pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("KNN recall score -> %.2f"%prs1)
          pf1=f1 score(y test, knn pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("f1 score", f1 score(y test, knn pred, labels=None, pos label=1, average='macro', sample weight=None))
          print('KNN f1 score -> %.2f'%pf1)
          KNN precision recall fscore support (0.9910124870754793, 0.9850329981143935, 0.9879695618481396, None)
          KNN precision score -> 0.99
          KNN recall score -> 0.99
          fl score 0.9879695618481396
          KNN f1 score -> 0.99
```

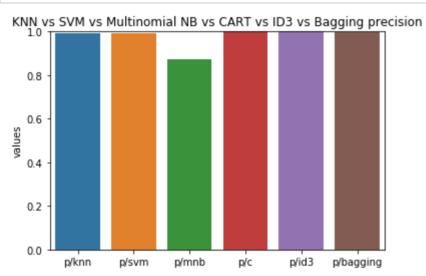
```
In [184]: pprf2 = precision recall fscore support(y test, sym pred, average='macro')
          print("SVM precision recall fscore support ", pprf2)
          pps2 = precision score(y test, sym pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("SVM precision score -> %.2f"%pps2)
          prs2 = recall score(y test, svm pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("SVM recall score -> %.2f"%prs2)
          pf2=f1 score(y test, svm pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("f1 score", f1 score(y test, svm pred, labels=None, pos label=1, average='macro', sample weight=None))
          print('SVM f1 score -> %.2f'%pf2)
          SVM precision recall fscore support (0.9935240105894574, 0.9958892655113585, 0.9946982420781547, None)
          SVM precision score -> 0.99
          SVM recall score -> 1.00
          fl score 0.9946982420781547
          SVM f1 score -> 0.99
In [185]: pprf3 = precision recall fscore support(y test, mnb pred, average='macro')
          print("Multinomial NB precision recall fscore support ", pprf3)
          pps3 = precision score(y test, mnb pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("Multinomial NB precision score -> %.2f"%pps3)
          prs3 = recall score(y test, mnb pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("Multinomial NB recall score -> %.2f"%prs3)
          pf3=f1 score(y test, mnb pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("f1 score", f1 score(y test, mnb pred, labels=None, pos label=1, average='macro', sample weight=None))
          print('Multinomial NB f1 score -> %.2f'%pf3)
          Multinomial NB precision recall fscore support (0.8734893347030033, 0.6387464083685014, 0.6572946684154596,
          None)
          Multinomial NB precision score -> 0.87
          Multinomial NB recall score -> 0.64
          fl score 0.6572946684154596
          Multinomial NB f1 score -> 0.66
```

```
In [186]: pprf4 = precision recall fscore support(y test, c pred, average='macro')
          print("CART precision recall fscore support ", pprf4)
          pps4 = precision score(y test, c pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("CART precision score -> %.2f"%pps4)
          prs4 = recall score(y test, c pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("CART recall score -> %.2f"%prs4)
          pf4=f1 score(y test, c pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("f1 score",f1 score(y test, c pred, labels=None, pos label=1, average='macro', sample weight=None))
          print('CART f1 score -> %.2f'%pf4)
          CART precision recall fscore support (1.0, 1.0, 1.0, None)
          CART precision score -> 1.00
          CART recall score -> 1.00
          f1 score 1.0
          CART f1 score -> 1.00
In [187]: pprf5 = precision recall fscore support(y test, id3 pred, average='macro')
          print("ID3 precision recall fscore support ", pprf5)
          pps5 = precision score(y test, id3 pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("ID3 precision score -> %.2f"%pps5)
          prs5 = recall score(y test, id3 pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("ID3 recall score -> %.2f"%prs5)
          pf5=f1 score(y test, id3 pred, labels=None, pos label=1, average='macro', sample weight=None)
          print("f1 score", f1 score(y test, id3 pred, labels=None, pos label=1, average='macro', sample weight=None))
          print('ID3 f1 score -> %.2f'%pf5)
          ID3 precision recall fscore support (1.0, 1.0, 1.0, None)
          ID3 precision score -> 1.00
          ID3 recall score -> 1.00
          fl score 1.0
          ID3 f1 score -> 1.00
```

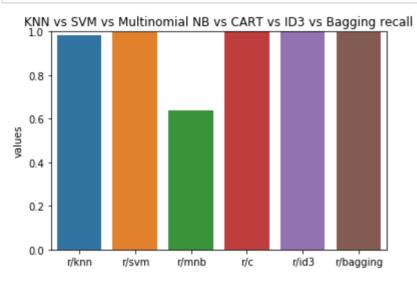
```
In [188]: pprf6 = precision_recall_fscore_support(y_test, bag_pred, average='macro')
    print("Bagging precision_recall_fscore_support ", pprf6)
    pps6 = precision_score(y_test, bag_pred, labels=None, pos_label=1, average='macro', sample_weight=None)
    print("Bagging precision_score -> %.2f"%pps6)
    prs6 = recall_score(y_test, bag_pred, labels=None, pos_label=1, average='macro', sample_weight=None)
    print("Bagging recall_score -> %.2f"%prs6)
    pf6=f1_score(y_test, bag_pred, labels=None, pos_label=1, average='macro', sample_weight=None)
    print("f1_score",f1_score(y_test, bag_pred, labels=None, pos_label=1, average='macro', sample_weight=None))
    print('Bagging f1 score -> %.2f'%pf6)
```

```
Bagging precision_recall_fscore_support (0.9980769230769231, 0.9992732558139534, 0.9986729724995621, None)
Bagging precision_score -> 1.00
Bagging recall_score -> 1.00
f1_score 0.9986729724995621
Bagging f1 score -> 1.00
```

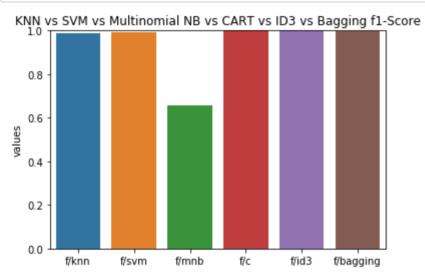
```
In [189]: labels = ['p/knn','p/svm','p/mnb','p/c','p/id3','p/bagging']
    pred=[pps1,pps2,pps3,pps4,pps5,pps6]
    plt.ylabel('values')
    plt.title('KNN vs SVM vs Multinomial NB vs CART vs ID3 vs Bagging precision')
    sns.set_context(rc={"figure.figsize": (10, 5)})
    ax = sns.barplot(x=labels, y=pred)
    ax.set(ylim=(0, 1))
    plt.show()
```



```
In [190]: labels = ['r/knn','r/svm','r/mnb','r/c','r/id3','r/bagging']
    pred=[prs1,prs2,prs3,prs4,prs5,prs6]
    plt.ylabel('values')
    plt.title('KNN vs SVM vs Multinomial NB vs CART vs ID3 vs Bagging recall')
    sns.set_context(rc={"figure.figsize": (10, 5)})
    ax = sns.barplot(x=labels, y=pred)
    ax.set(ylim=(0, 1))
    plt.show()
```



```
In [191]: labels = ['f/knn','f/svm','f/mnb','f/c','f/id3','f/bagging']
    pred=[pf1,pf2,pf3,pf4,pf5,pf6]
    plt.ylabel('values')
    plt.title('KNN vs SVM vs Multinomial NB vs CART vs ID3 vs Bagging f1-Score')
    sns.set_context(rc={"figure.figsize": (10, 5)})
    ax = sns.barplot(x=labels, y=pred)
    ax.set(ylim=(0, 1))
    plt.show()
```



```
In [192]: labels = ['a/knn', 'a/svm', 'a/mnb', 'a/c', 'a/id3', 'a/bagging']
    pred=[accuracy_knn,accuracy_svm,accuracy_mnb,accuracy_CART,accuracy_ID3,accuracy_Bag]
    plt.ylabel('values')
    plt.title('KNN vs SVM vs Multinomial NB vs CART vs ID3 vs Bagging Accuracy')
    sns.set_context(rc={"figure.figsize": (10, 5)})
    ax = sns.barplot(x=labels, y=pred)
    ax.set(ylim=(0, 120))
    plt.show()
```

