## **Recommendations:**

- \* Data Quality Improvements: Address the missing data entries across various columns. Consider imputation techniques or data cleaning methods to minimize potential biases and ensure accurate analysis. Standardized data collection templates can be helpful in future data collection efforts. Content Acquisition Strategy:
- \* Balance Content Investment: Analyze viewership patterns to determine the optimal investment balance between movies and TV shows. While acknowledging the current preference for movies, consider capitalizing on the rising interest in TV shows.
- \* Global Content Expansion: Move beyond a US-centric content library. Actively seek and acquire TV shows and movies from a wider range of countries (including the 68 currently missing) to cater to a more global audience.
- \* Indian Market Focus: Target the diverse Indian market. Expand the content library to include TV shows and movies from various Indian regions, catering to the country's linguistic diversity and capturing a larger market share.
- \* Data Enrichment: Include full release dates (year, month, day) for each piece of content. This richer data will facilitate more detailed analysis of seasonal trends, content performance over time, and potentially audience preferences based on release timing.
- \* Content Performance Indicators: Expand the dataset to include customer ratings, revenue generated, budget information, and awards won for movies and TV shows. These additional metrics will provide deeper insights into audience preferences, actor and director performance, and overall content profitability.

## **Benefits:**

By implementing these recommendations, Netflix can:

- \* Enhance Data Quality: Improve the reliability and accuracy of future analyses.
- \* Optimize Content Strategy: Make data-driven decisions regarding content acquisition and investment.
- \* Expand Market Reach: Attract a wider global audience by catering to diverse preferences.
- \* Gain Deeper Content Insights: Understand audience preferences, actor and director performance, and content profitability.