## Heckscher - Pay for SuccessOverview

Hecksher has funded BL since 2011. They are a Success funder and provide general operating funds at the level of approximately $150,000 per year. The Hecksher president is very interested in board fundraising, board roles and board responsibility. They also funded a Pay for Success (PfS) initiative with a total investment in this initiative is $1.25M. Pay for Success represents a large investment from Hecksher and reporting requests are treated accordingly.

## Grant Duration

Pay for Success began in 2018 with the cohort of student that matriculated to Lehman (2018 and 2019 students are in this cohort). This grant commitment will end in 2025.

## Report Schedule

* Interim report in late December
* Final report in late June
* Ad-hoc and on demand

Note that they require resubmission each year.

## Population

Grant-specific data is focused on the 197 students who matriculated to Lehman in 2018 and 2019. That population is fixed and is the only set of students who will have reporting for this grant. They are indicated in the Student Progressions object (data warehouse) with Success Special Initiatives of "NY CUNY Lehman College."

### Reporting

The majority of the reporting is based on contract goals that are set out each year in the contracting process. These are relatively stable categories, though the numbers and targets change each year.

All Hecksher reports align with their logic model.

Activities

* Number of students served
* Engagements - number and types

Shorter Term Outcomes

* Persistence - 92% persisted into 2nd Semester and 87% persisted into 3rd Semester
* 85% remain engaged with advisor
* 35% of students will earn at least 15 credits per semester and at least 70% of students will earn at least 10 credits per semester
* At least 65% of students will earn a GPA of 2.5 or higher

Longer Term Outcomes

* By the end of 3rd year in college, at 75% will be on track to graduate by their 6th year in college
* 70% of students will enroll each semester throughout their 6 years in Bottom Line.
* 75% of all students will graduate from college in 6 years or less.

### Annual Data Need 3 - 2nd and 3rd Semester Persistence

The goals as expressed in the RH contract for 2020 are:

1. At least 88 percent of the 2018 Success Direct cohort should re-enroll for a 3rd semester of college.
2. At least 92 percent of the 2019 Success Direct cohort should re-enroll for a 2nd semester of college.

**Source 1:**[NY 2018-29 3rd Sem Persist - RH](https://na88.salesforce.com/00O1Y000007H7UsUAK)

​​​​​​​This is a filtered version of the official outcomes report [2018 - 19 Cohort: Third Semester Persist](https://na88.salesforce.com/00O1Y000006uW9v)

This data is available in mid-November each year for the prior year's cohort.

Note that this is a Robin Hood ONLY report. This shows all students including pilot students (so the denominator is the full 2018-19 cohort year). Official reports exclude pilot students - DO NOT USE THIS REPORT FOR NON-RH FUNDERS!

**Source 2:**[NY 2019-20 2nd Sem. Persist - RH​​​​​​​](https://na88.salesforce.com/00O1Y000007H7UnUAK)

This is a filtered version of the official outcomes report [2019 - 20 Cohort: Second Semester Persist](https://na88.salesforce.com/00O1Y000006uWA0)

This data is available in mid-March each year for the current year's cohort.

Note that this is a Robin Hood ONLY report. This shows all students including pilot students (so the denominator is the full 2019-20 cohort year). Official reports exclude pilot students - DO NOT USE THIS REPORT FOR NON-RH FUNDERS!

### Annual Data Need 4: Preliminary Post-Grad Information

From 2020 Contract: Report on preliminary outcomes for recent graduating classes, such as employment and debt status.

**Source 1:**[NY FD for Robin Hood Spring 2020](https://na88.salesforce.com/00O1Y000007H7V2UAK)

This report shows, for all confirmed grads with a first destination record, the number of students whose first destination is employment or grad school.

Show Details to create an exportable report that can be pivoted to display employment status, so you can also report on numbers that have obtained employment versus how many are still looking.