



# Qualification Workshop

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**Go to Market**



**92%**

of global consumers  
are aware of the  
Bluetooth brand





**more than**  
**half**  
of consumers find the  
Bluetooth logo positively  
impacts their  
purchase choice



**2 of 3**

**consumers prefer  
Bluetooth technology  
in their products**

Learn more: <https://www.bluetooth.com/about-us/market-research>

30 May 2018 Bluetooth SIG Proprietary



# It Just Works!



**Every Bluetooth Product  
Going to Market must go  
through the  
Qualification Program**

# Bluetooth Qualification Program

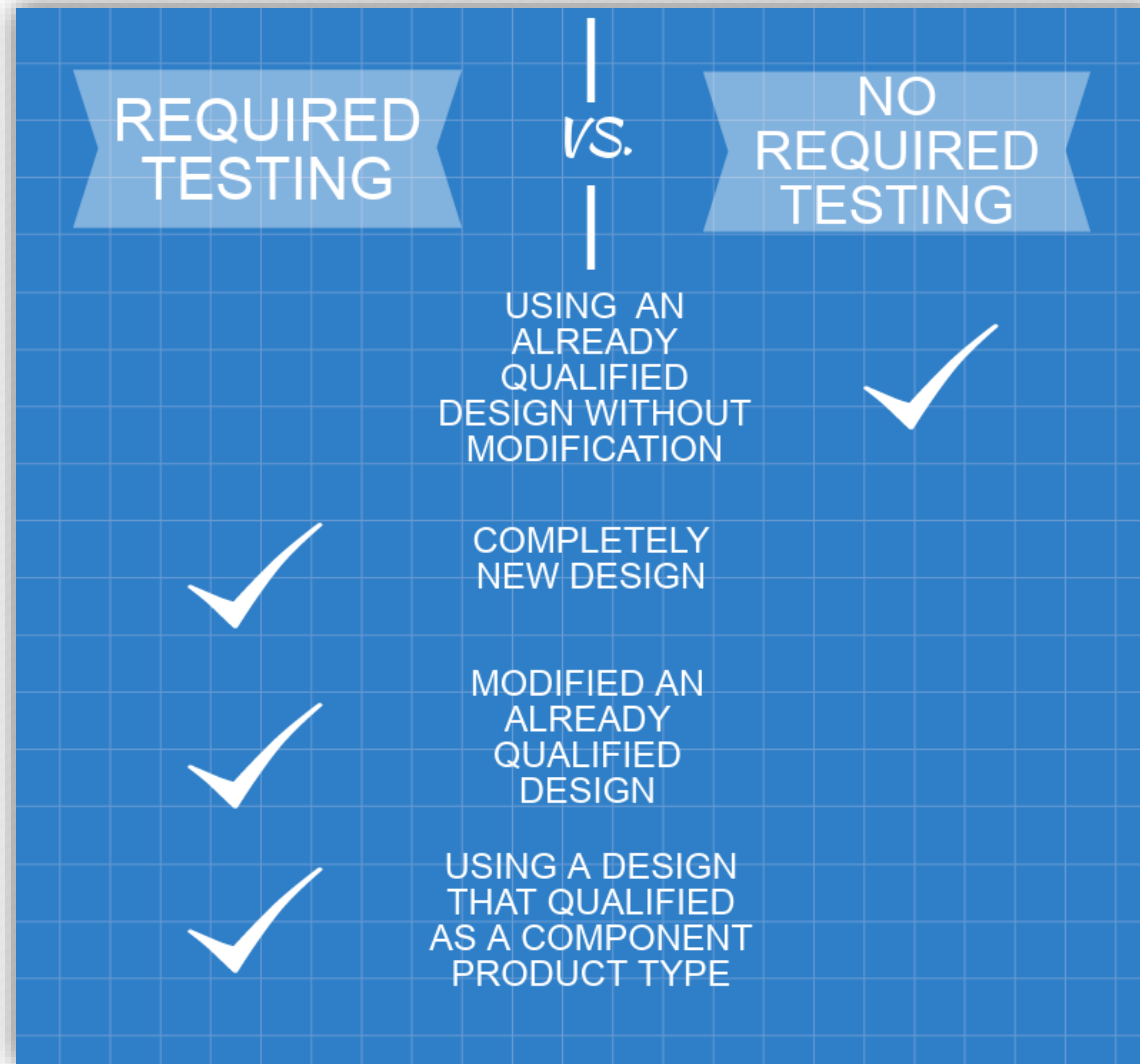
Show Compliance  
to Specs



List your product



# How to show compliance to specs?





**Scenario #1:**

**Adding my  
company's logo to a  
previously qualified  
Bluetooth speaker**



## Scenario #2:

**Integrating a  
previously qualified  
chip in my phone  
and adding some  
Bluetooth functions  
to the chip**



## **Bluetooth Qualification Test Facility**

**third party test facility  
recognized by the  
Bluetooth SIG  
to provide qualification  
testing service to  
members**

List of recognized test facilities:

<https://www.bluetooth.com/develop-with-bluetooth/qualification-listing/qualification-test-facilities>



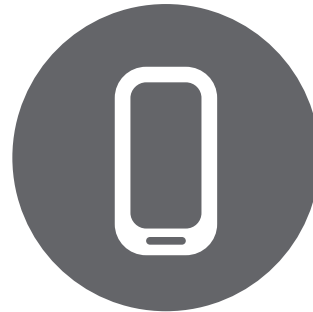
# List your products



First product (Administrative fee required)



Second product with same Qualified Design (No fee)



Third product with same Qualified Design (No fee)

...





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**If you are:**

- Using another member organization's qualified Bluetooth End-Product or Subsystem in your product without changes or additions to the Bluetooth capabilities
- Purchasing a product manufactured by a third party and distributing it with your company's name or logo
- Creating combinations involving only qualified Bluetooth Subsystem Products and/or qualified Bluetooth End Products provided no design changes were made during the combination

Start the Bluetooth Qualification Process with  
**No Required Testing**

**Steps**









-  Basic Project Information
-  List Products
-  Pay Declaration Fee
-  Declare & Submit

**If you are:**

- Creating any product or combination other than those involving only qualified Bluetooth Subsystem Products and/or qualified Bluetooth End-Products

Start the Bluetooth Qualification Process with  
**Required Testing**

**Steps**

-  Basic Project Information
-  List Project Features (Layers)
-  Select Implementation Conformance Statements (ICS)
-  Generate Test Plan
-  Upload Test Documentation
-  List Products
-  Pay Declaration Fee
-  Declare & Submit

Launch Studio: <https://launchstudio.bluetooth.com/>

Checklist: <https://www.bluetooth.com/develop-with-bluetooth/build/test-tools/launch-studio>



## **Bluetooth Qualification Consultant**

**Independent consultant  
recognized by the  
Bluetooth SIG to  
assist members to  
complete qualification**





# enforcement program

探索、创新、开拓



# Non-qualified Products

- Could cause big delays getting products through customs
- Removed from retailers

Learn more: <https://www.bluetooth.com/develop-with-bluetooth/qualification-listing/qualification-enforcement-program>



# questions?

探索、创新、开拓



# 谢谢

Thank you!

