

# AtliQ Hardwares



## FILTERS

market All  
division All  
customer All

## P & L by Fiscal Year

All values in INR

Note: 21 vs 20 not part of Pivot Table

Fiscal Year				
Region wise Metrics	2019	2020	2021	21 vs 20
APAC				
Net Sales	58.2M	113.6M	336.3M	196.1%
COGS	33.1M	72.6M	217.6M	199.9%
Gross Margin	25.1M	41.0M	118.7M	189.4%
GM%	43.2%	36.1%	35.3%	-2.3%
EU				
Net Sales	12.9M	39.0M	139.7M	258.0%
COGS	7.6M	24.3M	86.1M	254.9%
Gross Margin	5.3M	14.8M	53.6M	263.0%
GM%	41.2%	37.8%	38.4%	1.4%
NA				
Net Sales	16.3M	44.1M	122.8M	178.6%
COGS	10.5M	26.6M	77.0M	189.9%
Gross Margin	5.8M	17.5M	45.9M	161.4%
GM%	35.4%	39.8%	37.3%	-6.2%
Total Net Sales	87.5M	196.7M	598.9M	204.5%
Total COGS	51.2M	123.4M	380.7M	208.6%
Total Gross Margin	36.2M	73.3M	218.2M	197.6%
Total GM%	41.4%	37.3%	36.4%	-2.3%





























