

Code Book for New Jersey-Pennsylvania Data Set

Note: there are 410 observations in the data set

Name	Explanation
SHEET	sheet number (unique store id)
CHAIN	chain 1=bk; 2=kfc; 3=roys; 4=wendys
CO_OWNED	1 if company owned
STATE	1 if NJ; 0 if Pa

Dummies for location

SOUTHJ	1 if in southern NJ
CENTRALJ	1 if in central NJ
NORTHJ	1 if in northern NJ
PA1	1 if in PA, northeast suburbs of Phila
PA2	1 if in PA, Easton etc
SHORE	1 if on NJ shore

First Interview

NCALLS	number of call-backs*
EMPFT	# full-time employees
EMPPT	# part-time employees
NMGRS	# managers/ass't managers
WAGE_ST	starting wage (\$/hr)
INCTIME	months to usual first raise
FIRSTINC	usual amount of first raise (\$/hr)
BONUS	1 if cash bounty for new workers
PCTAFF	% employees affected by new minimum
MEALS	free/reduced price code (See below)
OPEN	hour of opening
HRSOPEN	number hrs open per day
PSODA	price of medium soda, including tax
PFRY	price of small fries, including tax
PENTREE	price of entree, including tax
NREGS	number of cash registers in store
NREGS11	number of registers open at 11:00 am

Second Interview

TYPE2	type 2nd interview 1=phone; 2=personal
STATUS2	status of second interview: see below
DATE2	date of second interview MMDDYY format
NCALLS2	number of call-backs*
EMPFT2	# full-time employees
EMPPT2	# part-time employees
NMGRS2	# managers/ass't managers
WAGE_ST2	starting wage (\$/hr)
INCTIME2	months to usual first raise
FIRSTIN2	usual amount of first raise (\$/hr)
SPECIAL2	1 if special program for new workers
MEALS2	free/reduced price code (See below)
OPEN2R	hour of opening
HRSOPEN2	number hrs open per day

PSODA2	price of medium soda, including tax
PFRY2	price of small fries, including tax
PENTREE2	price of entree, including tax
NREGS2	number of cash registers in store
NREGS112	number of registers open at 11:00 am

Codes:

Free/reduced Meal Variable:

0 = none
1 = free meals
2 = reduced price meals
3 = both free and reduced price meals

Second Interview Status

0 = refused second interview (count = 1)
1 = answered 2nd interview (count = 399)
2 = closed for renovations (count = 2)
3 = closed "permanently" (count = 6)
4 = closed for highway construction (count = 1)
5 = closed due to Mall fire (count = 1)

*Note: number of call-backs = 0 if contacted on first call