



C.A.R.S. Additional Program Statistics

October 23, 2009

Voucher Statistics

Voucher Amount	Total Vouchers	Voucher Percent	Total Dollars	New Vehicle Average MPG
\$3,500	196,702	29%	\$ 688,457,000	22.1
\$4,500	480,379	71%	\$2,161,705,500	26.1
<i>Total</i>	<i>677,081</i>	<i>100%</i>	<i>\$2,850,162,500</i>	<i>24.9</i>

New Vehicles

EPA Vehicle Category	New Vehicles	New Vehicle Percent	New Vehicle Average MPG	Average Change in Fuel Economy	Percent Above Average Fuel Economy of Category	Average Base MSRP
P - Passenger Car	397,182	59%	27.9	11.8	91.0%	\$ 19,880
1 - Category 1 Truck	230,220	34%	21.6	5.9	79.0%	\$ 25,504
2 - Category 2 Truck	47,425	7%	16.2	2.4	30.5%	\$ 28,782
3 - Category 3 Truck	2,254	<1%	NA	NA	NA	\$ 30,745
<i>Total</i>	<i>677,081</i>	<i>100%</i>	<i>24.9</i>	<i>9.2</i>	<i>82.7%</i>	<i>\$ 22,452</i>

Manufacturers of New Vehicles	Passenger Car	Category 1 Truck	Category 2 Truck	Category 3 Truck	All New Vehicles	Percent of New Vehicles
BMW	612	147	0	0	759	0.1%
Chrysler	13,288	24,795	5,755	406	44,244	6.5%
Ford	37,198	43,649	15,527	849	97,223	14.4%
General Motors	57,735	38,582	21,797	980	119,094	17.6%
Honda	58,988	29,200	413	1	88,602	13.1%
Hyundai	38,408	10,308	15	0	48,731	7.2%
Isuzu	0	4	0	0	4	<0.1%
Kia	20,440	8,468	12	0	28,920	4.3%
MINI	2,730	57	0	0	2,787	0.4%
Mazda	10,751	5,373	5	1	16,130	2.4%
Mercedes-Benz	8	145	0	1	154	<0.1%
Mitsubishi	2,079	1,405	50	0	3,534	0.5%
Nissan	47,510	9,661	1,489	5	58,665	8.7%
Saab	68	0	0	0	68	<0.1%
Smart	1,105	21	0	0	1,126	0.2%
Subaru	4,215	12,514	33	0	16,762	2.5%
Suzuki	2,269	1,094	321	0	3,684	0.5%
Toyota	87,176	42,776	2,000	9	131,961	19.5%
Volkswagen	11,906	1,773	8	2	13,689	2.0%
Volvo	696	248	0	0	944	0.1%

Total	397,182	230,220	47,425	2,254	677,081	100.0%
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Trade-in Vehicles

EPA Vehicle Category	Trade-in Vehicles	Trade-in Vehicle Percent	Trade-in Vehicle Average MPG	Trade-in Average Odometer Reading	Average Age of Trade-in
P - Passenger Car	102,638	15%	17.5	152,401	16.6
1 - Category 1 Truck	447,505	66%	15.9	158,339	14.0
2 - Category 2 Truck	119,394	18%	14.1	172,068	16.2
3 - Category 3 Truck	7,544	1%	NA	185,948	16.3
Total	677,081	100%	15.8	160,167	14.8

Manufacturers of Trade-in Vehicles	Passenger Car	Category 1 Truck	Category 2 Truck	Category 3 Truck	All Trade-in Vehicles	Percent of Trade-in Vehicles
AM General	3	4	1	4	12	<0.1%
ASC Incorporated	2	1	1	0	4	<0.1%
Alfa Romeo	25	1	0	0	26	<0.1%
American Motors	4	64	0	0	68	<0.1%
Aston Martin	1	0	0	0	1	<0.1%
Aurora Cars	1	0	0	0	1	<0.1%
Austin Rover	7	0	0	0	7	<0.1%
BMW	3,446	67	1	1	3,515	0.5%
CCC Engineering	0	0	1	0	1	<0.1%
Chrysler	5,664	137,347	15,681	808	159,500	23.6%
Excalibur Auto	0	1	0	2	3	<0.1%
Federal Coach	1	0	0	0	1	<0.1%
Ford	36,497	136,003	55,162	3,674	231,336	34.2%
General Motors	32,684	101,270	47,117	3,046	184,117	27.2%
Honda	2,361	3,371	5	0	5,737	0.8%
Hyundai	178	387	1	0	566	0.1%
Import Trade Services	14	1	0	0	15	<0.1%
Isuzu	257	12,900	33	2	13,192	1.9%
J.K. Motors	8	0	0	0	8	<0.1%
Jaguar	1,003	9	0	0	1,012	0.1%
Kia	197	2,978	6	0	3,181	0.5%
Laforza Automotive	1	2	0	0	3	<0.1%
Lambda Control	3	0	0	0	3	<0.1%
Land Rover	46	2,100	11	1	2,158	0.3%
Maserati	6	0	0	0	6	<0.1%
Mazda	654	7,285	19	1	7,959	1.2%
Mercedes-Benz	4,776	435	1	0	5,212	0.8%
Merkur	42	0	0	0	42	<0.1%
Mitsubishi	1,102	3,917	14	0	5,033	0.7%
Nissan	3,767	22,123	68	2	25,960	3.8%
Peugeot	21	0	0	0	21	<0.1%
Porsche	11	0	0	0	11	<0.1%
Roush Performance	0	1	1	0	2	<0.1%
Saab	581	9	0	0	590	0.1%
Sterling	14	0	0	0	14	<0.1%
Subaru	167	1	0	0	168	<0.1%
Suzuki	24	1,281	2	0	1,307	0.2%

TVR Engineering	1	0	0	0	1	<0.1%
Toyota	5,431	15,415	1,262	2	22,110	3.3%
Volkswagen	1,500	437	7	1	1,945	0.3%
Volvo	2,137	95	0	0	2,232	0.3%
Wallace Environmental	1	0	0	0	1	<0.1%
<i>Total</i>	<i>102,638</i>	<i>447,505</i>	<i>119,394</i>	<i>7,544</i>	<i>677,081</i>	<i>100.0%</i>