## Appendix A: Recovery rate by industry

Table A1: Summary statistics of recovery rate by industry

| quantila               | 10%                  | 25%                   | 50%                  | 75%             | 90%                   | O.T.C.                | obs.                  |
|------------------------|----------------------|-----------------------|----------------------|-----------------|-----------------------|-----------------------|-----------------------|
| quantile recovery rate | $\frac{1070}{1.93}$  | $\frac{2570}{20.61}$  | $\frac{5076}{65.41}$ | 100.00          | $\frac{90\%}{100.00}$ | avg. 59.41            | $\frac{5,334}{5,334}$ |
| AUTOS                  | 1.38                 | $\frac{20.01}{40.36}$ | 81.48                | 100.00          | 100.00                | $\frac{65.41}{65.59}$ | 186                   |
| BEER                   | 25.86                | 47.94                 | 67.83                | 93.29           | 100.00                | 64.56                 | 6                     |
| BOOKS                  | $\frac{25.50}{2.51}$ | 23.74                 | 45.31                | 97.00           | 100.00                | 54.47                 | 156                   |
| BUSEQ                  | 6.10                 | 18.38                 | 64.57                | 100.00          | 100.00                | 54.47 $58.51$         | 184                   |
| CARRY                  | $\frac{0.10}{2.63}$  | 17.65                 | 61.17                | 100.00          | 100.00                | 52.73                 | 19                    |
| CHEMS                  | 6.86                 | 33.57                 | 100.00               | 100.00          | 100.00                | 68.27                 | 118                   |
| CLTHS                  | 18.62                | 33.37<br>29.69        | 63.85                | 100.00 $100.00$ | 100.00 $100.00$       | 64.95                 | $\frac{116}{56}$      |
| CNSTR                  | 13.02 $1.43$         | 31.14                 | 61.04                | 100.00          | 100.00 $100.00$       | 59.76                 | $\frac{30}{237}$      |
| COAL                   | $\frac{1.45}{4.12}$  | 28.68                 |                      |                 |                       | 57.60                 | 237<br>39             |
|                        |                      |                       | 49.07                | 100.00          | 100.00                |                       |                       |
| ELCEQ                  | 16.52                | 19.04                 | 75.81                | 100.00          | 100.00                | 63.43                 | 40                    |
| FABPR                  | 5.21                 | 43.52                 | 74.80                | 100.00          | 100.00                | 67.04                 | 117                   |
| FIN                    | 0.70                 | 6.75                  | 49.68                | 100.00          | 100.00                | 52.41                 | 113                   |
| FOOD                   | 17.67                | 48.20                 | 96.34                | 100.00          | 100.00                | 75.14                 | 97                    |
| GAMES                  | 3.74                 | 17.56                 | 74.15                | 100.00          | 100.00                | 59.88                 | 169                   |
| HLTH                   | 1.62                 | 13.51                 | 52.31                | 100.00          | 100.00                | 54.41                 | 189                   |
| HSHLD                  | 1.85                 | 21.81                 | 74.15                | 100.00          | 100.00                | 60.64                 | 112                   |
| MEALS                  | 1.15                 | 25.27                 | 72.88                | 100.00          | 100.00                | 62.92                 | 186                   |
| MINES                  | 16.57                | 27.20                 | 31.99                | 88.52           | 100.00                | 50.41                 | 29                    |
| OIL                    | 5.41                 | 22.65                 | 54.35                | 100.00          | 100.00                | 56.60                 | 390                   |
| OTHER                  | 2.76                 | 12.61                 | 67.72                | 100.00          | 100.00                | 58.19                 | 104                   |
| PAPER                  | 2.03                 | 38.06                 | 100.00               | 100.00          | 100.00                | 71.26                 | 151                   |
| RTAIL                  | 0.73                 | 14.78                 | 48.46                | 100.00          | 100.00                | 53.31                 | 538                   |
| SERVS                  | 1.27                 | 15.93                 | 75.34                | 100.00          | 100.00                | 60.68                 | 307                   |
| STEEL                  | 0.00                 | 8.99                  | 55.27                | 100.00          | 100.00                | 54.90                 | 139                   |
| TELCM                  | 0.43                 | 10.21                 | 50.03                | 100.00          | 100.00                | 51.03                 | 746                   |
| TRANS                  | 4.40                 | 20.62                 | 56.22                | 100.00          | 100.00                | 56.18                 | 384                   |
| TXTLS                  | 15.99                | 38.62                 | 68.05                | 100.00          | 100.00                | 64.46                 | 81                    |
| UTIL                   | 40.58                | 83.90                 | 100.00               | 100.00          | 100.00                | 85.58                 | 309                   |
| WHLSL                  | 0.09                 | 10.23                 | 48.67                | 100.00          | 100.00                | 51.75                 | 132                   |

## Appendix B: Macroeconomics and industry-specific variables

Table B1: Macroeconomics and industry-specific variables

| Table           | B1: Macroeconomics                 | and industry-specific variables  |
|-----------------|------------------------------------|--|
| Pane            | A: Macroeconomics varia            | ables  |
| 1               | A713RX1Q020SBEA                    | Final Sales to Domestic Purchasers   |
| 2               | AAA                                | Moodys Seasoned Aaa Corporate Bond Yield   |
| 3               | AAAFFM                             | Moodys Seasoned Aaa Corporate Bond Minus Federal Funds Rate  |
| 4               | ALTSALES                           | Light Weight Vehicle Sales: Autos & Light Trucks   |
| 5               | AWHMAN                             | Value of Manufacturers Unfilled Orders for Durable Goods Industries  |
| 6               | AWOTMAN                            | Average Weekly Hours of Production and Nonsupervisory Employees: Manufacturing   |
| 7               | BAA                                | Moodys Seasoned Baa Corporate Bond Yield   |
| 8               | BAA10Y                             | Moodys Seasoned Baa Corporate Bond Yield Relative to Yield on 10-Year Treasury   |
| 9               | BAAFFM                             | Moodys Seasoned Baa Corporate Bond Minus Federal Funds Rate  |
| 10              | BORROW                             | Total Borrowings of Depository Institutions from the Federal Reserve   |
| 11              | BUSLOANS                           | Commercial and Industrial Loans, All Commercial Banks  |
| 12              | CBI                                | Change in Private Inventories  |
| 13              | CCSA                               | Continued Claims (Insured Unemployment)  |
| 14              | CE16OV                             | Civilian Employment  |
| 15              | CES0600000008                      | Average Hourly Earnings of Production and Nonsupervisory Employees: Goods-Producing  |
| 16              | CES2000000008                      | Average Hourly Earnings of Production and Nonsupervisory Employees: Construction   |
| 17              | CES3000000008                      | Average Hourly Earnings of Production and Nonsupervisory Employees: Manufacturing  |
| 18              | CNCF                               | Corporate Net Cash Flow with IVA   |
| 19              | CP                                 | Corporate Profits After Tax (without IVA and CCAdj)  |
| 20              | CPATAX                             | Corporate Profits After Tax (with IVA and CCAdj)  Corporate Profits After Tax (with IVA and CCAdj)   |
| 21              | CPIAPPSL                           | Consumer Price Index for All Urban Consumers: Apparel  |
| $\frac{21}{22}$ | CPIAUCSL                           | Consumer Price Index for All Urban Consumers: All Items  |
| 23              | CPIENGSL                           | Consumer Price Index for All Urban Consumers: Energy   |
| 23<br>24        | CPIMEDSL                           | Consumer Price Index for All Urban Consumers: Medical Care   |
| $\frac{24}{25}$ | CPITRNSL                           | Consumer Price Index for All Urban Consumers: Transportation   |
| 26              | CPIULFSL                           | Consumer Price Index for All Urban Consumers: All Items Less Food  |
| 20<br>27        | CQRMTSPL                           | Real Manufacturing and Trade Industries SalesAdjusted  |
| 28              | CSCICP03USM665S                    | Consumer Opinion Surveys: Confidence Indicators:   |
| 20              | CSCICI 030SIVI003S                 | Composite Indicators: OECD Indicator for the U.S.  |
| 29              | CUMFN                              | Capacity Utilization: Manufacturing  |
| 30              | CUSR0000SA0L2                      | Consumer Price Index for All Urban Consumers: All items less shelter   |
| 31              | CUSR0000SA0L5                      | Consumer Price Index for All Urban Consumers: All items less medical care  |
| 32              | CUSR0000SA0L5                      | Consumer Price Index for All Urban Consumers: Commodities  |
|                 |                                    | Consumer Price Index for All Urban Consumers: Commodities  Consumer Price Index for All Urban Consumers: Durables                          |
| 33<br>34        | CUSR0000SAD<br>CUSR0000SAS         | Consumer Price Index for All Urban Consumers: Durables Consumer Price Index for All Urban Consumers: Services                              |
| 35              | DDURRD3Q086SBEA                    | Personal consumption expenditures: Durable goods (implicit price deflator)   |
| 36              | DIVIDEND                           | Corporate Profits after tax with IVA and CCAdj: Net Dividends  |
|                 |                                    | •  |
| 37<br>38        | DNDGRD3Q086SBEA<br>DPCERD3Q086SBEA | Personal consumption expenditures: Nondurable goods (implicit price deflator)  Personal consumption expenditures (implicit price deflator) |
| 39              | DPIC96                             | Real Disposable Personal Income  |
| 40              | EMRATIO                            | Civilian Employment-Population Ratio   |
| 41              | EXCAUS                             | Canada / U.S. Foreign Exchange Rate, Canadian Dollars to One U.S. Dollar   |
| 42              | EXCRESNS                           | Excess Reserves of Depository Institutions   |
| 43              | EXJPUS                             | Japan / U.S. Foreign Exchange Rate, Japanese Yen to One U.S. Dollar  |
| 43<br>44        | EXPGSC1                            | Real Exports of Goods & Services   |
| 44              | EXPGSCI                            | Switzerland / U.S. Foreign Exchange Rate, Swiss Francs to One U.S. Dollar  |
|                 |                                    | U.S. / U.K. Foreign Exchange Rate, U.S. Dollars to One British Pound   |
| 46              | EXUSUK                             | U.B. / U.K. Poteigh Exchange Nate, U.B. Donars to One Drivish Found  |

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| Table | ${ m B1}$ – (Continued) |  |
|-------|-------------------------|--|
| 47    | FEDFUNDS                | Effective Federal Funds Rate   |
| 48    | FINSLC1                 | Real Final Sales of Domestic Product                                       |
| 49    | FODSP                   | Household Financial Obligations as a percent of Disposable Personal Income |
| 50    | GCE                     | Government Consumption Expenditures & Gross Investment                     |
| 51    | GDPC1                   | Real Gross Domestic Product  |
| 52    | GDPDEF                  | Gross Domestic Product: Implicit Price Deflator                            |
| 53    | GFDEBTN                 | Federal Debt: Total Public Debt  |
| 54    | GPDI                    | Gross Private Domestic Investment  |
| 55    | GS1                     | 1-Year Treasury Constant Maturity Rate                                     |
| 56    | GS10                    | 10-Year Treasury Constant Maturity Rate                                    |
| 57    | GS5                     | 5-Year Treasury Constant Maturity Rate                                     |
| 58    | GSAVE                   | Gross Saving   |
| 59    | HOUST                   | Housing Starts: Total: New Privately Owned Housing Units Started           |
|       |                         |  |
| 60    | HOUSTMW                 | Housing Starts in Midwest Census Region                                    |
| 61    | HOUSTNE                 | Housing Starts in Northeast Census Region                                  |
| 62    | HOUSTS                  | Housing Starts in South Census Region                                      |
| 63    | HOUSTW                  | Housing Starts in West Census Region                                       |
| 64    | HSN1F                   | New One Family Houses Sold: United States                                  |
| 65    | ICSA                    | Initial Unemployment Claims  |
| 66    | IMPGSC1                 | Real imports of goods and services   |
| 67    | INDPRO                  | Industrial Production Index  |
| 68    | INVCQRMTSPL             | Real Manufacturing and Trade Inventories                                   |
| 69    | IPB00004SQ              | Industrial Production: Manufacturing (SIC)                                 |
| 70    | IPB51000SQ              | Industrial Production: Consumer Goods                                      |
| 71    | IPB51100SQ              | Industrial Production: Durable Consumer Goods                              |
| 72    | IPB51200SQ              | Industrial Production: Nondurable Consumer Goods                           |
| 73    | IPB51221SQ              | Industrial Production: Fuels   |
| 74    | IPB53000SQ              | Industrial Production: Materials   |
| 75    | IPBUSEQ                 | Industrial Production: Business Equipment                                  |
| 76    | IPDMAT                  | Industrial Production: Durable Materials                                   |
| 77    | IPFINAL                 | Industrial Production: Final Products (Market Group)                       |
| 78    | IPGMFSQ                 | Industrial Production: Manufacturing (NAICS)                               |
| 79    | IPNMAT                  | Industrial Production: Nondurable Materials                                |
| 80    | LOANS                   | Loans and Leases in Bank Credit, All Commercial Banks                      |
| 81    | M1SL                    | M1 Money Stock   |
| 82    | M2SL                    | M2 Money Stock   |
| 83    | ${\rm MABMM301USQ189S}$ | M3 for the United States   |
| 84    | MICH                    | University of Michigan Inflation Expectation                               |
| 85    | MORTG                   | 30-Year Conventional Mortgage Rate   |
| 86    | MPRIME                  | Bank Prime Loan Rate   |
| 87    | NASDAQ100               | NASDAQ 100 Index   |
| 88    | PCDG                    | Personal Consumption Expenditures: Durable Goods                           |
| 89    | PCECC96                 | Real Personal Consumption Expenditures                                     |
| 90    | PERMIT                  | New Private Housing Units Authorized by Building Permits                   |
| 91    | PERMITMW                | New Private Housing Units Authorized by Building Permits (Midwest)         |
| 92    | PERMITNE                | New Private Housing Units Authorized by Building Permits (Northeast)       |
| 93    | PERMITS                 | New Private Housing Units Authorized by Building Permits (South)           |
| 94    | PERMITW                 | New Private Housing Units Authorized by Building Permits (West)            |
| 95    | PINCOME                 | Personal Income  |
| 96    | PNFI                    | Private Nonresidential Fixed Investment                                    |
| 97    | PPIACO                  | Producer Price Index for All Commodities                                   |
| 98    | PPIIDC                  | Producer Price Index by Commodity Industrial Commodities                   |
| 99    | PSAVE                   | Personal Saving  |
|       | tinued on next page)    |  |

| 00  | PSAVERT      | Personal Saving Rate  |
|-----|--------------|---|
| .01 | REALLN       | Real Estate Loans, All Commercial Banks   |
| .02 | RU2000PR     | Russell 2000 Price Index  |
| .03 | SP500 RETURN | S&P500 Return   |
| .04 | T10Y3MM      | 10-Year Treasury Minus 3-Month Treasury Rate                                    |
| .05 | TB3MS        | 3-Month Treasury Bill: Secondary Market Rate                                    |
| .06 | TB6MS        | 6-Month Treasury Bill: Secondary Market Rate                                    |
| .07 | TCU          | Capacity Utilization: Total Industry  |
| .08 | TDSP         | Household Debt Service Payments as a Percent of Disposable Personal Income      |
| .09 | TEDRATE      | 3-month LIBOR Rate Based on US dollars Minus 3-month Treasury Bill Rate         |
| .10 | TOTALSL      | Total Consumer Credit Owned and Securitized, Outstanding                        |
| .11 | TOTBKCR      | Bank Credit of All Commercial Banks   |
| .12 | TWEXBPA      | Real Trade Weighted U.S. Dollar Index: Broad                                    |
| .13 | TWEXMMTH     | Trade Weighted U.S. Dollar Index: Major Currencies                              |
| .14 | U1RATE       | Persons unemployed 15 weeks or longer, as a percent of the civilian labor force |
| .15 | UEMP15OV     | Number of Civilians Unemployed for 15 Weeks and Over                            |
| .16 | UEMP $15T26$ | Number of Civilians Unemployed for 15 to 26 Weeks                               |
| .17 | UEMP27OV     | Number of Civilians Unemployed for 27 Weeks and Over                            |
| .18 | UEMP5TO14    | Number of Civilians Unemployed for 5 to 14 Weeks                                |
| .19 | UEMPLT5      | Number of Civilians Unemployed for Less Than 5 Weeks                            |
| .20 | UEMPMEAN     | Average (Mean) Duration of Unemployment   |
| .21 | ULCNFB       | Nonfarm Business Sector: Unit Labor Cost  |
| 22  | UMCSENT      | University of Michigan: Consumer Sentiment                                      |
| 23  | UNRATE       | Civilian Unemployment Rate  |
| 24  | US13NPTL     | Nonperforming Loans (past due 90+ days plus nonaccrual) to Total Loans for      |
|     |              | $\rm U.S.$ Banks with average assets betw. USD 100M and 300M                    |
| .25 | USLLRTL      | Loan Loss Reserve to Total Loans for all U.S. Banks                             |
| 26  | USLSTL       | Net Loan Losses to Average Total Loans for all U.S. Banks                       |
| .27 | USROE        | Return on Average Equity for all U.S. Banks                                     |
| .28 | USSTHPI      | All-Transactions House Price Index for the United States                        |
| 29  | VIXCLS       | CBOE Volatility Index: VIX  |
| .30 | WPSFD49207   | Producer Price Index by Commodity for Final Demand: Finished Goods              |

| Panel | B٠ | Industry | z-specific | variables |
|-------|----|----------|------------|-----------|
| 1 and | ப. | muusuy   | /-specific | variables |

| Panel B: Industry-specific variables |                             |   |  |  |
|--------------------------------------|-----------------------------|---|--|--|
| 1                                    | accrual                     | Accruals/Average Assets                       |  |  |
| 2                                    | $adv\_sale$                 | Advertising Expenses/Sales                    |  |  |
| 3                                    | $aftret\_eq$                | After-tax Return on Average Common Equity     |  |  |
| 4                                    | $aftret_equity$             | After-tax Return on Total Stockholders Equity |  |  |
| 5                                    | $aftret\_invcapx$           | After-tax Return on Invested Capital          |  |  |
| 6                                    | $at\_turn$                  | Asset Turnover                                |  |  |
| 7                                    | bm                          | Book/Market                                   |  |  |
| 8                                    | CAPEI                       | Shillers Cyclically Adjusted P/E Ratio        |  |  |
| 9                                    | capital_ratio               | Capitalization Ratio                          |  |  |
| 10                                   | cash_conversion             | Cash Conversion Cycle (Days)                  |  |  |
| 11                                   | cash_debt                   | Cash Flow/Total Debt                          |  |  |
| 12                                   | cash_lt                     | Cash Balance/Total Liabilities                |  |  |
| 13                                   | cash_ratio                  | Cash Ratio                                    |  |  |
| 14                                   | $_{ m cfm}$                 | Cash Flow Margin                              |  |  |
| 15                                   | $\operatorname{curr\_debt}$ | Current Liabilities/Total Liabilities         |  |  |
| 16                                   | curr_ratio                  | Current Ratio                                 |  |  |
| 17                                   | de_ratio                    | Total Debt/Equity                             |  |  |
| 18                                   | $debt\_assets$              | Total Debt/Total Assets                       |  |  |
| 19                                   | $debt_at$                   | Total Debt/Total Assets                       |  |  |

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| Table B1 – | (Continued) |
|------------|-------------|
|------------|-------------|

| Table | e B1 – (Continued)          |   |
|-------|-----------------------------|---|
| 20    | debt_capital                | Total Debt/Capital                                      |
| 21    | debt_ebitda                 | Total Debt/EBITDA                                       |
| 22    | debt_invcap                 | Long-term Debt/Invested Capital                         |
| 23    | divyield                    | Dividend Yield  |
| 24    | dltt_be                     | Long-term Debt/Book Equity                              |
| 25    | dpr                         | Dividend Payout Ratio                                   |
| 26    | efftax                      | Effective Tax Rate                                      |
| 27    | equity_invcap               | Common Equity/Invested Capital                          |
| 28    | evm                         | Enterprise Value Multiple                               |
| 29    | fcf_ocf                     | Free Cash Flow/Operating Cash Flow                      |
| 30    | gpm                         | Gross Profit Margin                                     |
| 31    | GProf                       | Gross Profit/Total Assets                               |
| 32    | $indret_ew$                 | Equal Weighted Industry Return                          |
| 33    | $indret_vw$                 | Value Weighted Industry Return                          |
| 34    | industry return             | Past 12 Month Industry Return                           |
| 35    | industry volatility         | Past 12 Month Standard Deviation of the Industry Return |
| 36    | int_debt                    | Interest/Average Long-term Debt                         |
| 37    | int_totdebt                 | Interest/Average Total Debt                             |
| 38    | intcov                      | After-tax Interest Coverage                             |
| 39    | intcov_ratio                | Interest Coverage Ratio                                 |
| 40    | $inv_{-}turn$               | Inventory Turnover                                      |
| 41    | $invt\_act$                 | Inventory/Current Assets                                |
| 42    | $lt\_debt$                  | Long-term Debt/Total Liabilities                        |
| 43    | $lt_ppent$                  | Total Liabilities/Total Tangible Assets                 |
| 44    | npm                         | Net Profit Margin                                       |
| 45    | ocf_lct                     | Operating CF/Current Liabilities                        |
| 46    | opmad                       | Operating Profit Margin After Depreciation              |
| 47    | opmbd                       | Operating Profit Margin Before Depreciation             |
| 48    | pay_turn                    | Payable Turnover  |
| 49    | pcf                         | Price/Cash flow   |
| 50    | pe_exi                      | P/E (Diluted, Excl. EI)                                 |
| 51    | pe_inc                      | P/E (Diluted, Incl. EI)                                 |
| 52    | PEG_1yrforward              | Forward P/E to 1-year Growth (PEG) ratio                |
| 53    | PEG_ltgforward              | Forward P/E to Long-term Growth (PEG) ratio             |
| 54    | $pretret_earnat$            | Pre-tax Return on Total Earning Assets                  |
| 55    | $pretret\_noa$              | Pre-tax return on Net Operating Assets                  |
| 56    | profit_lct                  | Profit Before Depreciation/Current Liabilities          |
| 57    | ps                          | Price/Sales   |
| 58    | ptb                         | Price/Book  |
| 59    | ptpm                        | Pre-tax Profit Margin                                   |
| 60    | quick_ratio                 | Quick Ratio (Acid Test)                                 |
| 61    | $rd\_sale$                  | Research and Development/Sales                          |
| 62    | rect_act                    | Receivables/Current Assets                              |
| 63    | $\operatorname{rect\_turn}$ | Receivables Turnover                                    |
| 64    | roa                         | Return on Assets  |
| 65    | roce                        | Return on Capital Employed                              |
| 66    | roe                         | Return on Equity  |
| 67    | $sale\_equity$              | Sales/Stockholders Equity                               |
| 68    | sale_invcap                 | Sales/Invested Capital                                  |
| 69    | sale_nwc                    | Sales/Working Capital                                   |
| 70    | $short\_debt$               | Short-Term Debt/Total Debt                              |
| 71    | staff_sale                  | Labor Expenses/Sales                                    |
| /('or | stinued on nert page)       |   |

(Continued on next page)

72 totdebt\_invcap

Total Debt/Invested Capital