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EDUCATION

Cornell University, SC Johnson College of Business

Ithaca, New York

Bachelor of Science in Applied Economics and Management | GPA: 3.56

May 2020

Concentrations: Business Analytics and Strategy

Relevant Courses: Intro Computing Using Python • Technology Strategy • Marketing • Finance

• Financial & Managerial Accounting • Data Science • Spreadsheet Modeling • Business Management & Organization

EXPERIENCE

Titan Football Analytics

Ithaca, New York

Co-Founder and CFO

July 2017 - Present

- Manage \$10,000 budget for allocation of resources and monetary transactions for a technology startup founded by fellow Cornell students
- Opened communications and developed relations with potential investors and experts working in Google and Verizon, as well as 50 NCAA Football coaches which allowed the project to alpha test with multiple teams
- Researched market trends and future revenue and costs projections through Excel to maximize profits and production of our products in both software and hardware that led to cut costs in hardware inputs

Sompo International

New York City, New York

Financial Planning and Analysis Intern

June 2018 - August 2018

- Reconciled Gross Written Premium reports with allocation percentages from the top 15 brokers for Sompo with unearned premiums up to 30 million dollars YTD
- Collaborated with Business Unit leaders in the Insurance and Reinsurance segments to correct expenses and earnings reports as well as budgeting financials out to 2023
- Studied and manipulated data using IBM Cognos 11, Adaptive Insights, and Office Connect to agree documents across platforms

LEADERSHIP & ON-CAMPUS EXPERIENCE

Cornell International Business Association

Ithaca, New York

Director of New Member Development and Consulting Associate

September 2017 - Present

- Worked in a team to analyze, complete, and present weekly case studies to 40 current associates and analysts, which involved synthesizing data provided in the case to deliver final recommendations
- Collaborated in a group of 3 members to research and deliver bi-weekly international market overviews by analyzing weekly trends in national and international stocks and bonds
- Utilized business skills including SWOT analysis, creating PowerPoint slide decks, and learning Agile methodology to coherently express propositions for international clients
- Developed the interpersonal and professional skills of the 10 new members to integrate into the association

Cornell Hyperloop

Ithaca, New York

Business Consultant/Web Development Team

February 2017 - Present

- Formulated ideas and presentations to increase awareness of the Hyperloop to potential beneficiaries
- Researched opportunities in the technical market to find a unique niche for the Hyperloop transport
- Enhanced public relations through website development, concepts, and appearance

SKILLS & INTERESTS

Skills: Python Computing • R • Web Development (HTML/CSS) • SQL • Microsoft Office Suite • Public Speaking • Project Management • Fundraising • Spanish (proficient, written and spoken) • Ice-Cream Scooping

Interests: Sports (Soccer, Basketball, Football) • Lionel Messi • Marvel Comics • NY Giants

Publications: <http://cornellcurrent.com/2017/03/18/chicagos-new-network/>

<https://indians4sc.org/author/devengirgenti/#.W5R8pOhKhPY>