## Jean Paul Nseir jnseir.mfa2021@london.edu +44 7904 562762

**EDUCATION** 2020 - 2021

London Business School, London, UK

Reading for Masters in Financial Analysis

2016 - 2020 American University of Beirut, Beirut, LB

Computer and Communication Engineering

GPA: 3.6 / 4.0

Graduated with Distinction

2018 - 2018 University of California in Los Angeles, Los Angeles, CA

**Exchange Program** 

Relevant Course work: Numerical Analysis

2014 - 2014 Yale University, New Haven, CT

Summer Program

Relevant Coursework: Entrepreneurship

#### **BUSINESS EXPERIENCE**

#### 2018 - Present LYRA SAL, Beirut, LB

#### Co-Founder

- Managed, designed and developed more than 25 software projects for several Middle Eastern clients
- Advised companies in Lebanon on how to restructure softwares in order to optimise work and reduce costs by up to 25%
- Built and launched proprietary startups (e.g. Quiz Royal, e-valuation NDJ)
- Got several applications ranked top in online stores (Google Play, App Store), with more than 35,000 active
  users from all over the globe
- Pitched and presented several projects to clients, investors and panels
- Five figures revenue per year
- Portfolio: www.lirapp.com

### 2019 - 2019 BYBLOS BANK SAL, Beirut, LB

### **Corporate Finance Intern**

- Examined the bank's credit policies and procedure manual, in order to start working on clients credit files
- Analyzed and worked on full length credit files for big Lebanese corporations (incl. Description of credit facilities, Credit Assessment Memorandum, Basic information report and Financial statements)
- Utilized several tools and analysis techniques in order to assess the credit worthiness of companies, come up with the decision on the proposed loan and set up the repayment plan.

### 2019 - 2019 BYBLOS BANK SAL, Beirut, LB

#### **Information Technology Intern**

- · Initiated to web programming with JSP/Servlets, SQL, and Oracle/MSSQL Databases
- Developed three smart HTML search tools hosted on Apache Tomcat server, currently used by the bank's employees to assess any unusuality in cash deposits and withdrawals in the bank's database

### 2017 - 2018 TIRESMART SAL, Beirut, LB

# **Financial Analyst Intern**

- Analyzed full Financial statements of the company (incl. Balance sheet, Income statement, Statement of cash flow). Inorder to devise cost reduction strategies
- Designed and applied two different work force related strategies in order to reduce costs by 5%

### ADDITIONAL INFORMATION

- AUB Consulting Club Cabinet Member: I managed the development of the AUBCC mobile app, helping more than 500 students pursue a consulting career
- AUB Table Tennis Varsity Team: Competed in the Greece College international tournament 2019 and placed 6th. Won the Lebanese Universities Championship 2018 and 2019
- Won the Lebanese skiing championship in 2015 and 2016, and participated in several ski trips to Switzerland and France
- Saint Joseph Group Borj Hammoud Cabinet Member: Organized 15+ events for 100+ children during Christmas week and 40+ lunches for 80+ old people
- Softwares and Programming Languages: C++, C, C#, Python, Java, JavaScript, SQL, MATLAB, vhdl, R, VBA, Swift, Dart, Flutter, HTML and Microsoft Office
- Languages: Native in English, French and Arabic