

jeanmonegro1@gmail.com | C: 786-307-8029 | Hialeah, FL 33002

Technologically-savvy marketing major with proven customer service, time management and multitasking abilities. Attentive to customer needs and able to break down technical problems to develop effective solutions.

Skills

- Quick learner
- Critical thinking

- Interpersonal skills
- Microsoft office

Experience

Royal Caribbean International | Miramar, FI.

Group Sales Consultant

05/2017 - 10/2019

CarMax | Miami Lakes, FL Sales Consultant 05/2015 - 05/2017

- Demonstrated full industry expertise, enabling optimum service to inquiring customers.
- Monitored multiple sources of lead traffic, while guiding new customers through their vacation purchasing process.
- Used my proficiency in microsoft office to help boost sales numbers.
- Met or exceeded sales targets on a consistent basis by leveraging excellent communication and interpersonal strengths.
- Closed deals by working with finance and insurance team to provide customers with smooth, comprehensive service.

Education and Training

Florida International University | Miami **Bachelor of Arts** in Marketing *Expected in 01/2021*

Activities and Honors

Currently enrolled in CS50X, a course dedicated to the multiple languages in programming, including Python, SQL, C++, and more.