



Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



What are your strengths and weakness?

Why did you apply for this position?

Where do you see yourself in five years?

What is your biggest weakness?

Why do you want to work here?

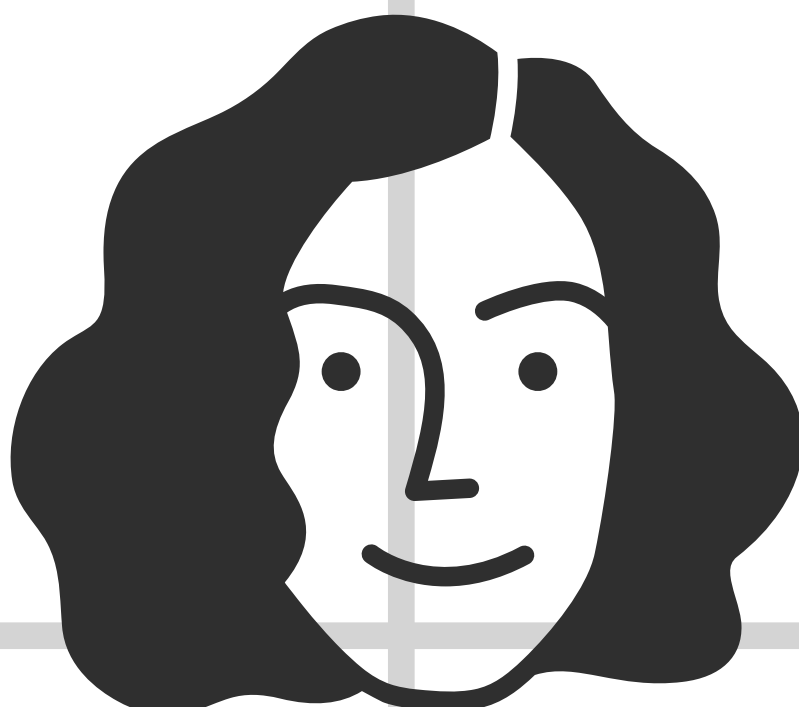
Tell me about yourself?

What are your salary requirements?

What is your biggest weakness?

Why do you want to work here?

What kind of work environment do you like best?



Designing a resume using canva

How do you handle stress?

Are you willing you fail?

What motivates you?

What makes you unique?

Do you have leadership experience?

Are you applying for other jobs?

Do you have any questions?

Why do you want this job?

What is your ideal job?

What are your goals?

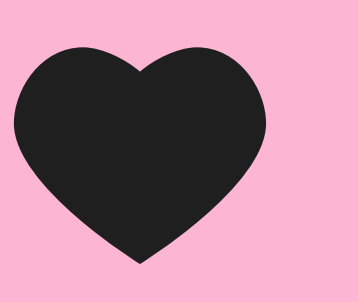


Does

What behavior have we observed?
What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?



[See an example](#)