

# BFSI DATASET DESCRIPTION

C_COLL_DATE_OPUS_DATE	Policy was collected on this date
Office_Cat	Role of the employee who brought the policy
C_TRANSACTION_TYPE	How the transaction type was.
C_APPLICATION_NO	Application number of the policy.
C_PERM_RECEIPT_NO	Receipt number of the policy.
policy_ref	Policy reference number.
C_POLICY_HOLDER	Name of the policy holder.
INSURED_PERSON	Name of the insured.
CHANGE_DESCRIPTION	Whether the policy was issued or lapsed or rejected.
C_CDA_DATE	Cheque bounce case or check dishonoured case.
BOOKING_FREQUENCY	The premium was paid annually/half yearly/quarterly.
premium_term	The amount needed to be paid by the client.
benefit_term	Time taken to get the lumpsum amount.
C_PRODUCT_CODE	Code of the product.
product_name	Name of the product.
C_AGENT_CODE	Code of the agent.
Agent Name	Name of the agent.
Premium	The amount paid as premium.
RNB	The amount quoted before adding GST.
login_Date	Login Date of the policy.
login_Month	Login Month of the policy.
issued_date	Date in which the policy was issued.

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Issue Month	Month in which the policy was issued.
Login Finacial Yr.	Login year of the policy.
Issuence Finacial Yr.	Year in which the policy was issued.
Issued_Premium	The premium issued.
Issued_RNB	The issued premium with GST.
Login	Login of the policy happened or not.
Issuance	Issuance of the policy happened or not.
RP Code	Code of the retail partner.
RP Name	Name of the retail partner.
New TM Code	Code of the territory manager.
New TM Name	Name of the territory manager.
New RH/SRH Code	Code of the retail head.
New RH/SRH	Name of the retail head.
AAM Code	Assistant area manager code.
AAM Name	Assistant area manager name.
DAM Code	Deputy area manager code.
DAM Name	Deputy area manager name.
AM Code	Area manager code.
AM Name	Area manager name.
CH Code	Chief head code.
CH Name	Chief head name.
ARH Code	Assistant retail head code.

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ARH Name	Assistant retail head name.
RH Code	Retail head code.
RH Name	Retail head name.
NOPs	Number of policies.
DAM/AM/CM Code	Manager's code.
DAM/AM/CM name	Manager's name.
FY Tagging	The financial year of the policy.
FREQUENCY	RP/SP who collected the policy.
Region	The region where the policy was issued.
SISO Flag	The flag linked with check bouncing.
Tagging for Raking Login	The platinum and diamond club members reaching MDRT.
Tagging for Raking Issuance	

