



# Comparing More than Two Observations

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#### The Closest Observation to a Pair

	1	2	3
2	11.7		
3	16.8	18.0	
4	10.0	20.6	15.8

- Is 2 is closest to group 1,4?
- Is 3 is closest to group 1,4?

#### Linkage Criteria: Complete

	1	2	3
2	11.7		
3	16.8	18.0	
4	10.0	20.6	15.8

- Is 2 is closest to group 1,4?
  - max(D(2,1), D(2,4)) = **20.6**
- Is 3 is closest to group 1,4?
  - max(D(3,1), D(3,4)) = **16.8**



## Hierarchical Clustering

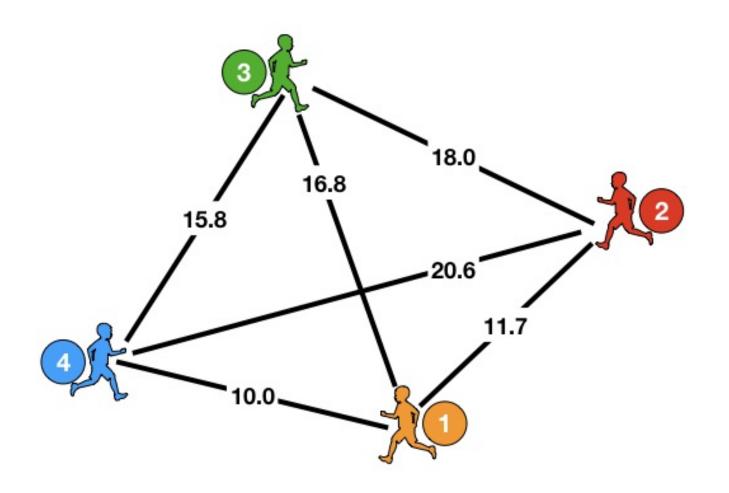
Complete Linkage: maximum distance between two sets

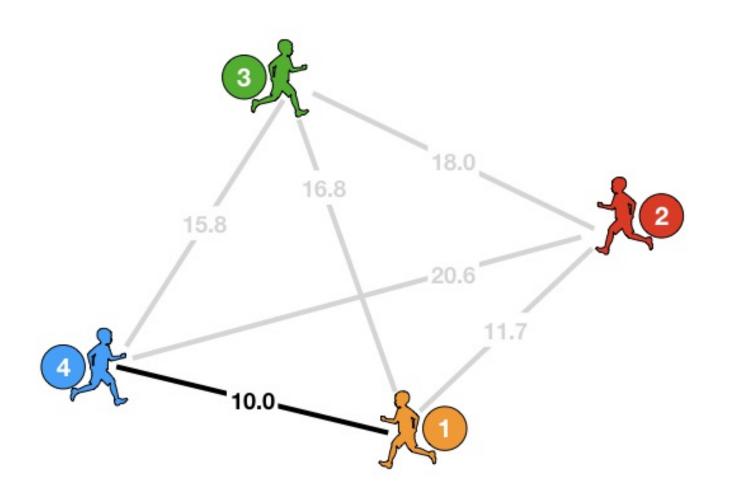






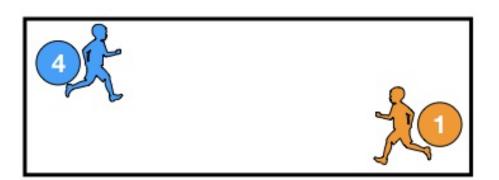


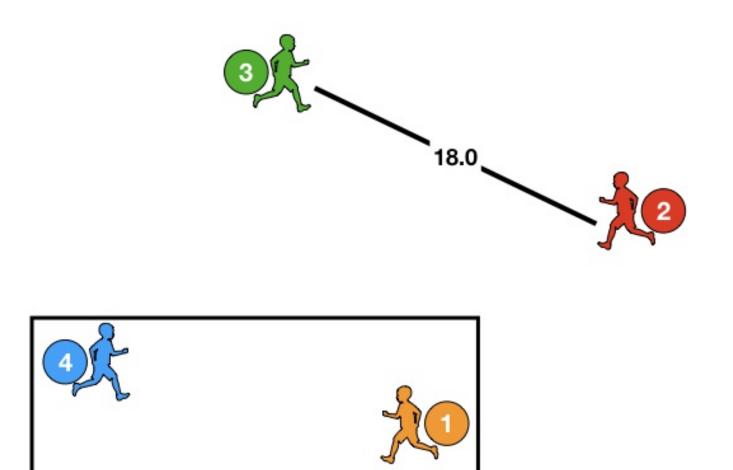


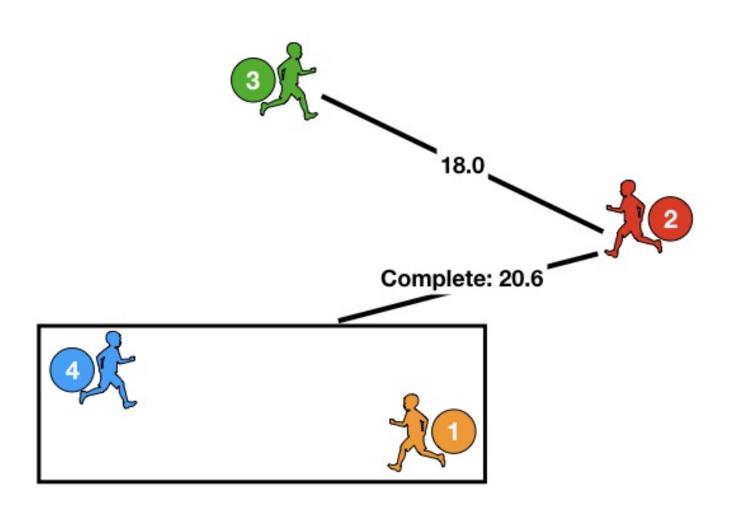


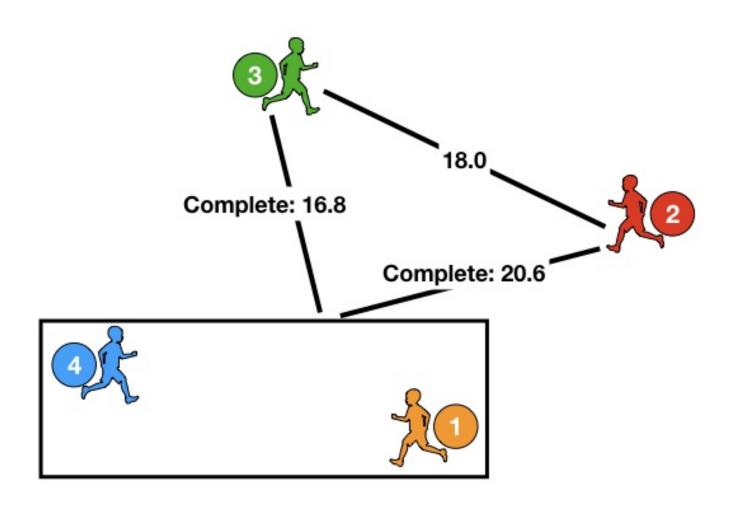


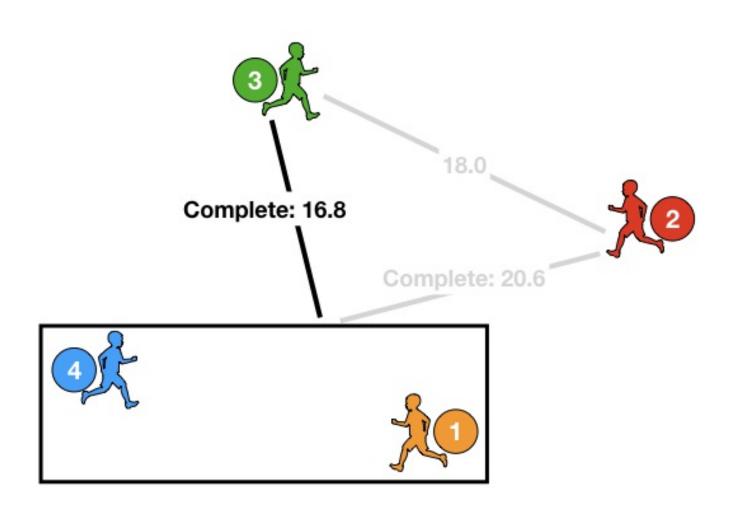




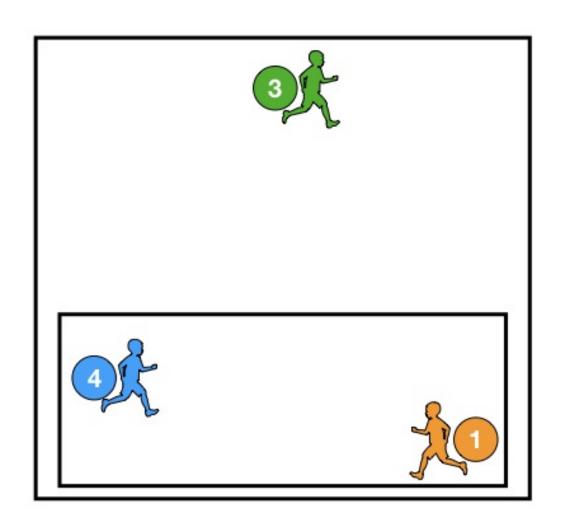






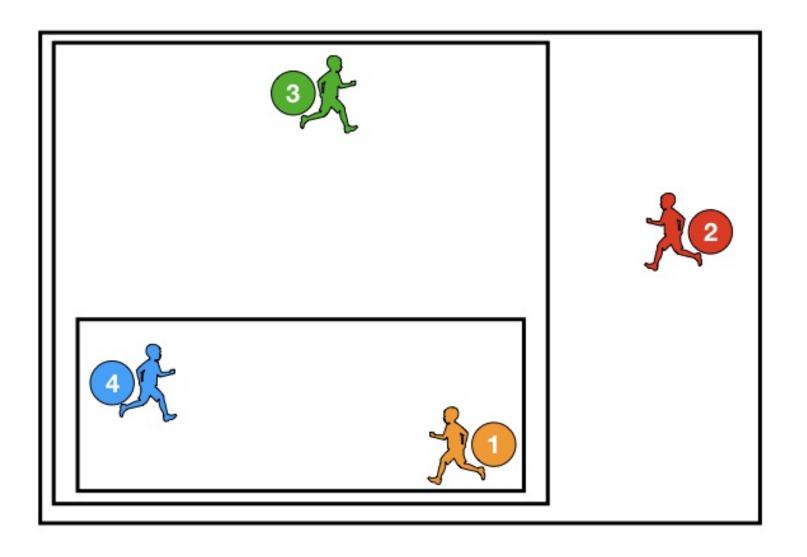














### Linkage Criteria

Complete Linkage: maximum distance between two sets

Single Linkage: minimum distance between two sets

Average Linkage: average distance between two sets





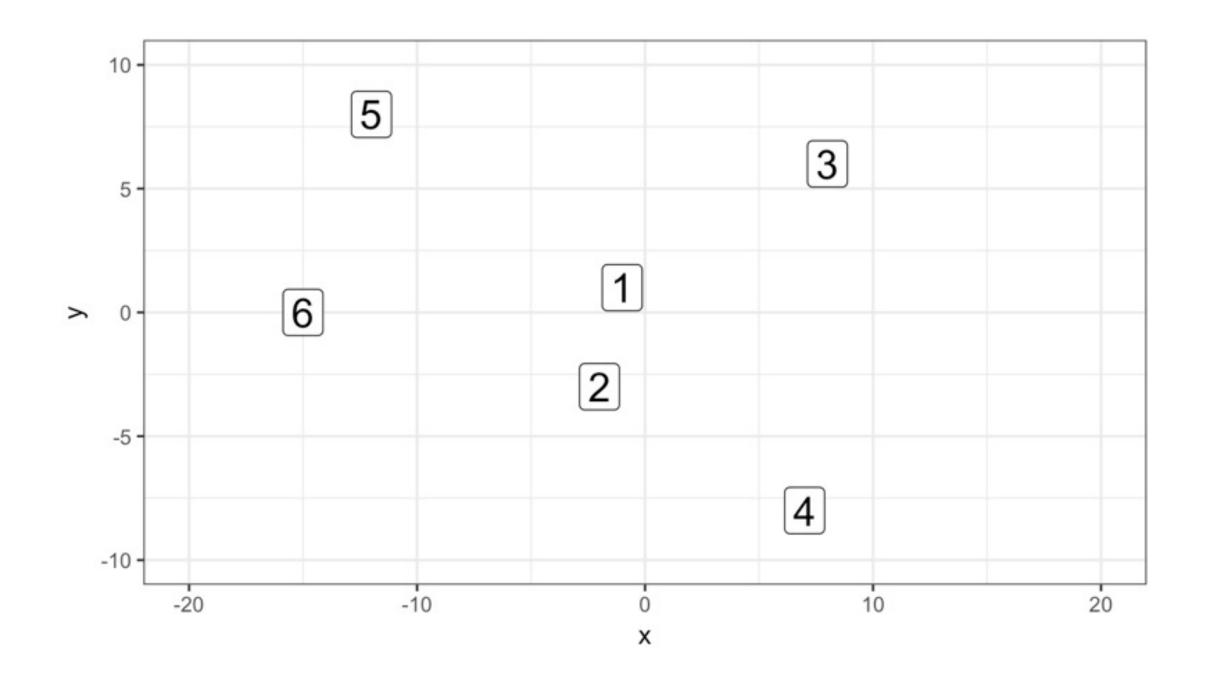
# Let's practice!

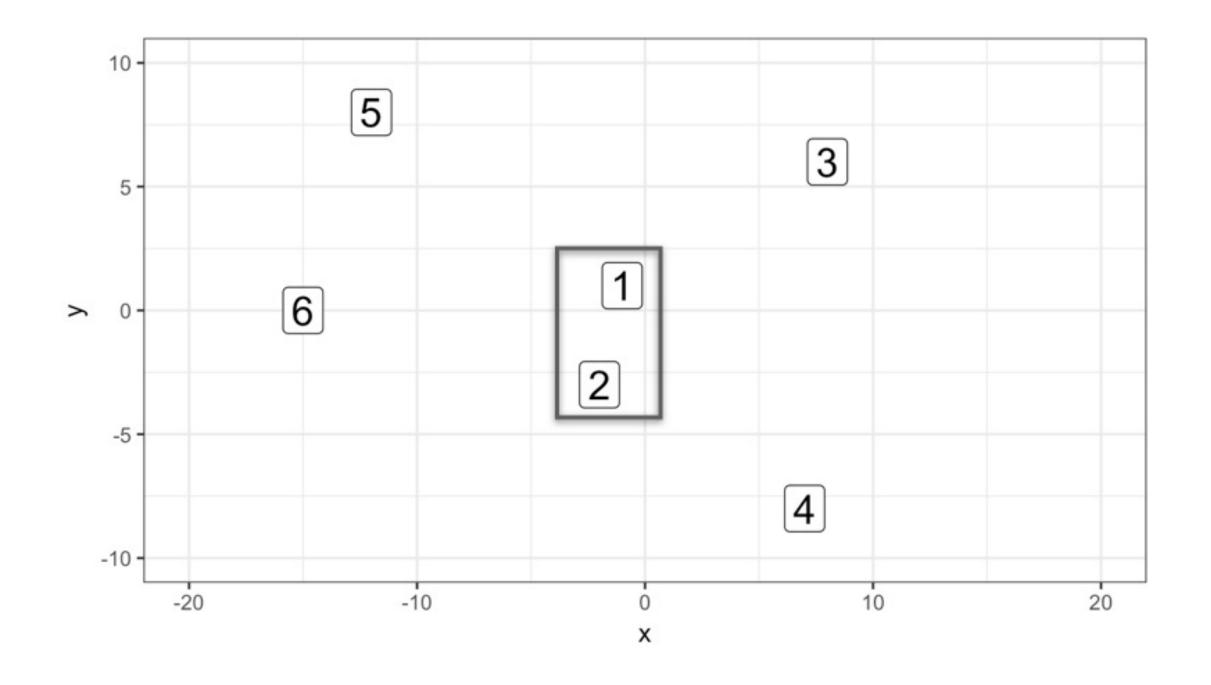


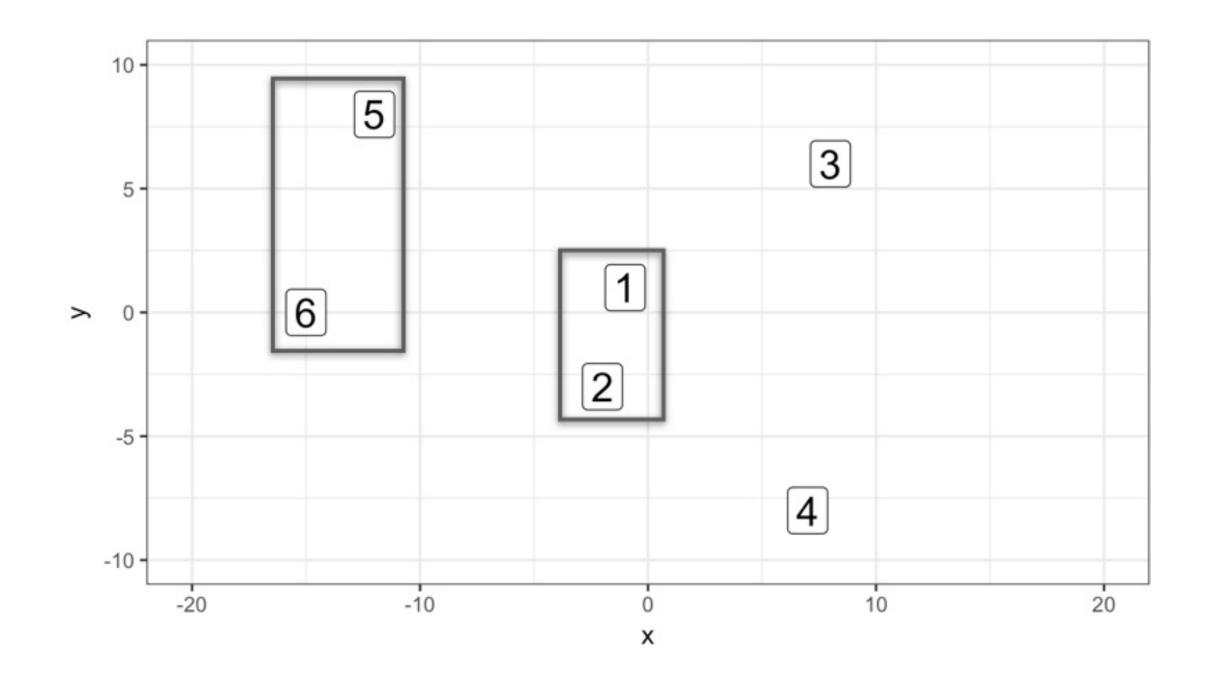


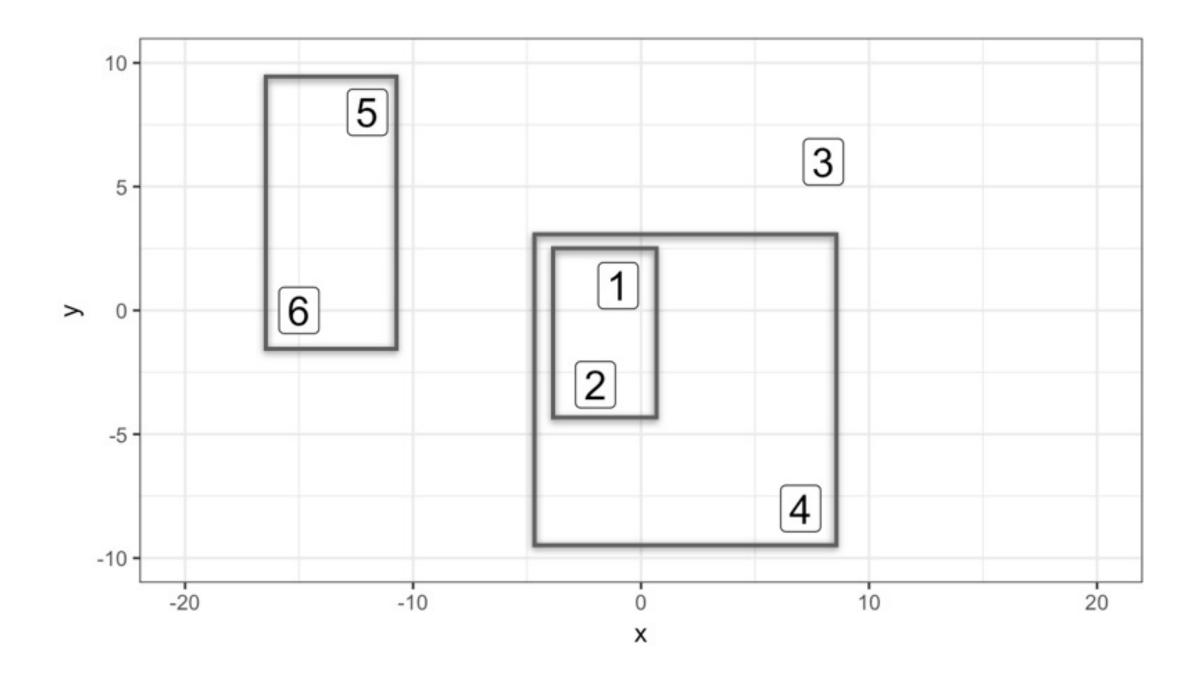
# **Capturing K Clusters**

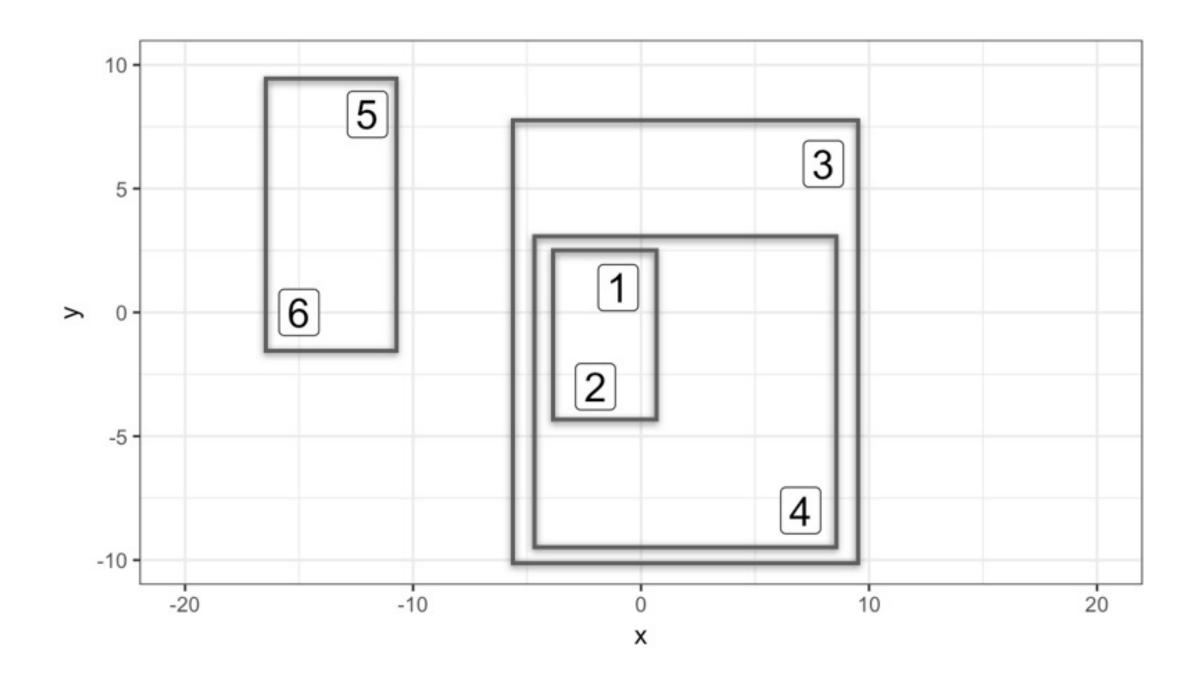
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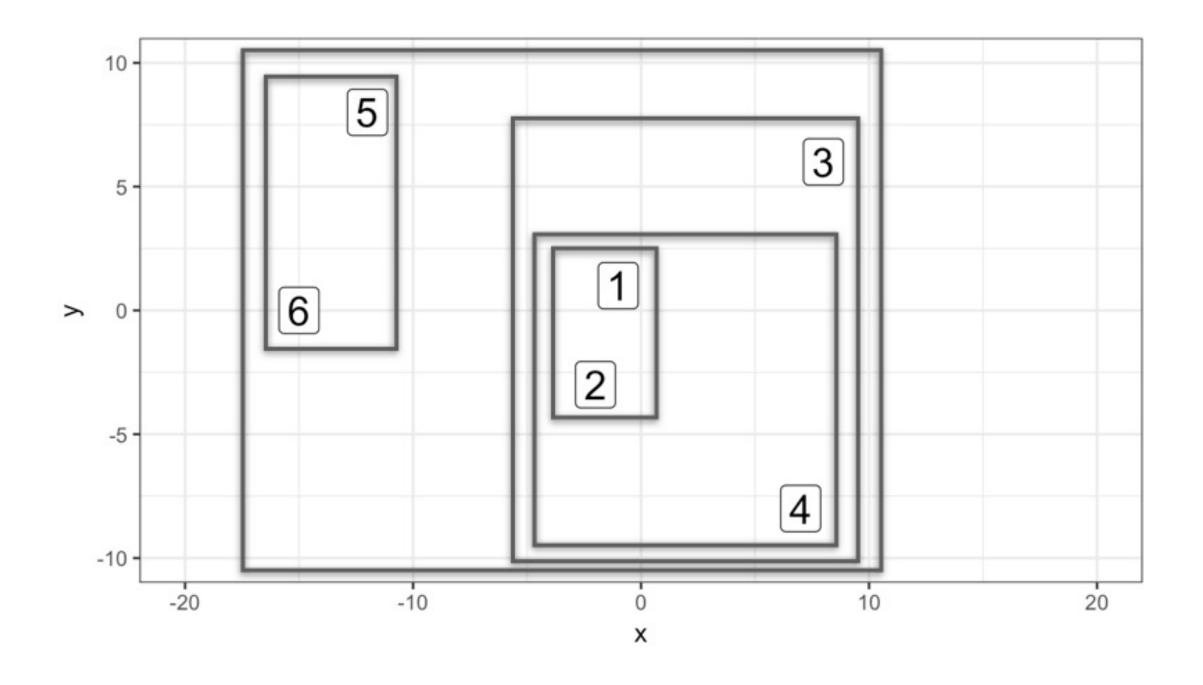


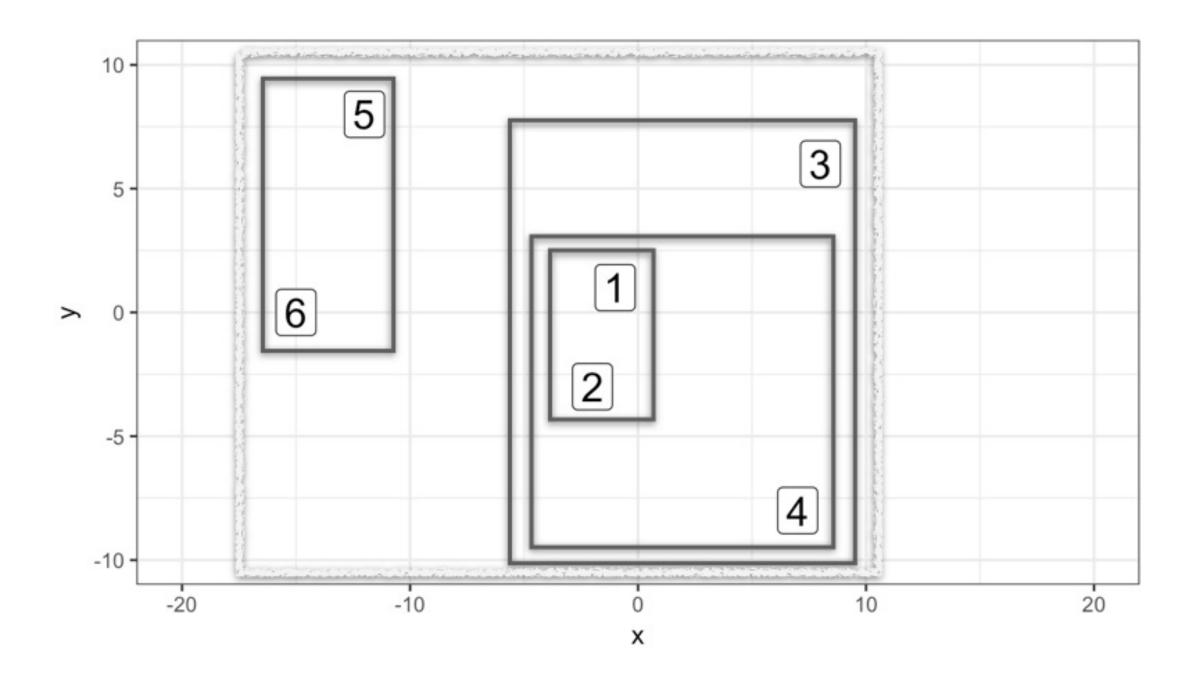


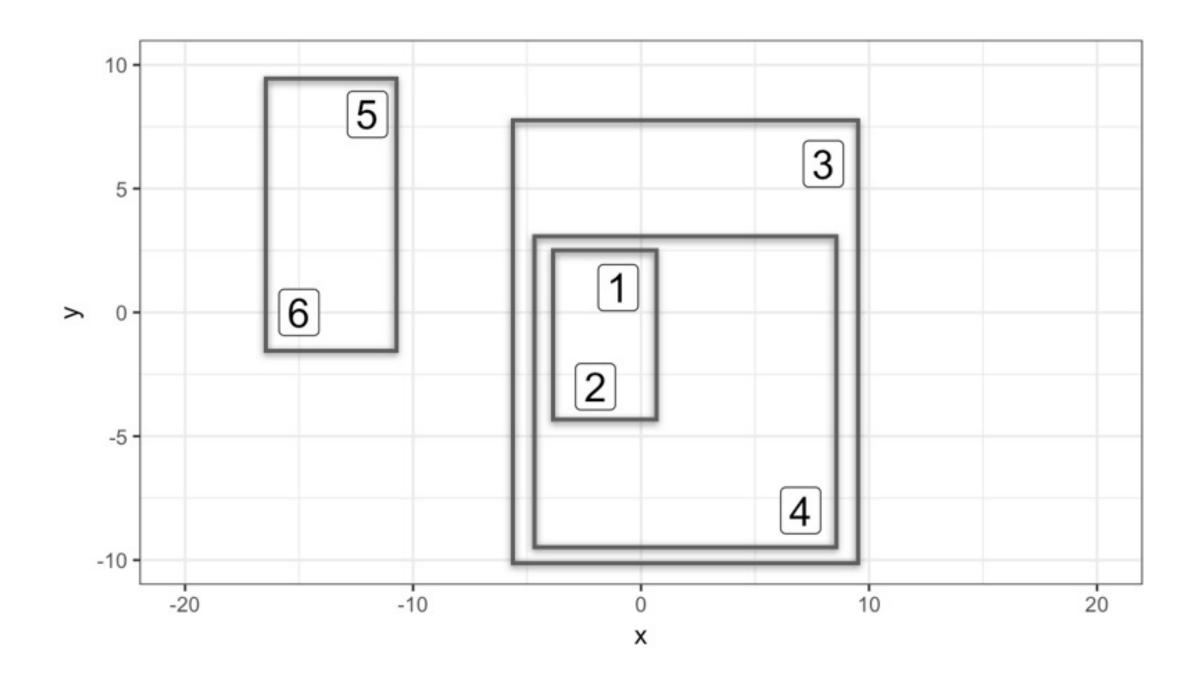


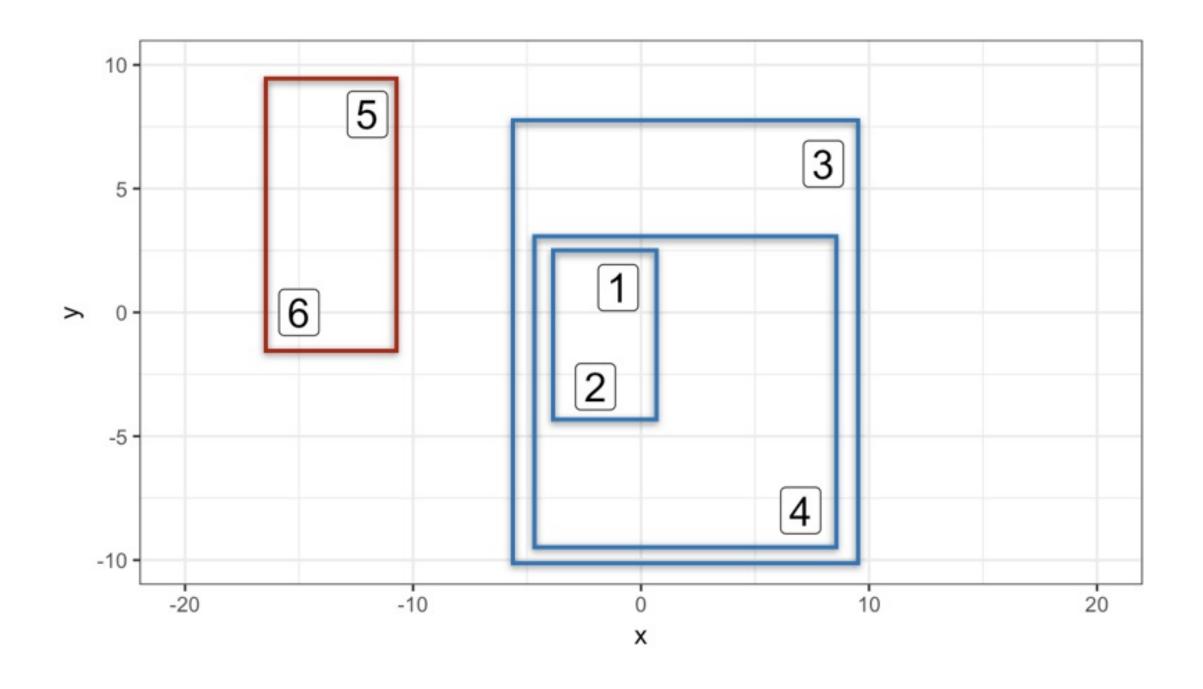


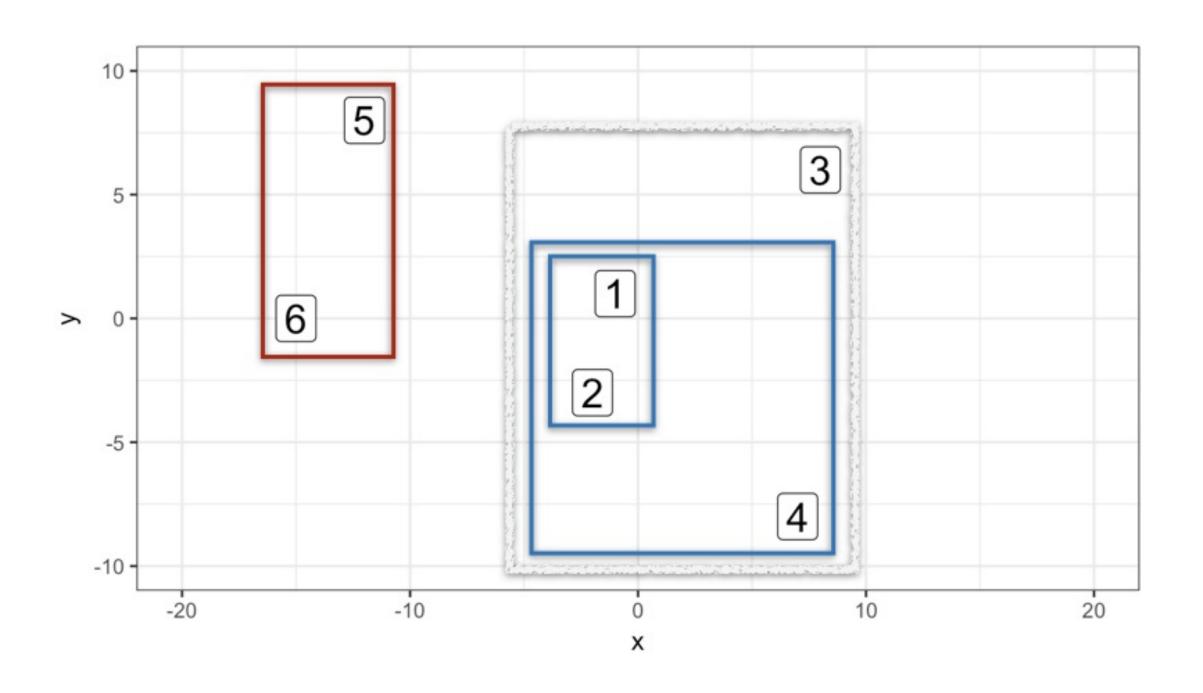


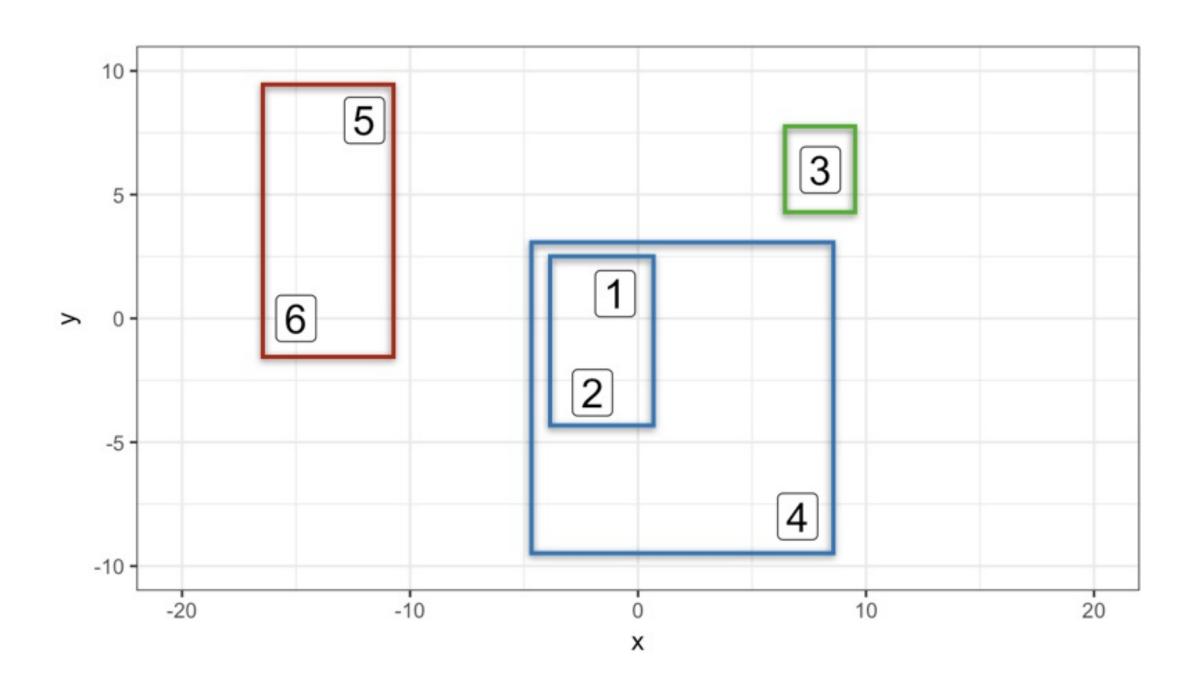












## Hierarchical Clustering in R

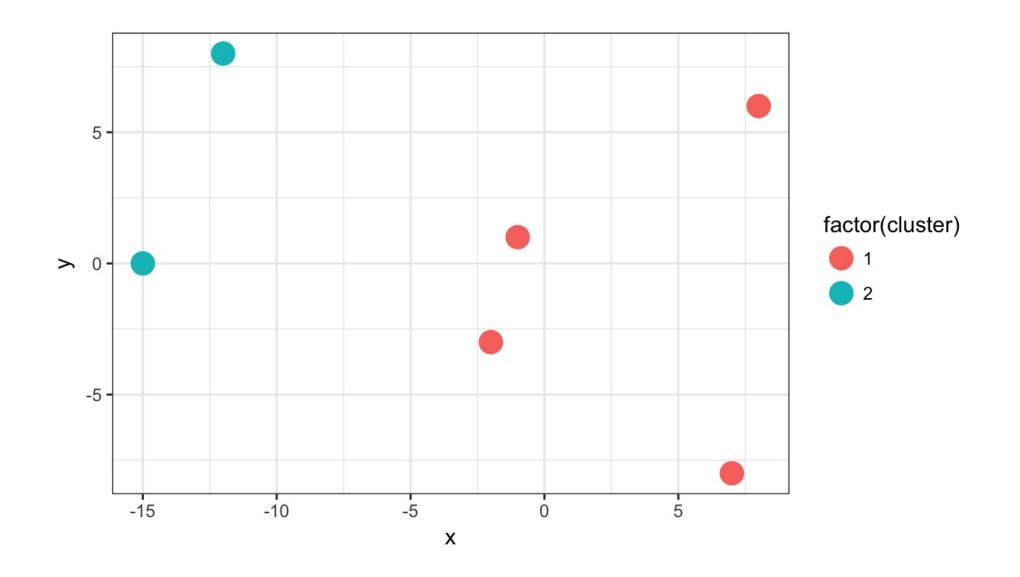


### Extracting K Clusters

```
cluster assignments <- cutree(hc players, k = 2)</pre>
print(cluster_assignments)
[1] 1 1 1 1 2 2
library(dplyr)
players clustered <- mutate(players, cluster = cluster assignments)</pre>
print(players_clustered)
        y cluster
  <dbl> <dbl> <int>
```

## Visualizing K-Clusters

```
library(ggplot2)
ggplot(players_clustered, aes(x = x, y = y, color = factor(cluster))) +
   geom_point()
```







# Let's practice!

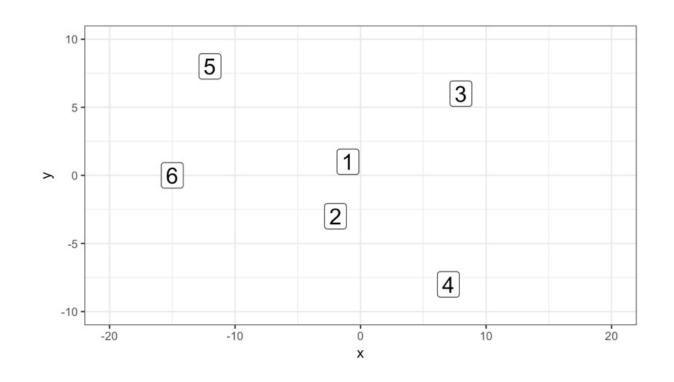


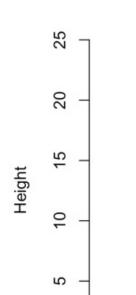


# Visualizing the Dendrogram

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# Building the Dendrogram



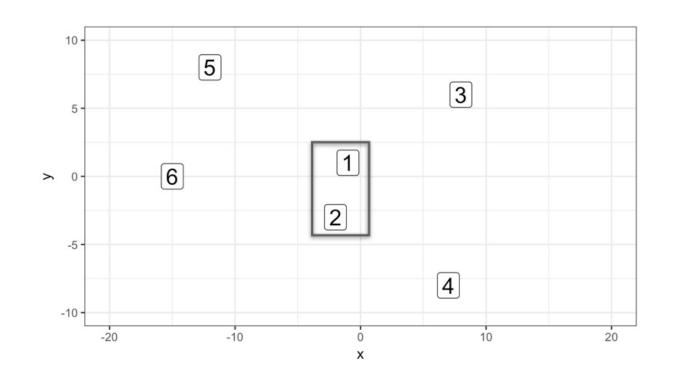


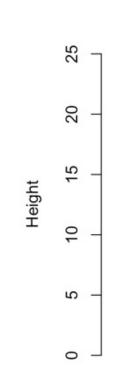
#### **Cluster Dendrogram**

hclust (\*, "complete")



# Building the Dendrogram

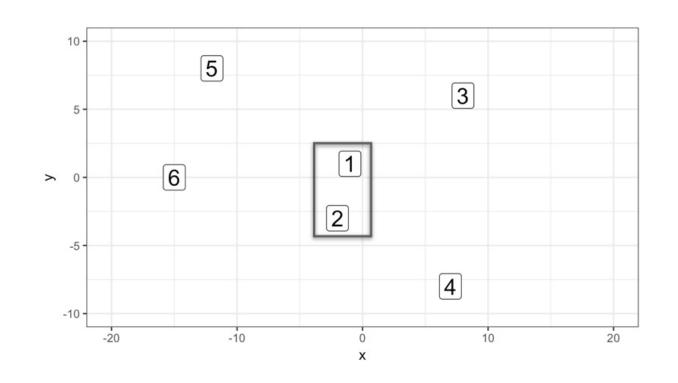


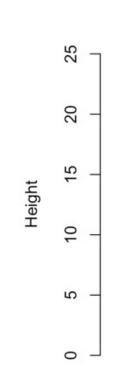


#### **Cluster Dendrogram**

hclust (\*, "complete")

# Building the Dendrogram

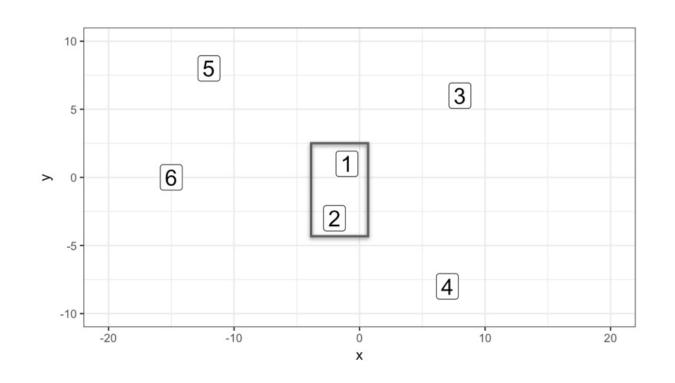


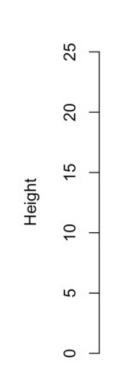


#### **Cluster Dendrogram**

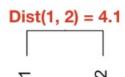


hclust (\*, "complete")

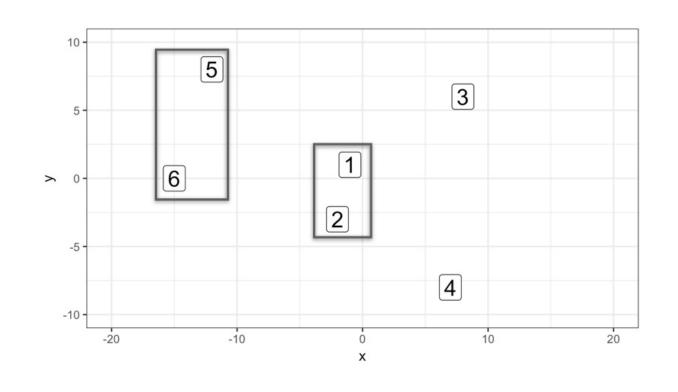




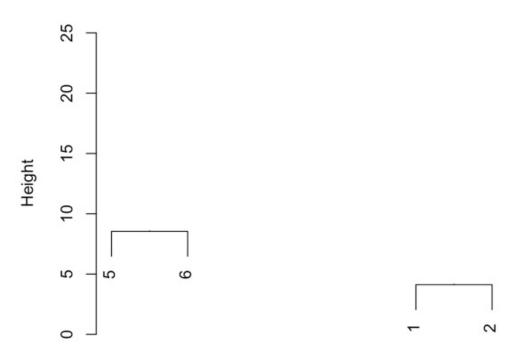
#### **Cluster Dendrogram**

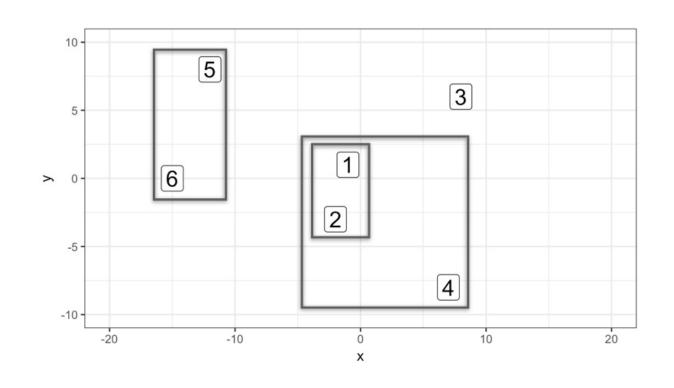




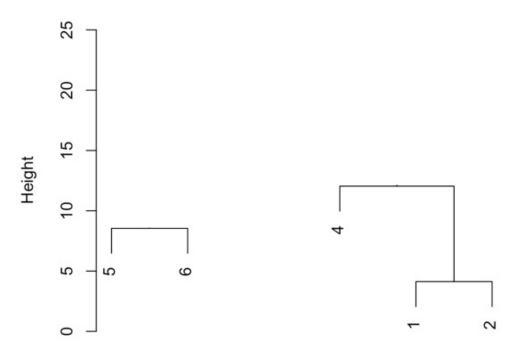


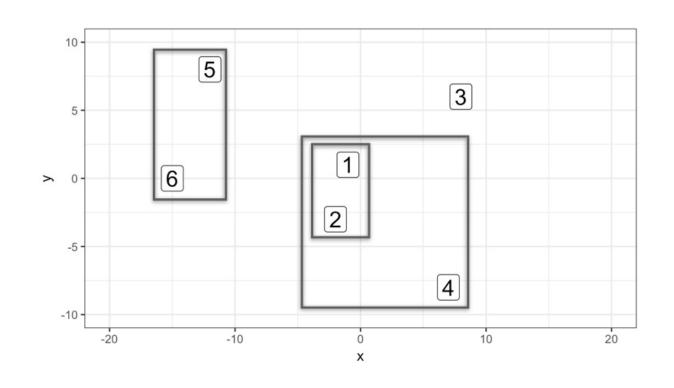
## **Cluster Dendrogram**



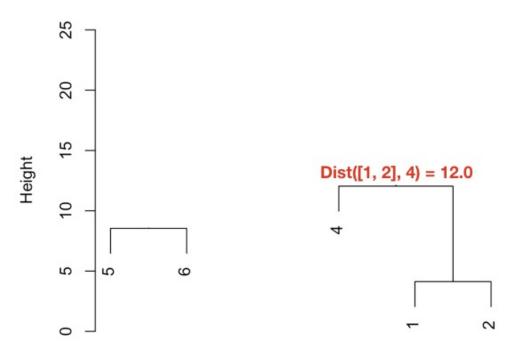


## **Cluster Dendrogram**

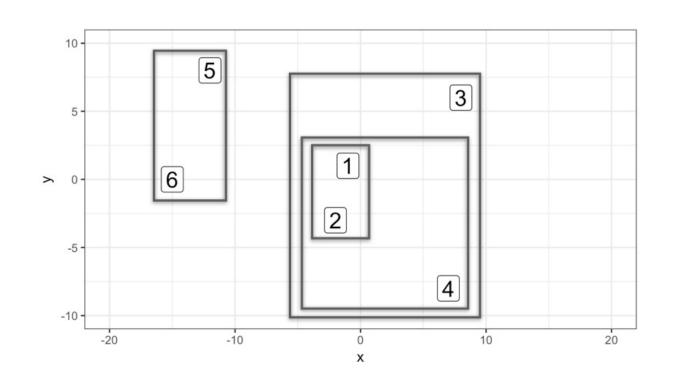




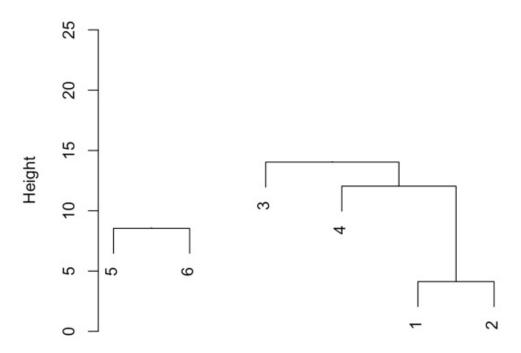
#### **Cluster Dendrogram**

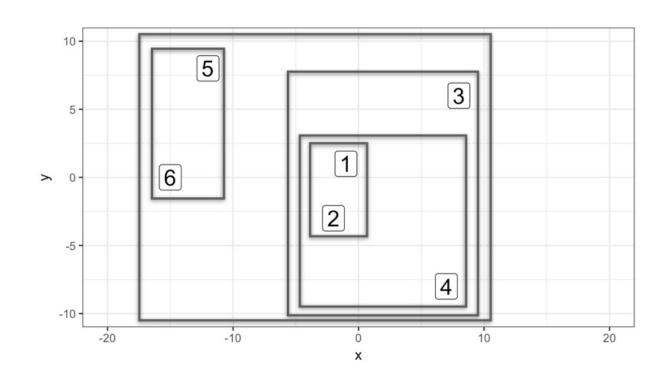




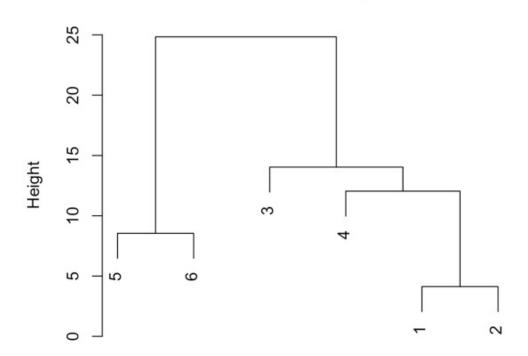


## **Cluster Dendrogram**





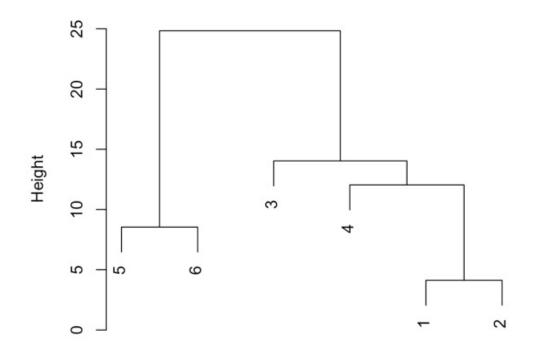
## **Cluster Dendrogram**



## Plotting the Dendrogram

plot(hc\_players)









# Let's practice!

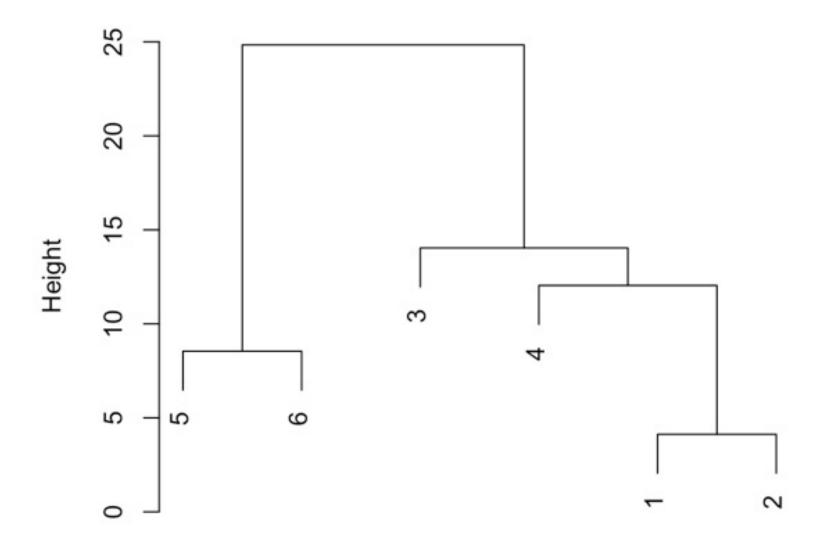




# **Cutting the Tree**

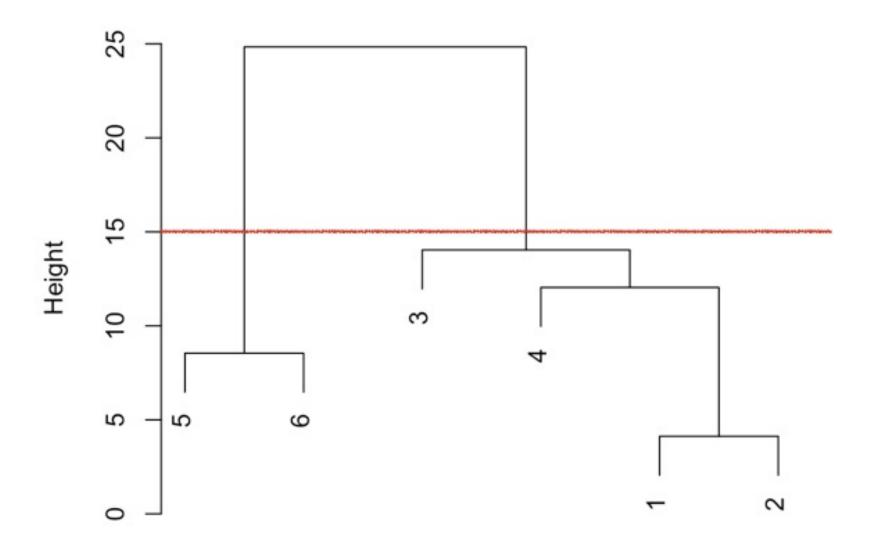
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## **Cluster Dendrogram**

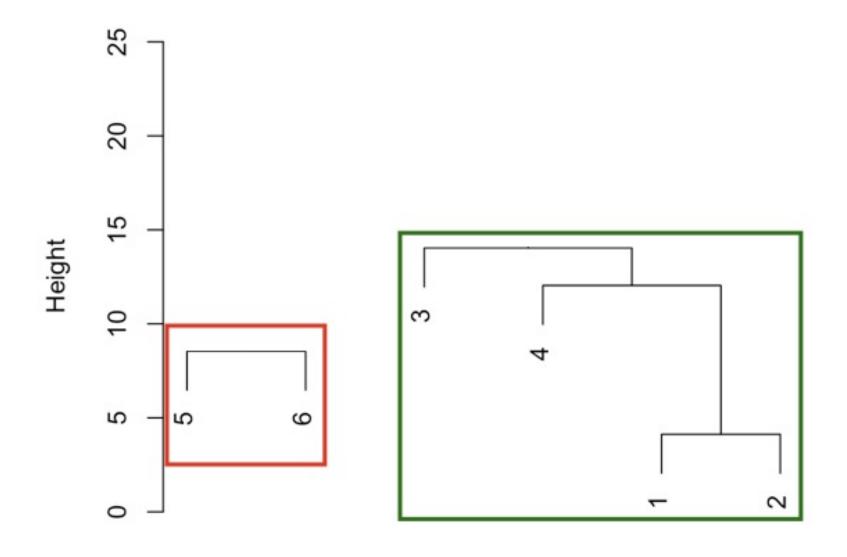


hclust (\*, "complete")

## **Cluster Dendrogram**

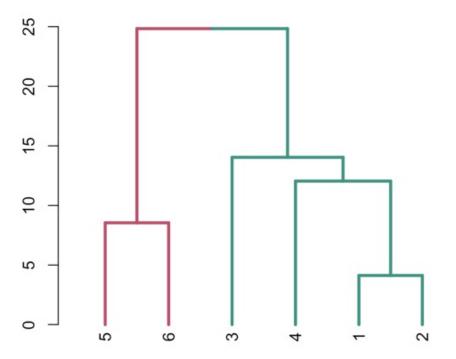


## **Cluster Dendrogram**



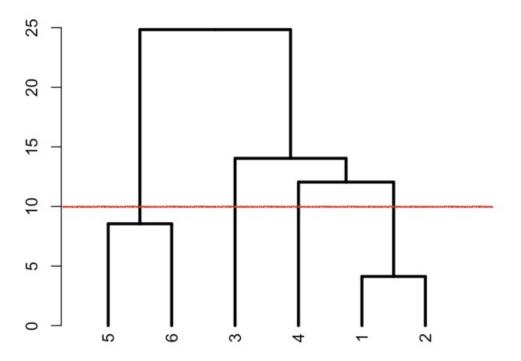
## Coloring the Dendrogram - Height

```
library(dendextend)
dend_players <- as.dendrogram(hc_players)
dend_colored <- color_branches(dend_players, h = 15)
plot(dend_colored)</pre>
```



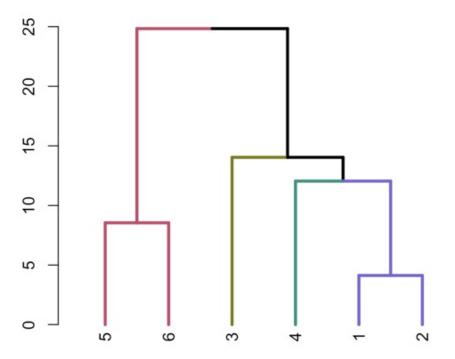
## Coloring the Dendrogram - Height

```
library(dendextend)
dend_players <- as.dendrogram(hc_players)
dend_colored <- color_branches(dend_players, h = 15)
plot(dend_colored)</pre>
```



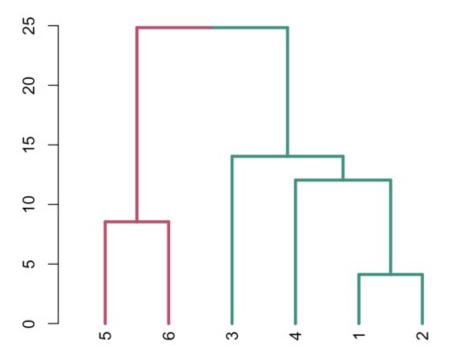
## Coloring the Dendrogram - Height

```
library(dendextend)
dend_players <- as.dendrogram(hc_players)
dend_colored <- color_branches(dend_players, h = 10)
plot(dend_colored)</pre>
```



## Coloring the Dendrogram - K

```
library(dendextend)
dend_players <- as.dendrogram(hc_players)
dend_colored <- color_branches(dend_players, k = 2)
plot(dend_colored)</pre>
```



## cutree() using height

```
cluster assignments <- cutree(hc players, h = 15)</pre>
print(cluster_assignments)
[1] 1 1 1 1 2 2
library(dplyr)
players clustered <- mutate(players, cluster = cluster assignments)</pre>
print(players_clustered)
        y cluster
  <dbl> <dbl> <int>
```





# Let's practice!





# Making Sense of the Clusters

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## Wholesale Dataset

- 45 observations
- 3 features:
  - Milk Spending
  - Grocery Spending
  - Frozen Food Spending



## Wholesale Dataset

```
print(customers_spend)
   Milk Grocery Frozen
  11103
          12469
                   902
   2013
          6550
                  909
   1897
         5234
                 417
   1304
          3643
                  3045
   3199
           6986
                  1455
```



## Exploring More Than 2 Dimensions

- Plot 2 dimensions at a time
- Visualize using PCA
- Summary statistics by feature





# Segment the Customers