

# An average small ruminant enterprise in Australia

Large differences between enterprise types with different outputs

Meat

Milk

Fibre

In general the milk production systems currently tend to have lower numbers of stock overall as they are more intensive operations (although some large goat/sheep milk enterprises in planning stage in Australia and some large enterprises here already)

We will look at each enterprise separately comparing sheep and goats given the differences between types

Tend to find these enterprises in different locations e.g. milk enterprises tend to be in high rainfall areas



# The average lamb farm

- In 2018–19, around 17,700 Australian farms produced at least 200 lambs for slaughter
- diversified mix of enterprises - wool, lambs, sheep, beef cattle and crops
- produce wool as a co-product
- number of larger grain farms producing lambs for slaughter has increased
- Number of lambs per farm increased over past 30 years from 770 to 1100 lambs
- Increase in lamb marking rate from 86% in 2000 to 94% in 2017
- more offspring per ewe mated on average by using meat sheep genetics g. BL
- Greater reliance on improved pastures and supplementary feeding



**Table 10 Physical characteristics, lamb-producing farms, by size, 2018–19**

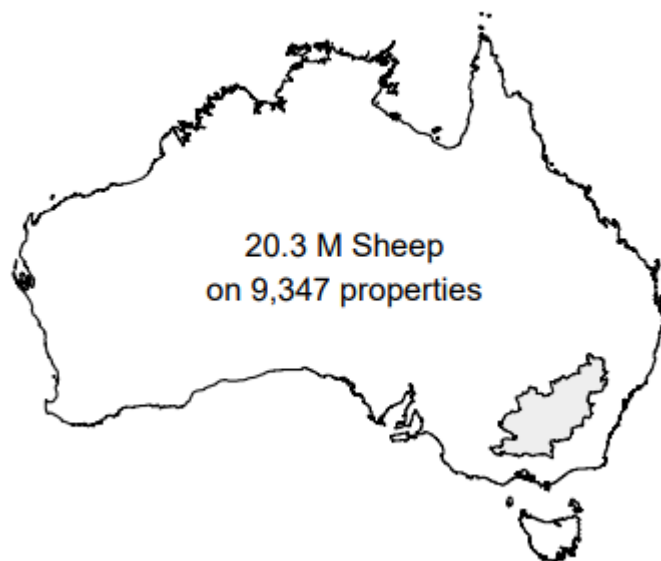
average per farm

| Characteristic      | Unit | Small (200 to 500 lambs sold) | Medium (500 to 2,000 lambs sold) | Large (2,000 to 4,000 lambs sold) | Very large (more than 4,000 lambs sold) |
|---------------------|------|-------------------------------|----------------------------------|-----------------------------------|---|
| Area operated       | ha.  | 2,120                         | 3,440                            | 4,660                             | 11,220                                  |
| Area sown to crops  | ha.  | 400                           | 610                              | 850                               | 1,510                                   |
| Beef cattle on hand | no.  | 80                            | 120                              | 180                               | 510                                     |
| Sheep at 30 June    | no.  | 1,530                         | 2,830                            | 5,430                             | 11,040                                  |
| Lambs at 30 June    | no.  | 430                           | 870                              | 1,550                             | 3,240                                   |
| Adult sheep sold    | no.  | 750                           | 1,610                            | 3,690                             | 8,960                                   |
| Lambs sold          | no.  | 400                           | 1,090                            | 2,810                             | 6,690                                   |
| Turn-on rate        | %    | 4                             | 4                                | 8                                 | 19                                      |
| Turn-off rate       | %    | 47                            | 55                               | 67                                | 78                                      |
| Ewes mated          | no.  | 840                           | 1,590                            | 3,420                             | 7,000                                   |
| Lambs marked        | no.  | 680                           | 1,430                            | 3,300                             | 6,650                                   |
| Lamb marking rate   | %    | 82                            | 90                               | 96                                | 95                                      |
| Wool production     | kg   | 7,170                         | 12,350                           | 25,720                            | 46,690                                  |

Note: Based on preliminary estimates.

Source: ABARES Australian Agricultural and Grazing Industries Survey





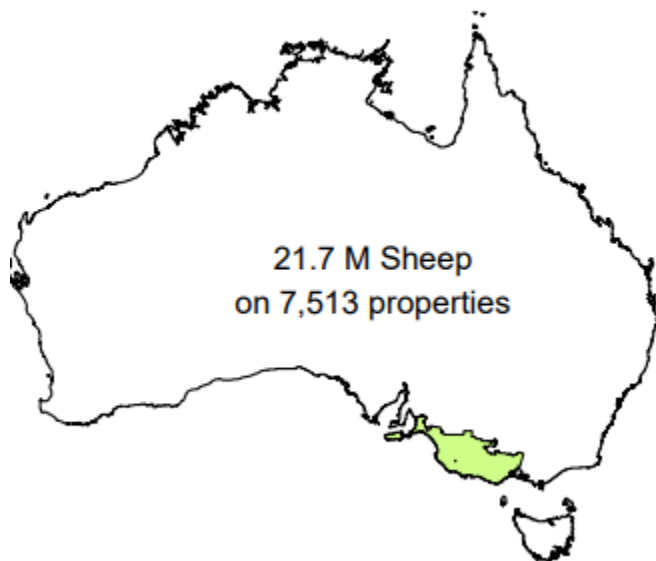
#### Typical Farm Management Cycle

- ☆ A summer joining with a winter lambing.
- ☆ Weaning in spring with culling of rams, ewes and hoggets.
- ☆ Ram purchases about the same time as weaning.
- ☆ Lambs/weaner sales vary with climate & season and are usually in spring or autumn.
- ☆ Most of the larger annual ram sales occur in the spring.
- ☆ Shearing tends to be clustered around autumn and spring but can occur at any time.

**Table 13 Region 9 Average Farm**

| TABLE A – AVERAGE FARM                      | Production Sector – Region 9 |        |       |        |       |
|---|------------------------------|--------|-------|--------|-------|
|   | SRW                          | SRM    | W     | XB     | TO    |
| Numbers of properties                       | 3228                         | 2816   | 271   | 893    | 2229  |
| <b>Movements Off per “average” farm</b>     |                              |        |       |        |       |
| Live Export                                 |                              |        |       |        |       |
| to region                                   |                              |        |       |        |       |
| Feedlots                                    | 4.4%                         | 5.4%   |       |        |       |
| to region                                   | 9                            | 9      |       |        |       |
| Saleyard                                    | 45.4%                        | 54.9%  | 69.9% | 39.5%  | 48.4% |
| to region                                   | 9                            | 9      | 9     | 9      | 9     |
| Abattoir                                    | 20.8%                        | 28.9%  | 28.0% | 60.5%  | 46.6% |
| to region*                                  | 80/20 9/10b                  | 9      | 9     | 9      | 9     |
| Property Sales                              | 29.4%                        | 10.8%  | 2.1%  |        | 5.0%  |
| to region                                   | 9                            | 9      | 9     |        | 9     |
| Total Movements off                         | 1357                         | 957    | 708   | 818    | 1193  |
| <b>Numbers On per “average” farm</b>        |                              |        |       |        |       |
| Purchases                                   | 10                           | 7      | 700   | 194    | 5     |
| from region                                 | 9                            | 9      | 9     | 9      | 9     |
| <b>Management movements</b>                 |                              |        |       |        |       |
| Feed Pasture only (Prop of properties %)    | 85%                          | 75%    | 100%  | 80%    | 60%   |
| Lamb muster frequency                       | 5                            | 7      | 3     | 4      | 4     |
| Ewe Muster frequency                        | 6                            | 7      | 3     | 5      | 3     |
| Ram Muster Frequency                        | 5                            | 5      | 3     | 2      | 2     |
| Never seek agistment (Prop of properties %) | 90%                          | 90%    | 100%  | 95%    | 100%  |
| Season agistment sought                     | Autumn                       | Autumn | -     | Autumn |       |
| Region agistment sought                     | 6                            | 6      |       | 6      |       |

Note 1: xx/xx = percentage split, yy/yy = regional split. Note 2: Region 6: Northern wheat/sheep, Region 9: Eastern wheat/sheep and Region 10b: Southern high rainfall.



**Table 17    Region 10b Average Farm**

| TABLE A – AVERAGE FARM                      | Production Sector – Region 10b |               |   |        |        |
|---|--------------------------------|---------------|---|--------|--------|
|   | SRW                            | SRM           | W | XB     | TO     |
| Numbers of properties                       | 3274                           | 2347          |   | 702    | 1190   |
| <b>Movements Off per “average” farm</b>     |                                |               |   |        |        |
| Live Export                                 | 6.5%                           | 5.8%          |   |        |        |
| to region                                   | 10b                            | 10b           |   |        |        |
| Feedlots                                    | 4.3%                           | 5.2%          |   | 8.7%   | 7.6%   |
| to region                                   | 10b                            | 10b           |   | 10b    | 10b    |
| Saleyard                                    | 63.7%                          | 54.4%         |   | 45.5%  | 29.7%  |
| to region                                   | 10b                            | 10b           |   | 10b    | 10b    |
| Abattoir                                    | 14.1%                          | 30.0%         |   | 45.7%  | 57.9%  |
| to region*                                  | 10b                            | 10b           |   | 10b    | 10b    |
| Property Sales                              | 11.5%                          | 4.5%          |   |        | 4.9%   |
| to region                                   | 10b                            | 10b           |   |        | 10b    |
| Total Movements off                         | 1205                           | 1335          |   | 3435   | 1545   |
| <b>Numbers On per “average” farm</b>        |                                |               |   |        |        |
| Purchases                                   | 18                             | 8             |   | 615    | 407    |
| from region                                 | 50/50 10a/10b                  | 50/50 10a/10b |   | 10b    | 10a    |
| <b>Management movements</b>                 |                                |               |   |        |        |
| Feed Pasture only (Prop of properties %)    | 70                             | 50            |   | 60     | 60     |
| Lamb muster frequency                       | 4                              | 4             |   | 4      | 4      |
| Ewe Muster frequency                        | 4                              | 4             |   | 4      | 3      |
| Ram Muster Frequency                        | 3                              | 2             |   | 3      | 3      |
| Never seek agistment (Prop of properties %) | 65                             | 60            |   | 90     | 70     |
| Season agistment sought                     | Winter                         | Autumn        |   | Autumn | Autumn |
| Region agistment sought                     | 10b                            | 10b           |   | 10b    | 10b    |

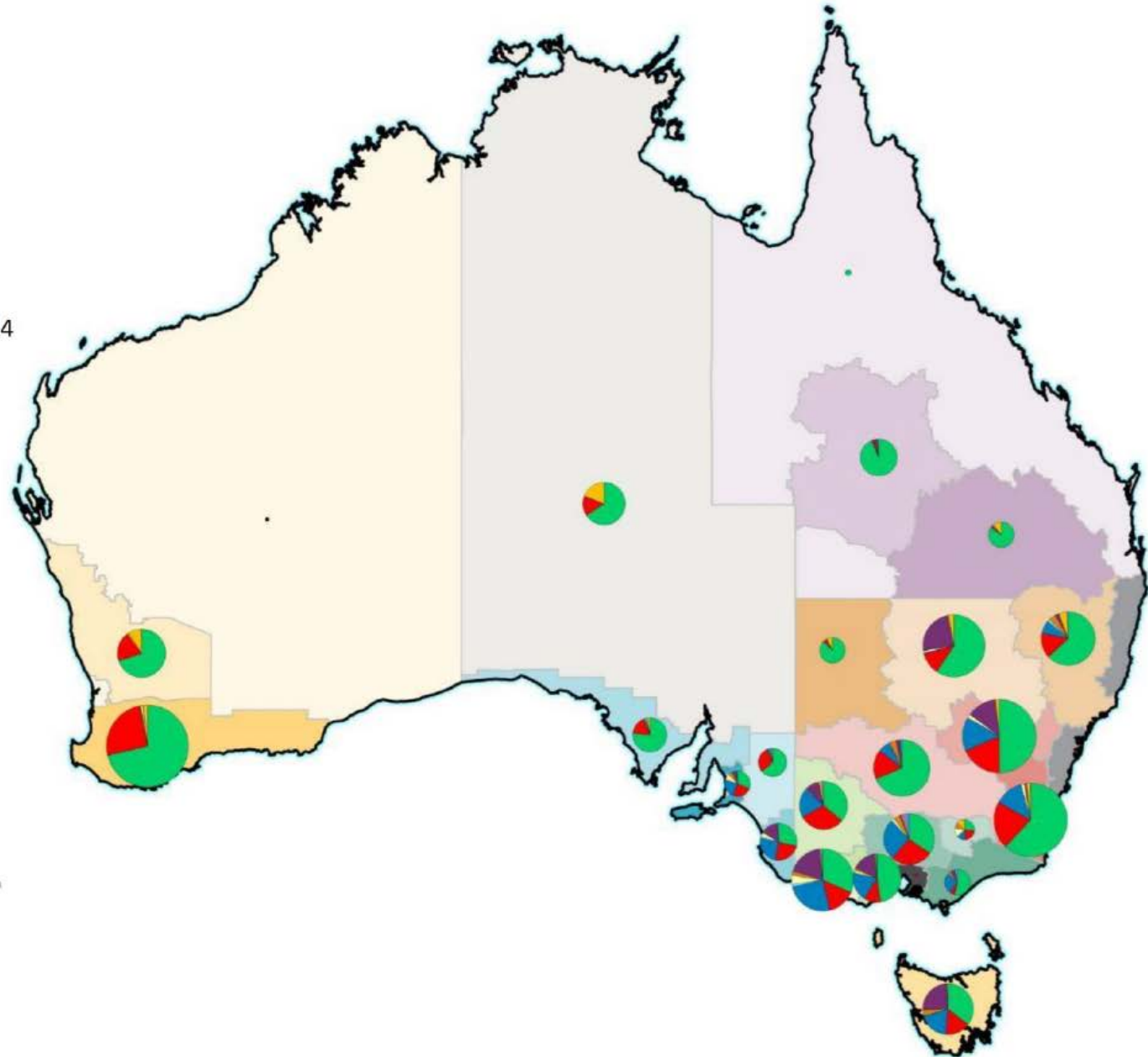
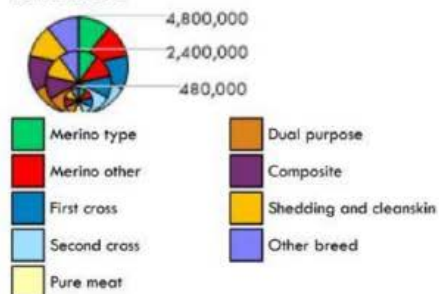
Note 1: xx/xx = percentage split, yy/yy = regional split. Note 2: Region 10a: Southern wheat/sheep and Region 10b: Southern high rainfall.

# Ewes on hand – MLA reporting regions

Ewe population  
at 30th Jun 2018  
by MLA Region

Ewes on hand total = 42,846,414

Ewes on hand  
30th June 2018



# Wool and lamb

| FARM FLOCK SIZE | SHEEP AND LAMBS<br>(MILLIONS) | FARMS<br>(WITH SHEEP AND<br>LAMBS) | BREEDING EWES<br>(ALL BREEDS,<br>MILLIONS) | BREEDING EWES<br>(MERINO, MILLIONS) | FARMS<br>(WITH BREEDING<br>EWES) |
|-----------------|-------------------------------|------------------------------------|--|-------------------------------------|----------------------------------|
| Up to 500       | 2.74                          | 15,400                             | 1.58                                       | 0.83                                | 13,000                           |
| 501 to 1000     | 5.00                          | 6,800                              | 2.92                                       | 1.81                                | 6,400                            |
| 1001 to 2000    | 12.02                         | 8,300                              | 6.98                                       | 4.79                                | 8,000                            |
| 2001 to 4000    | 20.06                         | 7,100                              | 11.57                                      | 8.53                                | 7,000                            |
| 4001 to 8000    | 18.45                         | 3,400                              | 10.50                                      | 7.98                                | 3,400                            |
| 8001 to 16000   | 9.89                          | 900                                | 5.58                                       | 4.34                                | 900                              |
| OVER 16000      | 4.71                          | 200                                | 2.56                                       | 1.85                                | 200                              |
| <b>TOTAL</b>    | <b>72.88</b>                  | <b>42,100</b>                      | <b>41.71</b>                               | <b>30.13</b>                        | <b>38,900</b>                    |

Table 1: Distribution of sheep, farms, breeding ewes and farms with breeding ewes by farm flock size at 30 June 2011

Source: ABS customised report; Curtis (2014)





# Average wool farm – not just wool

## 1 Financial performance of wool producers

Average per farm

|                                   |      | Specialist sheep and wool farms a |            |           | Mixed enterprise wool producers b |            |           |
|-----------------------------------|------|-----------------------------------|------------|-----------|-----------------------------------|------------|-----------|
|                                   |      | 2002-03                           | 2003-04 p  | 2004-05 s | 2002-03                           | 2003-04 p  | 2004-05 s |
| Physical                          |      |                                   |            |           |                                   |            |           |
| Area operated at 30 June          | ha   | 5 553                             | 5 906 (15) | 4 802     | 4 394                             | 3 314 (18) | 3 198     |
| Beef cattle at 30 June            | no.  | 84                                | 43 (17)    | 46        | 246                               | 169 (31)   | 183       |
| Sheep at 30 June                  | no.  | 3 198                             | 3 191 (9)  | 2 502     | 1 495                             | 2 285 (6)  | 2 316     |
| Adult sheep sold                  | no.  | 446                               | 571 (13)   | 445       | 303                               | 447 (8)    | 492       |
| Lambs sold                        | no.  | 408                               | 430 (15)   | 488       | 339                               | 417 (10)   | 459       |
| Lambing percentage                | %    | 60.6                              | 78.6 (2)   | 77        | 78.9                              | 80.9 (2)   | 83        |
| Sheep and lambs shorn             | no.  | 3 544                             | 3 316 (8)  | 2 692     | 1 684                             | 2 392 (7)  | 2 199     |
| Wool produced                     | kg   | 14 638                            | 14 484 (9) | 11 368    | 7 382                             | 10 841 (6) | 9 849     |
| Wool cut per sheep shorn          | kg   | 4.1                               | 4.4 (3)    | 4.2       | 4.4                               | 4.5 (2)    | 5.0       |
| Wool price (greasy)               | c/kg | 659                               | 532 (6)    | 486       | 631                               | 506 (2)    | 466       |
| Total wool stocks held at 30 June | kg   | 1 940                             | 1 968 (41) | 1 181     | 2 519                             | 2 653 (16) | 1 592     |





# Average meat goat farm

- Highly variable – changes from relatively small Boer goat farm with a few hundred animals up to 10,000+ feral goats managed in pastoral country using goat fencing to keep goats in and harvest at regular intervals
- Actual size of feral goat population not entirely certain – working on aerial survey data



# Average goat fibre farm

- Average size of Mohair (Angora) farms relatively small ie. Hundreds of goats, frequently peri-urban, although some larger farms
- Size of Cashmere also relatively small for higher quality Cashmere goats albeit cashmere also on feral goats so may be opportunistically collected



# Average dairy goat farm

- 68 licensed dairy goat farms in Australia in 2018
- Average herd size 96
- Median number of goats per farm = 150
- Average production per goat = 2.5 litres per day
- 60% sold as cheese, 18% as fresh milk and remaining as powder and other products
- Likely total herd about 30,000 goats in 2018 but some larger operations commencing with 1000s of goats
- These figures are significant increase on 2009 figures and don't include small goat milking for personal use

Farmer survey to assess the size of the Australian dairy goat industry

E Zalcman✉, B Cowled

First published: 27 August 2018 | <https://doi.org/10.1111/avj.12734> | Citations: 3



# Sheep dairying

- Most enterprises milk less than a few hundred ewes and produce specialty cheeses and other products
- <https://www.stockandland.com.au/story/6725926/ever-thought-of-milking-sheep/>
- <https://www.pecoradairy.com.au/about-us-1>
- However larger scale enterprises can milk multiple thousand ewes per daymer

