67 September Lane Shelton, CT

Kimberly M. Jakabcin

linkedin.com/in/kimberlyjakabcin

(203) 522-6718 kimberly.jakabcin@uconn.edu

OBJECTIVE: Seeking a full-time position in Commercial Real Estate utilizing my organizational, problem-solving, and leadership skills.

EDUCATION: University of Connecticut, Storrs, Connecticut

May 2014

Bachelor of Science in Business Overall GPA: 3.4/4.0 Major: Marketing, Concentration in Real Estate Real Estate GPA: 4.0/4.0

Alpha Lambda Delta Academic Honor Society

RELEVANT COURSEWORK: Real Estate Finance Real Estate Principles

> Real Estate Markets Real Estate Investments Sustainable Real Estate

PROFESSIONAL EXPERIENCE:

Henkel Corporation

Global Marketing Intern, Rocky Hill, Connecticut

Dec. 2013 – Present

Manage projects such as media analyses, e-business research, social media and sponsorships, for Key Account Managers

Kohl's Department Stores

Store Management Intern II, Wallingford, Connecticut

May 2013 – Aug. 2013

- Created a Merchandise Location System Pocket Guide for Capstone Project that associates and managers could utilize in all aspects of merchandise handling on a retail and corporate level
- Enhanced store atmosphere by effectively supervising associates to ensure a satisfied customer base

Campus Ambassador, University of Connecticut

Sept. 2012 - May 2013

- Promoted Kohl's on campus by participating in career fairs, internship panels, and presentations for students
- Recruited five students, three of which were extended full-time positions or internships out of sixty candidates

Store Management Intern, Trumbull, Connecticut

May 2012 – Aug. 2012

Completed an innovative Capstone Project incorporating Quick Response codes on receipts to improve customer feedback from a targeted younger demographic that company later implemented

School of Business Career Center, University of Connecticut

Student Peer Advisor

Sept. 2012 – Present

- Provide guidance to freshmen and sophomore students through effective resume critiquing Student Administrative Assistant
- Support Project Managers with daily administrative tasks while welcoming students and employers to the School of Business

The Daily Campus, University of Connecticut

Sales Representative

Sept. 2013 – Present

Increase client base by acting as a liaison for local businesses interested in utilizing The Daily Campus, the University of Connecticut's newspaper with readership exceeding 20,000 people

Dun and Bradstreet, Market Data Retrieval, Shelton, Connecticut

Data Analysis Specialist

May 2011 – Aug. 2012

Identified and analyzed trends in school systems by compiling vital information to update the national educational database through direct communications with schools across the country

ACTIVITIES:

Real Estate Society, University of Connecticut

Sept. 2013 – Present

Apply relevant classroom learning and foster Real Estate knowledge by actively participating in events on and off campus

Arute Realty Group LLC, Stafford Springs, Connecticut

Nov. 2013

Shadowed Real Estate broker Tammy Arute in meeting with clients, viewing properties, and performing market analyses

Alpha Kappa Psi Professional Business Fraternity, University of Connecticut

Chair of Fundraising Committee

Feb. 2011 – Present

Raised over \$2,500 for the Fraternity by collaborating with committee members to put on fundraisers with local businesses

Big Brothers/Big Sisters, Windham Middle School

Sept. 2010 – May 2013

Mentored a student for three years through creating safe after-school environment for learning

Business Connections Learning Community, University of Connecticut

Chair of Marketing and Public Relations Committee

Sept. 2010 – May 2012

Delegated and managed tasks such as organizing newsletters, updating websites, and compiling photographs and videos for prospective students interested in joining the BCLC

SKILLS: Proficient in Microsoft Office, Access, SQL, SPSS, CoStar