Michael Kusy

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OBJECTIVE
Seeking a full-time analyst opportunity utilizing financial, analytical and organizational skills.

EDUCATION
University of Connecticut, Storrs, CT   May 2013
Bachelor of Arts, Economics
Minor in Real Estate Finance
GPA 3.0/4.0

RELATED COURSES
Financial Accounting, Financial Management, International Finance, Money and Banking, Marketing Management, Economic Forecasting, Real Estate Law, Real Estate Finance, Commercial Real Estate Appraisal

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WORK EXPERIENCE
Cornerstone Real Estate Advisors, Hartford, CT   January 2013 - Present
Research Analyst Intern
- Update monthly, quarterly, and annual economic and real estate data used to strategically evaluate markets for potential investment
- Utilize data sources such as CoStar, Moody's Economy.com, CBRE-EA, and Axiometrics to collect market data and evaluate real estate fundamentals
- Perform research to answer the questions of internal and external clients
- Utilize CoStar data to study the average tenant size for industrial space on the MSA level versus submarkets

UBS Global Asset Management – Global Real Estate, Hartford, CT
Research Analyst Intern   June 2012 – December 2012
- Utilized real estate data sources such as Reis, Axiometrics, CBRE-EA, and Moody's Analytics to collect economic market data used in evaluating investment opportunities
- Supported global strategist by collecting U.S. economic data, used in creating a global outlook presentation and asset allocation model
- Created automated Excel spreadsheets to easily format large amounts of data into usable information for transactions
- Identified top U.S. industrial markets with fundamental growth potential for client seeking investment opportunities with large amounts of warehouse space
- Collaborated with Strategy Team Committee members to create Outlook 2013 publication used in client and consultant presentations
- Performed competitor analysis to compare firm's quarterly performance against other firms and NPI and ODCE benchmarks

New Balance, South Windsor, CT   October 2009 - August 2012
Sales Representative
- Earned Procare Fit Specialist Certification through New Balance corporate training program to improve fitting process
- Recommend New Balance products based on analysis using "iStep" computer software and customers' needs by utilizing strong communication skills
- Establish strong positive relationships with customers to ensure repeated business

ACTIVITIES
Real Estate Society, University of Connecticut, Storrs, CT, *Member*   September 2012-Present
Polish Cultural Society, University of Connecticut, Storrs, CT, *Member/Treasurer/CFO*, September 2011-Present
- Maintain clear and accurate financial records of club business
- Create and maintain budget plan to enable financing for club's activities

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SKILLS
- Computer skills in Microsoft Word, Excel, PowerPoint, Outlook, ARGUS and Eviews
- Language: Bi-lingual in English and Polish