

JONATHAN FISHPAW
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Professional Real Estate Experience

Partners Group, USA LLC - Analyst: San Francisco, CA

- August 2011- December 2012
- Private equity company based in Switzerland with \$35.5 billion AUM (\$5.3 billion real estate AUM) and 600 employees located in 15 offices
 - Investment advisor for public and private pension funds and endowments
 - Fund of funds investment model focused on the secondary market
 - Write quarterly reports covering four global Partners Group funds focused on value-added and opportunistic strategies with \$1.5 billion of investor commitments
 - Conduct real estate market research and investment analysis to provide investors with descriptive updates of investments performance and activity
 - Assist sales team with client requests, AGM presentations and sales presentations
 - Expanded a process for sharing text among Partners Group material to increase the efficiency of reporting team

Portland-Pacific, LLC - Analyst (Internship): San Francisco, CA

- April 2007- March 2008
- Boutique real estate development company focused on the development of multifamily assets
 - San Francisco project at time of employment 430 Main St. – warehouse to multifamily conversion totaling 113 units
 - Created and maintained acquisition databases for the San Diego CBD market
 - Performed the first round of screening for properties within target acquisitions market
 - Prepared mailing campaigns with the use of word mail merge and access

Other Professional Experience

Pherica LLC - Founder: Hartford, CT

- January 2007- May 2011
- Start-up business which invented “smart” pharmaceutical packaging
 - Wrote an award winning business plan recognized at the University California Santa Cruz Business Plan Competition and a finalist at CT State Business Plan Competition
 - Awarded \$40,000 worth of resources from UConn; developed financial modeling and market research

Education

University of Connecticut School of Business: Storrs, CT 2011

Master of Business Administration: Real Estate Concentration

MBA Real Estate Club President, Stephen D. Messner Scholarship Recipient

GPA 3.67

San Francisco State University: San Francisco, CA 2008

Bachelor of Science: Marketing Concentration

Vice President of Marketing Association

Additional Information

- Argus certified, member of the San Francisco Urban Land Institute and ULI 2012 Mentorship program
- Eagle Scout