

## Grant M. Fecteau

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**OBJECTIVE:** Seeking an internship utilizing Real Estate knowledge, combined with leadership and a strong competitive drive.

### **EDUCATION:**

**University of Connecticut**, Storrs, CT

Expected Graduation: May 2013

Bachelor of Science

Major: Urban Studies Minor: Real Estate

GPA 3.14/4.00

Big East All-Academic Award Recipient

Aug-May 2010, 2011

### **RELEVANT COURSES:**

Accounting, Financial Management, Real Estate Principles, International Relations

### **SKILLS:**

Language: Intermediate Spanish

Computer: Sage Timberline Office, MS Office Suite, Excel

### **REAL ESTATE EXPERIENCE:**

**Robert Marini Builders, Inc.** Clifton Park, NY

May 2011- Aug 2011

#### Intern

- Daily operations of eight commercial/industrial buildings and a 15 unit shopping plaza
- Responsible for a system conversion to Sage Timberline Office
- Lead showings of a 14,020sq. ft. warehouse to perspective tenants and successfully leased the building
- Worked closely with Town Building Departments, architects, and surveyors to obtain approval for site plans and building permits.
- Developed an understanding of the commercial real estate market through hands-on experience
- Communicated with tenants in a professional manner in order to solve problems, resolve concerns and complaints
- Utilized a strong sense of confidentiality and professionalism to assist tenants with sensitive financial issues

### **COMPETITIVE SPORTS:**

**Competitive Diver (Collegiate & High School)**

University of Connecticut Varsity Diving

Aug 2009-Present

- Draw upon internal strength and focus to compete across the U.S on behalf of Uconn

### **ASSOCIATIONS:**

**Business Leadership Council**, Executive Board Member

Feb 2010-Present

- Represent opinions of the student body to drive progressive change through teamwork, leadership and a strong work ethic

**Freshman Sophomore Business Society** Co-President (2010-2011)

Sept 2009- May 2011

### **OTHER EXPERIENCE:**

**Prime at Saratoga National Golf Club**, Saratoga Springs, NY

Aug 2006-Aug 2009

#### Busser

- Developed high-end customer service skills by creating a supportive and welcoming environment for new and returning guests

### **COMMUNITY SERVICE:**

**Special Olympics**, Rensselaer, NY

Aug 2008

- Assisted in timing the competitors in the swimming competition of the 2008 Special Olympics

**Mohawk Hudson Land Conservancy**, Slingerlands, NY

Sept-Nov 2008

- Researched architectural plans to design and build a bridge to ensure safety for hikers through a series of nature trails, worked with fellow volunteers to accomplish the collective goal

### **INTERESTS:**

Fly Fishing, Skiing, International Travel