## Dan Bu

C: (860) 455-5465 EMAIL: dan.bu@biz.uconn.edu

#### **EDUCATION**

## **University of Connecticut School of Business, CT**

Master of Business Administration (MBA)

• Concentration: Real Estate & Finance

### Qinghai University, China

Bachelor of Art (B.A.) in Economics

• Completed all the requirements for 4 year bachelor degree in 3 years

## Graduated: June 2007

Expected: May 2015

### **EXPERIENCE**

#### **UBS Realty Investors, LLC**

Research & Strategy Summer Associate

June 2014 - April 2015

- Analyze and assist preparation of market research and due diligence for real estate transactions;
- Conduct 2015 retail tactical markets supporting research team for investment committee;
- Review property quarterly appraisal reports and analyze valuations using DYNA software;
- Provide competitor analyses, draft research blast, update model inputs, summarize deal view, build transaction data base, and create ring-study, maps and ad hoc reports to support research, acquisition, asset management and portfolio management groups.

# **University of Connecticut Student Managed Fund**

Treasurer and Student Manager

Sep 2014 – May 2015

- Faculty selected as one of seven student managers to invest \$2M endowment fund from UConn Foundation;
- Analyze macro, industry and company fundamentals, recommend stocks based on valuation models and financial ratios, prepare presentations and full comprehensive analyst reports.

## DPC Design Pte. Ltd, China

Project Manager

Oct 2011 - April 2012

- Coordinated efforts with Singapore head office, clients and operators to manage 11 Hotel/Mall signage
  design projects including the scope, architectural plans and project delivery leading to efficient project
  completion;
- Planned sales turnover targets and managed contracts, receivables and daily office operations resulting in improved work flows and sustained profitable operations.

# MIC-NIC Enterprises Pte. Ltd, China

General Manager

Mar 2010 - Sep 2011

- Established, and successfully sold, a new venture to export telecommunication devices;
- Sourcing reliable manufacturers and suppliers, refined product functions, assisted testing and certification satisfying market/government regulations; conducted price and quality negotiations, built strong sales and profits results through effective marketing and resolution of export issues.

### Beijing Skyline Sunrise Trade Co., Ltd, China

**Purchaser** 

Mar 2009 - Feb 2010

• Developed and followed up international and domestic purchase, and completed import processes ensuring high customer satisfaction.

### Shenzhen Yancheng Chemicals Co., Limited, China

**Business Assistant** 

Dec 2007 - Nov 2008

 Identified potential clients and conducted negotiations with foreign entities; registered chemicals and developed full sets of export documents efficiently and accurately for customs declarations.

## **ADDITIONAL INFORMATION**

- Argus Software Certified, highly proficient in Excel and financial modelling
- Awarded the Stephen D. Messner School of Business Scholarship 2015
- Awarded Real Estate Graduate Student of the Year for 2014-2015 Academic Year
- Languages: English (fluent), Chinese (native speaker)
- Represented Qinghai Univ. to participate in the 2006 China National Model United Nations Conference