

# Sean Doran

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<b>OBJECTIVE</b>	Secure a full-time position in real estate utilizing analytical, organizational, communication and research skills.		
<b>EDUCATION</b>	<b>University of Connecticut</b> , Storrs, Connecticut <u>Bachelor of Science in Business</u> Major: Real Estate and Urban Economics Expected Graduation May 2016 GPA: 3.2		
<b>RELEVANT COURSEWORK</b>	Principles of Real Estate Managerial and Interpersonal Behavior Financial Management Principles of Managerial Accounting	Real Estate Markets Real Estate Investments Marketing Management Operations Management	Real Estate Law Real Estate Appraisal Practical Approach to Real Estate
<b>WORK</b>	<b>FRQ Property Advisors</b> , Hartford, CT <u>Real Estate Analyst/Appraisal Intern</u> January 2016 - Present <ul style="list-style-type: none"><li>Perform subject property and comparable property research, including visiting the properties, as well as town halls to review deeds, site maps and any other relevant information</li><li>Assist in producing appraisal reports to develop an opinion of market value for a specified subject property</li></ul> <b>Webster Bank</b> , Hartford, CT <u>Commercial Real Estate Analyst, Intern</u> July 2015-December 2015 <ul style="list-style-type: none"><li>Worked in the Real Estate Appraisal Department reviewing and ordering real estate appraisals</li><li>Communicated with Appraisers and Lenders on a daily basis to ensure the correct numbers and facts were used when assessing each subject property</li><li>Participated in various compliance training courses to maintain an understanding of industry regulations</li><li>Reviewed a variety of properties including offices, warehouses, apartment complexes, hotels, self-storage, retail, and flex properties with some valued in excess of \$50 million</li><li>Audited the appraiser files, making sure each appraiser had the necessary paperwork and licenses</li></ul> <b>Sunglass Hut</b> , Clinton, CT <u>Sales Associate</u> May 2013-Present (Seasonal) <ul style="list-style-type: none"><li>Sold high end eyewear in a team of sales associates utilizing product knowledge and customer service skills</li></ul> <b>F40 Motorsports</b> , Portland, CT <u>Detailer</u> May 2014-August 2014 <ul style="list-style-type: none"><li>Detailed and organized classic cars on the lot, as well as kept the shop clean</li><li>Maintained a knowledge of classic cars to be able to clean them properly with consideration of what chemicals can interact with what finishes</li></ul>		
<b>ACTIVITIES</b>	<b>New England Real Estate Journal</b> October/November 2015 <ul style="list-style-type: none"><li>Wrote an article about the process and requirements of becoming a real property appraiser published in the New England Real Estate Journal</li></ul> <b>Phi Gamma Delta, University of Connecticut</b> , Storrs, CT <u>Philanthropy Co-Chair, Judicial Board</u> September 2014-Present <ul style="list-style-type: none"><li>Enforce values of the Fraternity, hold brothers accountable and resolve internal conflicts</li><li>Planned an inaugural philanthropy event that raised over \$4,000 for the Epilepsy Foundation in November 2015</li></ul> <b>Real Estate Society</b> September 2014-Present <ul style="list-style-type: none"><li>Attended industry field trips to Boston, Hartford, and New York City to meet with top tier real estate firms</li><li>Attended professional development events</li></ul>		
<b>VOLUNTEER EXPERIENCE</b>	<b>Coventry Soup Kitchen</b> , Willimantic, CT <b>Separatist Road Clean Up</b> , Storrs, CT		
<b>SKILLS</b>	Microsoft Office Suite including Word, PowerPoint, Excel, and Access Argus Trained (Seeking Certification in February 2016)		