

**Francesca A. Michel**  
29 Catherine Street, Trumbull, Connecticut 06611  
(203) 913-6163  
francesca.michel@uconn.edu

**OBJECTIVE:** Seeking a full time position within the commercial real estate industry utilizing my interpersonal, organizational, and analytical skills.

**EDUCATION:**

**University of Connecticut**, Storrs, Connecticut  
Bachelor of Science in Business  
Major: Real Estate Finance  
Cumulative GPA: 3.92/4.00

Anticipated Graduation: May 2016

**University of Connecticut**, London, England

January 2015-May 2015

**RELEVANT EXPERIENCE:**

**UBS Realty Investors**, Hartford, Connecticut

Research Temporary Analyst

September 2015-Present

- Create vendor pipeline comparison in order to assess efficiency and validity of information
- Review and help to publish company wide article on commercial real estate markets in 2007 versus 2015

**UBS Realty Investors**, Hartford, Connecticut

Asset Management Intern

June 2015-August 2015

- Worked primarily with the joint venture partnership UBS holds with Becknell, an industrial management and development company
- Assisted in creating investment briefs for potential industrial acquisitions, which included market research and financial analyses
- Examined underwriting on properties in portfolio to see if assumptions match up with current performance

**Cushman and Wakefield**, Stamford, Connecticut

Brokerage Intern

May 2013-August 2014

- Supported employers in promoting commercial properties and created offering memorandums
- Prepared property showings and shadowed brokers in the process

**ACTIVITIES:**

**Cornell International Real Estate Case Competition**, New York, New York

November 2014 and 2015

- Collaborated with team members to assess and underwrite a potential portfolio opportunity

**Real Estate Society**, University of Connecticut, Storrs, Connecticut

August 2015-Present

President

- Organize informational meetings and facilitate correspondence between society members
- Provide networking opportunities to undergraduates and coordinate events between alumni and students

**OTHER EXPERIENCE:**

**UConn Empower Cameroon Orphanage Trip**, University of Connecticut, Storrs, Connecticut

January 2014

**Pi Sigma Epsilon**, University of Connecticut, Storrs, Connecticut

September 2014-Present

**AWARDS:**

Certificate of Professional Development, Konover Coppa Family Fund Scholarship, Dean's List: Fall 2012-Spring 2015

**COMPUTER SKILLS:**

- Trained in Argus Enterprise 10
- Advanced in Microsoft Office Suite including Word, Excel, Outlook, Powerpoint and Publisher

**RELEVANT COURSEWORK:**

Real Estate Principles Real Estate Finance Risk Management and Insurance Global Financial Management