

Anthony Sacco

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OBJECTIVE

Obtain a full-time real estate analyst position demonstrating strong communication, analytical, and organizational skills.

EDUCATION

Bachelor of Arts, Economics, August 2014

University of Connecticut, Storrs, CT

Minor: Real Estate (School of Business)

RELATED COURSEWORK – GRADE/4.0 SCALE

Real Estate Decision Making – 4.0

Real Estate Market Research – 4.0

Commercial RE Appraisal – 3.3

Real Estate Sustainability – 4.0

Real Estate Investment – 4.0

Financial Management – 4.0

COMPLETED TRAINING

Leadership in Energy and Environmental Design (LEED), March 2014

- Certified by YR&G Sustainability Consulting after completing 16 hour training program offered through UConn.

ARGUS University Student Certification, February 2014

- Trained by ARGUS professionals and users developing skills using the industry standard valuation software.

SALES AND MARKETING EXPERIENCE

Enterprise Rent-a-Car, Wantagh, NY

Management Trainee Intern, June 2013 - August 2013

- Consistently surpassed sales goals set by management for renting cars and selling optional protection products.
- Captained a team of eight interns on a two-month marketing project resulting in two new corporate accounts.
- Mastered customer service skills, which increased branch ESQI (Enterprise Service Quality Index).

Lodewick Visitors Centers, University of Connecticut, Storrs, CT

Campus Tour Guide, May 2012 - May 2014

- Currently, the tour program is the highest driver of applications for enrollment at UConn.
- Lead entertaining and interesting guided tours of the UConn campus using facts about the campus and personal experience for the purpose of “selling UConn” to prospective students and parents.
- Made tour reservations and conducted informational sessions while answering questions about the admissions process, the 9 undergraduate schools, and general campus information in person and over the phone.

Spotify, University of Connecticut, Storrs, CT

Campus Ambassador, April 2013 - June 2013

- Managed a team of 6 campus representatives to promote the desktop and mobile music platform.
- Created a Facebook and Twitter social media marketing campaign that reached 236 followers in 2.5 weeks.
- Tactically established multiple campus events in high traffic areas to increase Spotify brand awareness.

LEADERSHIP EXPERIENCE

Kappa Sigma Fraternity, University of Connecticut, Storrs, CT

Chairmen of Member Recruitment, Risk Chairmen, Chairmen of Career Advisement January 2010 - May 2013

- Advertised and marketed the ideals of the Kappa Sigma Fraternity and evaluated the character of unaffiliated undergraduates for benefitting the chapter in the future. Reached 275+ unaffiliated undergraduate males.
- Led a successful risk management campaign that increased chapter safety and accountability while reducing chapter expenses and liable incidences.
- Assisted brothers preparing for their careers by critiquing resumes, editing cover letters, and finding internship/full-time opportunities best suited for each individual.