

Austin Smyth

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Personal Information

University of Connecticut

Bachelor of Science: Business

Major: Finance Cumulative GPA: 3.6/4.0

Storrs, CT

2011-2015 (Expected)

- Relevant Coursework: Managerial Accounting, Financial Accounting, Financial Management, Real Estate Investment Analysis Seminar (instructed in partnership with Cornerstone Realty); Real Estate Investments and Real Estate Capital Markets, Real Estate Finance
- Awards: Deans List: Spring 2014, Spring 2013, Fall 2012, Spring 2012. Cornell International Case Study Competition, UCONN Real Estate Scholarship Recipient (2X)

Professional Experience

J.P. Morgan Asset Management

Incoming Global Real Assets Analyst

New York, New York

July 2014-To Be Determined

Cornerstone Real Estate Advisers, LLC

Alternative Investments, Portfolio Management, REIT Securities and Mortgage Servicing

Hartford, CT

June 2012-Present

- Evaluate and build financial models that analyze Cornerstone's \$2.3Bn core open ended fund
- Calculated and presented fund's allocation relative to NCREIF ODCE
- Enhance economic model utilized by the Securities Group to analyze the effect of macro-trends on REIT securities

J.P. Morgan Asset Management

Multi Family Asset Management Summer Analyst

New York, New York

June 2014-August 2014

Bonds.com Group Inc.

Summer Intern

New York, New York

June 2011-August 2011

- Supported traders on the trading desk and used Bloomberg to connect clients with traders to assist filling orders

UBS Financial Services

Summer Intern to Senior Financial Advisor

New Haven, CT

June 2010- August 2010

Leadership

UCONN Real Estate Society

Real Estate Society President and Chief Financial Officer

University of Connecticut

2012-2015

- Elected president during junior year; responsible for organizing meetings and educating students
- Founded a mentorship program to increase networking opportunities for young alumni and undergraduates
- Chief Financial Officer as a sophomore; only underclassman on executive board

Prudential Peak Leadership Conference

Attendee

Prudential Financial

May 2013

- One of fifty nationally chosen college students to take part in a prestigious leadership development program

Cornell International Case Study Competition

Represented UCONN in a Commercial Real Estate Valuation Competition

University of Connecticut

November 2012; November 2013

- Underwrote an office to condominium conversion and townhouse development using Argus DCF to assess a potential acquisition and presented analysis to a panel of esteemed real estate executives

Skills and Interests

Proficiencies: Microsoft Excel, Argus DCF, Bloomberg, Microsoft PowerPoint and Microsoft Word

Personal Interests: Lacrosse, Tennis, Golf, Cooking