

## Alex Cattell

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School  
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### **Objective**

Seeking an internship position in a business environment pertaining to real estate or finance, with an opportunity to utilize my analytical and leadership skills.

### **Education**

**University of Connecticut**, Storrs, CT  
Bachelor of Science in Business Administration

Expected May 2016

**GPA:** 3.04/4.00

**Major:** Real Estate and Urban Economics

**Minor:** Psychology

**Falmouth High School**, Falmouth, ME

Graduated June 2012

### **Business Experience**

**Skyline Exhibits**, Middletown, CT

*New Business Developer*

May 2014-August 2014

- Make 50 phone calls a day with the goal of setting appointments
- Assist in sales and design meetings
- Execute a multi-facet marketing campaign
- Prospect and update database to create future sales opportunities
- Qualify appointments for Marketing Consultants
- Facilitate exhibit set up and tear down

**College Works Painting**, Glastonbury, CT

*Regional Branch Manager*

March 2013-October 2013

- Individual sales: \$18,000
- Conduct estimates with homeowners
- Call through the database to set up estimates
- Manage painters effectively to increase profit margins
- Manage marketing team to increase lead production
- Recruit potential interns for the next season

### **Associations**

**Zeta Beta Tau Fraternity**, Storrs, CT

*Alumni Chairman*

September 2013-Present

- Participate in Brotherhood, philanthropic, and community service activities
- Coordinate alumni events and fundraise through alumni
- Pursue executive positions

**Real Estate Society**, Storrs, CT

*Member*

Fall 2014-Present

- Discuss real-world events and their impacts
- 8 hours of financial modeling training, Pillars of Wall Street

**Business Connections Learning Community**, Storrs, CT

*Member*

August 2012-December 2012

- Live in a residence hall with other business majors
- Participate in leadership and networking activities provided to help succeed in the business world

### **Skills**

**Computer:** Microsoft Word, Excel, PowerPoint

**Language:** Conversational French