

Jeff Harte

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Objective

Seeking an internship with a real estate company utilizing interpersonal and analytical skills.

Education

University of Connecticut, Storrs, CT

Bachelor of Science, May 2017

Major: Real Estate and Urban Economics

GPA: 3.71/4.00

Dean's List

Skills

Computer: Microsoft Word, Microsoft PowerPoint, and some Microsoft Excel.

Internship Experience

Bankers Life and Casualty, Rutland, VT

Insurance Sales Intern, June 2015-August 2015

- Contacted potential clients using communication skills to enhance customers overall well-being.
- Presented products using creativity and problem-solving skills to fulfill client needs.
- Managed multiple clients and appointments daily using leadership and organizational skills in order to create business and to do so effectively.

Work Experience

Farrell Distributing Corporation, Rutland, VT

Driver Assistant, May 2014-August 2014

Tops Markets, Rutland, VT

Cashier, June 2013-August 2013

Activities

Real Estate Society, *Member*, University of Connecticut, Storrs, CT, January 2014-Present

Sigma Alpha Lambda Honor Society, *Member*, University of Connecticut, August 2014-Present

Sport Business Association, *Member*, University of Connecticut, Storrs, CT, September 2013-Present

Undergraduate Business Association, *Member*, University of Connecticut, Storrs, CT, September 2013-Present

Volunteer Experience

My Brother's Keeper Food Pantry, Storrs, CT

Server, Organizer

-Distribute and stock/organize food for the pantry

University of Connecticut Men's Basketball Team, Storrs, CT

Video Breakdown Volunteer

-Manage and edit opponent game film with latest software to ensure maximum preparation for the Huskies

Windham Heights Tutoring Program, Windham, CT

Tutor, Mentor

-Aid children grades K-8 in homework, and dealing with family issues

-Interact with children through outdoor activities, crafts, etc.

