

BENJAMIN M NAPOLI

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OBJECTIVE	Seeking a full-time position in real estate finance utilizing analytical, communication and leadership skills		
EDUCATION	University of Connecticut School of Business, Storrs, CT Bachelor of Science in Business Major: Real Estate and Urban Economics Certification in Management Information Systems (In Progress) Certificate of Professional Development Business GPA: 3.70 Overall GPA: 3.59		Expected Graduation May 2014 Dean's List Fall 2011, 2012 New England Scholar, 2012
COURSE HIGHLIGHTS	<ul style="list-style-type: none">Real Estate FinanceReal Estate InvestmentsReal Estate MarketsCornerstone Real Estate ProjectFinancial ManagementFinancial & Managerial AccountingReal Estate PrinciplesEffective Business Writing		
RELEVANT EXPERIENCE	CBRE MAY 2013 TO PRESENT	CAPITAL MARKETS INTERN	HARTFORD, CT
	<ul style="list-style-type: none">Member of a Debt and Equity Finance team that secures debt and equity on behalf of institutional quality borrowersAid in the preparation of Financing Offering Memorandums used to market financing assignments for the acquisition or refinance of office, multi-family, retail and industrial properties and portfoliosAnalyze historical operating statements, budgets and other financial data for the creation of pro-forma operating statementsConduct research utilizing internal CBRE resources as well as external sources to provide market data that includes economic conditions, market dynamics, area demographics, sale and lease comparables, and tenant specific dataReview and evaluate leases, loan applications, term sheets, appraisals, environmental and property condition reportsCommunicate with lenders, borrowers and other affiliates to acquire information and expedite the financing processSee attached file for representative transactions		
	UCONN REAL ESTATE SOCIETY MARCH 2013 TO PRESENT	TREASURER	STORRS, CT
	<ul style="list-style-type: none">Assemble and monitor the budget regarding fundraising events, key note speakers and club outingsMaintain a ledger of income, expenses and disbursementsAct as financial advisor for development strategies and annual events		
	CORNERSTONE REAL ESTATE PROJECT SEPTEMBER 2013 TO PRESENT	GROUP LEADER	HARTFORD, CT
	<ul style="list-style-type: none">Work directly with Cornerstone Real Estate Advisers executives and members on actual cases, including participating in lectures, hands on seminars and team presentationsGain experience in debt, acquisitions, asset and portfolio management and legal aspects of real estate		
	EASTMAN KODAK COMPANY SUMMER 2011 & 2012	STUDENT INTERN	ROCHESTER, NY
	<ul style="list-style-type: none">Analyzed financial and product specific data to increase efficiency, reduce waste, and curb expensesWorked with team members on improvement programs in order to achieve quality and throughput metrics		
COMPUTER SKILLS	ARGUS DCF, CoStar, Microsoft Excel, PowerPoint, Word, Outlook, Access, Visual Basic, Minitab Statistical Software		
EXTRA CURRICULAR	Real Estate Society, Student Entrepreneurial Organization, ICSC, HuskyTHON, Hoops for Hope		
INTERESTS	Hockey, Golf, Basketball, Football, Music, UConn Sports		