

# **POSITION POSTING Development Analyst**

### **Position Summary:**

EYA, the premier residential developer in the Washington D.C. Metropolitan Area, is seeking a Development Analyst in Bethesda, MD. In this position, you will be an integral member of our land acquisition and development team, working side-by-side with our executive development team to perform financial analysis of potential and on-going real estate projects; assist in initial project underwriting, feasibility, and in securing municipal approvals for new residential and mixed-use development opportunities; and assist in the prospecting and pursuit of new residential development opportunities. We are looking for a skilled communicator and Excel wizard with a passion for and knowledge of the real estate development process.

This is an incredible opportunity to be part of an award-winning company focused on innovative and complex urban-infill development. You will comprehensively learn and participate in the acquisition and development process from start to finish, working with some of the industry's most well-regarded executives.

Are you super smart with good finance knowledge and skills? Are you tech savvy? Are you interested in a career in real estate development? Do you have great initiative with an eagerness to learn? This position is for you!

#### **Responsibilities:**

- Prepare and present financial analysis for new acquisition opportunities, including proformas, waterfalls, and sensitivity analysis
- Create new financial analyses to support land acquisition and finance departments, lenders, and joint venture partners
- Work closely with the Land Acquisition team in identifying and pursuing new development projects
- Draft cover letters and letters of intent and prepare offer packages
- Maintain land acquisition reports tracking key dates, financial metrics and non-financial metrics
- Support rezoning and entitlement efforts on pipeline projects and manage coordination with land use counsels, architects, civil engineers, and other consultants

### **Qualifications:**

- BS Finance/Accounting/Business/Urban Studies or related field with 1 to 4 years of experience in related field (internship experience can be substituted).
- Advanced proficiency with Microsoft Excel and comfort in creating and manipulating proforma financial models
- Exceptional written and verbal communication skills

- Excellent interpersonal and relationship building skills
- Basic understanding of real estate development processes
- A willingness to work flexible hours and in a collaborative, team-based environment

# **Submit resumes to:**

hr@eya.com

You can also complete a full application at: http://eya.applytojob.com/apply/hcTiNu/Real-Estate-Development-Analyst

## **About EYA:**

EYA was established in 1992 with the vision of building innovative urban neighborhoods to the highest standards. The company has made its name and reputation by creating high quality, lifestyle friendly, residential communities throughout the Washington Metropolitan Area. EYA was selected as America's Best Residential Builder in 2002 and 2009 and its neighborhoods have earned over 200 other local and national awards. EYA has served as the master developer for a number of large mixed-use projects and public-private partnerships throughout the region and delivers approximately 200 to 300 homes annually. In the last 23 years, EYA has built and sold more than 4,000 homes in more than 40 communities. Go to eya.com to learn more about the EYA.