

Andrew Harney

Drew_Harney@yahoo.com

1256D Farmington Ave,
West Hartford, CT 06107

OBJECTIVE: Seeking a full-time position within the commercial real estate industry that emphasizes the development of analytical and problem-solving capabilities from a professional perspective.

EDUCATION

University of Connecticut, Storrs, CT

Bachelor of Science in Business; Major: Real Estate and Urban Economics

Graduation: May 2015

Cumulative GPA: **3.70/4.00**

Major GPA: **4.00/4.00**

Computer Skills & Relevant Courses

Argus: Enterprise & Valuation – DCF, CoStar, MRI, Microsoft Access, Excel, PowerPoint, & Word

Courses: Real Estate Principles, Real Estate Finance, Real Estate Investments, & Real Estate Markets

WORK EXPERIENCE

Prudential Real Estate Investors, Summer Analyst, Madison, NJ

June 2014 – August 2014

- Assisted in the analysis and underwriting for investment decisions regarding financing, leasing and buy/sell scenarios, which incorporated the preparation of cash flow models, property valuations, and joint venture structuring
- Prepared a hold/sell analysis and led discussion regarding a multifamily apartment building in the Raritan, NJ submarket
- Delivered quarterly portfolio level reports for the Northeast PRISA fund (appraisals, asset approvals, rent roll stats)
- Investigated economic, legal and market conditions within assigned areas for the Single Client Accounts

ACADEMIC INVOLVEMENT

The University of Connecticut Real Estate Society, Storrs, CT

Fall 2012 – Present

- Utilize leadership and relational skills, as Vice President, to encourage and guide students through their experience with the Society
- Apply marketing abilities to spread awareness, recruit new members, and align new opportunities that can help expose students to the real estate industry

The University of Connecticut Center for Real Estate, Storrs, CT

Fall 2012 – Present

- Assist administration in communicating with donors and supporters of the center by answering phones, sending e-mails and completing clerical work
- Aid in planning for the Center for Real Estate alumni events, conferences and undergraduate networking opportunities

Cornell Real Estate Case Competition, New York, NY

Fall 2013

- Took 3rd place, with a team of 6 participants, in a deal focused collegiate competition
- Presented our investment recommendation and analysis to a panel of real estate professionals from around the globe

ACHIEVEMENTS & AWARDS

CT Commercial Real Estate Alliance Scholarship

Spring 2014

New England Scholar

Fall 2013, Fall 2014

Real Estate Center Award

Spring 2014

Society of Industrial and Office Realtors/Samuel F. Pierson Scholarship

Spring 2014

University of Connecticut Dean's List

Fall 2012 - Fall 2014

ACTIVITIES

Argus Valuation – DCF Training

LEED Green Associates Training

Real Estate Financial Modeling Course

UConn Community Outreach, Finance Society, Real Estate Society & Ski Club

COMMUNITY SERVICE

Habitat for Humanity, Shoreline Soup Kitchen, Cystic Fibrosis Foundation, Juvenile Diabetes Research Foundation

INTERESTS

College Basketball, Music, Reading, Skiing, and Writing