

Donald J. Torre

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OBJECTIVE	A hard working, focused individual seeking a full-time position in real estate.	
EDUCATION	University of Connecticut, Storrs, CT <u>Bachelor of Science in Business</u> Major in Real Estate and Urban Economics Minor in Economics Overall GPA 3.51/4.0 , Major GPA 3.62/4.0 Anticipated Graduation Date: December 2015	
WORK EXPERIENCE	Real Estate Finance Intern, Cigna Corporation, Bloomfield, CT Created financial models and forecasts for Cigna's Global Real Estate portfolio. Analyzed operating expenses, project expenses, and capital depreciation.	June - August 2015
	Assistant Golf Professional, Quaker Hill Country Club, Pawling, NY Assisted the Head Golf Professional in all golf operations.	May - August 2014
	Executive Search Intern, The Omerta Group, London, UK Assisted in researching and mapping financial markets along with understanding the human movement behind the financial industry.	March - April 2014
	Summer Camp Director, Sport and Wellness, Danbury, CT Handled the logistics of a summer camp, including but not limited too; advertising, revenues/expenses (KPI spread sheet), and employment.	June - August 2013
	Tennis Instructor, Sport and Wellness, Danbury, CT Instructed tennis across all age groups. Provided knowledge on the technique and strategy of the game.	Oct. 2009 - August 2013
RELEVANT COURSES	Finance 4895: Real Estate – The Practical Approach Analyzed the risk, return and investment potential of various income producing properties through the creation of pro forma cash flow statements, debt financing and equity. Finance 3333: Real Estate Finance and Investments Analyzed investment characteristics of mortgages and the structure and operation of mortgage markets – both primary and secondary, including the role of securitization. Analyzed risk and return characteristics of various mortgage instruments from the perspective of the borrower and lender. Finance 3334: Real Estate Markets Gained hands-on experience, with the application of technology, to the analysis of supply and demand in real estate markets. Focused on commercial properties such as office buildings, retail centers, etc. Finance 3230: Real Estate Principles Overviewed the personal, social and business aspects of real estate with emphasis on home purchase decisions, location analysis, market characteristics and investment decision-making.	
VOLUNTEER WORK	Dorothy Day Hospitality House Cooked and served hot meals to less fortunate people in Danbury, CT.	
ORGANIZATIONS/ SKILLS	Alpha Lambda Delta Honors Society, Sigma Alpha Lambda Honors Society. University of Connecticut Real Estate Society. Proficient in Windows. Skilled in Microsoft Excel, Word and PowerPoint. ARGUS Trained.	