**Vincent J. O’Brien**

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**EDUCATION University of Connecticut**,Storrs, Connecticut

*Bachelor of Science in Business,* Major: Management Concentration in Entrepreneurism, May 2013

Minor: Political Science

GPA: 3.80/4.00, Dean’s List at University of Connecticut

University of Connecticut Honors Program, December 2009- Present

**RELEVANT**

**COURSES**

Management through Observational Behavior, Fundamentals of Financial Management, Operations and Information Management, Opportunity Generation, Legal Environment in Business, Real Estate Finance, Venture Planning Management and Growth, Venture Consulting

**HONORS**

**THESIS**

**Restoration and Revival of Bridgeport, Connecticut** November 2010- Present

* Working with Professor David Souder to develop a comprehensive recovery plan for the city from real estate development and managerial perspectives
* Developing feasible paths to prosperity by utilizing scholarly work along with city policies
* Analyze budget to determine a more appropriate allocation of the city’s funds

**WORK**

**EXPERIENCE**

**Enterprise Rent-A-Car**,Shelton, Connecticut May 2012- August 2012

*Management Intern*

* Demonstrated and communicated knowledge of company product throughout sales process and achieved highest customer service rating among interns
* Assisted in outside marketing efforts of branch to maintain strong relations with local companies and build relationships with new ones
* Collaborated closely with insurance agencies and local companies in person and over the phone to complete transactions and claims

**Laticrete International**,Bethany, Connecticut June 2012- August 2011

*Employee contracted via Hamilton Connections*

* Followed company policy to ensure quality standards were met by managing and reproducing shipping documents and inventory records
* Tested samples and demonstrated good judgment in assessing samples in the quality control laboratory
* Completed all tasks assigned independently in the laboratory

**VOLUNTEER**

**EXPERIENCE**

**Commodore Hull Road Race**, Shelton/Derby, Connecticut2007-2010

* Aided in the setup of the race to alleviate a heavy workload

**MADD Dash**, Stratford, Connecticut2007-2010

* Supported the organization in distributing appropriate runner tags

**COMPUTER**

**SKILLS**

Microsoft Word, Excel, PowerPoint, and Access