Jeffrey Kaikati

jkaikati.mam2022@london.edu +44 (0) 7570 276472 www.linkedin.com/in/jeffrey-kaikati/

EDUCATION

2021 – 2022 **London Business School, London, United Kingdom**
Reading for the Masters in Analytics and Management - Option to graduate in 2023
Merit Scholar

2017 - 2021 **CENTRALESUPELEC, Paris, France**
MSc Engineering and Management Science
GPA 4.13/4.33, Top 10%
Academic student representative for 2019-2020 school year
Preparatory School Sainte-Genevieve, Versailles, France
Mathematics, Physics and Engineering Sciences, GPA 3.93/4.00

BUSINESS EXPERIENCE

2021 - 2021 **QOVOLTIS, Paris, France**
Growing start-up in the e-mobility ecosystem providing smart charging solutions for electric vehicles
Finance Intern (3 months)
- Evaluated the French market by analysing 6 different client segments and forecasting e-charging infrastructure needs for next 10 years
- Built and automated from scratch a business plan modelling and quantifying financial requirements linked to international expansion in 4 different European countries
- Mounted an investment opportunity presentation and built a sensitivity tool for VC assessment in preparation for € 2m+ series A financing

2019 - 2021 **SKILLZ, Paris, France**
Blockchain infrastructure start-up providing services for financial institutions/investors/developers
Part-time Consultant
- Outlined and completed a digital asset framework of 5 different blockchain protocols to identify target markets
- Analysed economic and financial positions of 5 central banks on cryptocurrency adoption and elaborated a proposition to Bank of France for digital euro implementation
- Developed a pricing tool to ensure competitiveness of a new Decentralised Finance service for a 10% market share holding client

2020 - 2020 **CREDIT AGRICOLE - CORPORATE AND INVESTMENT BANK (CIB), Paris, France**
Data Architect Intern (1 month)
- Designed a Big Data querying and reporting tool using Hadoop Hive technology with intuitive functionalities for non-technical users within Global Market Risk department
- Created an interactive visualisation tool building entity-relationship diagrams from unstructured data lakes to enable 10+ analysts to trace P&L history with an improved efficiency
- Negotiated with 3 international service providers to obtain most adapted software to manage and monitor data activity

2019 - 2020 **CENTRALESUPELEC, Paris, France**
Corporate partnerships coordinator (4 months)
- Managed a team of 40 students in charge of collecting funds to increase resources available for education and research
- Organised monthly workshops to improve communication and debating skills around group activities
- Contacted 150 representatives from companies ranging from small businesses to CAC 40 companies and collected € 40,000+ for CentraleSupelec

ADDITIONAL INFORMATION

- **Pro bono**: General Culture tutor for Sainte-Genevieve; prepared students for examinations of most selective French Grandes Ecoles; success rate: 92%
- **Volunteering**: assembled a team of Sainte Genevieve alumni to help students academically and psychologically during the COVID-19 lockdown
- **Martial Arts**: took Taekwondo lessons for 7 years and won 2 Lebanese national contests
- **Classical music**: took piano lessons at the National Conservatory of Lebanon for 10 years and played during 3 auditions
- **Finance and Consulting club**: Head of corporate relationships; organized 6 events with 300+ students
- **Technical Skills**: advanced Python; advanced MySQL; R; MATLAB; Data Analysis; Web Scraping
- **Languages**: fluent English; native French; native Arabic; intermediate Spanish; basic Japanese