





# 1. Warm up

Правдивы ли эти факты?

- 1. Google started earlier than Apple.
- 2. There are more Windows phone users than any other mobile operating system users.
- 3. There are 7 billion people on the planet and 4 billion of them use a mobile phone. Less people 3.5 billion of them use a toothbrush.
- 4. The first cell phone sold in the United States the Motorola DynaTAC 8000X was designed by Rudy Krolopp in April of 1984. It weighed two pounds.
- 5. On average, technology users carry at least 4 devices on them at all times.

#### Keys:

1. false(apple appeared earlier), 7. false(there more ios and android users), 8. true, 4. true, 5. false(5,6 devices).



# 2. Vocabulary

Изучите новые слова

agenda - повестка дня find out - узнать

**appointment** - встреча **hold on** - ожидать

arrange - организовать inform - сообщить

call back - перезвонить introduce - представить

catch - расслышать leave - оставить

conclusion - вывод mail shots - почтовая рассылка

congratulations - поздравления order - заказать

consider - рассмотреть put through - соединить

contact - связываться read back - повторить записанное

dial - набрать reply - отвечать

enclosed - прикрепленный respect - уважать

engaged - занятой ring up - позвонить

enquire - узнать spell - произнести по буквам

exchange - обменяться target - цель

extension - добавочный номер voicemail - голосовая почта







### 3a. How to

Ознакомьтесь с информацией

- Communication styles: formal / informal
- Being polite: hi, how are you / thank you / pleasen / sorry / excuse me
   / congratulations
- Asking for help: could you help me formal / can you help me informal
- Asking for permission: do you mind if I... formal and informal

Excuse me, but the line is engaged. Would you like to leave a message? - Простите, но линия занята. Вы хотели бы оставить сообщение?

Could you, please, give me the backup of the application? - Не могли бы вы мне дать резервную копию приложения?

Do you mind if I use your computer? - Вы не возражаете, если я воспользуюсь вашим компьютером?





### 3b. How to

Ознакомьтесь с информацией

- Asking: can I speak to / is this / am I talking to / I would like to speak to
- Answering: yes, it is / you are / who is asking / I am afraid / sorry, but / hold on
- Leaving a message: I would like to / would you like to leave a message
- Giving reasons: the reason I am calling is .../ I can not get through to
- Asking for details: can you tell me / spell the name / give me the contacts / I did not catch that

Am I talking to Mr. Andrew Smith? - Я говорю с мистером Эднрю Смитом?

I am sorry, but Mr. Smith is not at the office now. - Извините, но мистера Смита нет сейчас в офисе.

Would you like to leave a message or to call back? - Хотите оставить сообщение или перезвонить?

Can you tell me when he is coming back? - Можете подсказать, когда он вернется?

Can you spell his last name? - Можешь продиктовать его фамилию?



# i

### 3c. How to

Ознакомьтесь с информацией

- Arranging a meeting: let's meet / Is it okay /Is it better to meet at
- Setting a time: It is a bit early / late
- Agreeing: deal / definitely / certainly
- Showing interest: I see / I understand / makes sense / well / you see

Let's meet on Monday at 3 p.m. - Давайте встретимся в понедельник в 3 часа дня.

It is a bit early. How abour 4 p.m.? - Это немного рановато. Как на счет в 4?

No problem, I will see you then. - Без проблем, увидимся тогда.

Makes sense. Then I will wait for your call. - Понимаю. Тогда буду ждать звонка.

Well, I need to think. - Ну, мне нужно подумать.





### 3d. How to

Ознакомьтесь с информацией

- Introducing: This is / Have you met / Nice to meet you
- Having drinks: Can I get you a drink? / It all looks nice, what do you recommend?
- Chosing food and drinks: I will have / Help yourself
- **Leaving:** It is very kind of you, but I need to go. Would you like to have dinner?
- Saying goodbye: See you! Have a nice evening.

Have you met Ted? - Hi, nice to meet you. I am Tom. - Вы знакомы с Тедом? Привет, приятно познакомиться. Я Том.

It all looks nice, what do you recommend? - Red wine is really good here. - Все выглядит неплохо, что посоветуете? - Сдесь очень хорошее красное вино.

I will have some beer. - Я буду пиво.

It is very kind of you, but I need to go. - Очень мило с вашей стороны, но мне пора идти, такси ждет снаружи.

Bye-bye! Have a nice weekend! - Пока-пока! Хороших выходных!





### 4. Practice

Выполните задания

#### • Выберите правильный вариант:

- 01. Excuse me, I have / has / had an appointment at 5 p.m. Can I go now?
- 02. How is the project? Fine, *thank / thanking / thanks* you. We arranged a meeting with a sponsor!
- 03. Holding / holds / hold the door please! My appointment starts in 2 minutes!
- 04. Don't *is / be / are* too friendly and don't be too formal!
- 05. *Can you provides / can you provided / can you provide* more details on the appointment, please?

#### • Напишите правильную форму:

- 06. I would like to (to discuss) some project details with you.
- 07. (to talk(I)) to Mr. Smith? Yes, you are.
- 08. On behalf of our CEO let me (to arrange) a meeting with your manager.
- 09. I am sorry, but you (can) ring him up now, because he is at the meeting now.
- 10. Unfortunately, the line is engaged. Would you like (to leave) a message?

#### • Исправьте ошибку:

- 11. We have a new targets to sell 2 million copies of our program.
- 12. Dial my extension if you want to getting more information.
- 13. Do you mind if we considers this topic at the next meeting?
- 14. Hello, can you puted me through to your project manager, please?
- 15. The reason I am caller is your database problem.

#### Keys:







# 5. Life story

Просмотрите видео и выполните задание к нему

How to handle phone calls when you are busy ►

Поставьте предложения в том порядке, в котором они появляются на видео:

- A. We are a bit busy now.
- B. Try calling next week.
- C. This is not a good time.
- D. Fine! How are you?



Keys:

1' q' 2' c' 8' 9' 4' p'



### 6. Phrasebook

Ознакомьтесь с фразами Hello, this is Bob. I am calling to discuss the agenda from out meeting yesterday. - Здравствуйте, это Боб. Я звоню обсудить повестку дня с нашей вчерашней встречи.

**Do you mind if I use your mobile?** - Вы не против, если я воспользуюсь вашим телефоном?

The reason why I am calling is to get extra information about your application. - Я звоню, чтобы получить дополнительную информацию о вашем приложении.

**Am I talking to Ms. Fox? - No, you dialed a wrong number. -** Я говорю с мис Фокс? - Нет, вы набрали неверный номер.

I can't get through to the headoffice. Can I leave a message? - Не могу дозвониться в главный офис. Можно оставить сообщение?

Could you tell me if you received my offer on the mail shots? - Не могли бы вы сказать, получили ли вы мое предложение по поводу рассылки?

**Let's arrange a meeting for tomorrow at 1 p.m.** - Давайте организуем встречу на завтра, в час дня.

Can you read back the phone number I dictated you, please? - Можете, пожалуйста, повторить записанный номер телефона, который я диктовал?

**Deal. I will introduce you to our new partner tomorrow then.** - Договорились. Тогда я завтра представлю вас нашему новому партнеру.

It is very kind of you to invite me for a dinner. I will call you back tomorrow. - Очень любезно с вашей стороны пригласить меня на ужин. Я перезвоню вам завтра.







# 7a. Role play

Выберите правильный вариант

# Вам звонит партнер из фирмы по обработке данных. Ответьте на его вопросы.

- 1. He: Hello,this is Anthony, from Dataismyall.Inc. Am I talking to Tim Boot?
  - a. No, you are talking to yourself.
  - b. Hello! Yes, you are.
  - c.Yes, you are talking, but you are talking too much.
- 3. He: Great, thanks. I wanted to arrange a meeting with you for tomorrow.
  - a. A meeting? Tomorrow?
  - b. Stop calling me, you maniac!
  - c. Just like everybody else, loser!
- 5. He: I understand. How about Monday then?
  - $a. \ Great, now \ my \ Monday \ is \ going \ to \ be \ terrible.$
  - b. How about never? Never is good.
  - c. I think Monday is okay.

- 2. He: How are you, Tim?
  - a. I was okay, but then you called.
  - b. I am not Tim, I am Tom! Tom the cat!
  - c. I am fine, thank you. And you?
- 4. He: Yes, but a short meeting for about 15 minutes. We need to discuss the mail shots.
  - a. I see. Unfortunately, I have a very busy day tomorrow.
  - b. I see. I have some time, but I wanted to watch my favourite series while the boss is not here.
  - c. I see butterflies in a blue, blue sky!







# 7b. Role play

Выберите правильный вариант

- 6. He: Excellent. Let us meet at 3 pm.
  - a. Let us meet with your grandpa.
  - b. Did you know that penguins can not fly?
  - c. I am afraid It is a bit early.
- 8. He: Oh, I see. Then you tell me the time.
  - a. Is it okay to not call me any more?
  - b. Is it okay to meet at 3.45 pm?
  - c. Is it okay to not pay taxes?
- 10. He: Yes, we will see you at our conference room. Have a nice day!
  - a. It was nice and then you called.
  - b. What? Who is it?
  - c. Thank you, you too!

- 7. He: I am sorry, I did not catch that.
  - a. I said it is a bit early.
  - b. I said I can smell your perfume!
  - c. I said my back is killing me!
- 9. He: Certainly! I am free at that time.
  - a. Great! Are we going to meet at your office?
  - b. Great! Are we going to Disneyland?
  - c. Great! Are we going to eat hamburgers?









### 8. Game

Вставьте пропущенные слова

- A. interval антракт
- B. typing набор на клавиатуре
- C. willpower сила воли
- D. diet диета
- E. lawyers адвокаты

| 1. <i>l</i> | ln | а | ca | fe |
|-------------|----|---|----|----|
|             |    |   |    |    |

I am on a seafood \_\_\_\_\_ now. Every time I see food, I eat it.

2. At the office

You can always understand when \_\_\_\_\_ are lying - their lips move!

*3. At the theatre* 

Why are you leaving? It is only the \_\_\_\_\_\_. - It says on the programme "Act two - one month later".

4. In the street

Madam, can you give me some money? I have not eaten for three days! - Wow! You have a great\_\_\_\_

5. At the lesson

Mary, your \_\_\_\_\_ is much better now! You have only two mistakes! Now, let us check the second line!

Keys:

1 q' 2 ' 6' 8' 9' 4' c' 5' p'







### 9. Discussion

Ответьте на вопросы

- How often do you need to call somebody on business?
   I often / never / rarely all...
- Why do you usualy call someone at work?

  I usually call someone because... The reason I call someone is ...
- Do you arrange meetings on the phone? *Yes, I do. / No, I do not.*
- Who did you last call? Why?
   I called because...
- When you don't get a reply do you usually leave a message or not? I usually / never / often leave a message if I do not get a reply...

