

# Why Intelligence Models Must Include Motivation: A Recursive Framework

Matthias Gruber

Independent Researcher

ORCID: 0009-0005-9697-1665

[matthias@matthiasgruber.com](mailto:matthias@matthiasgruber.com)

## Abstract

Intelligence research has produced a paradox: the field widely acknowledges that motivation influences cognitive development, yet virtually every major model of intelligence formally excludes it. The Cattell-Horn-Carroll (CHC) taxonomy, the dominant psychometric framework, contains no motivational component. Cattell's own investment theory treats motivation as an external condition rather than a constitutive element. Sternberg's triarchic theory incorporates practical intelligence but not the drive to acquire it. This paper argues that this exclusion is not merely an oversight but a systematic blind spot that distorts our understanding of intelligence in three specific ways. First, it mischaracterizes intelligence as a static trait rather than a recursive, self-reinforcing system in which knowledge, cognitive performance, and motivation form a closed amplification loop. Second, it renders invisible the role of operational knowledge—learning strategies, logical tools, and strategic thinking—which functions as the primary multiplier within this loop. Third, it leaves the field unable to explain why current artificial intelligence systems, which possess vast knowledge and computational performance but no intrinsic motivation, fail to exhibit the self-directed development that characterizes human intelligence. This paper proposes a three-component recursive model ( $\text{Knowledge} \times \text{Performance} \times \text{Motivation}$ ) and argues that intelligence is best understood not as a capacity but as a *learning ability*—one whose trajectory is determined by the dynamics of this recursive loop rather than by any single component measured in isolation.

**Keywords:** intelligence, motivation, recursive systems, operational knowledge, artificial intelligence, CHC theory, Cattell investment theory

# 1 Introduction: A Curious Omission

Consider two children with identical IQ scores at age six. By age thirty, one has become a research scientist, the other has not opened a book since leaving school. Standard psychometric models of intelligence struggle to account for this divergence. The six-year-old's IQ score, which captured cognitive performance under controlled test conditions, told us almost nothing about the trajectory of intellectual development that would follow. Something was missing from the measurement—and, I argue, from the models themselves.

The missing variable is not mysterious. Every teacher knows it. Every parent has observed it. Every employer screens for it. Motivation—the sustained drive to learn, to understand, to act on one's environment—is universally acknowledged as critical to cognitive achievement. The empirical literature on motivation and academic performance is vast (Deci & Ryan, 2000; Dweck, 2006; Wigfield & Eccles, 2000). Meta-analyses consistently find reciprocal relationships between motivation and achievement that strengthen over developmental time (for a recent multilevel meta-analysis, see Huang, 2024).

And yet, motivation does not appear in the formal structure of any major intelligence model.

The Cattell-Horn-Carroll (CHC) taxonomy—the most widely used framework in intelligence research—is a hierarchical arrangement of cognitive abilities beneath a general factor  $g$ , descending through broad stratum abilities (fluid reasoning, comprehension-knowledge, short-term memory, processing speed, and others) to narrow abilities (McGrew, 2009; Schneider & McGrew, 2018). It is an impressive edifice. It contains no motivational component whatsoever.

Cattell's (1971) own investment theory, which proposed that fluid intelligence ( $G_f$ ) is "invested" into crystallized intelligence ( $G_c$ ) through learning, comes closer to acknowledging the role of motivation—after all, investment requires an investor, and investors require reasons to invest. But Cattell treated motivation as an *external condition* that modulates the investment process, not as a constitutive part of intelligence itself. In his framework, motivation is to intelligence what temperature is to a chemical reaction: it affects the rate, but it is not part of the reaction.

This paper argues that this analogy is wrong. Motivation is not external to intelligence; it is a constitutive component of a recursive system. Excluding it is not a harmless simplification—it produces a systematically distorted picture that fails to capture the self-reinforcing dynamics that define intellectual development across the lifespan.

The argument proceeds in six steps. Section 2 surveys major intelligence models and documents the systematic exclusion of motivation. Section 3 presents a recursive

three-component model in which knowledge, cognitive performance, and motivation form a closed amplification loop. Section 4 examines the special role of *operational knowledge*—the knowledge about how to learn—which functions as the primary multiplier within this loop. Section 5 explores what the recursive model implies about artificial intelligence systems that lack motivation. Section 6 draws out what I consider the most consequential implication of the framework: that intelligence is, to a large extent, learnable—and that educational practices which fail to recognize this are actively undermining cognitive development. Section 7 discusses limitations and avenues for empirical testing.

## 2 The Status Quo: How Intelligence Models Treat Motivation

### 2.1 The CHC Taxonomy

The Cattell-Horn-Carroll (CHC) model is the “standard reference point” for intelligence research ([McGrew, 2009](#), p. 1). It arranges cognitive abilities into a three-stratum hierarchy: a general factor  $g$  at the apex, broad abilities at stratum II (including fluid reasoning  $G_f$ , comprehension-knowledge  $G_c$ , short-term memory  $G_{sm}$ , processing speed  $G_s$ , long-term storage and retrieval  $G_{lr}$ , visual processing  $G_v$ , auditory processing  $G_a$ , and others), and narrow abilities at stratum III.

This model is explicitly cognitive. It measures what the brain can do on demand, under standardized conditions, with maximum effort assumed. Motivational variation is treated as measurement noise—something to be minimized through standardized test administration, not modeled as a structural feature of intelligence ([Schneider & McGrew, 2018](#)). The implicit assumption is that motivation is a confound, not a component.

### 2.2 Cattell’s Investment Theory

[Cattell \(1971\)](#) proposed that  $G_c$  develops from the “investment” of  $G_f$  in learning experiences. This was a significant conceptual advance: it introduced a dynamic, developmental dimension to intelligence that the purely psychometric models lacked.  $G_f$  represents the biological substrate—the raw computational power of the brain, heavily influenced by genetics, peaking in early adulthood and declining thereafter.  $G_c$  represents the accumulated product of applying that power to the world—knowledge, skills, cultural repertoire—which continues to grow throughout life.

But who decides what to invest in? Cattell’s theory requires an agent who allocates  $G_f$  to particular learning domains. That agent must be motivated—must find some

domains more interesting, more rewarding, or more useful than others. Without motivation, the “investment” metaphor collapses: one cannot invest without the intention to invest.

Cattell was aware of this. He discussed personality traits—particularly what he called “investment traits”—as modulators of the Gf-to-Gc pathway (see also [Ziegler et al., 2012](#), on the relationship between investment traits and intelligence). But he kept these firmly outside the intelligence construct. The result is an investment theory without an investor.

## 2.3 Sternberg’s Triarchic Theory

[Sternberg’s \(1985\)](#) triarchic theory expanded the scope of intelligence beyond the psychometric tradition by proposing three aspects: analytical (similar to traditional IQ), creative (the ability to deal with novel situations), and practical (the ability to adapt to, shape, and select environments). This was a deliberate attempt to broaden the construct beyond what IQ tests measure.

Practical intelligence—knowing how to get things done in real-world contexts—comes close to the territory of motivation, since effectively shaping one’s environment requires the drive to do so. But Sternberg framed practical intelligence as a *competence*, not a *drive*. You can know how to navigate a social environment without being motivated to do so. The triarchic theory, like CHC, treats motivation as logically separate from ability.

## 2.4 Wechsler’s Unfulfilled Call

David Wechsler, whose intelligence scales remain the most widely administered in the world, was remarkably explicit about this problem. In a 1940 paper titled “Non-intellective factors in general intelligence,” he wrote that intelligence is “the global capacity of a person to act purposefully, to think rationally, and to deal effectively with his environment” ([Wechsler, 1940](#)). By 1943, he had sharpened the argument: “We cannot expect to measure total intelligence until our tests also include some measures of the non-intellective factors”—identifying persistence, curiosity, and goal orientation as essential components of intelligent behavior ([Wechsler, 1943](#)).

The field ignored him. The modern Wechsler scales (WAIS, WISC) remain purely cognitive instruments. Wechsler’s own tests do not measure the non-intellective factors he argued were essential. This is perhaps the clearest illustration of the blind spot described here: the founder of the world’s most widely used intelligence test explicitly called for the inclusion of motivational factors, and the field proceeded as if he had not spoken.

## 2.5 Gardner's Multiple Intelligences

Gardner (1983) proposed eight (later nine) relatively independent intelligences: linguistic, logical-mathematical, spatial, musical, bodily-kinesthetic, interpersonal, intrapersonal, naturalist, and (tentatively) existential. While intrapersonal intelligence—the capacity for self-understanding—includes awareness of one's own motivational states, Gardner did not identify motivation itself as an intelligence or as a structural component of his framework. The model was criticized extensively for failing to demonstrate that its proposed intelligences are truly independent rather than facets of  $g$  (Waterhouse, 2006), but the absence of motivation was rarely noted as a problem.

## 2.6 The General Pattern

Across all major models, the pattern is the same: motivation is acknowledged as important, treated as correlated with intelligence, and then excluded from the formal model. The reasons for this exclusion appear to be methodological rather than theoretical:

1. **Measurement convention:** Intelligence tests are designed to measure *maximum performance*—what a person *can* do, not what they *will* do (Cronbach, 1949). Motivation would contaminate the measurement of maximal ability.
2. **Factor-analytic tradition:** The psychometric approach to intelligence is built on factor analysis of cognitive test scores. Motivation is not a cognitive test score; therefore, it does not appear in factor-analytic models.
3. **Disciplinary boundaries:** Motivation is studied by educational psychologists, personality psychologists, and social psychologists. Intelligence is studied by cognitive psychologists and psychometricians. The two literatures rarely integrate (for exceptions, see Murayama et al., 2013; Crédé & Kuncel, 2008).

These are legitimate practical considerations. But methodological convenience should not be confused with theoretical truth. The question is not whether motivation is hard to measure alongside cognitive abilities (it is), but whether a model of intelligence that excludes motivation provides an adequate account of how intelligence actually develops and operates.

I argue that it does not.

### 3 Intelligence as a Recursive System

#### 3.1 The Three Components

This paper proposes that intelligence—understood as *learning ability* (Lernfähigkeit)—is constituted by three interacting components:

1. **Knowledge (Wissen)**: The accumulated content of learning. This includes both factual knowledge (what is known) and operational knowledge (how to learn, how to reason, how to strategize). It corresponds roughly, though not perfectly, to Cattell's Gc. It is acquired through upbringing, formal education, and independent learning.
2. **Performance (Leistung)**: The processing capacity of the cognitive system, including working memory capacity, processing speed, and the computational power of the neural substrate. It corresponds roughly to Cattell's Gf and to [Frank's \(1959\)](#) short-term memory capacity  $C = S \times D$  (where  $S$  is processing speed in bits/second and  $D$  is memory span in seconds). It is influenced by genetics and by training.
3. **Motivation**: The sustained drive to engage with the world in ways that produce learning. Two sub-components are distinguished:
  - *Wissensdrang* (thirst for knowledge): The intrinsic drive to understand, to learn, to make sense of the world. This aligns with the intrinsic motivation construct of Self-Determination Theory ([Deci & Ryan, 2000](#)) and with what [Cacioppo et al. \(1996\)](#) called “need for cognition.”
  - *Handlungsdrang* (urge to act): The drive to apply knowledge, to experiment, to engage actively with one’s environment. This is partly genetically predisposed and partly shaped by conditioning and learning.

#### 3.2 The Recursive Loop

The critical claim of this framework is that these three components are not merely additive; they form a *closed recursive loop* in which each component amplifies the others:

- **Knowledge enhances Performance**: Learning strategies, logical tools, and strategic thinking (operational knowledge) directly improve the efficiency of cognitive processing. A chess player who has learned heuristics can process positions faster than one who relies on brute-force search. A reader who has learned phonemic decoding processes text more fluently, freeing working memory for comprehension.
- **Performance enhances Knowledge**: Greater cognitive processing capacity enables faster and deeper learning. Higher working memory capacity allows the learner to

hold more information in mind simultaneously, facilitating the formation of connections and the extraction of patterns.

- **Motivation enhances both Knowledge and Performance:** The motivated learner seeks out learning opportunities (expanding Knowledge) and practices cognitive skills (training Performance). Crucially, motivation sustains engagement over time, which is essential for the recursive loop to iterate.
- **Knowledge and Performance enhance Motivation:** Success in learning and problem-solving generates positive affect and self-efficacy ([Bandura, 1997](#)), which in turn sustains motivation. This is the mechanism behind the Matthew effect: early success breeds the motivation that produces further success ([Stanovich, 1986](#)).

This recursive structure produces the self-reinforcing dynamics that are empirically well-documented but theoretically under-explained. The Matthew effect in reading ([Stanovich, 1986](#))—whereby children who read well read more, thereby becoming even better readers—is a specific instance of this general recursive loop. The divergence of Gf and Gc across the lifespan—Gf declining from early adulthood while Gc continues to grow—is explained by the recursive model as the growing dominance of the Knowledge and Motivation legs as the Performance leg (biological processing capacity) begins to decline.

### 3.3 Why This Is Not Simply “Motivation Matters”

The claim here is stronger than the trivial observation that motivation influences learning outcomes. This paper advances a specific structural claim: that intelligence is a *system* whose behavior is determined by the recursive interaction of three components, and that removing any one component from the model produces qualitatively wrong predictions about the system’s dynamics.

Consider the prediction that intelligence should be a self-reinforcing process. Standard psychometric models, which treat intelligence as a relatively stable trait (albeit one that changes somewhat over the lifespan), have difficulty explaining why some individuals show dramatically increasing intellectual capability over decades while others plateau early. The recursive model predicts exactly this: small initial differences in any of the three components—even in motivation alone—should compound over time, producing the wide variance in adult intellectual achievement observed empirically.

This is not merely a statistical amplification of initial differences (as in a simple fan-spread model). It is a qualitatively different dynamic: a positive feedback loop that can be entered at any point. A child with modest initial cognitive ability but high motivation and good operational knowledge (learning strategies) can, through the recursive

loop, develop intellectual capabilities far beyond what their initial “IQ” would predict. Conversely, a child with high initial cognitive ability but low motivation or poor learning strategies may stagnate. Both patterns are widely observed empirically but poorly explained by models that treat intelligence as a primarily cognitive, primarily stable construct.

### 3.4 Relation to Existing Work

Several researchers have proposed models that move in this direction, though none, to my knowledge, has formalized the full recursive structure.

[Sternberg’s \(2019\)](#) concept of “adaptive intelligence” emphasizes the role of goals and purpose in intelligent behavior. [Dweck’s \(2006\)](#) work on mindset shows that beliefs about the malleability of intelligence affect effort investment and, through effort, actual cognitive development—a finding that only makes sense if motivation is constitutive of the intelligence development process, not merely correlated with it.

The “investment traits” literature ([Ziegler et al., 2012](#); [von Stumm & Ackerman, 2013](#)) has documented that personality traits related to intellectual engagement—curiosity, openness to experience, need for cognition—predict intellectual development beyond what cognitive ability alone predicts. [von Stumm et al. \(2011\)](#) showed in a meta-analysis that “hungry minds”—individuals high in intellectual curiosity—develop greater knowledge and skill over time. These findings are consistent with the recursive model: investment traits are proxies for the motivation component, and their predictive power for long-term intellectual development is exactly what the recursive model predicts.

[Murayama et al. \(2013\)](#) demonstrated that intrinsic motivation predicted mathematics achievement growth over several years, even controlling for prior achievement and intelligence—direct evidence that motivation contributes to intellectual development beyond cognitive ability. The motivation-achievement cycle reviewed by [Schiefele \(2017\)](#) and the meta-analytic findings of [Huang \(2024\)](#) document the bidirectional relationship between motivation and achievement that the recursive model formalizes.

[Ackerman’s \(1996\)](#) PPIK theory (Process, Personality, Interests, Knowledge) comes closest to a full integration. PPIK explicitly models how personality traits and interests—motivational constructs—direct the Gf-to-Gc investment process. But even Ackerman keeps personality and interests *outside* the intelligence construct, treating them as moderators of intelligence development rather than constitutive components. [Duckworth et al.’s \(2007\)](#) work on “grit”—perseverance and passion for long-term goals—demonstrated that this non-cognitive trait predicted achievement beyond IQ and conscientiousness, yet grit was framed as a personality variable, not an intelligence variable. [Stanovich \(2016\)](#) introduced the Rationality Quotient (RQ) to capture what IQ

misses, including the motivation to engage effortful (System 2) processing—but he defined RQ as a *separate* construct, explicitly preserving the traditional IQ framework rather than reforming it.

Snow's (1996) cognitive-conative-affective framework acknowledged that learning depends on cognitive, conative (motivational/volitional), and affective processes working together. Snow proposed self-regulated learning (SRL) as an “overarching conative concept”—but this framework remained in educational psychology and was never integrated into mainstream intelligence theory.

What is missing from these individual contributions is the integration: a single framework that specifies (a) the three necessary components, (b) their recursive interaction, and (c) the system-level consequences of the recursion, including the Matthew effect, the Gf–Gc divergence, and the educational and AI implications discussed below.

## 4 Operational Knowledge: The Hidden Multiplier

### 4.1 What Operational Knowledge Is

Within the Knowledge component, two categories are distinguished:

- **Factual knowledge:** Knowledge of content—facts, concepts, procedures, cultural repertoire. This is what IQ tests (and educational systems) primarily measure under the rubric of “crystallized intelligence.”
- **Operational knowledge (Metawissen):** Knowledge about *how to learn and think*—learning strategies, reasoning heuristics, metacognitive skills, strategic planning, logical tools, and the ability to evaluate one’s own understanding. This is sometimes subsumed under the label “metacognition” (Flavell, 1979) or “self-regulated learning” (Zimmerman, 2002), but these labels do not fully capture the concept, which extends to include general-purpose reasoning strategies and logical tools that are not domain-specific.

### 4.2 Why Operational Knowledge Is the Multiplier

Operational knowledge occupies a special position in the recursive loop because it amplifies the *rate* of knowledge acquisition. Factual knowledge is additive: learning a new fact adds one fact to the store. Operational knowledge is multiplicative: learning a new learning strategy improves the efficiency of all subsequent learning.

Consider a concrete example. A student who learns the technique of *spaced repetition* (distributing practice over time rather than massing it) does not merely acquire

one new fact. She acquires a tool that increases the retention rate of all subsequent learning. This is a fundamentally different kind of knowledge—it is knowledge that accelerates the recursive loop itself.

The intelligence literature has noted the existence of metacognitive skills and learning strategies. But it has not applied this insight. The distinction between factual and operational knowledge is noted and then set aside—treated as a curiosity rather than as the structurally decisive feature it is. In the present framework, operational knowledge is the transmission gear of the recursive loop: it determines how efficiently the turning of one component (Motivation → effort) translates into the turning of another (Knowledge → capability).

### 4.3 Implications for the AI Age

This distinction becomes acutely consequential in the age of artificial intelligence. When factual knowledge is instantly available to anyone with an internet connection, and when computational performance is available for the cost of an API call, the relative importance of the three components shifts dramatically.

Factual knowledge, which educational systems have traditionally spent most of their time transmitting, is no longer scarce. Performance, in the narrow sense of computational processing, is no longer exclusively biological. What remains uniquely human—and uniquely valuable—is the combination of intrinsic motivation and operational knowledge: the drive to learn *and* the meta-skill of knowing how to learn effectively.

If this analysis is correct, it implies that the most valuable thing an educational system can transmit is not factual knowledge but operational knowledge—the strategies, heuristics, and metacognitive skills that allow a learner to learn independently. In the AI age, *learning how to learn* is close to the only thing still worth teaching.

## 5 The AI Implication: What Machines Are Missing

The recursive model makes a specific prediction about artificial intelligence systems: they should exhibit a characteristic failure mode in which high Knowledge and high Performance do not produce the self-directed development that characterizes human intelligence.

Current large language models (LLMs) provide a natural test case. These systems possess:

- **Vast Knowledge:** Trained on trillions of tokens of text, LLMs have access to a far larger store of factual and even operational knowledge than any individual human.

- **High Performance:** With billions of parameters and massive computational resources, LLMs have processing capabilities that exceed human working memory in many respects.
- **No Motivation:** LLMs have no intrinsic drive to learn, no curiosity, no goals of their own. They process the input they are given and produce the output they are asked for. Between queries, they do nothing. They do not seek out new information. They do not practice skills. They do not wonder about problems.

According to the recursive model, this absence of motivation should prevent the recursive loop from self-sustaining. And indeed, this is exactly what is observed: LLMs do not improve themselves between training runs. They do not independently seek out areas of ignorance and address them. They do not show the progressive intellectual development over time that characterizes human intelligence. Their “intelligence” (to the extent the term applies) is static—entirely determined by their training, with no endogenous drive to extend it.

This is precisely the failure mode predicted by a model in which intelligence is a recursive system requiring all three components. Remove Motivation, and you have a system with vast Knowledge and Performance that nevertheless fails to exhibit the self-reinforcing developmental trajectory characteristic of intelligence.

One might object that this is merely because LLMs are not designed to self-improve. But this objection concedes the point: designing a system that self-improves requires engineering a functional analogue of motivation—an endogenous drive to identify gaps in knowledge, to seek out relevant information, and to invest processing resources in learning. Until AI systems have this, they will remain tools that are used rather than agents that develop.

## 6 The Learnability of Intelligence

### 6.1 A Structural Prediction

The recursive model yields an implication that is, in my view, more consequential than the AI case: it predicts that intelligence is, to a large extent, *learnable*.

This is not a feel-good platitude. It is a structural prediction that follows directly from the composition of the model’s three components. Consider each in turn:

**Knowledge is entirely learnable.** This is true by definition. Knowledge—both factual and operational—is the accumulated product of learning. No one is born knowing calculus or knowing how to use spaced repetition. The entire Knowledge component, including the operational knowledge that functions as the system’s multiplier (Section 4), is acquired through experience, instruction, and practice.

**Motivation is substantially learnable.** This claim requires more argument, but the evidence is strong. Self-Determination Theory ([Deci & Ryan, 2000](#)) demonstrates that intrinsic motivation is not a fixed trait but a response to environmental conditions—specifically, to the satisfaction of autonomy, competence, and relatedness needs. Environments that support these needs cultivate intrinsic motivation; environments that thwart them extinguish it. [Dweck's \(2006\)](#) work on growth mindset shows that beliefs about the malleability of intelligence—themselves a form of knowledge—directly affect motivational persistence: students who believe intelligence is developable invest more effort and recover more effectively from failure. These beliefs are teachable ([Yeager & Dweck, 2012](#)). Motivation is not purely innate temperament; it is shaped, for better or worse, by the environments and feedback systems that surround the learner.

**Performance has a biological ceiling—but it is rarely the binding constraint.** Cognitive processing capacity (Gf) is the component most strongly influenced by genetics and neurobiology. Working memory capacity, processing speed, and the raw computational power of the neural substrate are not infinitely malleable. There is a real biological ceiling, and it would be dishonest to deny it. However, two points are critical. First, even Performance is trainable to some degree: working memory training produces modest but reliable gains ([Jaeggi et al., 2008](#)); though see [Melby-Lervåg & Hulme \(2013\)](#) for debate about transfer, and expertise routinely allows individuals to circumvent apparent working memory limits through chunking and automatization ([Chase & Simon, 1973](#)). Second—and this is the decisive point—for the vast majority of people, Performance is *not the bottleneck*. Average cognitive processing capacity is more than sufficient to support what most people would recognize as highly intelligent behavior in real-world contexts. The bottleneck, for most people most of the time, is Knowledge and Motivation.

## 6.2 Why Performance Is Not the Bottleneck

This claim deserves elaboration, because it runs counter to the implicit assumption of the psychometric tradition—that intelligence differences are primarily differences in cognitive processing capacity.

Consider the distribution of Gf in the general population. The difference between the 25th and 75th percentile in working memory capacity is real but modest. It means that one person can hold, roughly, one more chunk of information in mind than another. This difference matters at the extremes—in theoretical physics, in certain forms of mathematical proof, in competitive chess at the grandmaster level. But it matters far less in the contexts where most people live their lives: in learning a profession, in solving practical problems, in understanding complex arguments, in acquiring expertise in a domain of interest.

What separates the person who becomes expert in their field from the person who remains a novice is overwhelmingly not a difference in working memory capacity. It is a difference in accumulated knowledge (including operational knowledge—knowing how to learn effectively), sustained over time by a difference in motivation. The expert has iterated the recursive loop thousands of times; the novice stopped iterating early. The recursive model predicts that this difference in iteration count—driven primarily by K and M, not P—should dominate real-world outcomes, and it does.

To put it bluntly: a person of average cognitive processing capacity who is deeply motivated and who possesses strong operational knowledge will, over a lifetime, develop intellectual capabilities that far exceed those of a person with superior processing capacity but low motivation and poor learning strategies. The recursive loop is a compound interest machine, and compound interest cares more about the rate of deposit (Motivation) and the investment strategy (operational Knowledge) than about the initial principal (Performance).

This is not to claim that Performance is negligible—that would be an overstatement. Extreme deficits in cognitive processing capacity do constrain intellectual development, and at the highest levels of abstract reasoning, Gf differences become decisive. But for the broad middle of the distribution—which is where most people are—Performance is sufficient. It is K and M that determine the trajectory.

### 6.3 The School Grade Disaster

If intelligence is largely learnable, and if the recursive loop is driven primarily by Motivation and Knowledge, then a disturbing implication follows: any system that systematically destroys motivation in learners is not merely failing to develop intelligence—it is *actively suppressing* it.

I submit that conventional grading systems do exactly this.

Consider what happens when a child receives a poor grade. The grade is presented as a measurement—an objective assessment of the child’s ability or performance. But through the lens of the recursive model, the grade functions as an intervention on the Motivation component. A poor grade communicates: *you are not good enough at this*. For a child who has not yet developed a robust growth mindset—which is most children—this message translates directly into: *you are not intelligent enough*. The child’s self-efficacy is damaged. Their intrinsic motivation to engage with the subject is diminished. Their willingness to invest effort—the fuel of the recursive loop—is reduced.

This is not speculation. [Rosenthal & Jacobson’s \(1968\)](#) classic Pygmalion study demonstrated that teacher expectations, communicated through subtle behavioral cues, causally affected student intellectual development. When teachers believed certain

students were “*bloomers*,” those students showed significantly greater IQ gains—not because they were inherently brighter, but because teacher expectations shaped the motivational environment. The stereotype threat literature ([Steele & Aronson, 1995](#)) has documented the same mechanism from the other direction: when individuals are made aware that they belong to a group stereotyped as intellectually inferior, their cognitive performance measurably declines—not because of any change in ability, but because the threat consumes working memory resources and undermines task engagement.

The recursive model makes this dynamic structurally precise. A poor grade attacks M. Reduced M means fewer iterations of the loop. Fewer iterations mean slower growth in K. Slower growth in K means worse performance on subsequent assessments. Worse performance means more poor grades. The loop has been reversed: instead of a virtuous cycle of compounding growth, the child is now trapped in a vicious cycle of compounding stagnation. The grading system is not merely measuring an outcome—it is *producing* the outcome it claims to measure.

This is a self-fulfilling prophecy in the precise technical sense ([Merton, 1948](#)), and the recursive model explains *why* it is self-fulfilling: because intelligence is a recursive system, any intervention that suppresses one component has compounding effects on all components over time.

## 6.4 Compounding Effects: A Structural Prediction

The recursive model makes a specific, testable prediction about the time course of these effects: motivation-destroying interventions should produce damage that *compounds* over time, not damage that remains static. A single bad grade in first grade does not merely reduce motivation in first grade; it slightly reduces the rate at which the loop iterates, which produces a slightly smaller knowledge base by second grade, which produces slightly worse performance in second grade, which produces another discouraging signal, and so on. The recursive structure predicts that early motivational damage should be visible as an accelerating divergence from peers—a fanning out of trajectories that grows wider with each passing year.

Conversely, the model predicts that motivation-enhancing interventions—environments that support autonomy, competence, and relatedness ([Deci & Ryan, 2000](#)); feedback systems that emphasize growth rather than fixed ability ([Dweck, 2006](#)); educational practices that teach operational knowledge explicitly ([Dignath & Büttner, 2008](#))—should produce benefits that *compound* over time. An intervention that boosts M in first grade should show larger effects at five-year follow-up than at one-year follow-up, because the additional loop iterations accumulate.

Some evidence supports this compounding pattern. [Heckman’s \(2006\)](#) work on

early childhood interventions shows that high-quality early programs produce returns that grow over time—not because the initial cognitive gains persist (they often fade), but because the motivational and self-regulatory gains compound through their effects on subsequent learning and life choices. The Perry Preschool Project showed larger effects at age 27 than at age 7, which is precisely what a recursive model would predict and precisely what a static-trait model would not.

## 6.5 Implications for Educational Practice

If the recursive model is correct, the most effective educational interventions are not those that maximize the transmission of factual knowledge (the current default), nor those that attempt to boost raw cognitive processing capacity (which has limited malleability). The most effective interventions are those that target the two learnable components—Knowledge (especially operational knowledge) and Motivation—in ways designed to initiate and sustain the recursive loop.

Specifically, the model implies:

1. **Teach operational knowledge explicitly.** Learning strategies, metacognitive skills, and reasoning heuristics should not be incidental byproducts of content instruction—they should be a primary focus, because they function as the multiplier within the recursive loop.
2. **Protect motivation above all.** Any educational practice that systematically reduces intrinsic motivation is, from the perspective of the recursive model, directly suppressing intelligence development. This includes not only punitive grading but also ability tracking, competitive ranking, and any system that communicates to children that their intellectual capacity is fixed.
3. **Replace grades with growth feedback.** If assessment is necessary—and it may be, for diagnostic purposes—it should take a form that feeds the recursive loop rather than breaking it. This means feedback that is specific, actionable, and oriented toward improvement rather than toward ranking. It means communicating to learners not “you scored 60%” but “here is what you have mastered, here is what to work on next, and here is how.”
4. **Recognize that average Performance is sufficient.** Educational systems should stop treating cognitive processing capacity as the primary constraint on intellectual development. For most students, it is not. The binding constraints are motivation and operational knowledge, and both are responsive to intervention.

None of this is entirely new. Progressive educators have advocated for many of these practices on intuitive and empirical grounds. What the recursive model adds is

a *structural explanation* for why these practices work: they target the components of the recursive loop that are both most learnable and most consequential for long-term intellectual development. The model transforms what might otherwise appear to be soft pedagogical preferences into hard predictions about the dynamics of a formal system.

## 7 Discussion

### 7.1 Relation to Established Intelligence Models

This proposal does not require abandoning existing intelligence models. The CHC taxonomy remains a useful descriptive framework for the cognitive components of intelligence. Cattell's investment theory remains a useful account of the Gf-to-Gc developmental trajectory. What is proposed here is that these models are *incomplete*—they describe the Performance and Knowledge components of intelligence with considerable precision while systematically excluding the Motivation component that drives the developmental dynamics.

The recursive model can be understood as an extension of Cattell's investment theory that (a) makes the investor explicit, (b) formalizes the recursive feedback structure, and (c) identifies operational knowledge as the rate-limiting factor in the loop.

### 7.2 Testable Predictions

The recursive model generates several testable predictions:

1. **Motivation predicts long-term intellectual development beyond IQ:** Measures of intellectual curiosity and learning drive, assessed in childhood, should predict adult intellectual achievement (education, creative output, problem-solving ability) beyond what childhood IQ predicts. Existing evidence supports this ([von Stumm et al., 2011](#); [Murayama et al., 2013](#)), but more long-term longitudinal studies are needed.
2. **Operational knowledge moderates the motivation-achievement relationship:** The effect of motivation on intellectual development should be stronger in individuals who also possess effective learning strategies. Motivation without operational knowledge produces effort without efficiency; operational knowledge without motivation produces capability without deployment.
3. **The Matthew effect should be strongest where all three components co-vary:** The rich-get-richer dynamic should be most pronounced in individuals who are simultaneously high in cognitive performance, knowledge, and motivation. The model

predicts that the Matthew effect is weakest when motivation is low, even if performance and knowledge are high—because the loop lacks the driving force to iterate.

4. **Interventions targeting operational knowledge should have outsized long-term effects:** If operational knowledge is the multiplier in the recursive loop, then teaching learning strategies should produce effects that compound over time—larger at long follow-up than at short follow-up. Some evidence supports this ([Dignath & Büttner, 2008](#)), but it has not been interpreted in the context of a recursive intelligence model.
5. **AI systems will not exhibit self-directed intellectual development until they have functional motivation analogues:** This is a prediction about the future trajectory of AI development. It implies that the path to artificial general intelligence runs through motivation engineering, not merely through scaling Knowledge and Performance.
6. **Motivation-destroying educational interventions should produce compounding negative effects:** The recursive model predicts that practices such as punitive grading, ability tracking, and fixed-ability labeling should show damage that accelerates over time—larger effect sizes at long follow-up than at short follow-up. Conversely, motivation-enhancing interventions should show compounding benefits.

### 7.3 Limitations

This paper presents a theoretical framework, not empirical data. The recursive model is offered as a conceptual tool for integrating existing findings and generating new predictions, not as a fully specified formal model. Formalizing the model mathematically—specifying the functional forms of the recursive interactions, the role of time and developmental stage, and the boundary conditions under which the loop amplifies, stagnates, or collapses—is the task for a subsequent paper.

The distinction between factual and operational knowledge, while intuitively clear, is not always sharp in practice. Many items of knowledge have both factual and operational aspects (e.g., knowing that spaced repetition works is factual; knowing how to implement it is operational). A more precise taxonomy of knowledge types, grounded in empirical data, would strengthen the framework.

The model also does not address the neuroscience of motivation in detail. The dopaminergic reward system, the role of the anterior cingulate cortex in effort allocation, and the neuromodulatory mechanisms that sustain engagement over time are all relevant but beyond the scope of a theoretical critique paper. Integrating the recursive model with the neuroscience of motivation is an important direction for future work.

The claim that Performance is “not the bottleneck” for most people (Section 6.2) requires a caveat. The argument applies to the broad middle of the cognitive distribution. At the extremes—individuals with significant cognitive impairments, or tasks that require exceptional processing capacity—Performance does become the binding constraint. The recursive model does not deny the reality of individual differences in Gf; it argues that these differences are less consequential for real-world intellectual development than is commonly assumed, because the recursive loop amplifies K and M differences far more than P differences across the lifespan.

Finally, there is a deeper limitation that the model shares with every intelligence framework: it says nothing about what intelligence is *for*. If intelligence does not result in a good life—in well-being, in flourishing—is it really intelligence? The recursive loop can amplify itself indefinitely, but amplification without direction is not wisdom. A complete account of intelligence may ultimately require not just a theory of cognitive dynamics but a companion theory of living well. This paper does not attempt that integration, but it would be dishonest not to flag it.

## 7.4 A Historical Note

It is worth noting that the earliest intelligence researchers were not as cavalier about excluding motivation as their successors became. Binet, in his original 1905 work, stressed that a child’s emotional state and motivation could affect test results and should not be ignored. Spearman’s concept of *g* as “mental energy” was criticized as early as the 1910s by Cyril Burt precisely for failing to account for mental effort. [Wechsler \(1940, 1943\)](#), as discussed in Section 2.4, explicitly called for the inclusion of non-intellective factors including persistence and curiosity—and was ignored.

The exclusion of motivation from intelligence models is not an inevitable consequence of studying cognition—it is a historical choice, made for methodological convenience, that has hardened into a theoretical assumption. The psychometric tradition’s reliance on factor analysis of cognitive test scores created a self-reinforcing methodological loop: intelligence is what intelligence tests measure, intelligence tests measure cognitive abilities, therefore intelligence is a cognitive construct. This circular reasoning has been noted before ([Sternberg, 1985](#)), but its specific consequence for the treatment of motivation has not been systematically examined. This paper argues that it is time to break the circle.

## 8 Conclusion

The systematic exclusion of motivation from intelligence models is not a harmless simplification. It produces a fundamentally incomplete picture: one that cannot explain

the self-reinforcing dynamics of intellectual development, that renders invisible the crucial role of operational knowledge, and that leaves the field unable to account for the characteristic limitations of artificial intelligence systems.

Intelligence, I argue, is not a capacity. It is a *learning ability*—a recursive system in which Knowledge, Performance, and Motivation interact to produce a self-reinforcing developmental trajectory. The trajectory of this system is determined not by any single component, measured at a single point in time, but by the dynamics of the recursive loop as it iterates across the lifespan.

The recursive model implies that intelligence is largely learnable—that two of its three components are highly responsive to environmental influence and intervention, and that the recursive structure amplifies gains in these learnable components over time. This is not merely a theoretical nicety. It is a call to recognize that educational systems which destroy motivation are not failing to develop intelligence; they are actively suppressing it. Every poor grade that convinces a child they are “not smart enough” is an intervention on a recursive system—one that compounds its damage with each passing year.

Including motivation in intelligence models is not merely a matter of completeness. It is a matter of structural adequacy. A model of intelligence that excludes motivation is like a model of combustion that includes fuel and oxygen but excludes heat: it describes the ingredients but misses the reaction.

But it is worse than incomplete. A model that excludes motivation does not merely fail to describe intelligence—it actively damages it. When educational systems, hiring practices, and social institutions build on a model that reduces intelligence to cognitive performance, they create environments that ignore, undervalue, and systematically destroy the very component that drives intellectual development. The cost is not theoretical. It is measured in children who stop trying, in potential that is never realized, and in a collective future diminished by every mind that was told it was not enough.

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