3.2 Exercise.DSC630 - Jennifer Barrera Conde

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4 Recommendation for Attendance Improvement

To analyze and make recommendations to improve attendance for the Los Angeles Dodgers Major League Baseball (MLB), we need to explore the given data to identify factors that influence game attendance.

NOTE: My plan of action is to first get to know the data and present key findings at the end. There may not be much information on each cell where I explain what I see because I aim to work it as if giving a presentation to my management team with the aid of the visuals I'll be creating. I am doing this to avoid redundance and repetitiveness.

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4.1 Step 1. Getting to know the data and cleaning:

Load the data and check for any missing or inconsistent values. Ensure all data types are appropriate for analysis.

```
[1]: import pandas as pd

# Load the data
data = pd.read_csv('dodgers-2022.csv')

# Display the first few rows of the data
data.head()
```

```
[1]:
               day
       month
                    attend day_of_week opponent
                                                    temp
                                                           skies day_night cap shirt
         APR
                10
                     56000
                                Tuesday
                                         Pirates
                                                      67
                                                          Clear
                                                                        Day
                                                                              NO
         APR.
                     29729
                              Wednesday
                                                          Cloudy
                                                                      Night
                                                                              NO
                                                                                    NO
     1
                11
                                         Pirates
                                                      58
     2
         APR
                12
                     28328
                               Thursday
                                          Pirates
                                                      57
                                                          Cloudy
                                                                      Night
                                                                              NO
                                                                                    NO
                     31601
     3
         APR
                13
                                 Friday
                                           Padres
                                                          Cloudy
                                                                      Night
                                                                              NO
                                                                                    NO
                                                      54
         APR
                14
                               Saturday
                                           Padres
                                                          Cloudy
                                                                      Night
                     46549
                                                                              NO
                                                                                    NO
```

```
fireworks bobblehead
0
          NO
                       NO
1
          NO
                       NO
2
          NO
                       NO
3
         YES
                       NO
4
          ΝO
                       NΩ
```

[2]: # Check for missing values and data types data.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 81 entries, 0 to 80
Data columns (total 12 columns):

#	Column	Non-Null Count	Dtype
0	month	81 non-null	object
1	day	81 non-null	int64
2	attend	81 non-null	int64
3	day_of_week	81 non-null	object
4	opponent	81 non-null	object
5	temp	81 non-null	int64
6	skies	81 non-null	object
7	day_night	81 non-null	object
8	cap	81 non-null	object
9	shirt	81 non-null	object
10	fireworks	81 non-null	object
11	bobblehead	81 non-null	object

dtypes: int64(3), object(9) memory usage: 7.7+ KB

The dataset includes various features such as the date, day of the week, opponent, weather conditions, promotional events, and attendance numbers.

There are different ways I could work the data such as: 1. Generate summary statistics for attendance. 2. Relationship between attendance and day of the week. 3. Impact of promotional events (example fireworks, bobblehead giveaways). 4. Influence of opponent teams and weather conditions on attendance. 5. Determine the impact of the weather conditions on attendance (using temperature and skies).

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4.2 Step 2. Descriptive Statistics and Visualization:

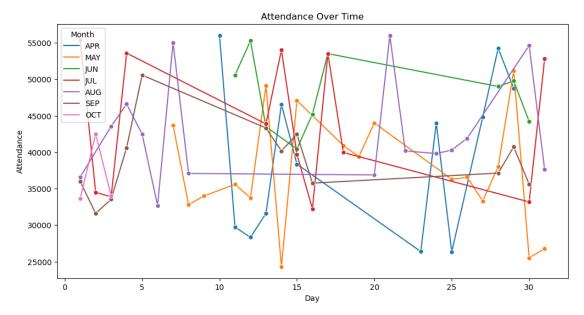
Generate summary statistics for the attendance and other numerical features. Visualize the data to identify trends and patterns, such as attendance over time.

[3]:

```
# Compute descriptive statistics for the attendance and visualize some initial
patterns
import matplotlib.pyplot as plt
import seaborn as sns

# Summary statistics for attendance
attendance_stats = data['attend'].describe()
attendance_stats

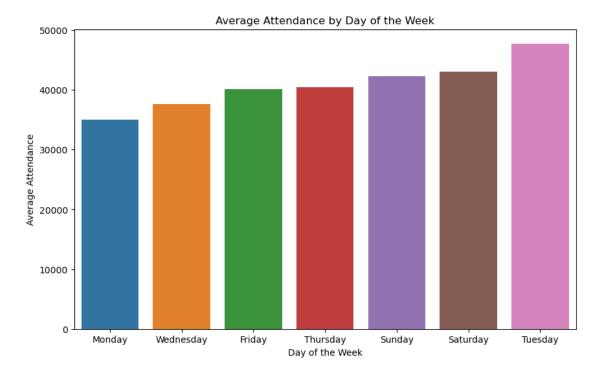
# Plot attendance over time
plt.figure(figsize=(12, 6))
sns.lineplot(data=data, x='day', y='attend', hue='month', marker='o')
plt.title('Attendance Over Time')
plt.xlabel('Day')
plt.ylabel('Attendance')
plt.legend(title='Month')
plt.show()
```

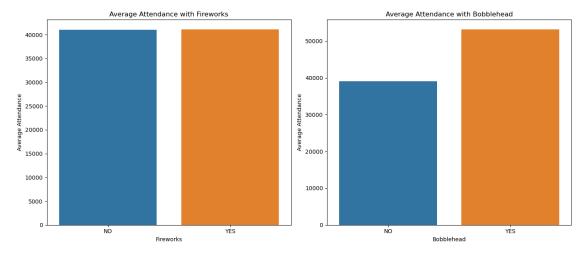


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4.3 Step 3. Perform an Exploratory Data Analysis (EDA):

Investigate the relationship between attendance and day of the week. Analyze the impact of promotional events (example, fireworks, bobblehead giveaways). Examine the influence of opponent teams and weather conditions on attendance.





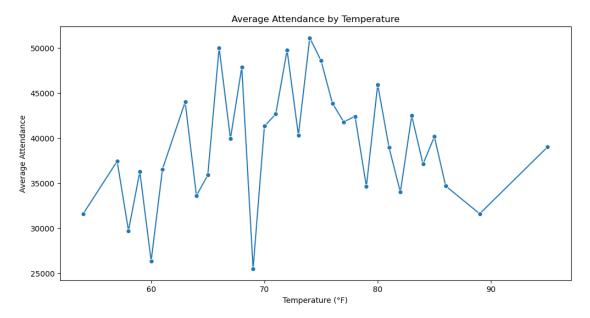
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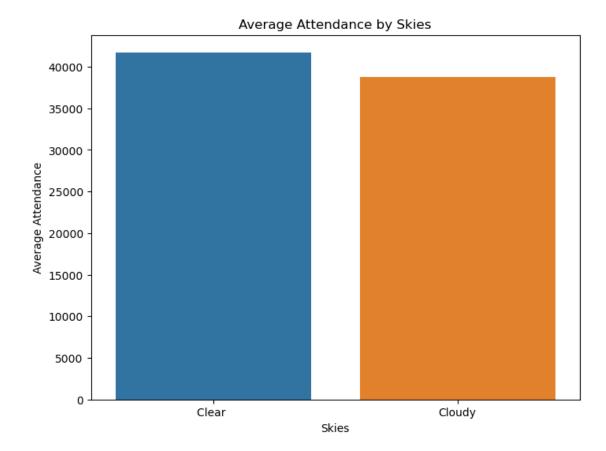
4.4 Step 4. Modeling and Hypothesis Testing:

Use regression analysis to quantify the impact of various factors on attendance. Test hypotheses to validate which factors significantly influence attendance.

```
# Attendance based on skies (Clear vs Cloudy)
avg_attendance_skies = data.groupby('skies')['attend'].mean()

plt.figure(figsize=(8, 6))
sns.barplot(x=avg_attendance_skies.index, y=avg_attendance_skies.values)
plt.title('Average Attendance by Skies')
plt.xlabel('Skies')
plt.ylabel('Average Attendance')
plt.show()
```





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4.5 Step 5. Recommendations:

Based on the findings, provide actionable recommendations to management. Let's start by loading and examining the data.

4.6 Key Findings and Recommendations:

4.6.1 Day of the Week:

Attendance tends to be higher on Tuesdays, followed by the weekends as second highest. Management should schedule more high-profile games or promotional events on these days to maximize attendance. There could also be the option to attract attendees if some mid to high profile games were to take place during the week. This with the goal that attendance could be spread and made into several days of the week rather than only 3 to 4 strong days of the week.

4.6.2 Promotional Events:

Games with fireworks and bobblehead giveaways significantly boost attendance. Increasing the frequency of such events could draw larger crowds. For example, consider adding more bobblehead

giveaway nights and aligning them with popular to mid opponents. I would make a second bobblehead day on the lowest attended games which are Mondays, or Thursdays since it spreads out the crowd more, from having back to back promotional events. Fridays have good attendance, but attendees are indifferent of the firworks, whilst Tuesday attendance is the highest with a significant reasoning being the bobbleheads.

4.6.3 Opponent Teams:

Games against high-profile opponents (e.g., Giants, Cubs) generally see higher attendance. Scheduling more games with popular rivals and promoting these matchups can increase interest.

4.6.4 Weather Conditions:

Clear skies correlate with higher attendance. While weather cannot be controlled, management can use this insight for better forecasting and planning.

4.6.5 Temperature:

Moderate temperatures (70-80°F) are associated with higher attendance. Early and late-season games might need additional promotions to counteract less favorable weather conditions due to the location.

4.6.6 Conclusion:

To improve attendance, the Dodgers management should focus on scheduling more weekend games, increasing promotional events (especially bobblehead nights), and leveraging high-profile opponents. These strategies, supported by the data analysis, will likely lead to higher game attendance and enhanced fan engagement. There is also the option of coming up with other promotional events such as limited release or limited edition items on the lowest attended games. In my opinion, attendees are attracted to physical items due to baseball being a very highly collectible sport. Many baseball fans have collected baseballs, bats, bobbleheads, cards, and such due to Baseball being a strong part of American history with beloved fans all over the world that can see their collectible and have nostalgia from that special time they spent with friends, family, coworkers, and more.

Story that can be skipped: I was taken to my first baseball game last year (2023), I have never experienced baseball this way before even though it was just a Double-A Affiliate of the Miami Marlins I had the time of my life, so much so that I have 3 pieces of memorabilia for keepsake. I have a baseball ball of the team which I tried so hard to catch one, but couldn't and someone gifted me one. I have a cap of the MiLB Pok-Ta-Pok diversion cup, which I am Mexican so I had to have it. I also have stickers and a postcard/calendar. There were many people purchasing items and collecting them to not just make memories but to save them and make those items a recolection of what they been through. Which is why I believe that those promotional games where one can get a physical item for their keepsake will definitely attract more attendees. I can say so from experience. I keep wanting to go to more games and more teams and experience it all over again.

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