



Application and Agreement

Sudden Cardiac Arrest (SCA) kills more people each year than lung cancer, breast cancer, prostate cancer and AIDs *combined*. The national survival rate is under 10%.

Once in SCA, our choices are to wait for help to arrive or be prepared and take action while help is on the way. Performing CPR and having defibrillation available in the first 4 minutes after going into SCA has been proved to increase the survival rate from under 10% to over 40%.

The Queen's Heart Safe Program is a collaboration between Queen of the Valley Medical Center and The Via Foundation in an effort to provide Automated External Defibrillators (AEDS) and CPR training to all businesses, organizations, and schools in Napa County.

By becoming a Queen's Heart Safe Partner you will receive discounted rates on AEDs and be eligible for on-going maintenance services designed to keep your AED ready for use at any time.

Ten simple steps to become a Heart Safe Partner:

1. Complete and submit the application and agreement either by e-mail or fax.
2. Upon approval, The Via Foundation Staff will visit your facility to meet with you and conduct a site assessment to suggest possible locations for your wall cabinet and determine how many AEDs may be needed.
3. You will receive a wall cabinet and are responsible for installation in one of the suggested locations.
4. Training for staff on CPR and AED skills is required prior to delivery of the AED.
5. The Heart Safe Program will provide you with policy and procedure documents for your facility. Make any necessary adjustments and keep on-site.
6. Assign a person to be the Site Contact, and responsible for the required monthly maintenance checks.
7. Delivery and placement of your AED(s).
8. The Heart Safe Program will register your AED(s) with the County Emergency Medical Systems (EMS)
9. The Site Contact will receive the first monthly e-mail and perform the first maintenance check.
10. Sign up for the Annual Maintenance Services provided by the Heart Safe Program to ensure on-going compliance with California's Health and Safety Code and have your AED ready to use when needed.

Queen's Heart Safe Program

Pricing:

Queen's Heart Safe Partner AED Package: \$1895.00

-Physio Control Cr Plus Fully Automatic AED (MSRP \$2195.00)

-Carrying case, spare set of electrodes, and carrying case

-Rescue kit

-Wall cabinet (\$200 value)

-Wall sign (\$20 value)

-Initial medical authorization (\$199 value)

-Site assessment

-County registration

-Policy and procedure assistance

-First year of Maintenance Services (\$200+ value)

 medical direction

 monthly maintenance reminders

 expiration date tracking

 event download and evaluation

 upgrade and recall assistance

 free pads replacement in the event of use



Annual Maintenance Program \$200.00:

The Via Foundation offers all Napa County businesses and organizations an Annual Maintenance Program to help ensure the AED is ready for use and comply with California's Health and Safety Code 1797.196.

Subscriptions to the Annual Maintenance Program are voluntary and include the following:

-Free replacement battery and electrodes upon expiration (value-\$107 every other year)

-Free replacement battery and electrodes in the event of use, up to one per year (value-\$107)

-Medical direction (value-\$200+ per year)

-Monthly maintenance reminders

-Expiration date tracking

-Event download and evaluation

-Upgrade and recall assistance

CPR/AED training classes are available upon request.

Existing AEDs may be eligible to acquire maintenance services.

Pediatric electrodes are available upon request.

Pricing for any model of AED is available upon request.

Additional wall cabinets are \$200.

Pricing is subject to change

THE VIA FOUNDATION

1725 Clay Street | Suite 100 | San Francisco, California 94109
Office: 800-284-0125 | Fax: 415-226-0675 | www.theviafoundation.org



Date:

Ordered By:

Organization:	<input type="text"/>		
Address:	<input type="text"/>		
City:	<input type="text"/>		
State/Province:	<input type="text"/>	Zip/Postal Code:	<input type="text"/>
Phone:	<input type="text"/>		
Fax:	<input type="text"/>		
Contact Name:	<input type="text"/>		
Contact E-mail:	<input type="text"/>		

Contact for monthly maintenance checks:

Contact Name:	<input type="text"/>
Contact E-mail:	<input type="text"/>
Phone:	<input type="text"/>

Contact for coordinating training: ☐ Same as Above

Contact Name:	<input type="text"/>
Contact E-mail:	<input type="text"/>
Phone:	<input type="text"/>

Site where AED will be located: ☐ Same as Above

Organization:	<input type="text"/>		
Address:	<input type="text"/>		
City:	<input type="text"/>		
State/Province:	<input type="text"/>	Zip/Postal Code:	<input type="text"/>
Phone:	<input type="text"/>		
Fax:	<input type="text"/>		

Estimated number of AEDs required

Subscribing to the Annual
Maintenance Program: (required if
receiving an AED donation)



AED Sponsorship

By sponsoring an AED Package for a non-profit, you will be increasing the amount of AEDs in the county and reducing the time to defibrillation for all residents. In addition, sponsors receive a plaque of recognition on the AED cabinet and the knowledge that you are helping to make Napa County a Heart Safe Community!

Are you interested in learning more about sponsoring an AED in your community?

☐ Yes ☐ No

Sponsorship Levels:

Heart Safe Helper: AED Sponsorship \$2000

Heart Safe Leader: AED and Training Sponsorship \$2400

Heart Safe Hero: AED/Training/10 year Maintenance Sponsorship \$4000

Amount of donation or sponsorship:

Donation Requests

Are you requesting a donated AED for your organization?

☐ Yes ☐ No

Donations include the AED/cabinet package and first year of maintenance services. In order to be considered for a donation, you must comply with the following:

-be a 501 c3 non-profit

501(c)3 Number

-be located within Napa County

-subscribe to the Annual Maintenance Services

Donations may or may not include training. If they do not include these training, your organization will be responsible for them. Potential costs include:

-On-Site American Heart Association HeartSaver CPR/AED class, 10 people, at your location: \$500 per class

-Community American Heart Association HeartSaver CPR/AED class at Queen of the Valley: \$30 per person

The Queen's Heart Safe Steering Committee will review your application. Donations will only be considered to those organizations that attach a one page letter describing the following:

-the purpose or function of your organization

-a description of your facilities (attach a site map if you have one)

-the number of people on-site on a regular day

-a description of any previous cardiac incidences at your site, if any

-the amount your organization is able to contribute towards the AED. Organizations able to contribute towards their AED will be given priority.

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Addressing Liability Concerns

California's Health and safety Code 1797.196, or the Good Samaritan Law" states that the AED Acquirer is protected from liability if they comply with the following:

Training: At least one person must be certified in American Red Cross or American Heart Association CPR and AED skills prior to the placement of the AED.

Training classes are offered through the program. To schedule a training, please call 800-284-0125.

Access: An unlocked, alarmed wall cabinet placed in a visible and accessible location is required. Location of the wall cabinet will be determined in consultation with a representative from The Via Foundation and acceptable to both parties. You must notify employees of the location of the AED at least annually.

Maintenance: The AED must be maintained and regularly tested according to the manufacturer's operation and maintenance guidelines and records of such maintenance must be kept. The manufacturers recommendations include monthly visual battery checks for readiness and replacement of the battery and electrodes every 2 years or in the event of use.

The Monthly Maintenance Program provides monthly e-mail reminders, online record keeping and replacement battery and electrodes.

Policy and Procedures: Having a written plan that describes the procedures to be followed in the event of an emergency that may involve the AED is required. The written plan must include immediate notification of 911, reporting the use of the AED to the local EMS agency and having a designated physician approve of the plan.

A template for policy and procedure is provided by The Via Foundation. Medical direction is provided through the optional subscription to the Maintenance Program.

Businesses who comply with these rules and regulations governing the placement of an AED at statutorily immune from civil liability resulting from any acts or omissions in the rendering of the emergency care except for any personal injury or wrongful death that result from gross negligence or willful or wanton misconduct.

The AED User is protected as long as they don't do anything grossly negligent, outside the scope of their training, or ask for monetary compensation in return for saving a life.



Agreement

Upon joining the Queen's Heart Safe Program, your agency agrees as follows:

By submission of this agreement, your agency affirms it will comply with all requirements of California Health and Safety Code 1797.196.

The agency and its agents and employees waive any and all claims they may have at any time against the Queen of the Valley Medical Center and The Via Foundation and their agents and employees to any civil damages resulting from or connected to this program, including but not limited to, the requirements of California Health and Safety Code section 1797.196, the use, misuse, malfunction, installation, operation, or maintenance or AEDs, or in the training to or rendering emergency care using AEDs (collectively "Claims"), excluding those Claims resulting from the gross negligence or willful or wanton misconduct of the Queen of the Valley Medical Center or The Via Foundation.

In the event of a Claim against Queen of the Valley Medical Center or The Via Foundation (and its agents and employees) not resulting from gross negligence or willful or wanton misconduct of Queen of the Valley Hospital or The Via Foundation, the agency will defend and indemnify both Queen of the Valley Medical Center and The Via Foundation from all damages (of whatever kind or nature) and defense costs (including attorneys fees and experts fees) incurred by it.

In any dispute arising out of or connected with this application and agreement, the prevailing party will be entitled to reimbursement of its attorneys fees and costs incurred.

The person signing below is authorized to act on behalf of the agency and to bind this agreement.

Signature:

Name (please print or type)

Title

Date

Organization