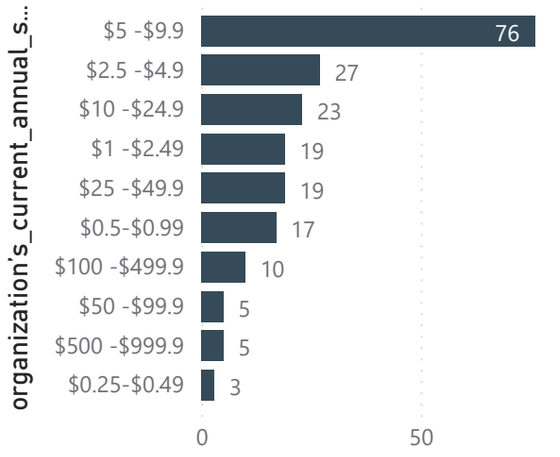
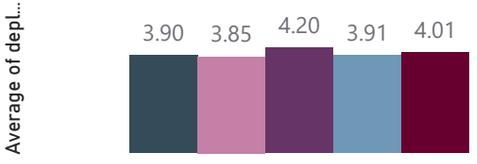
Industry wide Requirement Analysis for Technological Advancements

Malaysia | Singapore | Both

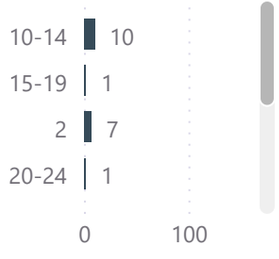
Current Annual Sales Revenue (Million USD)



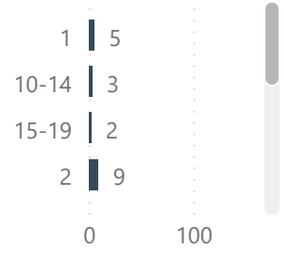
Importance of IT-related issues and solutions



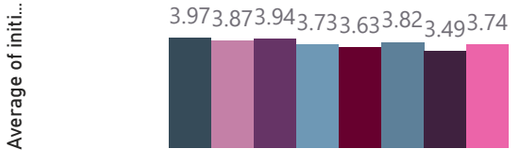
Desktop PCs to be purchased in 12 months



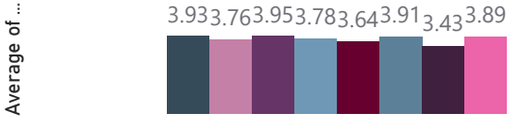
Notebook PCs to be purchased in 12 months



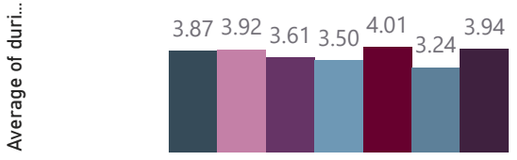
Use of sources-searching various solutions



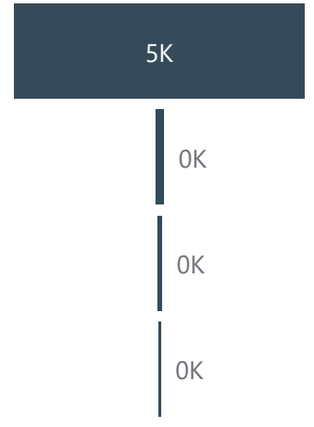
Use of sources-evaluation & consideration of purchase



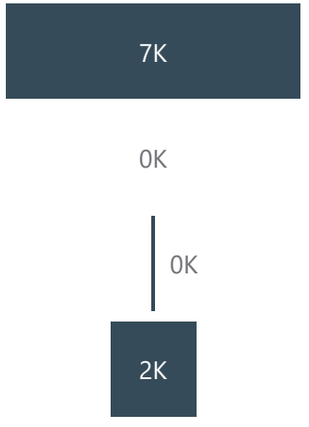
Use of sources-final purchase



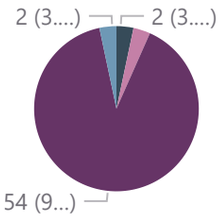
OS to be purchased in Desktop PCs in 12 months



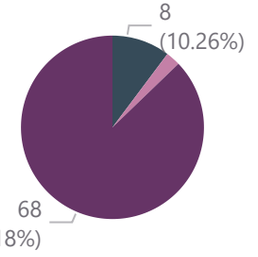
OS to be purchased in Notebook PCs in 12 motnhs



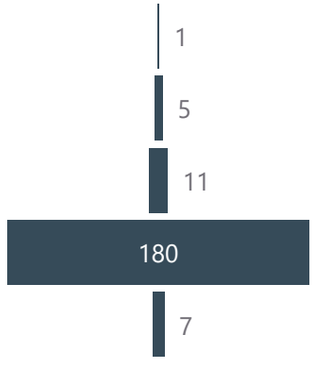
OS in Desktop PCs to be purchased in 12 months



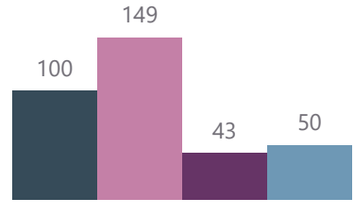
OS in Notebook PCs to be purchased in 12 months



Type of Sellers for Server Purchase in 12 months



IT/Telecom work handled in Companies



Geographical Spread of the Companies

Plan to buy server in 12 months

Companies to buy On Premise servers in 12 months

Primary Business Activity

All

Approach Towards Digital Transformation

All

Company's Employee range at All locations

All

Current Annual Revenue vs. Last year

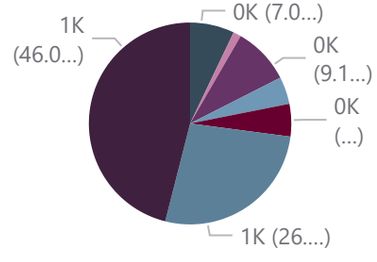
All

Next Year Revenue Expected vs. Current year

All

Main Dash boar | Desk top PCs | Note book PCs | Serve rs | Ratin gs

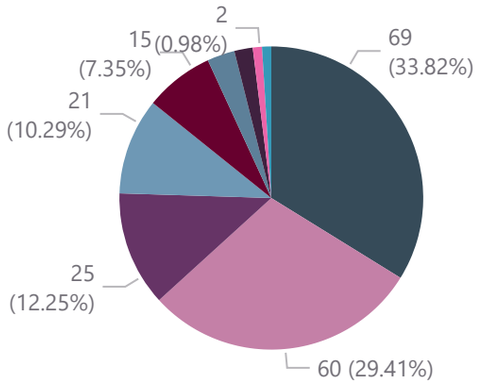
OS preferred for Servers in 12 months



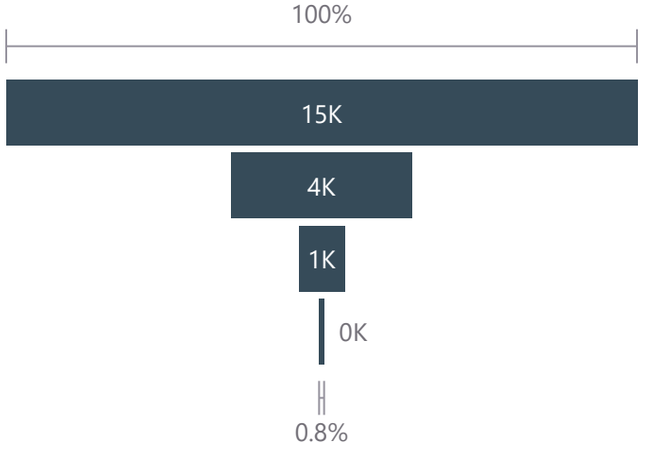
Industry wide Requirement Analysis for Technological Advancements

Malaysia | Singapore | Both

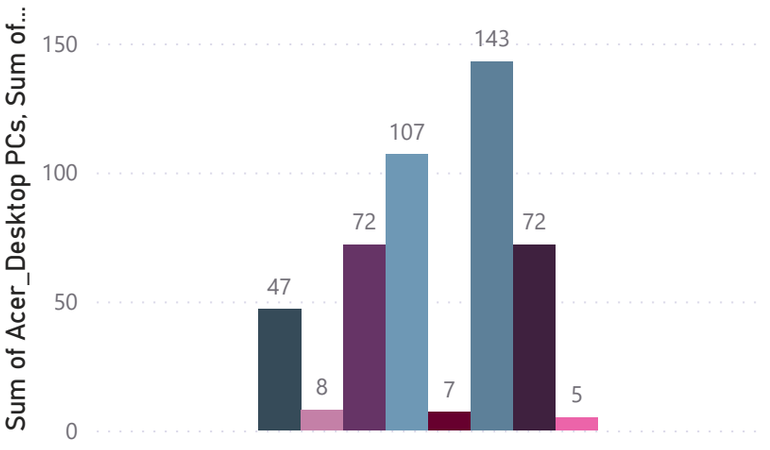
Range of company owned Desktop PCs in Use



No. of Operating Systems in Desktop PCs



Desktop PC brands are in Use



Primary Business Activity

All

Approach Towards Digital Transformation

All

Company's Employee range at All locations

All

Current Annual Revenue vs. Last year

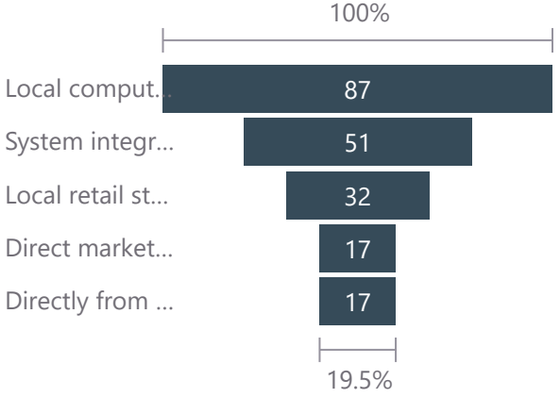
All

Next Year Revenue Expected vs. Current year

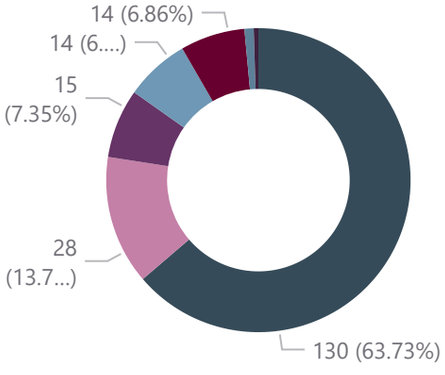
All

Main Dashboar | Desktop PCs | Notebook PCs | Servers | Ratings

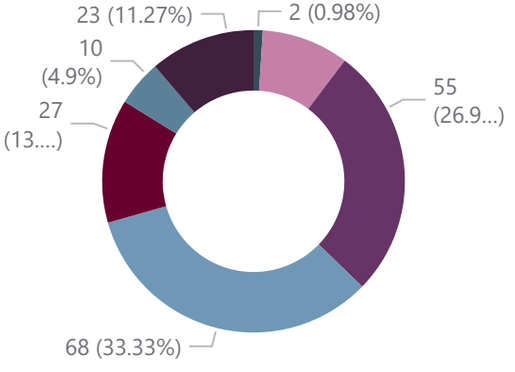
Type of Seller for DESKTOP/NOTEBOOK PCs bought



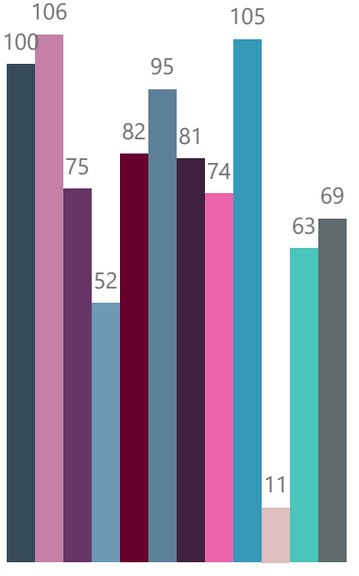
Replacement Cycle for Desktop PCs



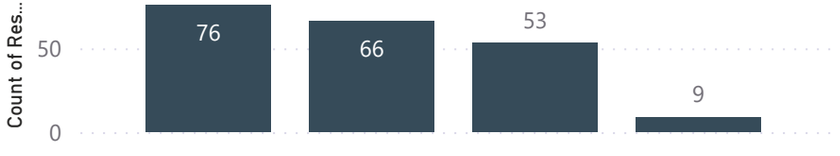
Current Age of Desktop PCs



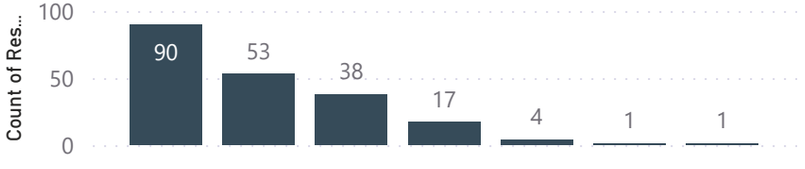
Additional Supports bought by company in last 12 months



Plan to migrate Windows10 OS



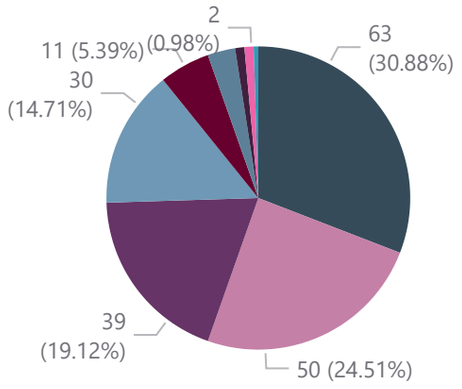
Likely to be upgraded their OS in next 12months



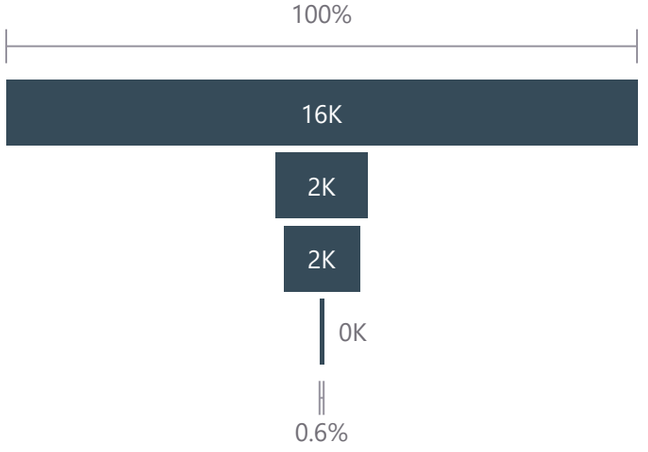
Industry wide Requirement Analysis for Technological Advancements

Malaysia | Singapore | Both

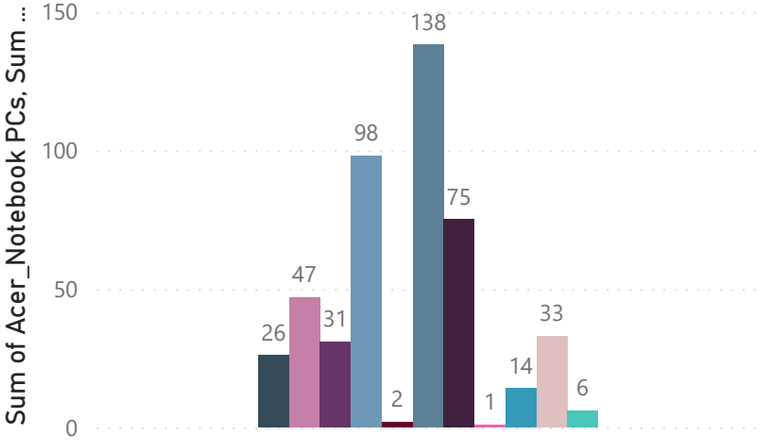
Range of company owned Notebook PCs in Use



No. of Operating Systems in Notebook PCs



Notebook PC brands are in Use



Primary Business Activity

All

Approach Towards Digital Transformation

All

Company's Employee range at All locations

All

Current Annual Revenue vs. Last year

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Next Year Revenue Expected vs. Current year

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Main Dashboar | Desktop PCs | Notebook PCs | Servers | Ratings

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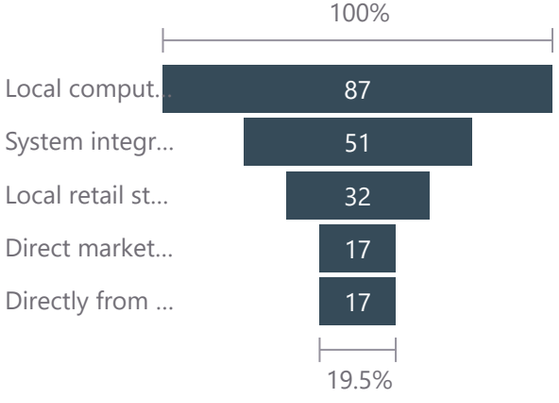
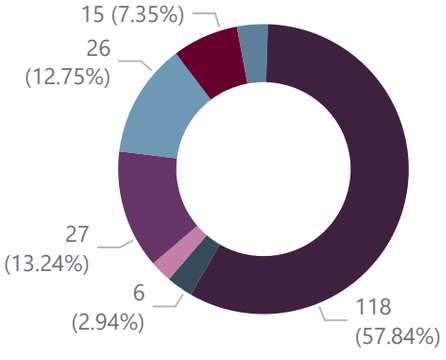
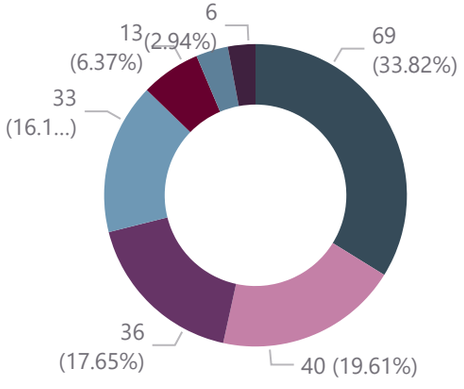


Replacement Cycle for Notebook PCs



Current Age of Notebook PCs



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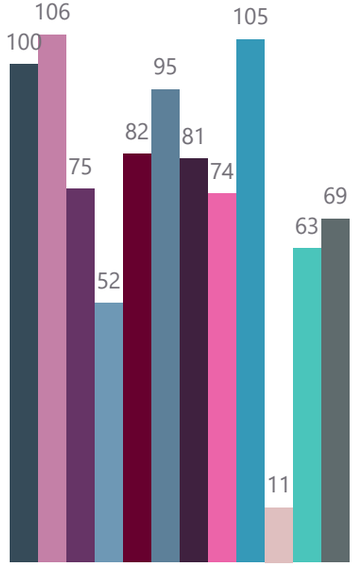

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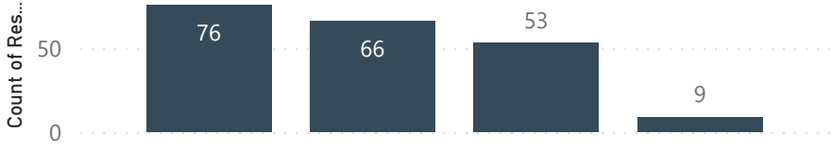
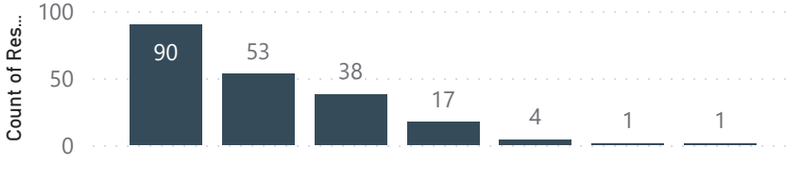


Likely to be upgraded their OS in next 12months



Industry wide Requirement Analysis for Technological Advancements

Malaysia | Singapore | Both

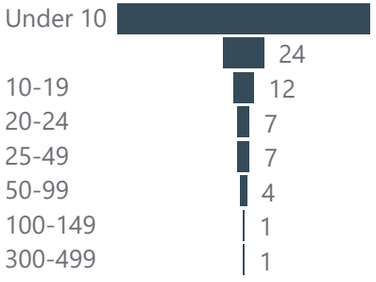
On-Premise Server

180

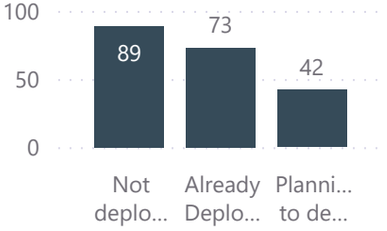
Cloud/ Hosted Server

63

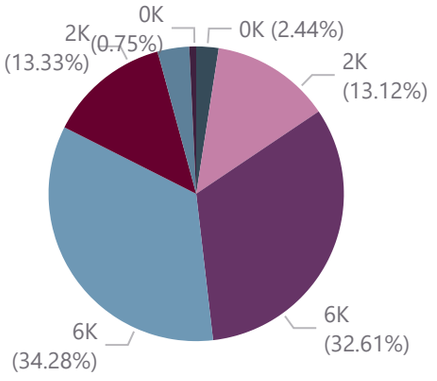
ON-PREMISE servers



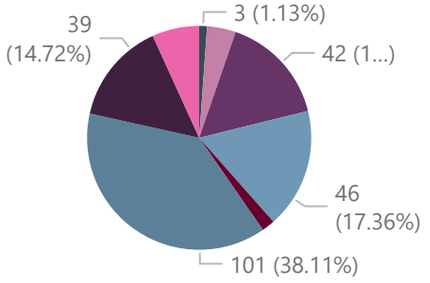
Deployment Plans-Cloud computing in 12 months



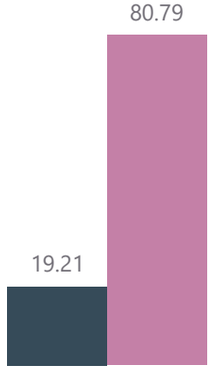
On Premise Servers- Operation Systems



On Premise Server in Use



Cloud server vs. On premise server



Primary Business Activity

All

Approach Towards Digital Transformation

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Company's Employee range at All locations

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Current Annual Revenue vs. Last year

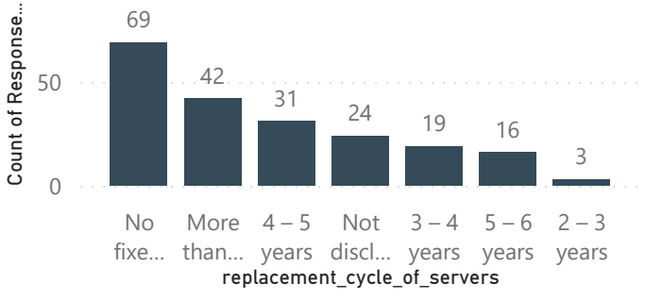
All

Next Year Revenue Expected vs. Current year

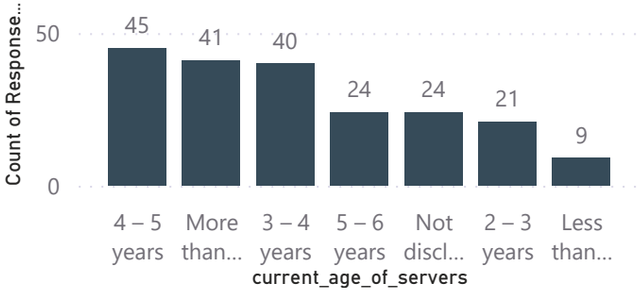
All

Main Dash boar | Desk top PCs | Note book PCs | Serve rs | Ratin gs

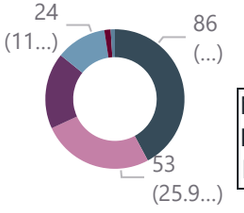
Replacement cycle of servers



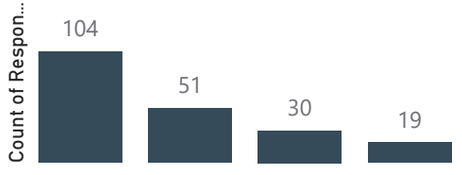
Current age of servers



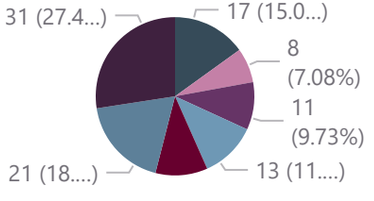
Server Bought from Type of Sellers



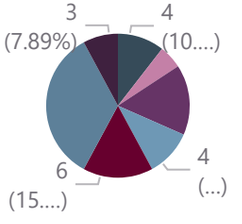
General awareness about HCI



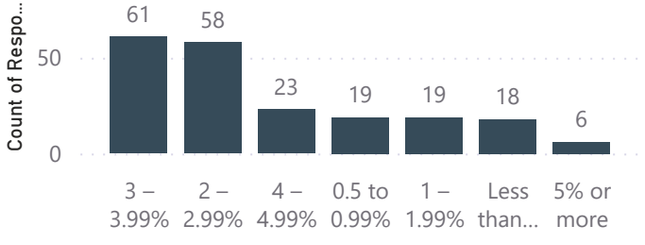
Awareness_of_HCI brands



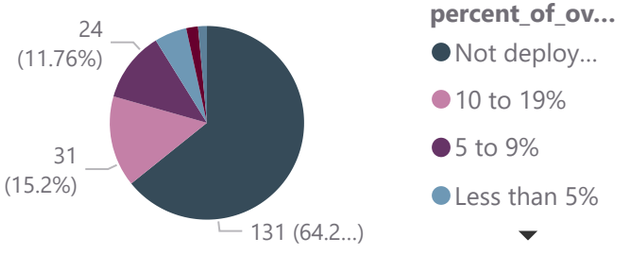
Want to Deploy HCI brands in Future



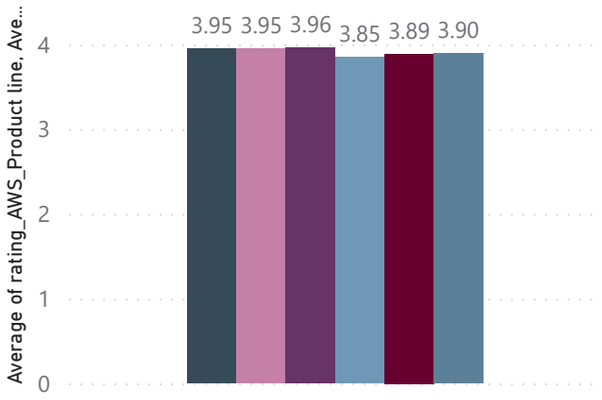
Percent_allocated_to_IT_from_overall revenues_last_year



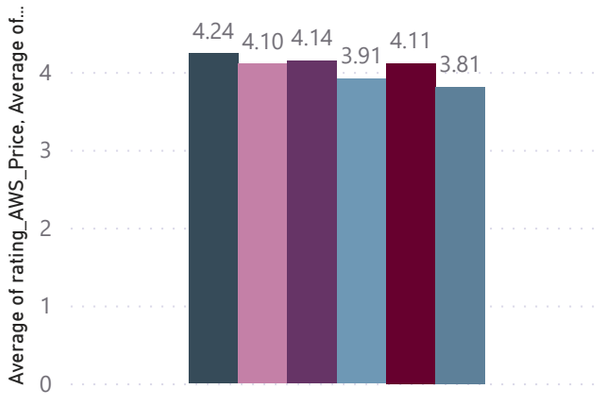
Percent_of_overall_IT_budget_spent_on_hosted/cloud-based_solutions



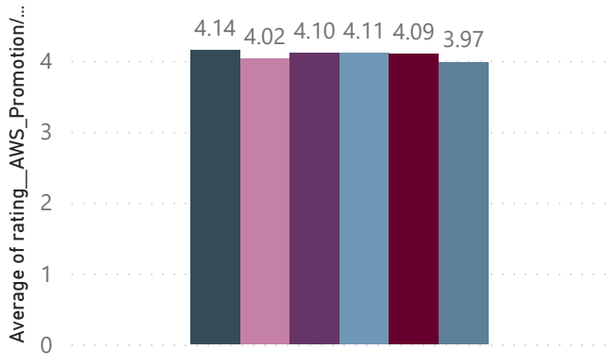
Rating for Product Line



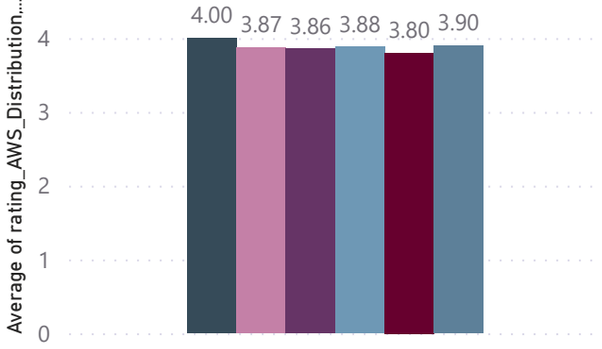
Rating for Price



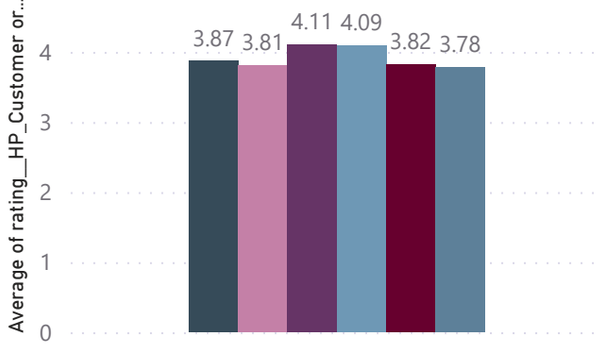
Rating for Promotions/ Discounts/ Bundled Offers



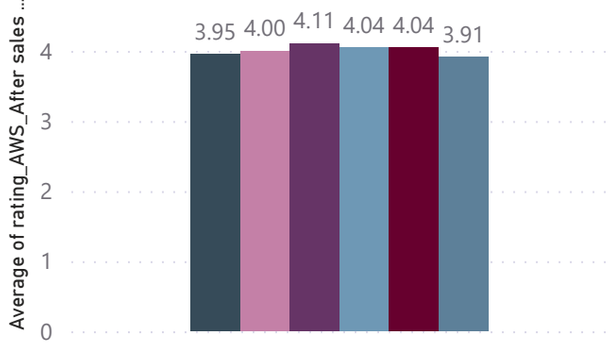
Rating for Distribution



Rating for Customer Orientation



Rating for After Sales Service



Recommendation for HP

Recommendation for Lenovo

Recommendation for Microsoft

Recommendation for AWS

Recommendation for Dell

Recommendation for Google

Primary Business Activity

All

Approach Towards Digital Transformation

All

Company's Employee range at All locations

All

Current Annual Revenue vs. Last year

All

Next Year Revenue Expected vs. Current year

All

Main Dashboar | Desktop PCs | Notebook PCs | Servers | Ratings