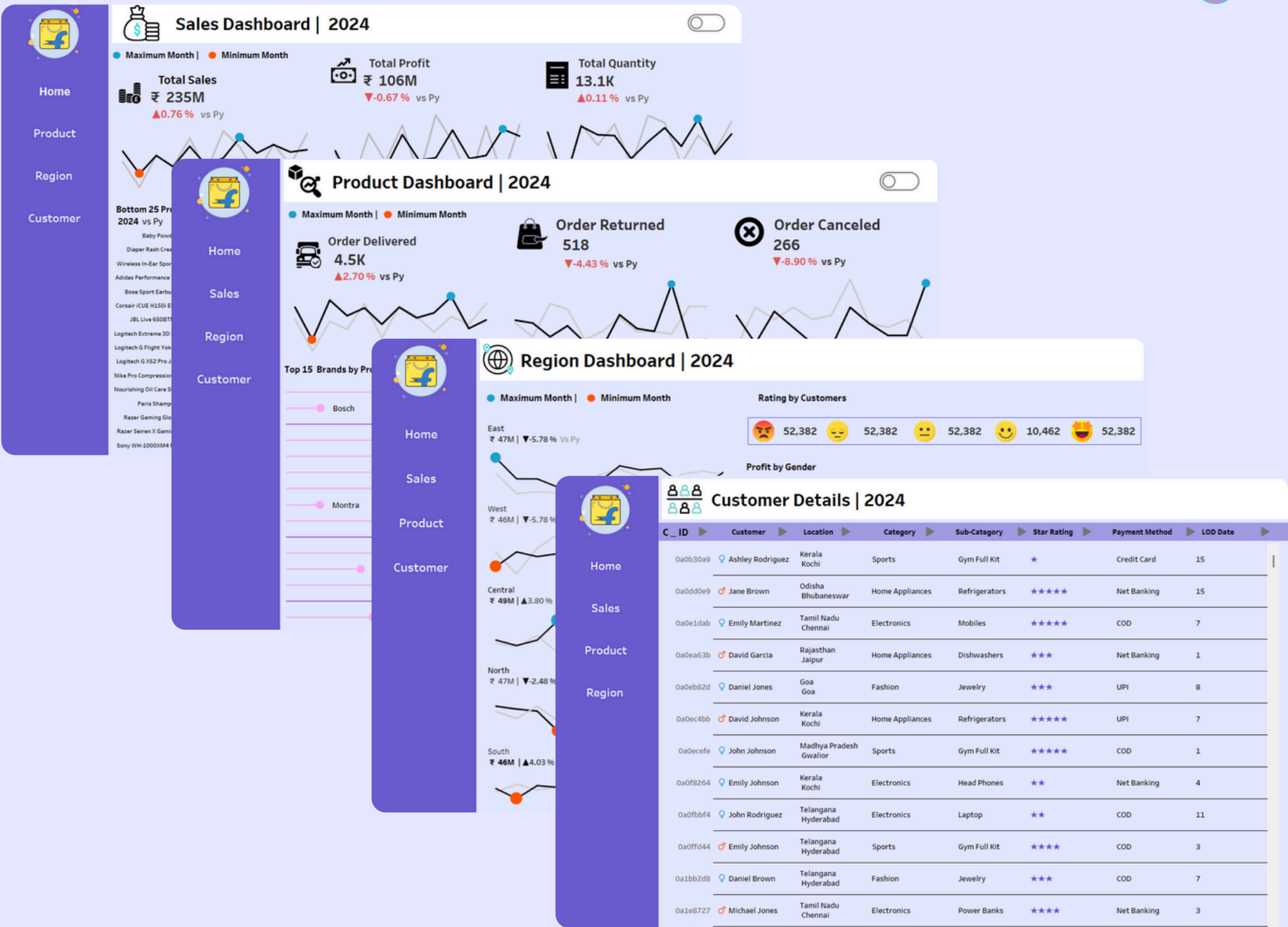
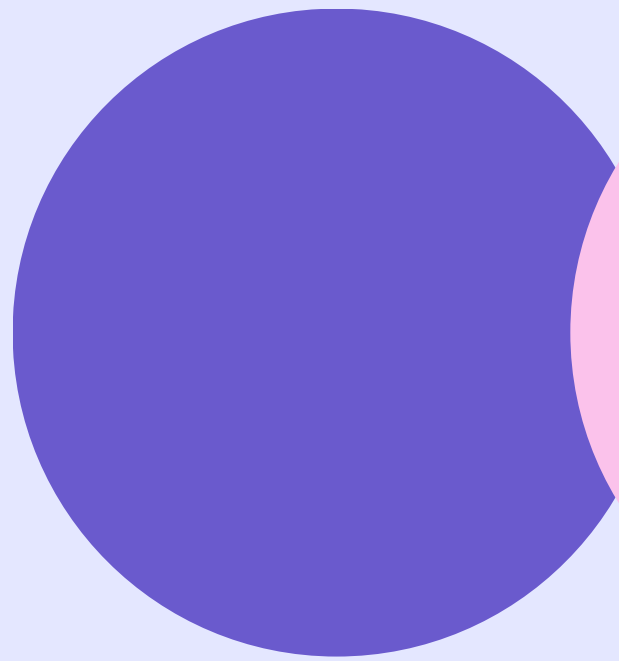


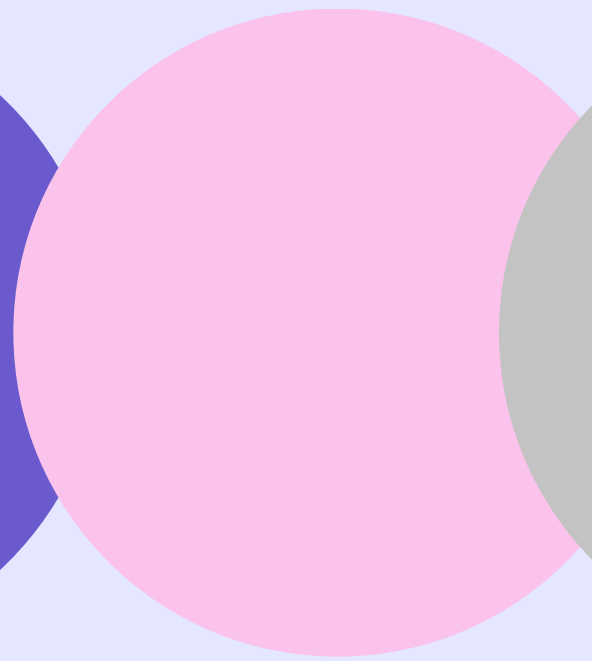
Flipkart



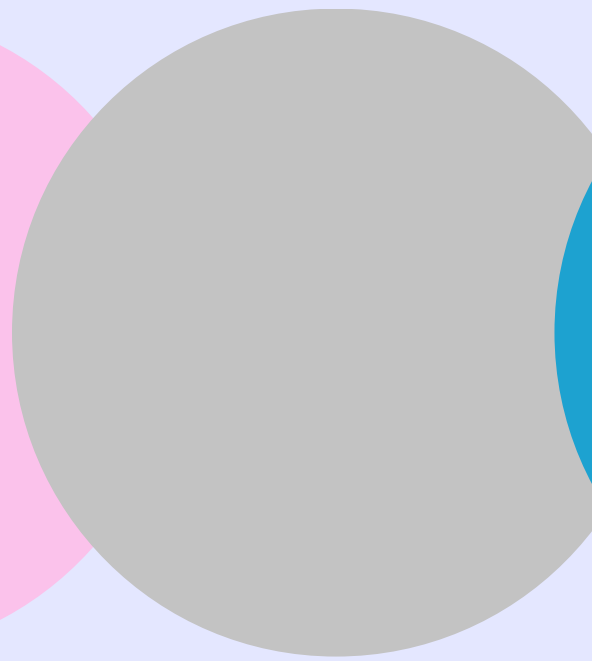
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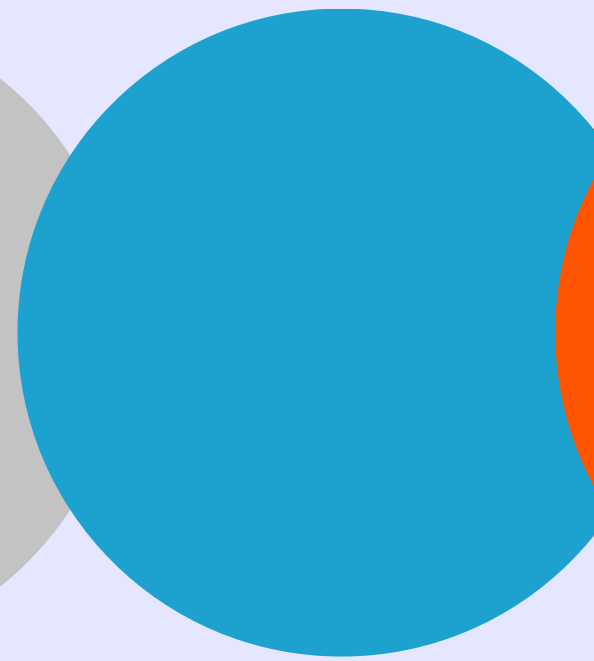
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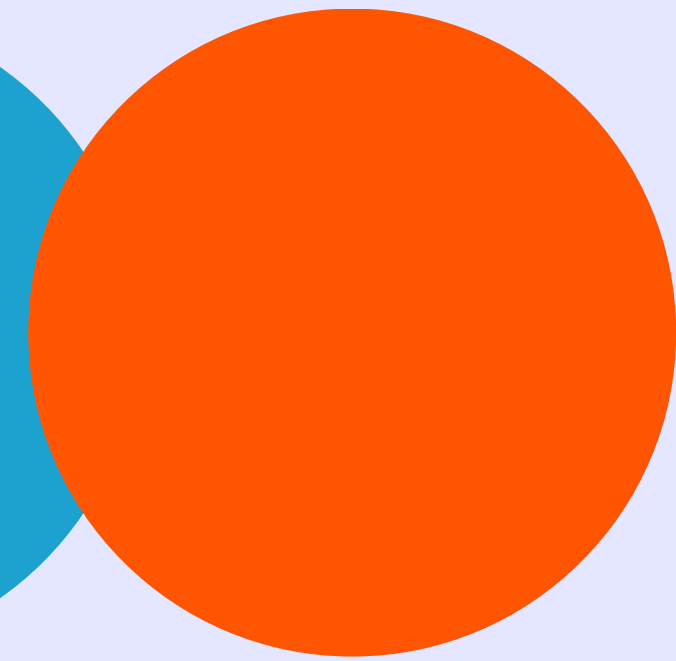
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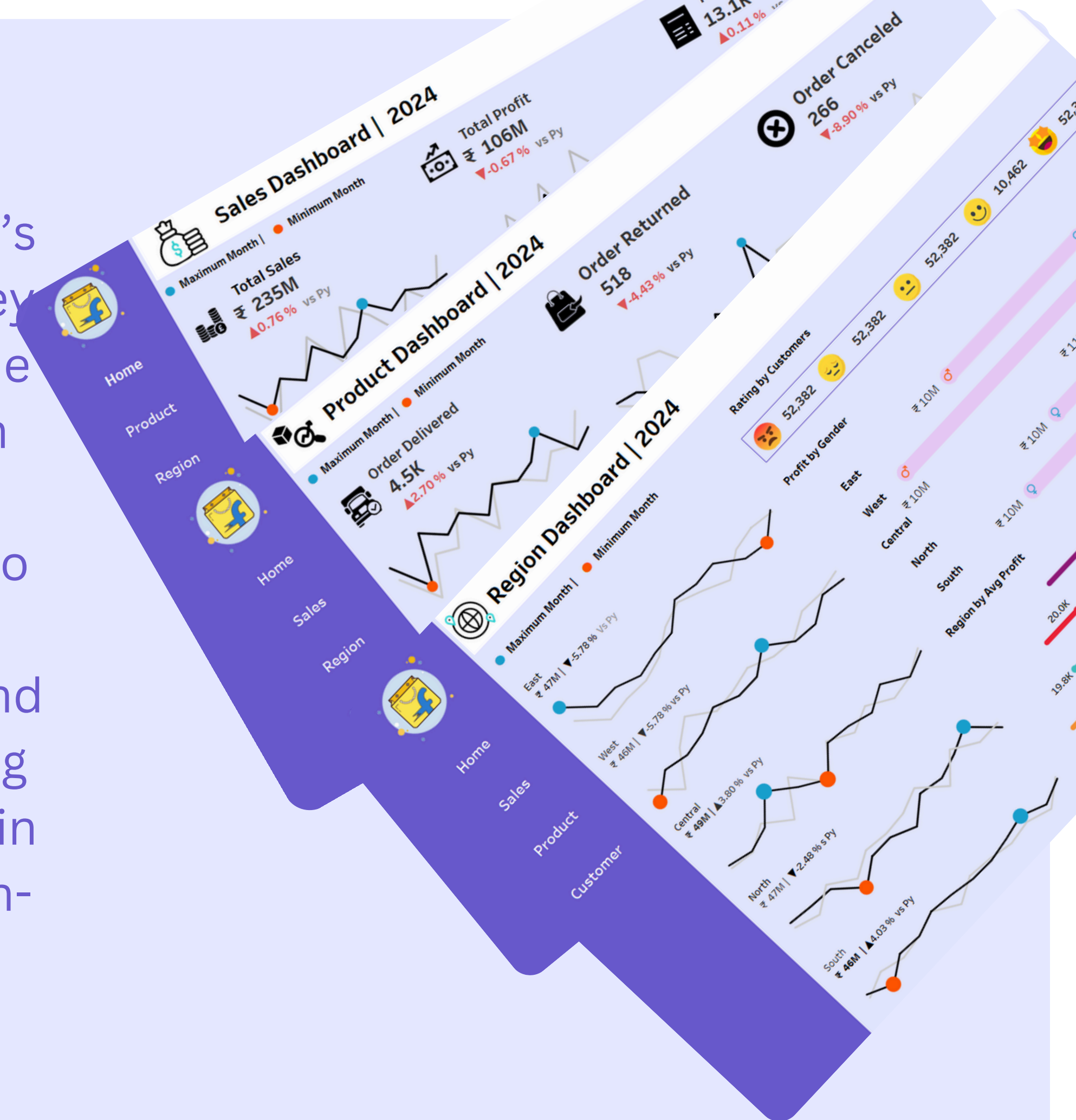
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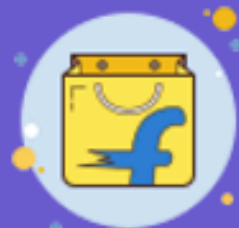


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Project Summary

This Tableau project analyzes Flipkart's business performance through five key dashboards: Customer Analysis, Home (Overview), Product Analysis, Region Analysis, and Sales Analysis. The dashboards provide deep insights into customer behavior, product performance, regional sales trends, and overall business growth. By leveraging data visualization, this analysis helps in identifying trends, improving decision-making, and optimizing Flipkart's e-commerce strategies.





Sales Dashboard | 2024



● Maximum Month | ● Minimum Month



Total Sales

₹ 235M

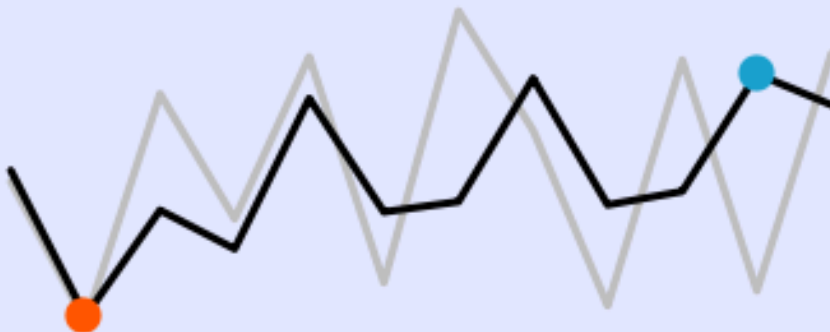
▲0.76 % vs Py



Total Profit

₹ 106M

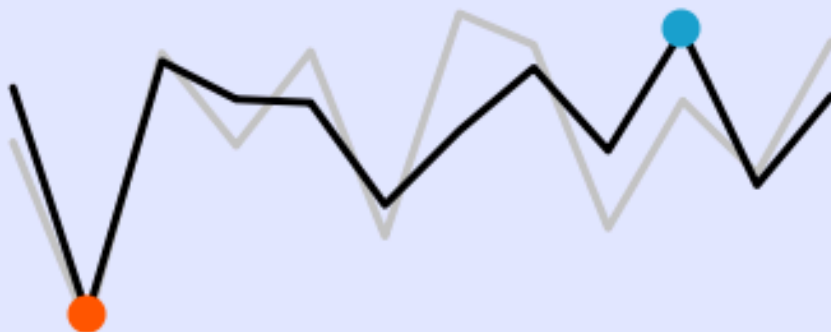
▼-0.67 % vs Py



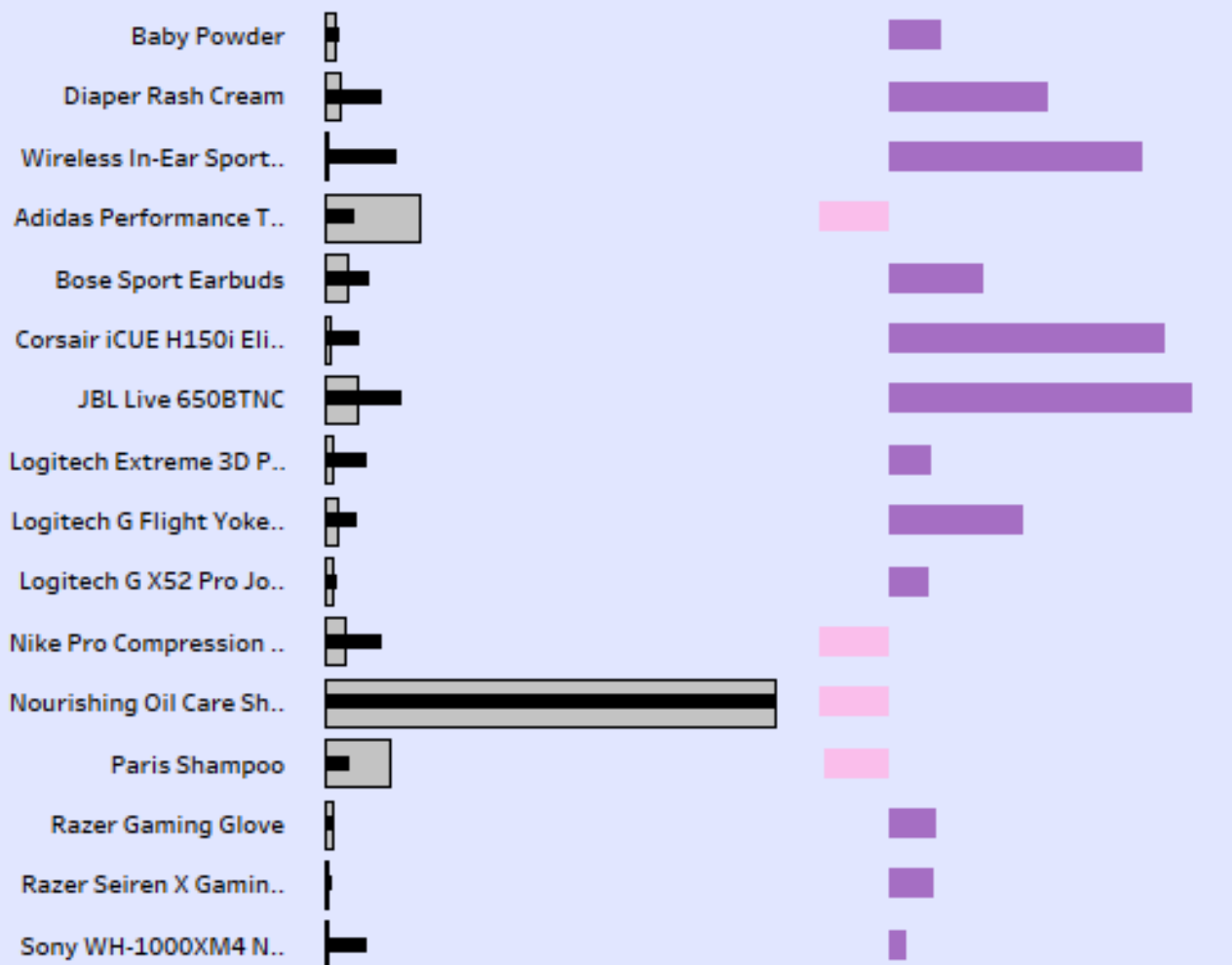
Total Quantity

13.1K

▲0.11 % vs Py



Bottom 25 Product Name by Sales & Profit 2024 vs Py



Tends Over Time

● Above ● Below

Sales



Profit





Product Dashboard | 2024



● Maximum Month | ● Minimum Month



Order Delivered

4.5K

▲2.70 % vs Py



Order Returned

518

▼-4.43 % vs Py



Order Canceled

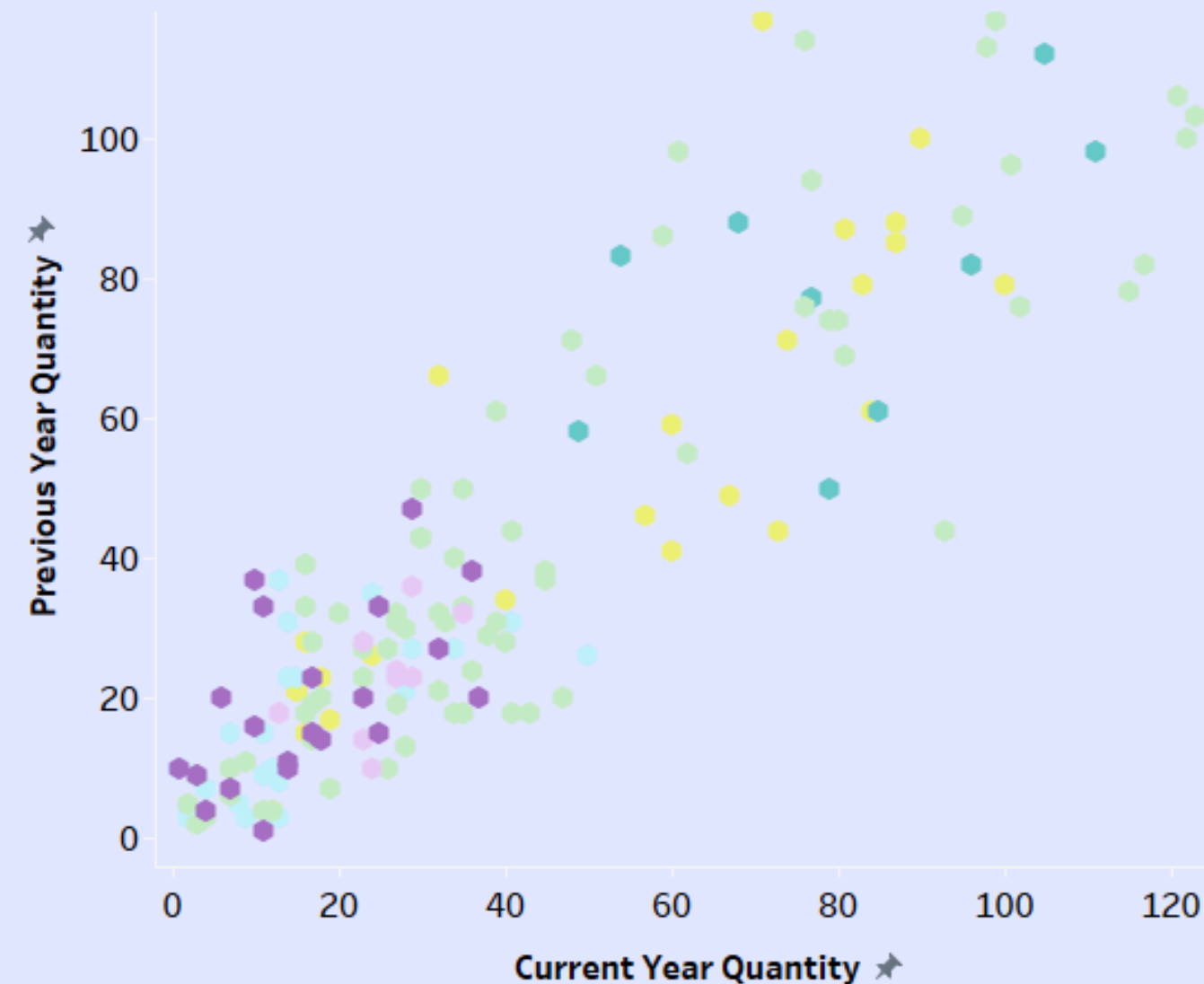
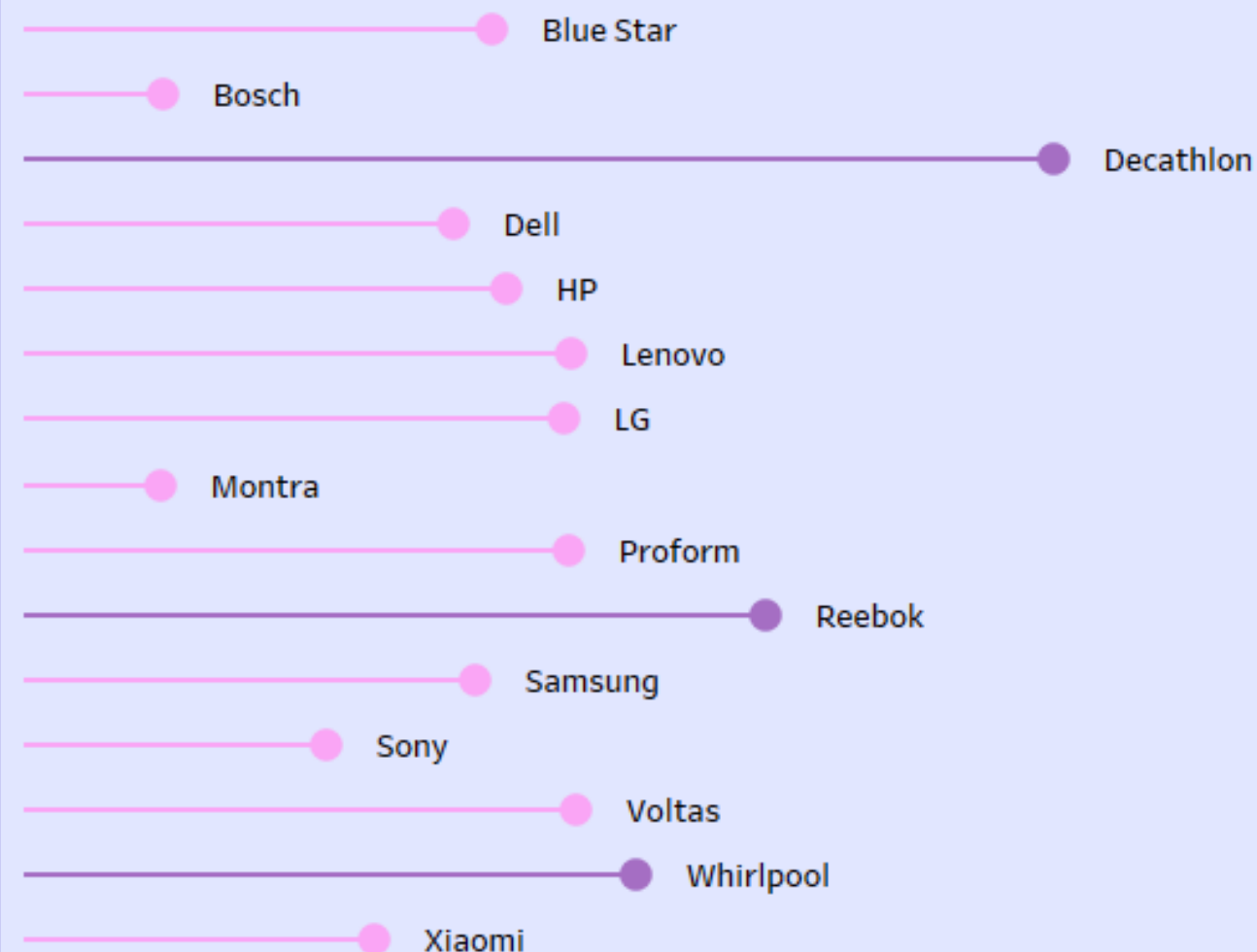
266

▼-8.90 % vs Py



Top 15 Brands by Profit

● Maximum Profit | ● Minimum Profit





Region Dashboard | 2024

Home

Sales

Product

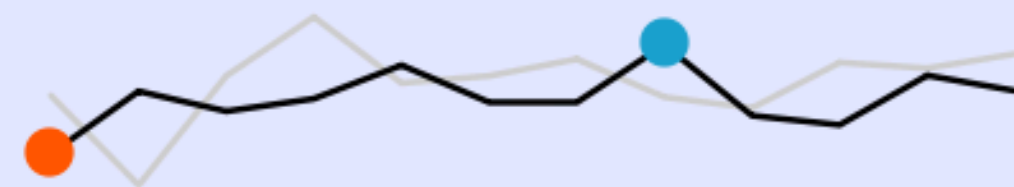
Customer

● Maximum Month | ● Minimum Month

East
₹ 47M | ▼-5.78 % Vs Py



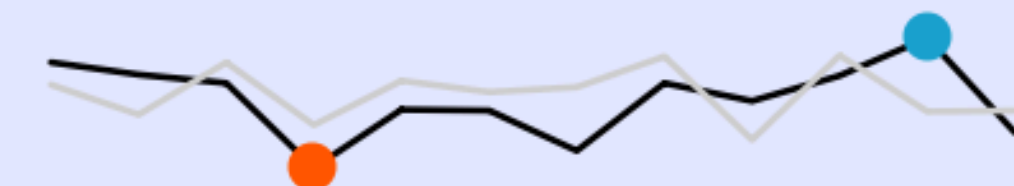
West
₹ 46M | ▼-5.78 % vs Py



Central
₹ 49M | ▲3.80 % vs Py



North
₹ 47M | ▼-2.48 % s Py



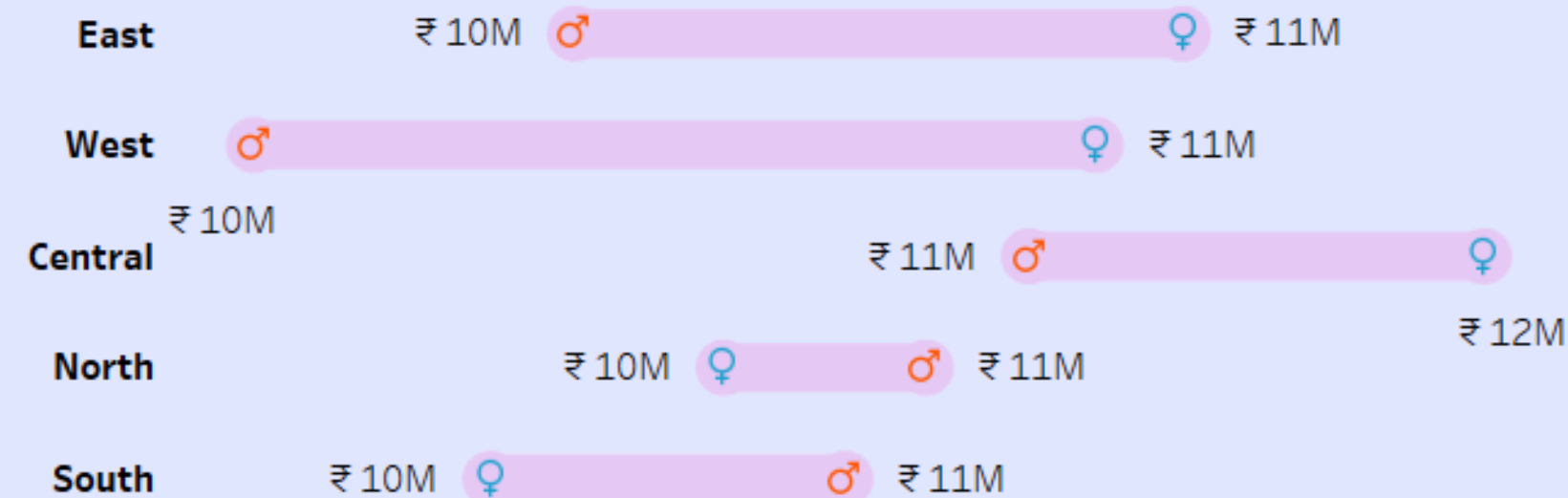
South
₹ 46M | ▲4.03 % vs Py



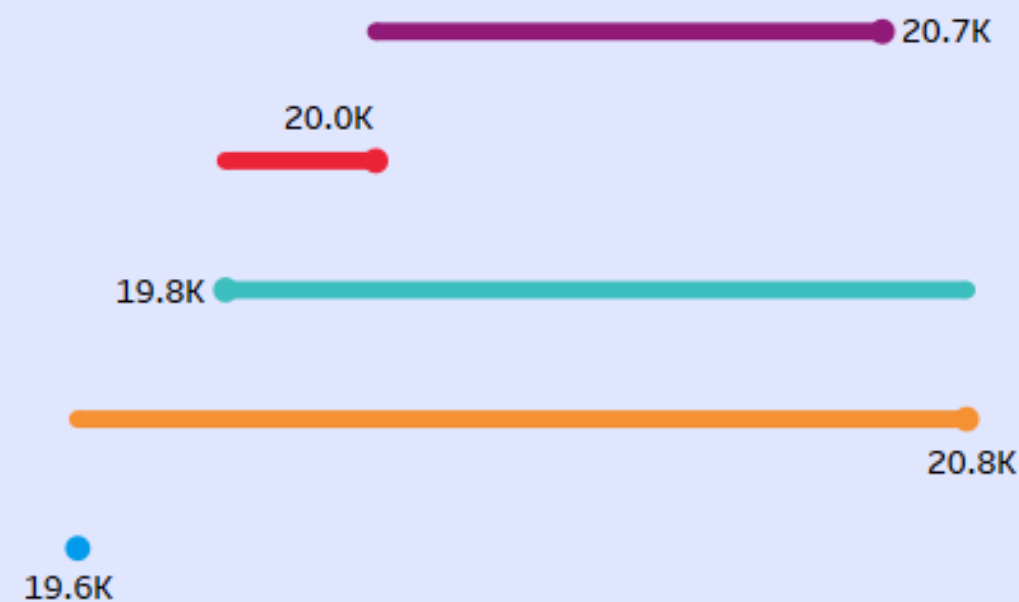
Rating by Customers



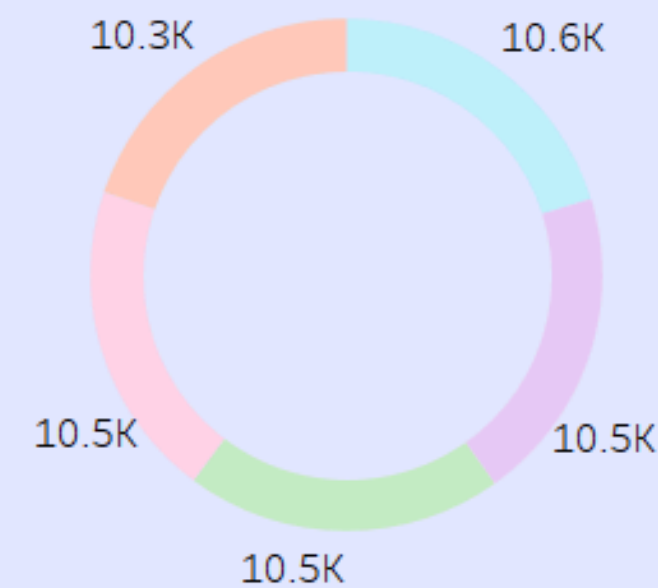
Profit by Gender



Region by Avg Profit



Review by Customers





Home

Sales

Product

Region



Customer Details | 2024

C_ID	Customer	Location	Category	Sub-Category	Star Rating	Payment Method	LOD Date
0a0b30a9	♀ Ashley Rodriguez	Kerala Kochi	Sports	Gym Full Kit	★	Credit Card	15
0a0dd0e9	♂ Jane Brown	Odisha Bhubaneswar	Home Appliances	Refrigerators	★★★★★	Net Banking	15
0a0e1dab	♀ Emily Martinez	Tamil Nadu Chennai	Electronics	Mobiles	★★★★★	COD	7
0a0ea63b	♂ David Garcia	Rajasthan Jaipur	Home Appliances	Dishwashers	★★★	Net Banking	1
0a0eb82d	♀ Daniel Jones	Goa Goa	Fashion	Jewelry	★★★	UPI	8
0a0ec4bb	♂ David Johnson	Kerala Kochi	Home Appliances	Refrigerators	★★★★★	UPI	7
0a0ecefe	♀ John Johnson	Madhya Pradesh Gwalior	Sports	Gym Full Kit	★★★★★	COD	1
0a0f8264	♀ Emily Johnson	Kerala Kochi	Electronics	Head Phones	★★	Net Banking	4
0a0fbbf4	♀ John Rodriguez	Telangana Hyderabad	Electronics	Laptop	★★	COD	11
0a0ffd44	♂ Emily Johnson	Telangana Hyderabad	Sports	Gym Full Kit	★★★★★	COD	3
0a1bb2d8	♀ Daniel Brown	Telangana Hyderabad	Fashion	Jewelry	★★★	COD	7
0a1e8727	♂ Michael Jones	Tamil Nadu Chennai	Electronics	Power Banks	★★★★★	Net Banking	3



Home

Product

Region

Customer



Sales Dashboard | 2024



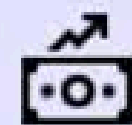
Maximum Month | Minimum Month



Total Sales

₹ 235M

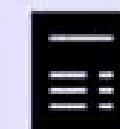
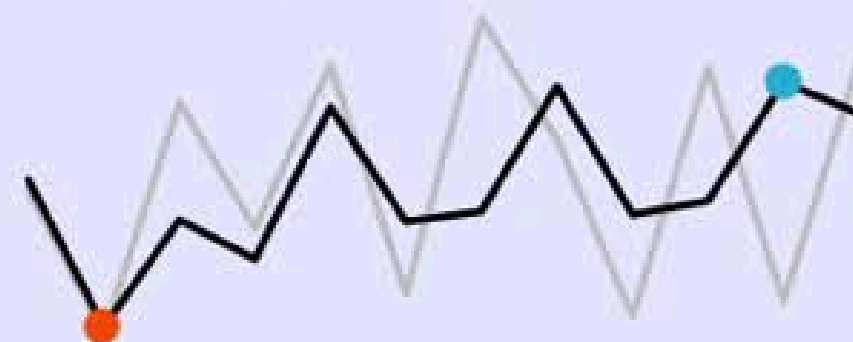
▲0.76 % vs Py



Total Profit

₹ 106M

▼-0.67 % vs Py



Total Quantity

13.1K

▲0.11 % vs Py



Bottom 25 Product Name by Sales & Profit
2024 vs Py

Baby Powder	
Diaper Rash Cream	
Wireless In-Ear Sport..	
Adidas Performance T..	
Bose Sport Earbuds	
Corsair iCUE H150i Eli..	
JBL Live 650BTNC	
Logitech Extreme 3D P..	
Logitech G Flight Yoke..	
Logitech G X52 Pro Jo..	
Nike Pro Compression ..	
Nourishing Oil Care Sh..	
Paris Shampoo	
Razer Gaming Glove	
Razer Seiren X Gamin..	
Sony WH-1000XM4 N..	

2024 ● Profit ● Loss



Product Name: Bose Sport Earbuds
CY Sales: ₹ 1.6K

Tends Over Time

● Above ● Below

Sales

5M
4M
3M
2M



Profit

2M
1M

