06-Oct-2022

Iteration #1

Problem	Solution	Unique Va	lue	Unfair Advantage	Customer
		Propositio		- Ornan 7 tavantago	Segments
Customer don't have enough money for their own car. People who think green and want to use the potential of cars	Partner matching depending on your location Simple way to contact partners	on your Bringing people who need mobility togethed with people who have capabilities. In a simple and fast way	ople who y together who have In a simple	Simple and fast to use. Flexibility for Drivers and Passengers	People who don't have access to transport. People who have disabilities.
who are driving to town only with one person.	Easy to use	Drivers who	them can		People who are willing
	Key Metrics	people with them earn money		Channels Internet – Web App	to take other people with them to their destination. People who have a sense for their environment
People with disabilities who don't have access to a driving service. Existing Alternative Mobility Carsharing Landi E-Drive	Location (Geographical) Phone number Addresses				
Cost Structure			Revenue Streams		
Hosting People Software Licenses Infrastructure			Monthly Fed	e	

PRODUCT

MARKET