Advertising IP

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1. Defining the question

Perform extensive data cleaning and Exploratory Data Analysis on the following data and provide relevant conclusion and recommendation. Also build a model using supervised learning algorithms to predict whether a user will click on the ad or not

1.1 Specifying the question

- Find and deal with outliers, anomalies, and missing data within the dataset.
- Perform univariate and bivariate analysis.
- From your insights provide a conclusion and recommendation.
- Build a supervised learning model to make the prediction

2. Defining the metrics for success

This project will be considered a success if:

• the above named specific questions are answered/accomplished

3. Understanding the context

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process. She would now like to employ your services as a Data Science Consultant to help her identify which individuals are most likely to click on her ads.

4. Experimental Design Taken

The following is the order in which I went about this project:

- Data Sourcing and Understanding
- Checking the data (head and tail, shape(number of records), datatypes)
- Data cleaning procedures (handling null values, outliers, anomalies)

- Exploratory data analysis (Univariate, Bivariate and Multivariate analyses)
- Implementing the solution
- Challenging the solution
- Conclusion and recommendation

5. Data Understanding

Reading the data

```
advertising <- read.csv("http://bit.ly/IPAdvertisingData")</pre>
```

Checking the data

```
Shape
```

dim(advertising)

```
## [1] 1000 10
```

Head and Tail of the data

Head

checking the first 6 rows in the data
head(advertising)

```
##
     Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 1
                        68.95 35
                                     61833.90
                                                            256.09
## 2
                        80.23 31
                                     68441.85
                                                            193.77
## 3
                        69.47 26
                                     59785.94
                                                            236.50
                        74.15 29
## 4
                                     54806.18
                                                            245.89
## 5
                        68.37
                               35
                                     73889.99
                                                            225.58
## 6
                        59.99 23
                                     59761.56
                                                            226.74
##
                             Ad.Topic.Line
                                                     City Male
                                                                   Country
## 1
        Cloned 5thgeneration orchestration
                                              Wrightburgh
                                                             0
                                                                  Tunisia
## 2
        Monitored national standardization
                                                West Jodi
                                                             1
                                                                     Nauru
          Organic bottom-line service-desk
                                                 Davidton
                                                             0 San Marino
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                             1
                                                                     Italv
## 5
             Robust logistical utilization
                                             South Manuel
                                                             0
                                                                   Iceland
           Sharable client-driven software
## 6
                                                Jamieberg
                                                             1
                                                                    Norway
##
               Timestamp Clicked.on.Ad
## 1 2016-03-27 00:53:11
                                     0
## 2 2016-04-04 01:39:02
                                     0
## 3 2016-03-13 20:35:42
                                     0
## 4 2016-01-10 02:31:19
                                     0
## 5 2016-06-03 03:36:18
                                     0
## 6 2016-05-19 14:30:17
```

checking the last 6 rows in the data tail(advertising)

```
Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 995
                           43.70 28
                                        63126.96
                                                                173.01
## 996
                           72.97 30
                                        71384.57
                                                                208.58
## 997
                           51.30 45
                                        67782.17
                                                                134.42
## 998
                           51.63 51
                                        42415.72
                                                                120.37
                           55.55 19
## 999
                                        41920.79
                                                                187.95
## 1000
                           45.01 26
                                        29875.80
                                                                178.35
                               Ad.Topic.Line
##
                                                       City Male
## 995
               Front-line bifurcated ability Nicholasland
## 996
               Fundamental modular algorithm
                                                 Duffystad
                                                               1
## 997
             Grass-roots cohesive monitoring
                                                               1
                                               New Darlene
## 998
                Expanded intangible solution South Jessica
                                                               1
## 999 Proactive bandwidth-monitored policy
                                               West Steven
## 1000
             Virtual 5thgeneration emulation
                                               Ronniemouth
##
                       Country
                                         Timestamp Clicked.on.Ad
## 995
                       Mayotte 2016-04-04 03:57:48
                                                                1
## 996
                       Lebanon 2016-02-11 21:49:00
                                                                1
## 997 Bosnia and Herzegovina 2016-04-22 02:07:01
                                                                1
                                                                1
## 998
                      Mongolia 2016-02-01 17:24:57
## 999
                     Guatemala 2016-03-24 02:35:54
                                                                0
## 1000
                        Brazil 2016-06-03 21:43:21
                                                                1
```

Data Types

#checking the datatypes of the columns

```
str(advertising)
```

```
1000 obs. of 10 variables:
## 'data.frame':
## $ Daily.Time.Spent.on.Site: num 69 80.2 69.5 74.2 68.4 ...
## $ Age
                                    35 31 26 29 35 23 33 48 30 20 ...
                             : int
## $ Area.Income
                             : num 61834 68442 59786 54806 73890 ...
## $ Daily.Internet.Usage
                                   256 194 236 246 226 ...
                             : num
## $ Ad.Topic.Line
                                   "Cloned 5thgeneration orchestration"
                             : chr
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                                    "Wrightburgh" "West Jodi" "Davidton"
## $ City
                             : chr
"West Terrifurt" ...
## $ Male
                             : int
                                   0 1 0 1 0 1 0 1 1 1 ...
                                   "Tunisia" "Nauru" "San Marino" "Italy"
## $ Country
                             : chr
## $ Timestamp
                           : chr "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad
                             : int 000000100...
```

6. Appropriateness of the available data to answer the given question

The data above contains 1000 entries and 10 columns(fields). The data contains numeric and character(string) datatypes. These columns include: "Daily time spent on Site", "age", "Daily internet usage", "country", "gender", "clicked on ad"(Y/N) etc.

All these fields can be used to determine the patterns of clients/customers and help to identify which individuals are most likely to click on ads.

Therefore, it can be concluded that the data available is appropriate and relevant to answer the given question.

7. Data Cleaning

Changing the column names format

From the above outputs, we can see that the column names are not in the appropriate formats which needs to be changed.

```
# get column names
colnames(advertising)
## [1] "Daily.Time.Spent.on.Site" "Age"
## [3] "Area.Income"
                                     "Daily.Internet.Usage"
## [5] "Ad.Topic.Line"
                                     "City"
## [7] "Male"
                                     "Country"
## [9] "Timestamp"
                                     "Clicked.on.Ad"
# rename the column names
names(advertising)[names(advertising) == "Daily.Time.Spent.on.Site"] <--</pre>
"daily_time_spent_on_site"
names(advertising)[names(advertising) == "Age"] <- "age"</pre>
names(advertising)[names(advertising) == "Area.Income"] <- "area income"</pre>
names(advertising)[names(advertising) == "Daily.Internet.Usage"] <-</pre>
"daily internet usage"
names(advertising)[names(advertising) == "Ad.Topic.Line"] <- "ad_topic_line"</pre>
names(advertising)[names(advertising) == "City"] <- "city"</pre>
names(advertising)[names(advertising) == "Male"] <- "male"</pre>
names(advertising)[names(advertising) == "Country"] <- "country"</pre>
names(advertising)[names(advertising) == "Timestamp"] <- "timestamp"</pre>
names(advertising)[names(advertising) == "Clicked.on.Ad"] <- "clicked on ad"</pre>
# preview changes made
colnames(advertising)
## [1] "daily time spent on site" "age"
## [3] "area_income"
                                     "daily_internet_usage"
## [5] "ad topic line"
                                     "city"
```

```
## [7] "male" "country"
## [9] "timestamp" "clicked_on_ad"
```

Missing data

```
#check for missing values in the data per column
colSums(is.na(advertising))
```

```
## daily_time_spent_on_site
                                                    age
                                                                      area_income
##
                                                      0
                                          ad_topic_line
##
       daily_internet_usage
                                                                              city
##
                                                                                 0
##
                        male
                                                country
                                                                         timestamp
##
##
               clicked_on_ad
##
```

There aren't any missing values in the data

Duplicate entries

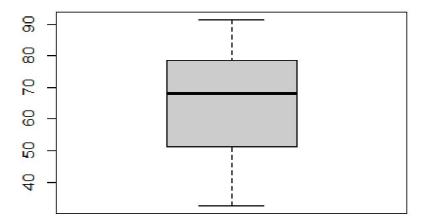
```
# check for any duplicate entries
duplicates <- advertising[duplicated(advertising),]
duplicates</pre>
```

There aren't any duplicated entries in the data

Outliers

Check for outliers.

```
boxplot(advertising$daily_time_spent_on_site)
```



Get numerical columns to check for outliers from

```
# check which of the columns has numeric data
nums <- unlist(lapply(advertising, is.numeric))</pre>
nums
```

```
## daily_time_spent_on_site
                                                                      area_income
                                                    age
                                                   TRUE
                                                                              TRUE
                                         ad_topic_line
       daily_internet_usage
##
                                                                              city
##
                        TRUE
                                                  FALSE
                                                                             FALSE
##
                        male
                                                                        timestamp
                                                country
##
                        TRUE
                                                                            FALSE
                                                  FALSE
##
               clicked_on_ad
##
                        TRUE
```

output the numeric columns in form of a dataframe and check the top of the resulting dataframe

```
numerical <- advertising[ , nums]</pre>
head(numerical)
```

```
daily_time_spent_on_site age area_income daily_internet_usage male
## 1
                        68.95
                               35
                                      61833.90
                                                              256.09
## 2
                        80.23 31
                                                                        1
                                      68441.85
                                                              193.77
## 3
                                                              236.50
                                                                        0
                        69.47
                               26
                                      59785.94
## 4
                                                                        1
                        74.15
                               29
                                      54806.18
                                                              245.89
## 5
                        68.37 35
                                      73889.99
                                                              225.58
                                                                        0
## 6
                        59.99 23
                                      59761.56
                                                              226.74
```

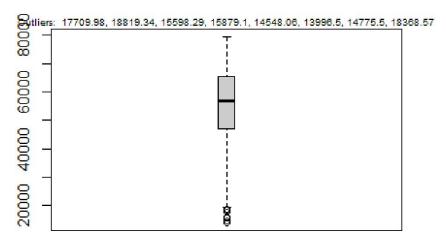
clicked_on_ad

```
## 1
                  0
## 2
                  0
## 3
                  0
## 4
                  0
                  0
## 5
## 6
                  0
#advertising[ , purrr::map_lgl(advertising, is.numeric)]
#dplyr::select_if(advertising, is.numeric)
Only 6 columns out of the total 10 are numeric. The rest contain non-numeric data.
# make multiple boxplots of the numerical columns to check for any outliers
present
par(mfrow=c(2, 4))
for (i in 1:length(numerical)) {
        boxplot(numerical[,i], main=names(numerical[i]), type="l")
}
aily time spent on
                       age
                                   area income daily internet usa
    8
       male
                   clicked on ad
   4.0
                   4.0
```

There are a few outliers present in the column "area_income".

```
### outlier values in the area_income column
outlier_values <- boxplot.stats(advertising$area_income)$out
boxplot(advertising$area_income, main="Area Income", boxwex=0.1)
mtext(paste("Outliers: ", paste(outlier_values, collapse=", ")), cex=0.6)</pre>
```

Area Income



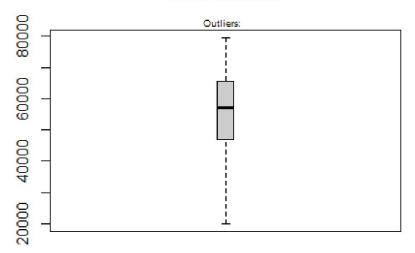
Dealing with outliers

There are various ways of dealing with outliers:

```
Capping
# capping
#x <- advertising$Area.Income
qnt <- quantile(advertising$area_income, probs=c(.25, .75), na.rm = T)
caps <- quantile(advertising$area_income, probs=c(.05, .95), na.rm = T)
H <- 1.5 * IQR(advertising$area_income, na.rm = T)
advertising$area_income[advertising$area_income < (qnt[1] - H)] <- caps[1]
advertising$area_income[advertising$area_income > (qnt[2] + H)] <- caps[2]
make a boxplot of the Area.Income column to see the changes made

### outlier values in the Area.Income column
outlier_values <- boxplot.stats(advertising$area_income)$out
boxplot(advertising$area_income, main="Area Income", boxwex=0.1)
mtext(paste("Outliers: ", paste(outlier_values, collapse=", ")), cex=0.6)</pre>
```

Area Income



Now we can make a plot of all numerical columns in the data once more to ensure no more outliers are present

```
# reassign the "advertising" dataframe onto a new variable to avoid
corrupting the original data
data <-advertising
#outliers <- boxplot(advertising$Area.Income, plot=FALSE)$out</pre>
#data <- data[-which(data$Area.Income %in% outliers),]</pre>
Getting numerical columns
nums1 <- unlist(lapply(data, is.numeric))</pre>
# output the numeric columns in form of a dataframe and check the top of the
resulting dataframe
numericals <- data[ , nums]</pre>
head(numericals)
     daily_time_spent_on_site age area_income daily_internet_usage male
##
## 1
                         68.95 35
                                       61833.90
                                                               256.09
## 2
                         80.23 31
                                                               193.77
                                       68441.85
                                                                          1
```

59785.94

54806.18

73889.99

59761.56

236.50

245.89

225.58

226.74

0

1

0

69.47 26

35

74.15 29

59.99 23

68.37

3

4 ## 5

6

1

clicked_on_ad

##

```
## 2
                   0
## 3
                   0
## 4
                   0
## 5
                   0
                   0
## 6
Plotting
par(mfrow=c(2, 4))
for (i in 1:length(numericals)) {
         boxplot(numericals[,i], main=names(numericals[i]), type="l")
}
aily_time_spent_on
                                     area_income daily_internet_usa
                        age
                    40
    90
       male
                    clicked on ad
                    0.4
```

No more outliers are present in the data.

Anomalies

Anomalies are inconsistencies in the data and this can be checked for in many ways. These are rare items, events or observations which raise suspicions by differing significantly from the majority of the data.

Data-Type Conversion

```
# checking the datatypes of each column
str(data)
```

```
## 'data.frame': 1000 obs. of 10 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ age
                          : int 35 31 26 29 35 23 33 48 30 20 ...
## $ area_income
                           : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage
                          : num 256 194 236 246 226 ...
## $ ad_topic_line
                           : chr "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                           : chr "Wrightburgh" "West Jodi" "Davidton"
## $ city
"West Terrifurt" ...
## $ male
                            : int 0101010111...
                           : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ country
. . .
## $ timestamp
                  : chr "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ clicked on ad
                           : int 000000100...
```

The columns "male" (representing the gender of the client-given by values 0 and 1) and "clicked_on_ad" (Y/N values represented by 0 and 1) are categorical values. It is possible to convert them to factor type so that they can have only two levels.

The "timestamp" column also requires to be converted into date-time format

```
# change the datatypes of the two columns
data$male <- as.factor(data$male)
data$clicked_on_ad <- as.factor(data$clicked_on_ad)

# check if the "male" column is a factor
is.factor(data$male)

## [1] TRUE

# create a temporary dataframe containing the data
temp <- data
library(anytime)

# converting the datatype of the column "timestamp"
temp$timestamp <- anytime::anydate(temp$timestamp)
# check the datatype of the column
str(temp$timestamp)

## Date[1:1000], format: "2016-03-27" "2016-04-04" "2016-03-13" "2016-01-10"
"2016-06-03" ...</pre>
```

As we can see above the anydate() function converts the characters that it recognizes to be part of a date into a date class and ignores all other characters in the string(the time function). We use the POSIXCt function instead

```
# converting the datatype of the column "timestamp" on the original data
data$timestamp <- as.POSIXct(data$timestamp, format="%Y-%m-%d %H:%M:%S")
str(data$timestamp)</pre>
```

```
## POSIXct[1:1000], format: "2016-03-27 00:53:11" "2016-04-04 01:39:02" "2016-03-13 20:35:42" ...
```

Then extract the year, month, day and hour from the timestamp column. The minute and second functions of time are not as important in the analysis.

```
# extract the year, month, day and hour from the timestamp column
data$year <- format(data$timestamp, format="%Y")</pre>
data$month <- format(data$timestamp, format="%m")</pre>
data$day <- format(data$timestamp, format="%d")</pre>
data$hour <- format(data$timestamp, format="%H")</pre>
str(data)
## 'data.frame': 1000 obs. of 14 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ age
                              : int 35 31 26 29 35 23 33 48 30 20 ...
## $ area income
                              : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage
                              : num 256 194 236 246 226 ...
## $ ad topic line
                              : chr "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
## $ city
                              : chr "Wrightburgh" "West Jodi" "Davidton"
"West Terrifurt" ...
## $ male
                              : Factor w/ 2 levels "0", "1": 1 2 1 2 1 2 1 2 2
2 ...
## $ country
                              : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ timestamp
                              : POSIXct, format: "2016-03-27 00:53:11"
"2016-04-04 01:39:02" ...
## $ clicked on ad
                              : Factor w/ 2 levels "0", "1": 1 1 1 1 1 1 2 1
1 ...
                              : chr
                                     "2016" "2016" "2016" "2016" ...
## $ year
## $ month
                              : chr
                                     "03" "04" "03" "01" ...
                                     "27" "04" "13" "10" ...
## $ day
                              : chr
                                     "00" "01" "20" "02" ...
## $ hour
                              : chr
#convert the new columns created to categorical values(factor)
data$year <- as.factor(data$year)</pre>
data$month <- as.factor(data$month)</pre>
data$day <- as.factor(data$day)</pre>
data$hour <- as.factor(data$hour)</pre>
#check the datatypes of the resulting dataframe
str(data)
## 'data.frame': 1000 obs. of 14 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ age
                              : int 35 31 26 29 35 23 33 48 30 20 ...
## $ area income
                              : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage
                            : num 256 194 236 246 226 ...
## $ ad_topic_line
                              : chr "Cloned 5thgeneration orchestration"
```

```
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                                     "Wrightburgh" "West Jodi" "Davidton"
## $ city
                              : chr
"West Terrifurt" ...
## $ male
                              : Factor w/ 2 levels "0", "1": 1 2 1 2 1 2 1 2 2
2 ...
                              : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ country
                              : POSIXct, format: "2016-03-27 00:53:11"
## $ timestamp
"2016-04-04 01:39:02"
## $ clicked on ad
                              : Factor w/ 2 levels "0", "1": 1 1 1 1 1 1 2 1
1 ...
## $ year
                               : Factor w/ 1 level "2016": 1 1 1 1 1 1 1 1 1 1
## $ month
                              : Factor w/ 7 levels "01", "02", "03", ...: 3 4 3 1
6 5 1 3 4 7 ...
                               : Factor w/ 31 levels "01", "02", "03", ...: 27 4
## $ day
13 10 3 19 28 7 18 11 ...
                               : Factor w/ 24 levels "00", "01", "02", ...: 1 2 21
## $ hour
3 4 15 21 2 10 2 ...
```

- The "year" column has only one level;2016. This means the data was collected in the year 2016.
- The "month" column has 7 levels; months January to July.
- The "day" column is a factor of 31 levels indicating that the number of days represented are 31.
- The "hour" column is also a factor of 24 levels indicating the number of hours in a day.

We can now delete the timestamp column as we do not need it anymore and move the column "clicked on add" to the end(make it the last column in the data)

```
# drop the timestamp column
data$timestamp <- NULL</pre>
colnames(data)
##
   [1] "daily_time_spent_on_site" "age"
## [3] "area income"
                                    "daily_internet_usage"
## [5] "ad_topic_line"
                                    "city"
                                    "country"
## [7] "male"
## [9] "clicked_on_ad"
                                    "year"
## [11] "month"
                                    "day"
## [13] "hour"
# move the 'clicked on ad' column to the end
data <- data[, c(1:8, 10:13, 9)]
head(data)
```

```
daily_time_spent_on_site age area_income daily_internet usage
## 1
                        68.95 35
                                     61833.90
                                                             256.09
                        80.23 31
## 2
                                     68441.85
                                                             193.77
## 3
                        69.47
                               26
                                     59785.94
                                                             236.50
## 4
                        74.15 29
                                     54806.18
                                                             245.89
## 5
                        68.37 35
                                     73889.99
                                                             225.58
                        59.99 23
## 6
                                                             226.74
                                     59761.56
##
                             ad_topic_line
                                                     city male
                                                                  country
year
        Cloned 5thgeneration orchestration
                                              Wrightburgh
## 1
                                                                  Tunisia
                                                             0
2016
## 2
        Monitored national standardization
                                                West Jodi
                                                              1
                                                                     Nauru
2016
                                                              0 San Marino
## 3
          Organic bottom-line service-desk
                                                 Davidton
2016
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                                     Italy
2016
## 5
             Robust logistical utilization South Manuel
                                                             0
                                                                   Iceland
2016
## 6
           Sharable client-driven software
                                                Jamieberg
                                                             1
                                                                    Norway
2016
##
     month day hour clicked on ad
## 1
        03 27
                 00
                                0
## 2
        04 04
                                0
                 01
## 3
        03 13
                 20
                                0
## 4
        01 10
                 02
                                0
## 5
        06 03
                 03
                                0
## 6
        05 19
                 14
```

8. Exploratory Data Analysis

8.1 Univariate Data Analysis

Measures of Central Tendency

1. Mean

Get the mean of each numerical column

here we use the dataframe "numericals" initially created when plotting
boxplots, containing only numeric columns
colMeans(numericals)

##	<pre>daily_time_spent_on_site</pre>	age	area_income
##	65.0002	36.0090	55105.4371
##	daily_internet_usage	male	clicked_on_ad
##	180.0001	0.4810	0.5000

2. Median

Get the median of each numerical column

```
apply(numericals,2,median)
```

3. Mode

Get the mode of each numerical column

Daily time spent on site

```
# Create the function.
getmode <- function(v) {
    uniqv <- unique(v)
    uniqv[which.max(tabulate(match(v, uniqv)))]
}

# Calculate the mode using the user function.
daily_time_on_site_mode <- getmode(data$daily_time_spent_on_site)
print(daily_time_on_site_mode)

## [1] 62.26</pre>
```

Most users spent at least 62.26 minutes on the site.

Age

```
age_mode <- getmode(data$age)
print(age_mode)
## [1] 31</pre>
```

A large number of users visiting the site are of 31 years of age

Area Income

```
area_income_mode <- getmode(data$area_income)
print(area_income_mode)
## [1] 28275.3</pre>
```

Most users visiting the site have an area income of 28275.3

Daily Internet Usage

```
daily_internet_usage_mode <- getmode(data$daily_internet_usage)
print(daily_internet_usage_mode)</pre>
```

```
## [1] 167.22
```

Daily internet usage for most users visiting the site is 167.22

Ad Topic Line

```
ad_topic_line_mode <- getmode(data$ad_topic_line)
print(ad_topic_line_mode)
## [1] "Cloned 5thgeneration orchestration"</pre>
```

The most frequent Ad Topic line is "Cloned 5thgeneration orchestration"

City

```
city_mode <- getmode(data$city)
print(city_mode)
## [1] "Lisamouth"</pre>
```

The most popular city is "Lisamouth"

Gender

```
male_mode <- getmode(data$male)
print(male_mode)

## [1] 0
## Levels: 0 1</pre>
```

Most users visiting the site are female

Country

```
country_mode <- getmode(data$country)
print(country_mode)
## [1] "Czech Republic"</pre>
```

Most users visiting the site are from the country Czech Republic

Year

```
year_mode <- getmode(data$year)
print(year_mode)
## [1] 2016
## Levels: 2016</pre>
```

The year column is a factor of 1 level: year 2016. The data was collected in 2016.

Month

```
month_mode <- getmode(data$month)
print(month_mode)</pre>
```

```
## [1] 02
## Levels: 01 02 03 04 05 06 07
```

The modal month is February.

Day

```
day_mode <- getmode(data$day)
print(day_mode)
## [1] 03
## 31 Levels: 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 ...
31</pre>
```

Most users visited the site on the third day of the month.

Hour

```
hour_mode <- getmode(data$hour)
print(hour_mode)

## [1] 07

## 24 Levels: 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 ...
23
```

The most popular hour that users visit the site is 0700hrs.

Clicked on ad

```
clicked_on_ad_mode <- getmode(data$clicked_on_ad)
print(clicked_on_ad_mode)
## [1] 0
## Levels: 0 1</pre>
```

Most users visiting the site did not click on the ad

Measures of Dispersion

• Find the **minimum, maximum and quantiles** of the columns in the data. summary(data)

```
daily_time_spent_on_site
                                            area income
                                 age
daily_internet_usage
                            Min. :19.00
                                                           Min. :104.8
## Min.
         :32.60
                                           Min. :19992
## 1st Qu.:51.36
                            1st Qu.:29.00
                                           1st Qu.:47032
                                                           1st Qu.:138.8
                                           Median :57012
## Median :68.22
                            Median :35.00
                                                           Median :183.1
                                  :36.01
## Mean
          :65.00
                            Mean
                                           Mean
                                                  :55105
                                                           Mean
                                                                  :180.0
                                           3rd Qu.:65471
## 3rd Qu.:78.55
                            3rd Qu.:42.00
                                                           3rd Qu.:218.8
## Max. :91.43
                                           Max. :79485
                            Max. :61.00
                                                           Max. :270.0
##
## ad_topic_line
                          city
                                        male
                                                  country
                                                                    year
## Length:1000
                      Length:1000
                                        0:519
                                                Length:1000
```

```
2016:1000
## Class :character
                     Class :character
                                       1:481
                                               Class :character
## Mode :character
                     Mode :character
                                               Mode :character
##
##
##
##
                              hour
## month
                 day
                                      clicked_on_ad
                                : 54
                                       0:500
## 01:147
            03
                   : 46
                         07
## 02:160
            17
                   : 42
                         20
                                : 50
                                       1:500
## 03:156
            15
                   : 41
                         09
                                : 49
## 04:147
            10
                   : 37
                         21
                                : 48
## 05:147
            04
                   : 36
                         00
                                : 45
## 06:142
                         05
                                : 44
            26
                   : 36
## 07:101 (Other):762 (Other):710
```

Range

Daily Time Spent on the site

```
range(data$daily_time_spent_on_site)
## [1] 32.60 91.43
```

The time spent by most users visiting the site is between 32.6-91.43 minutes

Age

```
range(data$age)
## [1] 19 61
```

Users visiting the site are adults between ages 19-61.

Area Income

```
range(data$area_income)
## [1] 19991.72 79484.80
```

Area incomes for users visiting the site is between 19000 and 79484

Daily Internet Usage

```
range(data$daily_internet_usage)
## [1] 104.78 269.96
```

Users visiting the site use data bundles of ranges between 104.78-269.96 on a daily basis.

• Interquartile Range

The interquartile range also commonly known as IQR is the range between the 1st and 3rd quantiles. It is the difference between the two quantiles.

Daily time spent on site

```
IQR(data$daily_time_spent_on_site)
## [1] 27.1875
Age
IQR(data$age)
## [1] 13
Area Income
IQR(data$area_income)
## [1] 18438.83
Daily Internet Usage
IQR(data$daily_internet_usage)
## [1] 79.9625
```

Standard Deviation

Find the standard deviation of the various columns in the data

```
apply(numericals,2,sd)
```

##	<pre>daily_time_spent_on_site</pre>	age	area income
##	1.585361e+01	8.785562e+00	1.315412e+04
##	daily_internet_usage	male	clicked_on_ad
##	4.390234e+01	4.998889e-01	5.002502e-01

Variance

Find the variance of the numerical columns

```
sapply(numericals, var)
```

##	<pre>daily_time_spent_on_site</pre>	age	area_income
##	2.513371e+02	7.718611e+01	1.730310e+08
##	daily_internet_usage	male	clicked_on_ad
##	1.927415e+03	2.498889e-01	2.502503e-01

• Kurtosis

Find the kurtosis of continuos numerical columns in the data

Daily time spent on site

```
library(e1071)
kurtosis(numericals$daily_time_spent_on_site)
```

```
## [1] -1.099864
```

The kurtosis for this variable is less than 3 implying that the distribution of this variable is platykurtic. This means that there are few to no outliers which we have observed above when dealing with outliers.

Age

```
kurtosis(numericals$age)
## [1] -0.4097066
```

The distribution is platykurtic implying the existence of few to no outliers.

Area Income

```
kurtosis(numericals$area_income)
## [1] -0.3703758
```

A kurtosis value of 2.63 indicates that the distribution is platykurtic although very close to being mesokurtic. It exhibits presence of outliers as observed above from the boxplots.

Daily Internet Usage

```
kurtosis(numericals$daily_internet_usage)
## [1] -1.275752
```

The distribution is platykurtic.

Gender

```
kurtosis(numericals$male)
## [1] -1.996226
```

Clicked on ad

```
kurtosis(numericals$clicked_on_ad)
## [1] -2.001999
```

Skewness

Find the skewness of all continuous numerical columns

Daily time spent on site

```
library(e1071)
skewness(data$daily_time_spent_on_site)
## [1] -0.370646
```

This proves that this variable is slightly negatively skewed(the distribution is skewed to the left).

Age

```
skewness(data$age)
## [1] 0.4777052
```

This skewness value implies that the distribution is almost fairly symmetrical

Area Income

```
skewness(data$area_income)
## [1] -0.560965
```

The distribution is negatively skewed.

Daily Internet Usage

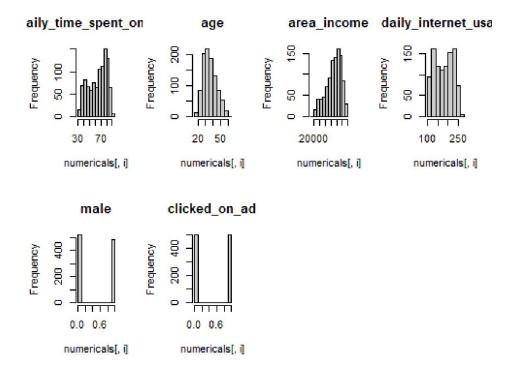
```
skewness(data$daily_internet_usage)
## [1] -0.03343681
```

The distribution is negatively skewed but by a very small value close to 0.

The skewness of the various numerical columns can be observed by checking the distribution of the data using histograms.

```
#colkurtosis(numericals)
#colskewness(numericals, pvalue = FALSE)

Histograms
par(mfrow=c(2, 4))
for (i in 1:length(numericals)) {
        hist(numericals[,i], main=names(numericals[i]))
}
```



8.2 Bivariate and Multivariate Analysis

We will investigate the relationship between the target variable ("clicked on ad") and the other columns

The data is not unbalanced. The number of males and females who did not click on an ad are equal. However, more females clicked on the ads compared to males but only by a smaller number

```
# ad clicked per month
month_ad <- table(data$month, data$clicked_on_ad)
names(dimnames(month_ad)) <- c("Month", "Clicked on Ad?")
month_ad

## Clicked on Ad?
## Month 0 1
## 01 78 69
## 02 77 83</pre>
```

```
## 03 82 74
## 04 73 74
## 05 68 79
## 06 71 71
## 07 51 50
```

We can see that February reports the highest number of ads clicked and July the least.

```
# ad clicked per day
day_ad <- table(data$day, data$clicked_on_ad)</pre>
names(dimnames(day_ad)) <- c("Day", "Clicked on Ad?")</pre>
day_ad
##
       Clicked on Ad?
## Day
         0 1
##
     01 14 19
##
     02 15 10
##
     03 20 26
     04 22 14
##
     05 17 18
##
##
     06 11 14
     07 18 14
##
##
     08 20 15
     09 14 20
##
##
     10 18 19
     11 17 15
##
##
     12 9 20
     13 13 17
##
     14 12 21
##
##
     15 21 20
##
     16 21 14
     17 24 18
##
##
     18 18 17
##
     19 17 12
     20 22 11
##
##
     21 17 15
##
     22 14 10
     23 13 22
##
##
     24 15 18
##
     25 8 15
     26 21 15
##
##
     27 19 16
     28 13 17
##
##
     29 14 15
##
     30 14 14
##
     31 9 9
```

The 3rd day of the month reports the highest record of users clicking ads while the 31st day reports the lowest number of visitors to the site.

```
# ad clicked per hour
hour_ad <- table(data$hour, data$clicked_on_ad)</pre>
names(dimnames(hour_ad)) <- c("Hour", "Clicked on Ad?")</pre>
hour ad
##
      Clicked on Ad?
## Hour 0 1
##
     00 19 26
     01 16 16
##
##
     02 19 17
##
     03 19 23
     04 21 21
##
##
     05 23 21
     06 16 23
##
##
     07 28 26
     08 22 21
##
##
     09 21 28
##
     10 17 14
     11 16 24
##
    12 22 16
##
     13 21 21
##
##
     14 22 21
##
     15 16 19
##
    16 23 16
##
     17 18 23
     18 16 25
##
##
     19 20 19
##
     20 26 24
##
    21 29 19
##
     22 24 19
##
     23 26 18
```

At 9am, most users clicked on the ad while at 10am very few users clicked on the ads. It could be that at 10am users are so engrossed in their daily work.

```
# ad clicked per country
```

```
country_ad <- table(data$country, data$clicked_on_ad)
names(dimnames(country_ad)) <- c("Country", "Clicked on Ad")
country_ad</pre>
```

```
Clicked on Ad
##
                                                           0 1
## Country
                                                           3 5
##
     Afghanistan
##
     Albania
                                                           3 4
##
     Algeria
                                                           3 3
##
                                                           2 3
     American Samoa
                                                           0 2
##
     Andorra
     Angola
                                                           3 1
##
                                                           3 3
##
     Anguilla
##
     Antarctica (the territory South of 60 deg S)
                                                           1 2
    Antigua and Barbuda
##
                                                           1 4
```

########################	Argentina Armenia Aruba Australia Austria Azerbaijan Bahamas Bahrain Bangladesh Barbados Belarus Belgium Belize Benin Bermuda Bhutan Bolivia Bosnia and Herzegovina Bouvet Island (Bouvetoya) Brazil British Indian Ocean Territory (Chagos Archipelago) British Virgin Islands Brunei Darussalam Bulgaria Burkina Faso Burundi	1 1 1 1 1 0 1 7 4 1 1 2 3 3 2 2 3 3 3 2 3 1 1 1 0 1 6 4 3 2 2 3 3 1 5 2
## ##	Cambodia Cameroon	5 2 5 0
## ##	Canada Cana Vanda	2 3 1 0
## ##	Cape Verde Cayman Islands	2 3
##	Central African Republic	1 1
##	Chad	2 2
##	Chile	1 3
##	China	2 4
##	Christmas Island	2 4
##	Colombia	1 1
##	Comoros	1 1
##	Congo	1 3
##	Cook Islands	2 1
##	Costa Rica	4 2
##	Cote d'Ivoire	1 3
## ##	Croatia Cuba	6 0 1 4
##	Cyprus	4 4
##	Czech Republic	5 4
##	Denmark	1 2
##	Djibouti	1 1
##	Dominica	3 2
##	Dominican Republic	2 2

##	Ecuador	3 2
##	Egypt	2 3
##	El Salvador	2 4
##	Equatorial Guinea	1 3
##	Eritrea	4 3
##	Estonia	2 1
	Ethiopia	0 7
##	Falkland Islands (Malvinas)	2 2
##	Faroe Islands	1 2
##	Fiji	4 3
##	Finland	4 1
	France	4 5
	French Guiana	1 3
	French Polynesia	4 1
##	French Southern Territories	4 1
##	Gabon	6 0
##	Gambia	1 1
##		2 2
## ##	Georgia	0 1
	Germany Ghana	2 2
##		
##	Gibraltar	3 0
##	Greece	5 3
##	Greenland	4 1
##	Grenada	2 2
##	Guadeloupe	1 1
##	Guam	2 2
##	Guatemala	1 3
##	Guernsey	1 2
##	Guinea	1 2
##	Guinea-Bissau	1 1
##	Guyana	2 3
##	Haiti	1 1
##	Heard Island and McDonald Islands	1 2
##	Holy See (Vatican City State)	2 1
##	Honduras	3 2
##	Hong Kong	2 4
##	Hungary	1 5
##	Iceland	2 1
##	India	2 0
##	Indonesia	2 4
##	Iran	2 3
##	Ireland	2 1
##	Isle of Man	2 1
##	Israel	2 2
##	Italy	4 1
##	Jamaica	3 2
##	Japan	2 2
##	Jersey	2 4
##	Jordan	1 0
##	Kazakhstan	2 2

##	Kenya	0 4
##	Kiribati	0 1
##	Korea	2 3
##	Kuwait	1 1
##	Kyrgyz Republic	5 1
##	Lao People's Democratic Republic	2 2
##	Latvia	0 4
##	Lebanon	2 4
##	Lesotho	1 0
##	Liberia	2 6
##	Libyan Arab Jamahiriya	2 2
##	Liechtenstein	0 6
##	Lithuania	0 3
##	Luxembourg	4 3
##	Macao	0 3
##	Macedonia	1 1
##	Madagascar	4 2
##	Malawi	2 2
##	Malaysia	3 0
##	Maldives	2 2
##	Mali	3 1
##	Malta	3 3
##	Marshall Islands	0 1
##	Martinique	1 3
##	Mauritania	1 1
##	Mauritius	3 1
##	Mayotte	1 5
##	Mexico	2 4
##	Micronesia	4 4
##	Moldova	4 2
##	Monaco	2 1
##	Mongolia	2 4
##	Montenegro	0 2
##	Montserrat	0 1
##	Morocco	2 1
##	Mozambique	1 0
##	Myanmar	4 1
##	Namibia	1 1
##	Nauru	2 1
##	Nepal	3 0
##	Netherlands	1 3
##	Netherlands Antilles	4 2
##	New Caledonia	0 2
##	New Zealand	2 2
##	Nicaragua	3 0
##	Niger	1 2
##	Niue	3 0
##	Norfolk Island	3 2
##	Northern Mariana Islands	1 2
##	Norway	1 1

	Pakistan	4 1
##	Palau	2 2
##	Palestinian Territory	1 2
##		2 0
##	Papua New Guinea	2 3
	Paraguay	2 1
##	Peru	3 5
	Philippines	3 3
	Pitcairn Islands	1 1
	Poland	3 3
	Portugal Puerto Rico	2 1 3 3
	Qatar	4 2
	Reunion	2 0
	Romania	0 1
	Russian Federation	2 1
	Rwanda	3 2
##		0 2
	Saint Helena	3 2
	Saint Kitts and Nevis	0 1
	Saint Lucia	1 1
	Saint Martin	2 2
##	Saint Pierre and Miquelon	2 3
##	Saint Vincent and the Grenadines	3 3
##	Samoa	2 4
##	San Marino	2 1
##	Sao Tome and Principe	0 2
##	Saudi Arabia	1 3
##	Senegal	3 5
##	Serbia	2 3
##	Seychelles	2 1
##		0 2
##	Singapore	5 1
##	Slovakia (Slovak Republic)	2 0
##	Slovenia	0 1
## ##	Somalia South Africa	3 2 2 6
## ##		1 1
## ##	South Georgia and the South Sandwich Islands Spain	0 3
##	Sri Lanka	4 0
	Sudan	2 0
	Suriname	1 1
##		2 4
##		2 0
##	Sweden	3 1
##	Switzerland	1 3
##	Syrian Arab Republic	2 1
##	Taiwan	3 4
##	Tajikistan	1 2
##	Tanzania	2 1

```
##
     Thailand
                                                           2 2
##
     Timor-Leste
                                                           4 1
##
     Togo
                                                           2 1
##
     Tokelau
                                                           1 3
                                                           3 2
##
     Tonga
                                                           1 2
##
     Trinidad and Tobago
##
     Tunisia
                                                           3 1
                                                           1 7
##
     Turkey
##
     Turkmenistan
                                                           4 2
     Turks and Caicos Islands
                                                           2 3
##
##
     Tuvalu
                                                           1 3
##
     Uganda
                                                           0 4
     Ukraine
                                                           4 1
##
##
     United Arab Emirates
                                                           3 3
     United Kingdom
##
                                                           1 2
     United States Minor Outlying Islands
                                                           2 2
##
     United States of America
##
                                                           2 3
##
     United States Virgin Islands
                                                           2 2
                                                           4 1
##
     Uruguay
                                                           1 1
##
     Uzbekistan
                                                           5 1
##
     Vanuatu
     Venezuela
                                                           4 3
##
                                                           1 2
##
     Vietnam
##
     Wallis and Futuna
                                                           3 1
##
     Western Sahara
                                                           3 4
##
     Yemen
                                                           1 2
##
     Zambia
                                                           1 3
##
     Zimbabwe
                                                           2 4
```

The highest number of users that clicked on the ads from a country is 7 from the countries: Turkey, Ethiopia, Australia. For Ethiopia, all users that visited the site clicked on the ads.

```
# ad clicked per city
city_ads <- table(data$city, data$clicked_on_ad)
names(dimnames(city_ads)) <- c("City", "Clicked on Ad")
city_ads</pre>
```

##		Clicked on Ad
##	City	0 1
##	Adamsbury	0 1
##	Adamside	0 1
##	Adamsstad	1 0
##	Alanview	1 0
##	Alexanderfurt	0 1
##	Alexanderview	0 1
##	Alexandrafort	1 0
##	Alexisland	1 0
##	Aliciatown	0 1
##	Alvaradoport	0 1
##	Alvarezland	0 1

##	Amandafort	0 1	L
##	Amandahaven	0 1	L
##	Amandaland	1 6	9
##	Amyfurt	1 6	ð
##	Amyhaven	1 6	ð
##	Andersonchester	0 1	L
##	Andersonfurt	0 1	L
##	Andersonton	1 6	ð
##	Andrewborough	0 1	L
##	Andrewmouth	1 6	9
##	Angelhaven	1 6	ð
##	Anthonyfurt	1 6	ð
##	Ashleychester	1 6	ð
##	Ashleymouth	1 6	ð
##	Austinborough	1 6	ð
##	Austinland	1 6	ð
##	Bakerhaven	1 6	ð
##	Barbershire	1 6	ð
##	Beckton	1 6	ð
##	Benjaminchester	2 6	ð
##	Bernardton	0 1	L
##	Bethburgh	0 1	L
##	Birdshire	1 6	ð
##	Blairborough	0 1	L
##	Blairville	1 6	ð
##	Blevinstown	0 1	L
##	Bowenview	1 6	ð
##	Boyerberg	0 1	L
##	Bradleyborough	1 6	ð
##	Bradleyburgh	0 1	L
##	Bradleyside	0 1	L
##	Bradshawborough	1 6	ð
##	Bradyfurt	0 1	L
##	Brandiland	0 1	L
##	Brandonbury	0 1	L
##	Brandonstad	1 6	9
##	Brandymouth	0 1	L
##	Brendaburgh	1 6	9
##	Brendachester	0 1	L
##	Brianabury	1 6)
##	Brianfurt	0 1	L
##	Brianland	0 1	L
##	Brittanyborough	0 1	L
##	Brownbury	1 6	9
##	Brownport	0 1	L
##	Brownton	0 1	L
##	Browntown		L
##	Brownview	1 6	9
##	Bruceburgh	1 6	9
##	Burgessside	0 1	L

##	Butlerfort	0	1
##	Calebberg	1	0
##	Cameronberg	e	1
##	Campbellstad	1	0
##	Cannonbury	1	0
##	Carsonshire	1	0
##	Carterburgh	1	0
##	Carterland	0	1
##	Carterport	1	0
##	Carterton	1	0
##	Cassandratown	1	0
##	Catherinefort	0	1
##	Cervantesshire	0	1
##	Chapmanland	1	0
##	Chapmanmouth	0	1
##	Charlenetown	0	1
##	Charlesbury	1	
##	Charlesport	0	
##	Charlottefort	0	
##	Chaseshire	0	
##	Chrismouth	0	
##	Christinehaven	0	
##	Christinetown	0	
##	Christopherchester	1	
##	Christopherport	0	1
##	Christopherville	1	. 0
##	Clarkborough	0	1
##	Claytonside	1	
##	Clineshire	1	
##	Codyburgh	0	
##	Coffeytown	1	
##	Colebury	0	
##	Colemanshire	1	
##	Collinsburgh	1	
##	Combsstad	0	
##	Contrerasshire	1	
##	Costaburgh	0	
##	Courtneyfort	0	
##	Coxhaven	1	
##	Cranemouth	1	
##	Crawfordfurt	0	
##	Cunninghamhaven	0	
##	Curtisport	0	
##	Curtisview	1	
##	Cynthiaside	1	
##	Daisymouth	1	
##	Danielview	0	
##	Davidmouth	0	
##	Davidside	0	
##	Davidstad	0	1

##	Davidton	1 0
##	Davidview	0 1
##	Daviesborough	1 0
##	Davieshaven	1 0
##	Davilachester	0 1
##	Davisfurt	0 1
##	Dayton	1 0
##	Deannaville	1 0
##	Debraburgh	0 1
##	Derrickhaven	1 0
##	Destinyfurt	0 1
##	Dianashire	1 0
##	Dianaville	0 1
##	Donaldshire	1 0
##	Douglasview	1 0
##	Duffystad	0 1
##	Dustinborough	1 0
##	Dustinchester	1 0
##	Dustinmouth	0 1
##	East Aaron	1 0
##	East Anthony	0 1
##	East Barbara	0 1
##	East Benjaminville	1 0
##	East Breannafurt	0 1
##	East Brettton	0 1
##	East Brianberg	1 0
##	East Brittanyville	0 1
##	East Carlos	1 0
##	East Christopher	1 0
##	East Christopherbury	1 0
##	East Connie	1 0
##	East Dana	0 1
##	East Deborahhaven	1 0
##	East Debraborough	1 0
##	East Donna	0 1
##	East Donnatown	1 0
##	East Eric	0 1
##	East Ericport	0 1
##	East Georgeside	0 1
##	East Graceland	1 0
##	East Heatherside	0 1
##	East Heidi	0 1
##	East Henry	1 0
##	East Jason	0 1
##	East Jennifer	1 0
##	East Jessefort	0 1
##	East John	1 1
##	East Johnport	1 0
##	East Kevinbury	0 1
##	East Lindsey	0 1

##	East Maureen	0 1
##	East Michaelland	1 0
##	East Michaelmouth	0 1
##	East Michaeltown	1 0
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##	East Michelleberg	0 1
##	East Mike	0 1
##	East Paul	1 0
##	East Rachaelfurt	0 1
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##	East Ronald	0 1
##	East Samanthashire	0 1
##	East Sharon	0 1
##	East Shawn	0 1
##	East Shawnchester	1 0
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##	East Tiffanyport	1 0
##	East Timothy	2 0
##	East Timothyport	1 0
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##	East Troyhaven	1 0
##	East Tylershire	0 1
##	East Valerie	1 0
##	East Vincentstad	0 1
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##	Edwardsmouth	1 0
##	Edwardsport	0 1
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##	Estradashire	0 1
##	Evansfurt	1 0
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##	Florestown	0 1
##	Fosterside	0 1
##	Frankbury	0 1

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##	Frankport	(0	1
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##	Lake Cassandraport	0 1
##	Lake Charlottestad	0 1
##	Lake Christopherfurt	0 1
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##
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     Lake Courtney
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     Lake Danielle
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     Lake Deannaborough
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     Lake Joseph
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     Lake Josetown
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     Lake Joshuafurt
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     Lake Kevin
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     Lake Kurtmouth
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     Lake Lisa
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     Lake Matthewland
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     Lake Melindamouth
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     Lake Michael
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     Lake Michaelport
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     Lake Michelle
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     Lake Michellebury
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     Lake Nicole
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                               2 0
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     Lake Patrick
     Lake Rhondaburgh
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     Lake Stephenborough
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     Lake Susan
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     Lake Timothy
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     Lake Tracy
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##	New Hollyberg	0 1
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##	New Kayla	1 0
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##	New Lindaberg	0 1

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##	New Sheila	2 0
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##	New Thomas	0 1
##	New Timothy	0 1
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##	New Tinamouth	1 0
##	New Traceystad	1 0
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##	New Travistown	0 1
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##	New Wanda	1 0
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##	New Williamville	0 1
##	Newmanberg	1 0
##	Nicholasland	0 1
##	Nicholasport	1 0
##	North Aaronburgh	0 1
##	North Alexandra	0 1 1 0
##	North Alexandra	-
##	North Anaport	
##	North Andrew	0 1
##	North Andrewstad	0 1
##	North Angelastad	0 1
##	North Angelatown	0 1
##	North Anna	1 0
##	North April North Brandon	0 1 1 0
##		
##	North Brittanyburgh	0 1

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##
     North Cassie
                               0 1
##
     North Charlesbury
                               0 1
##
     North Christopher
                               1 0
##
     North Daniel
                                1 1
                               1 0
##
     North Debra
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##
     North Debrashire
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##
     North Derekville
##
     North Destiny
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     North Elizabeth
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##
##
     North Frankstad
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##
     North Garyhaven
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     North Isabellaville
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     North Jenniferburgh
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     North Jeremyport
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     North Jessicaville
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     North Johntown
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     North Kimberly
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     North Kristine
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##
     North Lauraland
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##
     North Laurenview
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     North Leonmouth
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     North Lisachester
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##
     North Loriburgh
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     North Mark
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     North Maryland
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     North Michael
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##
     North Monicaville
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##
     North Randy
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##
     North Raymond
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     North Regina
##
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##
     North Ricardotown
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##
     North Richardburgh
##
     North Ronaldshire
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##
     North Russellborough
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##
     North Samantha
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##
     North Sarashire
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##
     North Shannon
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##
     North Stephanieberg
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##
     North Tara
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##
     North Tiffany
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##
     North Tracyport
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##
     North Tylerland
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     North Virginia
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##	North Wesleychester	1	0
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##	Sandraville	1	0
##	Sarafurt	1	0
##	Sarahland	0	1
##	Sarahton	1	0
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##	West Casey	0 1
##	West Chloeborough	0 1
##	West Christopher	0 1
##	West Colin	1 0
##	West Connor	0 1
##	West Courtney	1 0
##	West Daleborough	1 0
##	West Dannyberg	1 0
##	West David	0 1
##	West Dennis	1 0
##	West Derekmouth	0 1
##	West Dylanberg	0 1
##	West Eduardotown	0 1
##	West Ericaport	0 1
##	West Ericfurt	0 1
##	West Gabriellamouth	0 1
##	West Gregburgh	1 0
##	West Guybury	1 0
##	West James	0 1
##	West Jane	0 1
##	West Jeremyside	0 1
##	West Jessicahaven	0 1
##	West Jodi	1 0
##	West Joseph	1 0
##	West Julia	0 1
##	West Justin	0 1
##	West Katiefurt	0 1
##	West Kevinfurt	0 1
##	West Lacey	1 0
##	West Leahton	0 1

##	West Lindseybury	0 1
##	West Lisa	1 0
##	West Lucas	1 0
##	West Mariafort	1 0
##	West Melaniefurt	0 1
##	West Melissashire	0 1
##	West Michaelhaven	1 0
##	West Michaelport	1 0
##	West Michaelshire	1 0
##	West Michaelstad	1 0
##	West Pamela	0 1
##	West Randy	0 1
##	West Raymondmouth	0 1
##	West Rhondamouth	1 0
##	West Ricardo	0 1
##	West Richard	0 1
##	West Robertside	1 0
##	West Roytown	1 0
##	West Russell	1 0
##	West Ryan	0 1
##	West Samantha	1 0
##	West Shannon	0 2
##	West Sharon	1 0
##	West Shaun	10
##	West Steven	2 0
##	West Sydney	10
##	West Tanner	1 0
## ##	West Tanya West Terrifurt	0 1 1 0
##	West Thomas	1 0 1 0
##	West Tinashire	0 1
##	West Travismouth	0 1
##	West Wendyland	1 0
##	West William	0 1
##	West Zacharyborough	1 0
##	Westshire	0 1
##	Whiteport	0 1
##	Whitneyfort	1 0
##	Wilcoxport	0 1
##	Williammouth	0 1
##	Williamport	1 0
##	Williamsborough	0 1
##	Williamsfort	0 1
##	Williamsmouth	0 1
##	Williamsport	1 2
##	Williamsside	1 0
##	Williamstad	0 1
##	Wilsonburgh	1 0
##	Wintersfort	1 0
##	Wongland	1 0
	<u> </u>	

##	Wrightburgh	2	0
##	Wrightview	0	1
##	Yangside	0	1
##	Youngburgh	1	0
##	Youngfort	0	1
##	Yuton	0	1
##	Zacharystad	1	0
##	Zacharyton	0	1

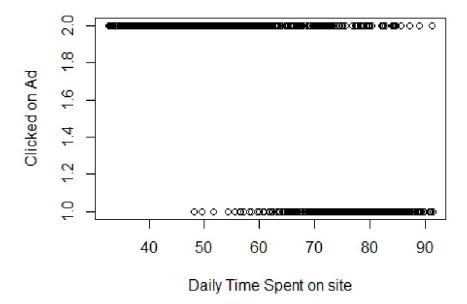
Most cities have at least 1 or 0 clicks on ads. Only a few cities such as Lake David, Lake James, Lisamouth have 2 clicks on ads.

Scatterplots

For continuos numerical columns, we will make scatter plots to establish the relationships between the variables.

Daily time spent versus ads being clicked

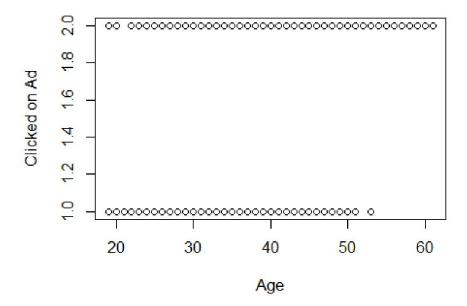
```
# scatter plot of daily time spent versus ad being clicked
plot(data$daily_time_spent_on_site, data$clicked_on_ad, ylab = "Clicked on
Ad", xlab = "Daily Time Spent on site")
```



Users that clicked on the ads are clustered between time 2-65minutes, thereafter, the scatter begins to get dispersed. Users who spent more time on the site did not click on the ad.

Age versus ad being clicked

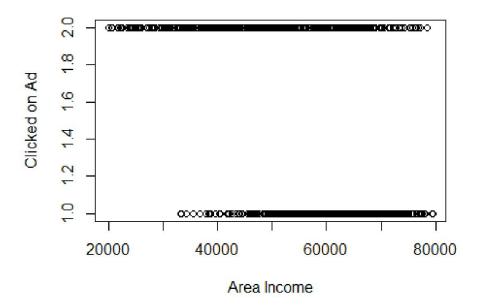
```
# age versus ad being clicked
plot(data$age, data$clicked_on_ad, ylab = "Clicked on Ad", xlab = "Age")
```



The age of a user is not significant to determining whether they will click an ad or not since all users from ages 18 to 60 clicked on the ad. It is notable that older users did click on the ads. This includes ages from 54 and above. It could be because they have all the time to do so as most of them are probably retired.

Area income versus ad being clicked

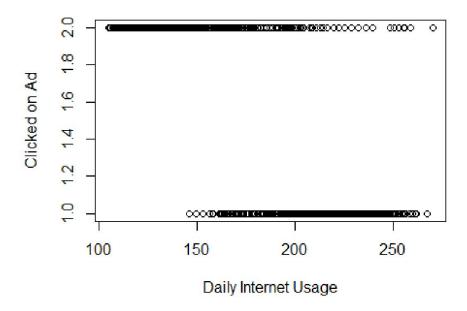
```
# area income versus ad being clicked
plot(data$area_income, data$clicked_on_ad, ylab = "Clicked on Ad", xlab =
"Area Income")
```



All users visiting the site and with a low area income clicked on the ads. This includes users with income below 33000.

Daily Internet Usage versus ads being clicked

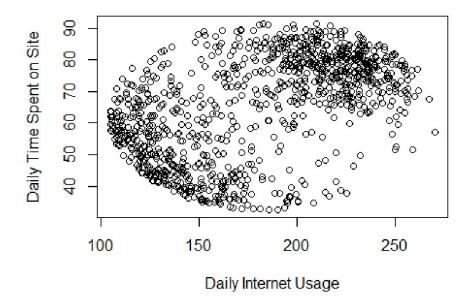
```
# daily internet usage versus ad being clicked
plot(data$daily_internet_usage, data$clicked_on_ad, ylab = "Clicked on Ad",
xlab = "Daily Internet Usage")
```



Users with a low daily internet usage clicked on the ads. These are users with daily internet usage below 150mbs of data. We expect a similar trend on the daily internet usage and daily time spent on the site. We can make a plot to see this relationship.

Daily Internet Usage versus daily time spent on the site

```
# daily internet usage versus daily time spent on site
plot(data$daily_internet_usage, data$daily_time_spent_on_site, ylab = "Daily
Time Spent on Site", xlab = "Daily Internet Usage")
```



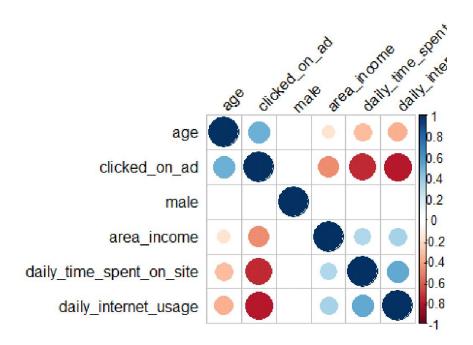
There are clusters concentrated at the low left and upper right of the plot. Most users with a low data bundle usage per day spent less time on the site while users who spent more time on the site had more daily data bundles to use.

Correlation Matrix

Find the correlations of the numerical columns and make a correlation matrix plot

```
# find the correlations and round them off to 2 decimal places
res <- round(cor(numericals), 2)
# round(res, 2)
res</pre>
```

```
daily_time_spent_on_site
                                                        age area_income
## daily_time_spent_on_site
                                                 1.00 -0.33
                                                                    0.31
## age
                                                -0.33 1.00
                                                                   -0.18
## area_income
                                                 0.31 -0.18
                                                                    1.00
## daily_internet_usage
                                                 0.52 -0.37
                                                                    0.34
                                                -0.02 -0.02
## male
                                                                    0.00
## clicked_on_ad
                                                -0.75 0.49
                                                                   -0.48
##
                            daily_internet_usage male clicked_on_ad
## daily_time_spent_on_site
                                             0.52 -0.02
                                                                 -0.75
## age
                                            -0.37 -0.02
                                                                  0.49
## area income
                                             0.34 0.00
                                                                 -0.48
## daily_internet_usage
                                             1.00 0.03
                                                                 -0.79
## male
                                             0.03
                                                   1.00
                                                                 -0.04
## clicked_on_ad
                                            -0.79 -0.04
                                                                  1.00
```



- There is positive correlation between daily time spent on site and daily internet usage. This is accustomed to the fact that more data usage equals to more time spent on the internet which equals to the time spent on the site by a user.
- There is a negative correlation between daily time spent on site, daily internet used and whether a user clicked on ad.
- There is a slight correlation of 0.49 between age and whether or not a user clicked on ad.
- There is a slight negative correlation of -0.48 between area income and whether or not a user clicked on ad.
- The gender column does not exhibit strong or noticable relationships with the other variables.

9. Implementing the Solution

Modeling

Selecting our features

We will select only numerical variables from the data to use for modelling

```
new_data <- data[, c(1,2,3,4,7,10,11,12,13)]</pre>
colnames(new data)
## [1] "daily_time_spent_on_site" "age"
## [3] "area_income"
                                   "daily_internet_usage"
## [5] "male"
                                   "month"
## [7] "day"
                                   "hour"
## [9] "clicked_on_ad"
Then convert categorical features that are factors to numeric variables
# make datatype conversions
new_data$male <- as.numeric(new_data$male)</pre>
new_data$month <- as.numeric(new_data$month)</pre>
new_data$day <- as.numeric(new_data$day)</pre>
new_data$hour <- as.numeric(new_data$hour)</pre>
new_data$clicked_on_ad <- as.numeric(new_data$clicked_on_ad)</pre>
# check the data types
str(new_data)
## 'data.frame': 1000 obs. of 9 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ age
                            : int 35 31 26 29 35 23 33 48 30 20 ...
## $ age
## $ area_income
                              : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage : num 256 194 236 246 226 ...
## $ male
                              : num 1 2 1 2 1 2 1 2 2 2 ...
## $ month
                              : num 3 4 3 1 6 5 1 3 4 7 ...
## $ day
                              : num 27 4 13 10 3 19 28 7 18 11 ...
## $ hour
                              : num 1 2 21 3 4 15 21 2 10 2 ...
## $ clicked on ad
                             : num 1111111111...
Normalizing the data
library(caret)
## Loading required package: lattice
## Loading required package: ggplot2
# Creating a random number equal 80% of total number of rows
ran <- sample(1:nrow(new_data),0.8 * nrow(new_data))</pre>
# the normalization function is created
```

```
normalize <- function(x){</pre>
 return ((x-min(x)) / (max(x)-min(x)))
}
# Normalization function is applied to the dataframe
newdata_normalized <- as.data.frame(lapply(new_data[,</pre>
c(1,2,3,4,5,6,7,8)],normalize))
head(newdata normalized)
     0.6178820 0.3809524
## 1
                                         0.7033117
                                                              0.9160310
                                                                           0
## 2
                   0.8096209 0.2857143
                                                              0.5387456
                                                                           1
                                         0.8143826
## 3
                   0.6267211 0.1666667
                                         0.6688882
                                                              0.7974331
                                                                           0
## 4
                   0.7062723 0.2380952
                                         0.5851850
                                                              0.8542802
                                                                           1
## 5
                   0.6080231 0.3809524
                                         0.9059586
                                                              0.7313234
                                                                           0
                                                                           1
## 6
                   0.4655788 0.0952381
                                         0.6684784
                                                              0.7383460
##
        month
                      day
                               hour
## 1 0.3333333 0.86666667 0.000000000
## 2 0.5000000 0.10000000 0.04347826
## 3 0.3333333 0.40000000 0.86956522
## 4 0.0000000 0.30000000 0.08695652
## 5 0.8333333 0.06666667 0.13043478
## 6 0.6666667 0.60000000 0.60869565
Splitting data into training and testing sets
# The training dataset extracted
clicked_train <- newdata_normalized[ran,]</pre>
# The test dataset extracted
clicked_test <- newdata_normalized[-ran,]</pre>
# training target
train_target <- as.factor(new_data[ran,9])</pre>
#testing target
test_target <- as.factor(new_data[-ran,9])</pre>
Modeling with K-Nearest Neighbors
#Load libraries and model using knn
library(class)
model_knn <- knn(clicked_train,clicked_test,cl=train_target,k=3)</pre>
Model evaluation
# Creating the confusion matrix
tb <- table(model_knn,test_target)</pre>
tb
           test_target
## model knn
```

Our model has performed quite well with an accuracy of 95.5% and a few misclassification errors in the confusion matrix.

Challenging the solution

We can model using SVM to see how the model will perform and compare the results with the KNN model.

Split data into training and test sets(80:20 ratio)

```
intrain <- createDataPartition(y = new_data$clicked_on_ad, p= 0.8, list =
FALSE)
training <- new_data[intrain,]
testing <- new_data[-intrain,]</pre>
```

The next step here is to build a suitable SVM model for the predicting whether a user visiting the site will click on the ad.

Modelling using SVM

```
# Load Libraries
library(rpart)
library(kernlab)
##
## Attaching package: 'kernlab'
## The following object is masked from 'package:ggplot2':
##
##
       alpha
# convert outcome/target variable to factor so that we perfom classification
training$clicked_on_ad <- as.factor(training$clicked_on_ad)</pre>
#modeling
trctrl <- trainControl(method = "repeatedcv", number = 10, repeats = 3)</pre>
svm_Linear <- train(clicked_on_ad ~ .,</pre>
                    data = training,
                    method = "svmLinear",
                    trControl=trctrl,
```

```
preProcess = c("center", "scale"),
                    tuneLength = 10)
# check the results of the SVM model
svm_Linear
## Support Vector Machines with Linear Kernel
##
## 800 samples
##
     8 predictor
     2 classes: '1', '2'
##
## Pre-processing: centered (8), scaled (8)
## Resampling: Cross-Validated (10 fold, repeated 3 times)
## Summary of sample sizes: 720, 720, 720, 720, 720, 720, ...
## Resampling results:
##
##
     Accuracy Kappa
##
     0.97
               0.94
##
## Tuning parameter 'C' was held constant at a value of 1
Model Evaluation
# predicting
test_pred <- predict(svm_Linear, newdata = testing)</pre>
# print confusion matrix
confusionMatrix(table(test_pred, testing$clicked_on_ad))
## Confusion Matrix and Statistics
##
##
## test_pred 1 2
##
           1 96 4
           2 4 96
##
##
##
                  Accuracy: 0.96
##
                    95% CI: (0.9227, 0.9826)
##
       No Information Rate: 0.5
##
       P-Value [Acc > NIR] : <2e-16
##
##
                     Kappa : 0.92
##
##
   Mcnemar's Test P-Value : 1
##
##
               Sensitivity: 0.96
##
               Specificity: 0.96
            Pos Pred Value : 0.96
##
##
            Neg Pred Value: 0.96
                Prevalence: 0.50
##
```

```
## Detection Rate : 0.48
## Detection Prevalence : 0.50
## Balanced Accuracy : 0.96
##
## 'Positive' Class : 1
##
```

The accuracy of the model is 96% and with a few misclassification errors in the confusion matrix.

This value is a higher than the KNN model but only by a small percentage. We can therefore conclude that the SVM model is better than the KNN model.

10. Conclusion

The results obtained from the EDA process will be used to make conclusions:

- The dataset was already slightly biased on the gender. There were more women than men visiting the site hence it more females than males clicked on the ads.
- Users who spent less time online were more likely to click on the ad than people who spent more time. As observed, these users also have a low daily internet usage.
- People with lower area incomes clicked more on the ad than people with higher area incomes.
- The month of February and the 3rd days of the month were prime times for ad clicking. For the 31st days and the month of July, not so much.
- Prime times for ad clicking is at 9am in the morning but this gets lower as it gets to 10am which registered low number of ad clicks.

11. Recommendations

The target audience for the enterpreneur is:

- Users with low income
- Users who spend low on daily internet

The target time for advertising the course and displaying ads is at 9am.

The entrepreneur can customize her ads in a way that she gets the attention of users visiting the site in the morning. She can also customize her ads to attract more users including those with a higher income.

She can customize her ads on the online cryptography course by reducing the price. It could be that few users are clicking on the ad because the course is highly priced. Low

priced(affordable) products are relatively attractive to more users, which could mean more traffic to the site.

Use the SVM model to predict whether a site visitor will click on the ad or not since it performs better than the KNN model.