Advertising IP

Jenipher Mawia

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1. Defining the question

Perform extensive data cleaning and Exploratory Data Analysis on the following data and provide relevant conclusion and recommendation

1.1 Specifying the question

- Find and deal with outliers, anomalies, and missing data within the dataset.
- Perform univariate and bivariate analysis.
- From your insights provide a conclusion and recommendation.

2. Defining the metrics for success

This project will be considered a success if:

• the above named specific questions are answered/accomplished

3. Understanding the context

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process. She would now like to employ your services as a Data Science Consultant to help her identify which individuals are most likely to click on her ads.

4. Experimental Design Taken

The following is the order in which I went about this project:

- Data Sourcing and Understanding
- Checking the data (head and tail, shape(number of records), datatypes)
- Data cleaning procedures (handling null values, outliers, anomalies)
- Exploratory data analysis (Univariate, Bivariate and Multivariate analyses)

Conclusion and recommendation

5. Data Understanding

Reading the data

```
advertising <- read.csv("advertising.csv")</pre>
```

Checking the data

Shape

Head and Tail of the data

Head

```
# checking the first 6 rows in the data
head(advertising)
     Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 1
                        68.95 35
                                     61833.90
                                                             256.09
## 2
                        80.23 31
                                                             193.77
                                     68441.85
## 3
                        69.47 26
                                     59785.94
                                                             236.50
## 4
                        74.15 29
                                     54806.18
                                                             245.89
## 5
                        68.37 35
                                     73889.99
                                                             225.58
                                                             226.74
## 6
                        59.99
                              23
                                     59761.56
##
                             Ad.Topic.Line
                                                     City Male
                                                                   Country
## 1
        Cloned 5thgeneration orchestration
                                              Wrightburgh
                                                                   Tunisia
## 2
                                                West Jodi
        Monitored national standardization
                                                              1
                                                                     Nauru
          Organic bottom-line service-desk
                                                             0 San Marino
## 3
                                                 Davidton
## 4 Triple-buffered reciprocal time-frame West Terrifurt 1
                                                                     Italy
## 5
             Robust logistical utilization
                                             South Manuel
                                                             0
                                                                   Iceland
## 6
           Sharable client-driven software
                                                Jamieberg
                                                             1
                                                                    Norway
               Timestamp Clicked.on.Ad
## 1 2016-03-27 00:53:11
## 2 2016-04-04 01:39:02
                                     0
## 3 2016-03-13 20:35:42
                                     0
## 4 2016-01-10 02:31:19
                                     0
## 5 2016-06-03 03:36:18
                                     0
## 6 2016-05-19 14:30:17
                                     0
```

```
# checking the last 6 rows in the data
tail(advertising)
        Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 995
                           43.70 28
                                       63126.96
                                                               173.01
## 996
                           72.97 30
                                       71384.57
                                                               208.58
                           51.30 45 67782.17
## 997
                                                               134.42
## 998
                           51.63 51 42415.72
                                                               120.37
                           55.55 19
## 999
                                       41920.79
                                                               187.95
## 1000
                           45.01 26
                                       29875.80
                                                               178.35
                               Ad.Topic.Line
##
                                                      City Male
## 995
               Front-line bifurcated ability Nicholasland
## 996
               Fundamental modular algorithm
                                                 Duffystad
                                                              1
## 997
            Grass-roots cohesive monitoring
                                              New Darlene
                                                              1
## 998
                Expanded intangible solution South Jessica
                                                              1
## 999 Proactive bandwidth-monitored policy
                                              West Steven
## 1000
            Virtual 5thgeneration emulation
                                               Ronniemouth
##
                       Country
                                         Timestamp Clicked.on.Ad
## 995
                       Mayotte 2016-04-04 03:57:48
## 996
                       Lebanon 2016-02-11 21:49:00
                                                               1
## 997 Bosnia and Herzegovina 2016-04-22 02:07:01
                                                               1
## 998
                     Mongolia 2016-02-01 17:24:57
                                                               1
## 999
                     Guatemala 2016-03-24 02:35:54
                                                               0
## 1000
                        Brazil 2016-06-03 21:43:21
                                                               1
```

Data Types

```
#checking the datatypes of the columns
str(advertising)
## 'data.frame':
                   1000 obs. of 10 variables:
## $ Daily.Time.Spent.on.Site: num 69 80.2 69.5 74.2 68.4 ...
## $ Age
                            : int 35 31 26 29 35 23 33 48 30 20 ...
## $ Area.Income
                            : num 61834 68442 59786 54806 73890 ...
## $ Daily.Internet.Usage
                            : num 256 194 236 246 226 ...
## $ Ad.Topic.Line
                            : chr "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                                  "Wrightburgh" "West Jodi" "Davidton"
## $ City
                            : chr
"West Terrifurt" ...
                           : int 0101010111...
## $ Male
                                  "Tunisia" "Nauru" "San Marino" "Italy"
## $ Country
                           : chr
                           : chr "2016-03-27 00:53:11" "2016-04-04
## $ Timestamp
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ Clicked.on.Ad
                      : int 0000000100...
```

6. Appropriateness of the available data to answer the given question

The data above contains 1000 entries and 10 columns(fields). The data contains numeric and character(string) datatypes. These columns include: "Daily time spent on Site", "age", "Daily internet usage", "country", "gender", "clicked on ad"(Y/N) etc.

All these fields can be used to determine the patterns of clients/customers and help to identify which individuals are most likely to click on ads.

Therefore, it can be concluded that the data available is appropriate and relevant to answer the given question.

7. Data Cleaning

Changing the column names format

From the above outputs, we can see that the column names are not in the appropriate formats which needs to be changed.

```
# get column names
colnames(advertising)
## [1] "Daily.Time.Spent.on.Site" "Age"
## [3] "Area.Income"
                                     "Daily.Internet.Usage"
## [5] "Ad.Topic.Line"
                                     "City"
## [7] "Male"
                                     "Country"
## [9] "Timestamp"
                                     "Clicked.on.Ad"
# rename the column names
names(advertising)[names(advertising) == "Daily.Time.Spent.on.Site"] <--</pre>
"daily_time_spent_on_site"
names(advertising)[names(advertising) == "Age"] <- "age"</pre>
names(advertising)[names(advertising) == "Area.Income"] <- "area income"</pre>
names(advertising)[names(advertising) == "Daily.Internet.Usage"] <-</pre>
"daily internet usage"
names(advertising)[names(advertising) == "Ad.Topic.Line"] <- "ad_topic_line"</pre>
names(advertising)[names(advertising) == "City"] <- "city"</pre>
names(advertising)[names(advertising) == "Male"] <- "male"</pre>
names(advertising)[names(advertising) == "Country"] <- "country"</pre>
names(advertising)[names(advertising) == "Timestamp"] <- "timestamp"</pre>
names(advertising)[names(advertising) == "Clicked.on.Ad"] <- "clicked on ad"</pre>
# preview changes made
colnames(advertising)
## [1] "daily_time_spent_on_site" "age"
## [3] "area_income"
                                     "daily_internet_usage"
## [5] "ad_topic_line"
                                     "city"
```

```
## [7] "male" "country"
## [9] "timestamp" "clicked_on_ad"
```

Missing data

```
#check for missing values in the data per column
colSums(is.na(advertising))
## daily_time_spent_on_site
                                                   age
                                                                     area_income
##
                                                     0
##
       daily_internet_usage
                                        ad_topic_line
                                                                            city
##
##
                        male
                                               country
                                                                       timestamp
##
                                                                               0
##
              clicked_on_ad
##
```

There aren't any missing values in the data

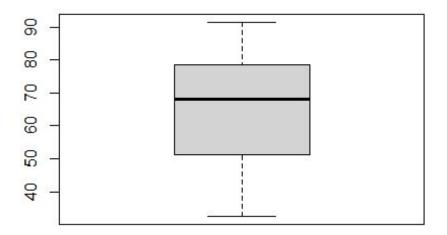
Duplicate entries

There aren't any duplicated entries in the data

Outliers

Check for outliers.

```
boxplot(advertising$daily_time_spent_on_site)
```

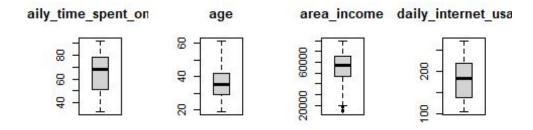


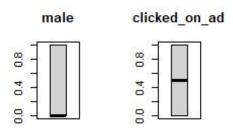
Get numerical columns to check for outliers from

```
# check which of the columns has numeric data
nums <- unlist(lapply(advertising, is.numeric))</pre>
nums
## daily_time_spent_on_site
                                                                      area_income
                                                   age
##
                        TRUE
                                                  TRUE
                                                                             TRUE
                                         ad_topic_line
##
       daily_internet_usage
                                                                             city
##
                        TRUE
                                                 FALSE
                                                                            FALSE
##
                        male
                                               country
                                                                        timestamp
##
                        TRUE
                                                 FALSE
                                                                            FALSE
##
               clicked_on_ad
##
                        TRUE
# output the numeric columns in form of a dataframe and check the top of the
resulting dataframe
numerical <- advertising[ , nums]</pre>
head(numerical)
##
     daily_time_spent_on_site age area_income daily_internet_usage male
## 1
                         68.95 35
                                       61833.90
                                                               256.09
## 2
                         80.23 31
                                       68441.85
                                                               193.77
                                                                          1
                         69.47
## 3
                                26
                                       59785.94
                                                               236.50
                                                                          0
## 4
                         74.15
                                29
                                       54806.18
                                                               245.89
                                                                          1
                                35
                                       73889.99
## 5
                         68.37
                                                               225.58
                                                                          0
## 6
                         59.99 23
                                       59761.56
                                                               226.74
                                                                          1
```

Only 6 columns out of the total 10 are numeric. The rest contain non-numeric data.

```
# make multiple boxplots of the numerical columns to check for any outliers
present
par(mfrow=c(2, 4))
for (i in 1:length(numerical)) {
         boxplot(numerical[,i], main=names(numerical[i]), type="l")
}
```

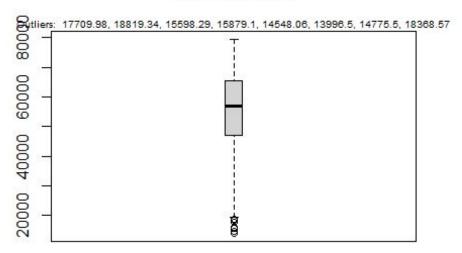




There are a few outliers present in the column "area_income".

```
### outlier values in the area_income column
outlier_values <- boxplot.stats(advertising$area_income)$out
boxplot(advertising$area_income, main="Area Income", boxwex=0.1)
mtext(paste("Outliers: ", paste(outlier_values, collapse=", ")), cex=0.6)</pre>
```

Area Income



Dealing with outliers

There are various ways of dealing with outliers:

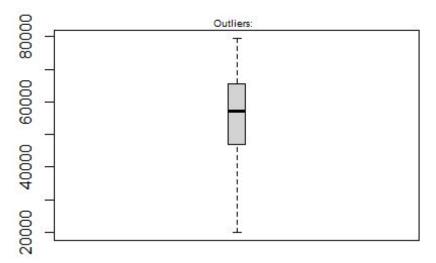
Capping

```
# capping
#x <- advertising$Area.Income
qnt <- quantile(advertising$area_income, probs=c(.25, .75), na.rm = T)
caps <- quantile(advertising$area_income, probs=c(.05, .95), na.rm = T)
H <- 1.5 * IQR(advertising$area_income, na.rm = T)
advertising$area_income[advertising$area_income < (qnt[1] - H)] <- caps[1]
advertising$area_income[advertising$area_income > (qnt[2] + H)] <- caps[2]</pre>
```

make a boxplot of the Area. Income column to see the changes made

```
### outlier values in the Area.Income column
outlier_values <- boxplot.stats(advertising$area_income)$out
boxplot(advertising$area_income, main="Area Income", boxwex=0.1)
mtext(paste("Outliers: ", paste(outlier_values, collapse=", ")), cex=0.6)</pre>
```

Area Income



Now we can make a plot of all numerical columns in the data once more to ensure no more outliers are present

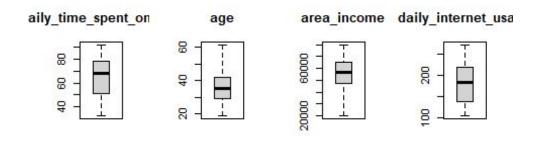
```
# reassign the "advertising" dataframe onto a new variable to avoid
corrupting the original data
data <-advertising
#outliers <- boxplot(advertising$Area.Income, plot=FALSE)$out
#data <- data[-which(data$Area.Income %in% outliers),]</pre>
```

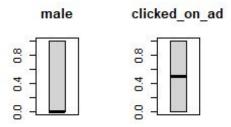
Getting numerical columns

```
nums1 <- unlist(lapply(data, is.numeric))</pre>
# output the numeric columns in form of a dataframe and check the top of the
resulting dataframe
numericals <- data[ , nums]</pre>
head(numericals)
##
     daily_time_spent_on_site age area_income daily_internet_usage male
## 1
                        68.95 35
                                      61833.90
                                                             256.09
## 2
                        80.23 31
                                      68441.85
                                                             193.77
                                                                       1
## 3
                        69.47 26
                                      59785.94
                                                             236.50
                                                                       0
                        74.15 29
## 4
                                      54806.18
                                                             245.89
                                                                       1
## 5
                        68.37 35
                                     73889.99
                                                             225.58
                                                                       0
## 6
                        59.99 23
                                      59761.56
                                                             226.74
                                                                       1
##
     clicked_on_ad
```

Plotting

```
par(mfrow=c(2, 4))
for (i in 1:length(numericals)) {
          boxplot(numericals[,i], main=names(numericals[i]), type="l")
}
```





No more outliers are present in the data.

Anomalies

Anomalies are inconsistencies in the data and this can be checked for in many ways. These are rare items, events or observations which raise suspicions by differing significantly from the majority of the data.

Data-Type Conversion

```
# checking the datatypes of each column
str(data)
## 'data.frame':
                  1000 obs. of 10 variables:
## $ area_income : int 35 31 26 29 35 23 33 48 30 20 ...
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ daily_internet_usage : num 256 194 236 246 226 ...
## $ ad topic line
                         : chr "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                       : chr "Wrightburgh" "West Jodi" "Davidton"
## $ city
"West Terrifurt" ...
## $ male
                        : int 0101010111...
## $ country
                          : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ timestamp
                : chr "2016-03-27 00:53:11" "2016-04-04
01:39:02" "2016-03-13 20:35:42" "2016-01-10 02:31:19" ...
## $ clicked on ad
                          : int 000000100...
```

The columns "male" (representing the gender of the client-given by values 0 and 1) and "clicked_on_ad" (Y/N values represented by 0 and 1) are categorical values. It is possible to convert them to factor type so that they can have only two levels.

The "timestamp" column also requires to be converted into date-time format

```
# change the datatypes of the two columns
data$male <- as.factor(data$male)
data$clicked_on_ad <- as.factor(data$clicked_on_ad)

# check if the "male" column is a factor
is.factor(data$male)

## [1] TRUE

# create a temporary dataframe containing the data
temp <- data
library(anytime)

# converting the datatype of the column "timestamp"
temp$timestamp <- anytime::anydate(temp$timestamp)

# check the datatype of the column
str(temp$timestamp)

## Date[1:1000], format: "2016-03-27" "2016-04-04" "2016-03-13" "2016-01-10"
"2016-06-03" ...</pre>
```

As we can see above the anydate() function converts the characters that it recognizes to be part of a date into a date class and ignores all other characters in the string(the time function). We use the POSIXCt function instead

```
# converting the datatype of the column "timestamp" on the original data
data$timestamp <- as.POSIXct(data$timestamp, format="%Y-%m-%d %H:%M:%S")
str(data$timestamp)

## POSIXct[1:1000], format: "2016-03-27 00:53:11" "2016-04-04 01:39:02"
"2016-03-13 20:35:42" ...</pre>
```

Then extract the year, month, day and hour from the timestamp column. The minute and second functions of time are not as important in the analysis.

```
# extract the year, month, day and hour from the timestamp column
data$year <- format(data$timestamp, format="%Y")</pre>
data$month <- format(data$timestamp, format="%m")</pre>
data$day <- format(data$timestamp, format="%d")</pre>
data$hour <- format(data$timestamp, format="%H")</pre>
str(data)
## 'data.frame':
                    1000 obs. of 14 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
## $ age
                              : int 35 31 26 29 35 23 33 48 30 20 ...
## $ area_income
                              : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage
                              : num 256 194 236 246 226 ...
                              : chr "Cloned 5thgeneration orchestration"
## $ ad topic line
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                              : chr "Wrightburgh" "West Jodi" "Davidton"
## $ city
"West Terrifurt" ...
## $ male
                              : Factor w/ 2 levels "0", "1": 1 2 1 2 1 2 1 2 2
2 ...
## $ country
                              : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ timestamp
                              : POSIXct, format: "2016-03-27 00:53:11"
"2016-04-04 01:39:02" ...
## $ clicked_on_ad
                              : Factor w/ 2 levels "0", "1": 1 1 1 1 1 1 2 1
1 ...
## $ year
                              : chr "2016" "2016" "2016" "2016" ...
## $ month
                              : chr "03" "04" "03" "01" ...
                                     "27" "04" "13" "10" ...
## $ day
                              : chr
## $ hour
                              : chr "00" "01" "20" "02" ...
#convert the new columns created to categorical values(factor)
data$year <- as.factor(data$year)</pre>
data$month <- as.factor(data$month)</pre>
data$day <- as.factor(data$day)</pre>
data$hour <- as.factor(data$hour)</pre>
#check the datatypes of the resulting dataframe
str(data)
## 'data.frame':
                    1000 obs. of 14 variables:
## $ daily_time_spent_on_site: num 69 80.2 69.5 74.2 68.4 ...
```

```
: int 35 31 26 29 35 23 33 48 30 20 ...
## $ age
## $ area_income
                              : num 61834 68442 59786 54806 73890 ...
## $ daily_internet_usage
                              : num 256 194 236 246 226 ...
## $ ad topic line
                              : chr "Cloned 5thgeneration orchestration"
"Monitored national standardization" "Organic bottom-line service-desk"
"Triple-buffered reciprocal time-frame" ...
                                    "Wrightburgh" "West Jodi" "Davidton"
## $ city
                              : chr
"West Terrifurt" ...
## $ male
                              : Factor w/ 2 levels "0", "1": 1 2 1 2 1 2 1 2 2
2 ...
## $ country
                              : chr "Tunisia" "Nauru" "San Marino" "Italy"
## $ timestamp
                              : POSIXct, format: "2016-03-27 00:53:11"
"2016-04-04 01:39:02" ...
## $ clicked on ad
                              : Factor w/ 2 levels "0", "1": 1 1 1 1 1 1 2 1
1 ...
                              : Factor w/ 1 level "2016": 1 1 1 1 1 1 1 1 1 1
## $ year
                              : Factor w/ 7 levels "01", "02", "03", ...: 3 4 3 1
## $ month
6 5 1 3 4 7 ...
                              : Factor w/ 31 levels "01", "02", "03", ...: 27 4
## $ day
13 10 3 19 28 7 18 11 ...
                              : Factor w/ 24 levels "00", "01", "02", ...: 1 2 21
## $ hour
3 4 15 21 2 10 2 ...
```

- The "year" column has only one level;2016. This means the data was collected in the year 2016.
- The "month" column has 7 levels; months January to July.
- The "day" column is a factor of 31 levels indicating that the number of days represented are 31.
- The "hour" column is also a factor of 24 levels indicating the number of hours in a day.

We can now delete the timestamp column as we do not need it anymore and move the column "clicked_on_add" to the end(make it the last column in the data)

```
# drop the timestamp column
data$timestamp <- NULL
colnames(data)

## [1] "daily_time_spent_on_site" "age"

## [3] "area_income" "daily_internet_usage"

## [5] "ad_topic_line" "city"

## [7] "male" "country"

## [9] "clicked_on_ad" "year"

## [11] "month" "day"

## [13] "hour"</pre>
```

```
# move the 'clicked_on_ad' column to the end
data <- data[, c(1:8, 10:13, 9)]
head(data)
##
    daily_time_spent_on_site age area_income daily_internet_usage
## 1
                                    61833.90
                       68.95 35
                                                          256.09
## 2
                       80.23 31
                                    68441.85
                                                          193.77
## 3
                       69.47 26
                                    59785.94
                                                          236.50
## 4
                       74.15 29
                                    54806.18
                                                          245.89
## 5
                       68.37 35
                                    73889.99
                                                          225.58
## 6
                       59.99 23
                                    59761.56
                                                          226.74
##
                            ad_topic_line
                                                   city male
                                                                country
year
       Cloned 5thgeneration orchestration Wrightburgh
                                                           0
                                                                Tunisia
## 1
2016
                                              West Jodi
## 2
       Monitored national standardization
                                                                  Nauru
                                                           1
2016
## 3
         Organic bottom-line service-desk
                                               Davidton
                                                           0 San Marino
2016
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                                  Italy
                                                           1
2016
## 5
            Robust logistical utilization
                                            South Manuel
                                                                Iceland
                                                           0
2016
          Sharable client-driven software
## 6
                                               Jamieberg
                                                           1
                                                                 Norway
2016
##
    month day hour clicked on ad
## 1
       03 27
                00
       04 04
## 2
                01
                               0
## 3
       03 13
              20
                               0
       01 10 02
## 4
                               0
## 5
       06 03
                03
       05 19
                14
## 6
```

8. Exploratory Data Analysis

8.1 Univariate Data Analysis

Measures of Central Tendency

1. Mean

Get the mean of each numerical column

##	daily_internet_usage	male	clicked_on_ad
##	180.0001	0.4810	0.5000

2. Median

Get the median of each numerical column

```
apply(numericals,2,median)
## daily_time_spent_on_site
                                                                     area_income
                                                   age
##
                     68.215
                                                35.000
                                                                       57012.300
##
       daily_internet_usage
                                                  male
                                                                   clicked_on_ad
##
                    183.130
                                                 0.000
                                                                           0.500
```

3. Mode

Get the mode of each numerical column

Daily time spent on site

```
# Create the function.
getmode <- function(v) {
    uniqv <- unique(v)
    uniqv[which.max(tabulate(match(v, uniqv)))]
}

# Calculate the mode using the user function.
daily_time_on_site_mode <- getmode(data$daily_time_spent_on_site)
print(daily_time_on_site_mode)

## [1] 62.26</pre>
```

Most users spent at least 62.26 minutes on the site.

Age

```
age_mode <- getmode(data$age)
print(age_mode)
## [1] 31</pre>
```

A large number of users visiting the site are of 31 years of age

Area Income

```
area_income_mode <- getmode(data$area_income)
print(area_income_mode)
## [1] 28275.3</pre>
```

Most users visiting the site have an area income of 28275.3

Daily Internet Usage

```
daily_internet_usage_mode <- getmode(data$daily_internet_usage)
print(daily_internet_usage_mode)
## [1] 167.22</pre>
```

Daily internet usage for most users visiting the site is 167.22

Ad Topic Line

```
ad_topic_line_mode <- getmode(data$ad_topic_line)
print(ad_topic_line_mode)
## [1] "Cloned 5thgeneration orchestration"</pre>
```

The most frequent Ad Topic line is "Cloned 5thgeneration orchestration"

City

```
city_mode <- getmode(data$city)
print(city_mode)
## [1] "Lisamouth"</pre>
```

The most popular city is "Lisamouth"

Gender

```
male_mode <- getmode(data$male)
print(male_mode)
## [1] 0
## Levels: 0 1</pre>
```

Most users visiting the site are female

Country

```
country_mode <- getmode(data$country)
print(country_mode)
## [1] "Czech Republic"</pre>
```

Most users visiting the site are from the country Czech Republic

Year

```
year_mode <- getmode(data$year)
print(year_mode)
## [1] 2016
## Levels: 2016</pre>
```

The year column is a factor of 1 level: year 2016. The data was collected in 2016.

Month

```
month_mode <- getmode(data$month)
print(month_mode)
## [1] 02
## Levels: 01 02 03 04 05 06 07</pre>
```

The modal month is February.

Day

```
day_mode <- getmode(data$day)
print(day_mode)
## [1] 03
## 31 Levels: 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 ...
31</pre>
```

Most users visited the site on the third day of the month.

Hour

```
hour_mode <- getmode(data$hour)
print(hour_mode)

## [1] 07

## 24 Levels: 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 ...
23
```

The most popular hour that users visit the site is 0700hrs.

Clicked on ad

```
clicked_on_ad_mode <- getmode(data$clicked_on_ad)
print(clicked_on_ad_mode)
## [1] 0
## Levels: 0 1</pre>
```

Most users visiting the site did not click on the ad

Measures of Dispersion

1. Find the **minimum, maximum and quantiles** of the columns in the data.

```
summary(data)
## daily_time_spent_on_site
                                            area_income
                                age
daily_internet_usage
## Min.
                                  :19.00
                                           Min.
                                                  :19992
                                                          Min.
          :32.60
                           Min.
                                                                 :104.8
## 1st Qu.:51.36
                           1st Qu.:29.00
                                           1st Qu.:47032
                                                          1st Qu.:138.8
## Median :68.22
                           Median :35.00
                                           Median :57012
                                                          Median :183.1
         :65.00
                           Mean :36.01
                                                 :55105
                                                          Mean
## Mean
                                           Mean
                                                                 :180.0
## 3rd Qu.:78.55
                           3rd Qu.:42.00
                                           3rd Qu.:65471
                                                          3rd Qu.:218.8
## Max.
         :91.43
                           Max. :61.00
                                           Max.
                                                :79485
                                                          Max.
                                                                 :270.0
##
```

```
## ad_topic_line
                        city
                                      male
                                               country
                                                                year
## Length:1000
                     Length:1000
                                      0:519
                                             Length:1000
2016:1000
## Class :character
                     Class :character
                                      1:481
                                             Class :character
## Mode :character
                    Mode :character
                                             Mode :character
##
##
##
##
## month
                             hour
                                     clicked_on_ad
                day
## 01:147
                : 46
                               : 54
           03
                        07
                                     0:500
## 02:160
           17
                 : 42
                        20
                               : 50
                                     1:500
## 03:156
           15
                 : 41
                        09
                               : 49
                 : 37 21
                               : 48
## 04:147
           10
## 05:147
                  : 36
                               : 45
           04
                        00
## 06:142
                  : 36
                        05
                               : 44
           26
## 07:101
           (Other):762 (Other):710
```

2. Range

Daily Time Spent on the site

```
range(data$daily_time_spent_on_site)
## [1] 32.60 91.43
```

The time spent by most users visiting the site is between 32.6-91.43 minutes

Age

```
range(data$age)
## [1] 19 61
```

Users visiting the site are adults between ages 19-61.

Area Income

```
range(data$area_income)
## [1] 19991.72 79484.80
```

Area incomes for users visiting the site is between 19000 and 79484

Daily Internet Usage

```
range(data$daily_internet_usage)
## [1] 104.78 269.96
```

Users visiting the site use data bundles of ranges between 104.78-269.96 on a daily basis.

3. **Interquartile Range**

The interquartile range also commonly known as IQR is the range between the 1st and 3rd quantiles. It is the difference between the two quantiles.

Daily time spent on site

```
IQR(data$daily_time_spent_on_site)
## [1] 27.1875
.
```

Age

```
IQR(data$age)
## [1] 13
```

Area Income

```
IQR(data$area_income)
## [1] 18438.83
```

Daily Internet Usage

```
IQR(data$daily_internet_usage)
## [1] 79.9625
```

4. Standard Deviation

Find the standard deviation of the various columns in the data

```
apply(numericals,2,sd)
## daily_time_spent_on_site
                                                                    area_income
                                                   age
##
               1.585361e+01
                                         8.785562e+00
                                                                   1.315412e+04
##
       daily_internet_usage
                                                                  clicked on ad
                                                 male
               4.390234e+01
                                                                   5.002502e-01
##
                                         4.998889e-01
```

5. Variance

Find the variance of the numerical columns

```
sapply(numericals, var)
## daily_time_spent_on_site
                                                                    area_income
                                                   age
               2.513371e+02
                                         7.718611e+01
                                                                   1.730310e+08
##
##
       daily_internet_usage
                                                  male
                                                                  clicked_on_ad
##
               1.927415e+03
                                         2.498889e-01
                                                                   2.502503e-01
```

6. Kurtosis

Find the kurtosis of continuos numerical columns in the data

Daily time spent on site

```
library(e1071)
kurtosis(numericals$daily_time_spent_on_site)
## [1] -1.099864
```

The kurtosis for this variable is less than 3 implying that the distribution of this variable is platykurtic. This means that there are few to no outliers which we have observed above when dealing with outliers.

Age

```
kurtosis(numericals$age)
## [1] -0.4097066
```

The distribution is platykurtic implying the existence of few to no outliers.

Area Income

```
kurtosis(numericals$area_income)
## [1] -0.3703758
```

A kurtosis value of 2.63 indicates that the distribution is platykurtic although very close to being mesokurtic. It exhibits presence of outliers as observed above from the boxplots.

Daily Internet Usage

```
kurtosis(numericals$daily_internet_usage)
## [1] -1.275752
```

The distribution is platykurtic.

Gender

```
kurtosis(numericals$male)
## [1] -1.996226
```

Clicked on ad

```
kurtosis(numericals$clicked_on_ad)
## [1] -2.001999
```

7. Skewness

Find the skewness of all continuous numerical columns

Daily time spent on site

```
library(e1071)
skewness(data$daily_time_spent_on_site)
```

```
## [1] -0.370646
```

This proves that this variable is slightly negatively skewed(the distribution is skewed to the left).

Age

```
skewness(data$age)
## [1] 0.4777052
```

This skewness value implies that the distribution is almost fairly symmetrical

Area Income

```
skewness(data$area_income)
## [1] -0.560965
```

The distribution is negatively skewed.

Daily Internet Usage

```
skewness(data$daily_internet_usage)
## [1] -0.03343681
```

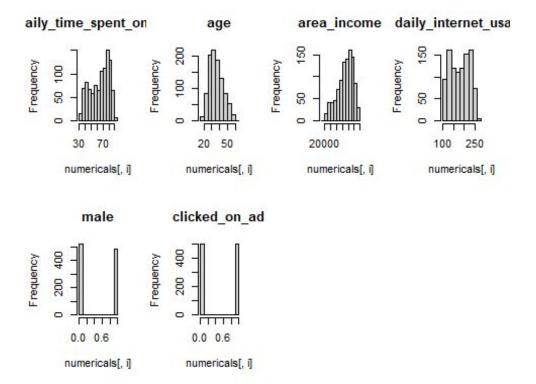
The distribution is negatively skewed but by a very small value close to 0.

The skewness of the various numerical columns can be observed by checking the distribution of the data using histograms.

```
#colkurtosis(numericals)

#colskewness(numericals, pvalue = FALSE)

Histograms
par(mfrow=c(2, 4))
for (i in 1:length(numericals)) {
        hist(numericals[,i], main=names(numericals[i]))
}
```



8.2 Bivariate and Multivariate Analysis

We will investigate the relationship between the target variable ("clicked on ad") and the other columns

The data is not unbalanced. The number of males and females who did not click on an ad are equal. However, more females clicked on the ads compared to males but only by a smaller number

```
# ad clicked per month
month_ad <- table(data$month, data$clicked_on_ad)
names(dimnames(month_ad)) <- c("Month", "Clicked on Ad?")
month_ad

## Clicked on Ad?
## Month 0 1
## 01 78 69</pre>
```

```
## 02 77 83

## 03 82 74

## 04 73 74

## 05 68 79

## 06 71 71

## 07 51 50
```

We can see that February reports the highest number of ads clicked and July the least.

```
# ad clicked per day
day_ad <- table(data$day, data$clicked_on_ad)</pre>
names(dimnames(day_ad)) <- c("Day", "Clicked on Ad?")</pre>
day_ad
       Clicked on Ad?
##
## Day
         0 1
     01 14 19
##
##
     02 15 10
     03 20 26
##
     04 22 14
##
##
     05 17 18
     06 11 14
##
##
     07 18 14
     08 20 15
##
##
     09 14 20
     10 18 19
##
##
     11 17 15
##
     12 9 20
     13 13 17
##
##
     14 12 21
##
     15 21 20
     16 21 14
##
##
     17 24 18
##
     18 18 17
     19 17 12
##
##
     20 22 11
##
     21 17 15
     22 14 10
##
##
     23 13 22
     24 15 18
##
     25 8 15
##
     26 21 15
##
     27 19 16
##
##
     28 13 17
##
     29 14 15
##
     30 14 14
##
     31 9 9
```

The 3rd day of the month reports the highest record of users clicking ads while the 31st day reports the lowest number of visitors to the site.

```
# ad clicked per hour
hour_ad <- table(data$hour, data$clicked_on_ad)</pre>
names(dimnames(hour_ad)) <- c("Hour", "Clicked on Ad?")</pre>
hour ad
##
       Clicked on Ad?
## Hour 0 1
##
     00 19 26
     01 16 16
##
##
     02 19 17
##
     03 19 23
     04 21 21
##
##
     05 23 21
     06 16 23
##
##
     07 28 26
     08 22 21
##
     09 21 28
##
##
     10 17 14
     11 16 24
##
     12 22 16
##
     13 21 21
##
##
     14 22 21
     15 16 19
##
##
     16 23 16
     17 18 23
##
     18 16 25
##
##
     19 20 19
##
     20 26 24
##
     21 29 19
##
     22 24 19
##
     23 26 18
```

At 9am, most users clicked on the ad while at 10am very few users clicked on the ads. It could be that at 10am users are so engrossed in their daily work.

```
# ad clicked per country
country_ad <- table(data$country, data$clicked_on_ad)</pre>
names(dimnames(country_ad)) <- c("Country", "Clicked on Ad")</pre>
country_ad
                                                           Clicked on Ad
##
                                                            0 1
## Country
                                                            3 5
##
     Afghanistan
     Albania
                                                            3 4
##
##
     Algeria
                                                            3 3
                                                            2 3
     American Samoa
##
##
     Andorra
                                                            0 2
                                                            3 1
##
     Angola
                                                            3 3
##
     Anguilla
     Antarctica (the territory South of 60 deg S)
                                                            1 2
##
     Antigua and Barbuda
##
                                                            1 4
```

##	Argentina	1 1
##	Armenia	2 1
##	Aruba	1 0
##	Australia	1 7
##	Austria	4 1
##	Azerbaijan	2 1
##	Bahamas	3 4
##	Bahrain	3 2
##	Bangladesh	2 2
##	Barbados	3 2
##	Belarus	3 3
##	Belgium	3 2
##	Belize	2 3
##	Benin	1 1
##	Bermuda	1 0
##	Bhutan	1 1
##	Bolivia	6 0
##	Bosnia and Herzegovina	4 3
##	Bouvet Island (Bouvetoya)	3 2
##	Brazil	2 3
##	British Indian Ocean Territory (Chagos Archipelago)	
##	British Virgin Islands	2 1
##	Brunei Darussalam	3 2
		2 4
##	Bulgaria	
##	Burkina Faso	3 1
##	Burundi	5 2
##	Cambodia	5 2
##	Cameroon	5 0
##	Canada	2 3
##	Cape Verde	1 0
##	Cayman Islands	2 3
##	Central African Republic	1 1
##	Chad	2 2
##	Chile	1 3
##	China	2 4
##	Christmas Island	2 4
##	Colombia	1 1
##	Comoros	1 1
##	Congo	1 3
##	Cook Islands	2 1
##	Costa Rica	4 2
##	Cote d'Ivoire	1 3
##	Croatia	6 0
##	Cuba	1 4
##	Cyprus	4 4
##	Czech Republic	5 4
##	Denmark	1 2
##	Djibouti	1 1
##	Dominica	3 2
##	Dominican Republic	2 2

##	Ecuador	3 2
##	Egypt	2 3
##	El Salvador	2 4
##	Equatorial Guinea	1 3
##	Eritrea	4 3
##	Estonia	2 1
##	Ethiopia	0 7
##	Falkland Islands (Malvinas)	2 2
##	Faroe Islands	1 2
##	Fiji	4 3
##	Finland	4 1
##	France	4 5
		1 3
##	French Guiana	
##	French Polynesia	4 1
##	French Southern Territories	4 1
##	Gabon	6 0
##	Gambia	1 1
##	Georgia	2 2
##	Germany	0 1
##	Ghana	2 2
##	Gibraltar	3 0
##	Greece	5 3
##	Greenland	4 1
##	Grenada	2 2
##	Guadeloupe	1 1
##	Guam	2 2
##	Guatemala	1 3
##	Guernsey	1 2
##	Guinea	1 2
##	Guinea-Bissau	1 1
##	Guyana	2 3
##	Haiti	1 1
##	Heard Island and McDonald Islands	1 2
##		
	Holy See (Vatican City State)	2 1
##	Honduras	3 2
##	Hong Kong	2 4
##	Hungary	1 5
##	Iceland	2 1
##	India	2 0
##	Indonesia	2 4
##	Iran	2 3
##	Ireland	2 1
##	Isle of Man	2 1
##	Israel	2 2
##	Italy	4 1
##	Jamaica	3 2
##	Japan	2 2
##	Jersey	2 4
##	Jordan	1 0
##	Kazakhstan	2 2
II TT	RAZARIJCAN	

##	Kenya	0 4
##	Kiribati	0 1
##	Korea	2 3
##	Kuwait	1 1
##	Kyrgyz Republic	5 1
##	Lao People's Democratic Republic	2 2
##	Latvia	0 4
##	Lebanon	2 4
##	Lesotho	1 0
##	Liberia	2 6
##	Libyan Arab Jamahiriya	2 2
##	Liechtenstein	0 6
##	Lithuania	0 3
##	Luxembourg	4 3
##	Macao	0 3
##	Macedonia	1 1
##	Madagascar	4 2
##	Malawi	2 2
##	Malaysia	3 0
##	Maldives	2 2
##	Mali	3 1
##	Malta	3 3
##	Marshall Islands	0 1
##		1 3
## ##	Martinique Mauritania	1 1
##	Mauritius	3 1
##	Mayotte	1 5
##	Mexico	2 4
##	Micronesia	4 4
##	Moldova	4 2
##	Monaco	2 1
##	Mongolia	2 4
##	Montenegro	0 2
##	Montserrat	0 1
##	Morocco	2 1
##	Mozambique	1 0
##	Myanmar	4 1
##	Namibia	1 1
##	Nauru	2 1
##	Nepal	3 0
##	Netherlands	1 3
##	Netherlands Antilles	4 2
##	New Caledonia	0 2
##	New Zealand	2 2
##	Nicaragua	3 0
##	Niger	1 2
##	Niue	3 0
##	Norfolk Island	3 2
##	Northern Mariana Islands	1 2
##	Norway	1 1
	•	

##	Pakistan	4 1
##	Palau	2 2
##	Palestinian Territory	1 2
##	Panama	2 0
##	Papua New Guinea	2 3
##	Paraguay	2 1
##	Peru	3 5
##	Philippines	3 3
##	Pitcairn Islands	1 1
##	Poland	3 3
##	Portugal	2 1
##	Puerto Rico	3 3
##	Qatar	4 2
##	Reunion	2 0
##	Romania	0 1
##	Russian Federation	2 1
##		3 2
##	•	0 2
##	Saint Helena	3 2
##		0 1
	Saint Lucia	1 1
	Saint Martin	2 2
##	·	2 3
##	Saint Vincent and the Grenadines	3 3
##	Samoa	2 4
	San Marino	2 1
##	Sao Tome and Principe	0 2
##	Saudi Arabia	1 3
##	Senegal	3 5
##	Serbia Sayaballas	2 3 2 1
##	Seychelles	
## ##	Sierra Leone	0 2 5 1
##	Singapore Slovakia (Slovak Republic)	2 0
##	Slovenia	0 1
##	Somalia	3 2
##	South Africa	2 6
##	South Georgia and the South Sandwich Islands	1 1
##	Spain	0 3
##	Sri Lanka	4 0
##	Sudan	2 0
##	Suriname	1 1
##	Svalbard & Jan Mayen Islands	2 4
##	Swaziland	2 0
##	Sweden	3 1
##	Switzerland	1 3
##	Syrian Arab Republic	2 1
##	Taiwan	3 4
##	Tajikistan	1 2
##	Tanzania	2 1

```
##
     Thailand
                                                             2 2
##
     Timor-Leste
                                                             4 1
##
     Togo
                                                             2 1
##
     Tokelau
                                                             1 3
                                                             3 2
##
     Tonga
                                                             1 2
##
     Trinidad and Tobago
                                                             3 1
##
     Tunisia
                                                            1 7
##
     Turkey
##
     Turkmenistan
                                                            4 2
     Turks and Caicos Islands
                                                            2 3
##
##
     Tuvalu
                                                             1 3
##
     Uganda
                                                            0 4
     Ukraine
                                                            4 1
##
##
     United Arab Emirates
                                                            3 3
##
     United Kingdom
                                                            1 2
     United States Minor Outlying Islands
                                                            2 2
##
##
     United States of America
                                                            2 3
##
     United States Virgin Islands
                                                             2 2
##
                                                            4 1
     Uruguay
                                                             1 1
##
     Uzbekistan
                                                            5 1
##
     Vanuatu
                                                            4 3
##
     Venezuela
##
     Vietnam
                                                            1 2
##
     Wallis and Futuna
                                                             3 1
##
     Western Sahara
                                                             3 4
##
     Yemen
                                                            1 2
##
     Zambia
                                                            1 3
##
     Zimbabwe
                                                             2 4
```

The highest number of users that clicked on the ads from a country is 7 from the countries: Turkey, Ethiopia, Australia. For Ethiopia, all users that visited the site clicked on the ads.

```
# ad clicked per city
city_ads <- table(data$city, data$clicked_on_ad)</pre>
names(dimnames(city_ads)) <- c("City", "Clicked on Ad")</pre>
city_ads
##
                             Clicked on Ad
## City
                              0 1
##
     Adamsbury
                              0 1
##
     Adamside
                              0 1
##
     Adamsstad
                              1 0
     Alanview
##
                              1 0
     Alexanderfurt
##
                              0 1
##
     Alexanderview
                              0 1
##
     Alexandrafort
                              1 0
##
     Alexisland
                              1 0
                              0 1
##
     Aliciatown
##
     Alvaradoport
                              0 1
##
     Alvarezland
                              0 1
```

##	Amandafort	0 1
##	Amandahaven	0 1
##	Amandaland	1 0
##	Amyfurt	1 0
##	Amyhaven	1 0
##	Andersonchester	0 1
##	Andersonfurt	0 1
##	Andersonton	1 0
##	Andrewborough	0 1
##	Andrewmouth	1 0
##	Angelhaven	1 0
##	Anthonyfurt	1 0
##	Ashleychester	1 0
##	Ashleymouth	1 0
##	Austinborough	1 0
##	Austinland	1 0
##	Bakerhaven	1 0
##	Barbershire	1 0
##	Beckton	1 0
##	Benjaminchester	2 0
##	Bernardton	0 1
##	Bethburgh	0 1
##	Birdshire	1 0
##	Blairborough	0 1
##	Blairville	1 0
##	Blevinstown	0 1
##	Bowenview	1 0
##	Boyerberg	0 1
##	Bradleyborough	1 0
##	Bradleyburgh	0 1
##	Bradleyside	0 1
##	Bradshawborough	1 0
##	Bradyfurt	0 1
##	Brandiland	0 1
##	Brandonbury	0 1
##	Brandonstad	1 0
##	Brandymouth	0 1
##	Brendaburgh	1 0
##	Brendachester	0 1
##	Brianabury	1 0
##	Brianfurt	0 1
##	Brianland	0 1
##	Brittanyborough	0 1
##	Brownbury	1 0
##	Brownport	0 1
##	Brownton	0 1
##	Browntown	0 1
##	Brownview	1 0
##	Bruceburgh	1 0
##	Burgessside	0 1
пπ	pai 8c333Tac	0 1

```
##
     Butlerfort
                               0 1
##
     Calebberg
                               1 0
##
     Cameronberg
                               0 1
##
     Campbellstad
                               1 0
##
     Cannonbury
                               1 0
##
                               1 0
     Carsonshire
##
                               1 0
     Carterburgh
##
     Carterland
                               0 1
##
     Carterport
                               1 0
##
                               1 0
     Carterton
##
     Cassandratown
                               1 0
##
     Catherinefort
                               0 1
##
                               0 1
     Cervantesshire
##
                               1 0
     Chapmanland
##
     Chapmanmouth
                               0 1
##
     Charlenetown
                               0 1
##
     Charlesbury
                               1 0
##
     Charlesport
                               0 1
##
     Charlottefort
                               0 1
##
     Chaseshire
                               0 1
##
                               0 1
     Chrismouth
##
     Christinehaven
                               0 1
##
                               0 1
     Christinetown
##
     Christopherchester
                               1 0
##
     Christopherport
                               0 1
##
     Christopherville
                               1 0
##
     Clarkborough
                               0 1
##
     Claytonside
                               1 0
##
     Clineshire
                               1 0
##
                               0 1
     Codyburgh
##
                               1 0
     Coffeytown
##
     Colebury
                               0 1
##
     Colemanshire
                               1 0
                               1 0
##
     Collinsburgh
##
     Combsstad
                               0 1
     Contrerasshire
                               1 0
##
##
     Costaburgh
                               0 1
##
     Courtneyfort
                               0 1
##
                               1 0
     Coxhaven
                               1 0
##
     Cranemouth
##
     Crawfordfurt
                               0 1
##
     Cunninghamhaven
                               0 1
##
     Curtisport
                               0 1
##
     Curtisview
                               1 0
##
     Cynthiaside
                               1 0
##
     Daisymouth
                               1 0
##
                               0 1
     Danielview
##
     Davidmouth
                               0 1
##
     Davidside
                               0 1
##
     Davidstad
                               0 1
```

```
##
     Davidton
                               1 0
##
     Davidview
                               0 1
##
     Daviesborough
                               1 0
##
     Davieshaven
                               1 0
##
     Davilachester
                               0 1
##
     Davisfurt
                               0 1
##
                               1 0
     Dayton
##
     Deannaville
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     Port Maria
                               1 0
##
     Port Mathew
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     Port Melissaberg
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##
     Port Melissastad
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##
     Port Michaelmouth
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                               0 1
     Port Michealburgh
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     Port Mitchell
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##
     Port Patrickton
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##
     Port Paultown
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##
     Port Rachel
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##
     Port Raymondfort
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##
     Port Robin
                               1 0
##
     Port Sarahhaven
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##
     Port Sarahshire
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##
     Port Sherrystad
##
     Port Stacey
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     Port Stacy
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##
     Port Susan
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##
     Port Whitneyhaven
                               1 0
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     Portermouth
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##
     Pottermouth
                               0 1
##
                               1 0
     Princebury
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     Pruittmouth
                               1 0
##
     Rachelhaven
                               1 0
##
     Ramirezhaven
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##
     Ramirezland
                               1 0
```

##	Ramirezside	0 1
##	Ramirezton	1 0
##	Ramosstad	1 0
##	Randolphport	1 0
##	Randyshire	1 0
##	Rebeccamouth	0 1
##	Reginamouth	0 1
##	Reneechester	0 1
##	Reyesfurt	1 0
##	Reyesland	1 0
##	Rhondaborough	1 0
##	Richardshire	0 1
##	Richardsland	1 0
##	Richardsonland	0 1
##	Richardsonmouth	1 0
##	Richardsonshire	0 1
##	Richardsontown	1 0
##	Rickymouth	1 0
## ##	_	1 0
## ##	Riggsstad Rivasland	0 1
##	Robertbury	1 0
##	Robertfurt	0 2
##	Robertmouth	1 0
##	Robertside	0 1
##	Robertsonburgh	0 1
##	Robertstown	0 1
##	Roberttown	0 1
##	Robinsonland	1 0
##	Robinsontown	0 1
##	Rochabury	0 1
##	Rogerburgh	0 1
##	Rogerland	1 0
##	Ronaldport	0 1
##	Ronniemouth	0 1
##	Russellville	0 1
##	Ryanhaven	0 1
##	Sabrinaview	1 0
##	Salazarbury	0 1
##	Samanthaland	0 1
##	Samuelborough	1 0
## ##	Samuelborough	1 0
	Sancheziand	
##		1 0
##	Sandersland	1 0
##	Sanderstown	0 1
##	Sandraland	1 0
##	Sandrashire	0 1
##	Sandraville	1 0
##	Sarafurt	1 0
##	Sarahland	0 1
##	Sarahton	1 0

```
##
     Sellerstown
                               1 0
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     Shaneland
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     Sharpberg
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##
     Shawnside
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     Shawstad
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##
     Shelbyport
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##
     Sherrishire
##
     Shirleyfort
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##
     Silvaton
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##
     Smithburgh
                               1 0
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     Smithside
                               0 1
##
     Smithtown
                               1 0
##
     South Aaron
                               0 1
##
     South Adam
                               0 1
##
     South Adamhaven
                               1 0
##
     South Alexisborough
                               0 1
##
     South Blakestad
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##
     South Brian
                               1 0
##
     South Cathyfurt
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     South Christopher
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     South Corey
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##
     South Cynthiashire
                               0 1
##
     South Daniel
                               0 1
##
     South Daniellefort
                               1 0
##
     South Davidhaven
                               0 1
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     South Davidmouth
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##
     South Denise
                               1 0
##
     South Denisefurt
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     South Dianeshire
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##
     South George
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                               0 1
     South Henry
##
     South Jackieberg
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##
     South Jade
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     South Jaimeview
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     South Jasminebury
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     South Jeanneport
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##
     South Jennifer
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##
     South Jessica
##
     South John
                               0 1
##
     South Johnnymouth
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     South Kyle
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     South Lauraton
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     South Lauratown
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##
     South Lisa
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##
     South Manuel
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##
     South Margaret
                               0 1
##
     South Mark
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##
     South Meghan
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##
     South Meredithmouth
                               1 0
##
     South Pamela
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```

```
##
     South Patrickfort
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##
     South Peter
                               0 1
     South Rebecca
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     South Renee
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     South Robert
                               1 0
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##
     South Ronald
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                               1 0
     South Stephanieport
##
     South Tiffanyton
                               0 1
##
     South Tomside
                               1 0
##
     South Troy
                               1 0
##
     South Vincentchester
                               0 1
##
     South Walter
                               0 1
                               0 1
##
     Staceyfort
##
     Stephenborough
                               1 0
##
     Stewartbury
                               1 0
##
     Suzannetown
                               0 1
##
     Sylviaview
                               1 0
##
     Tammymouth
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##
     Tammyshire
                               0 1
##
     Taylorberg
                               1 0
                               0 1
##
     Taylorhaven
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##
     Taylormouth
##
     Taylorport
                               1 0
##
     Teresahaven
                               1 0
##
     Thomasstad
                               1 0
##
     Thomasview
                               1 0
##
     Timothyfurt
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     Timothymouth
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##
     Timothyport
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##
                               1 0
     Timothytown
##
     Tinachester
                               1 0
##
     Tinaton
                               0 1
##
     Townsendfurt
                               1 0
##
     Tracyhaven
                               0 1
##
     Tranland
                               1 0
##
     Troyville
                               1 0
##
     Turnerchester
                               0 1
##
     Turnerview
                               1 0
##
                               1 0
     Turnerville
##
                               0 1
     Tylerport
##
     Valerieland
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##
     Vanessastad
                               0 1
##
     Vanessaview
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##
     Villanuevastad
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##
     Villanuevaton
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##
                               1 0
     Wademouth
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                               1 0
     Wadestad
##
     Wagnerchester
                               1 0
##
     Wallacechester
                               1 0
##
     Walshhaven
                               1 0
```

```
##
     Waltertown
                               0 1
##
     Watsonfort
                               1 0
##
     Welchshire
                               0 1
##
     Wendyton
                               1 0
##
     Wendyville
                               0 1
     West Alice
                               1 0
##
##
     West Alyssa
                              1 0
##
     West Amanda
                              0 2
##
     West Andrew
                              1 0
##
                              1 0
     West Angela
##
     West Angelabury
                               1 0
##
     West Annefort
                              0 1
##
                              0 1
     West Aprilport
##
     West Arielstad
                              1 0
##
     West Barbara
                               1 0
##
                              1 0
     West Benjamin
##
     West Brad
                              0 1
##
     West Brandonton
                              0 1
##
     West Brenda
                               1 0
##
     West Carmenfurt
                               1 0
                              0 1
##
     West Casey
                              0 1
##
     West Chloeborough
##
     West Christopher
                              0 1
##
     West Colin
                               1 0
##
     West Connor
                              0 1
##
     West Courtney
                               1 0
##
     West Daleborough
                               1 0
##
     West Dannyberg
                               1 0
##
     West David
                              0 1
##
                              1 0
     West Dennis
##
                              0 1
     West Derekmouth
##
     West Dylanberg
                              0 1
##
     West Eduardotown
                              0 1
##
     West Ericaport
                              0 1
##
     West Ericfurt
                               0 1
##
     West Gabriellamouth
                              0 1
##
     West Gregburgh
                              1 0
     West Guybury
                               1 0
##
##
     West James
                              0 1
##
     West Jane
                              0 1
##
     West Jeremyside
                               0 1
##
     West Jessicahaven
                              0 1
##
     West Jodi
                               1 0
##
     West Joseph
                              1 0
##
     West Julia
                              0 1
                              0 1
##
     West Justin
##
                              0 1
     West Katiefurt
##
     West Kevinfurt
                              0 1
##
     West Lacey
                               1 0
##
     West Leahton
                               0 1
```

```
##
     West Lindseybury
                               0 1
##
     West Lisa
                               1 0
     West Lucas
##
                               1 0
##
     West Mariafort
                               1 0
##
     West Melaniefurt
                               0 1
                               0 1
##
     West Melissashire
##
     West Michaelhaven
                               1 0
##
     West Michaelport
                               1 0
##
     West Michaelshire
                               1 0
##
     West Michaelstad
                               1 0
##
     West Pamela
                               0 1
##
     West Randy
                               0 1
##
     West Raymondmouth
                               0 1
##
     West Rhondamouth
                               1 0
##
     West Ricardo
                               0 1
##
     West Richard
                               0 1
##
     West Robertside
                               1 0
##
     West Roytown
                               1 0
##
     West Russell
                               1 0
##
     West Ryan
                               0 1
     West Samantha
                               1 0
##
##
     West Shannon
                               0 2
##
                               1 0
     West Sharon
##
     West Shaun
                               1 0
##
     West Steven
                               2 0
##
     West Sydney
                               1 0
##
     West Tanner
                               1 0
##
     West Tanva
                               0 1
##
     West Terrifurt
                               1 0
##
                               1 0
     West Thomas
##
     West Tinashire
                               0 1
                               0 1
##
     West Travismouth
##
     West Wendyland
                               1 0
##
     West William
                               0 1
##
     West Zacharyborough
                               1 0
                               0 1
##
     Westshire
                               0 1
##
     Whiteport
                               1 0
##
     Whitneyfort
##
                               0 1
     Wilcoxport
##
     Williammouth
                               0 1
##
     Williamport
                               1 0
     Williamsborough
##
                               0 1
                               0 1
##
     Williamsfort
##
     Williamsmouth
                               0 1
                               1 2
##
     Williamsport
##
     Williamsside
                               1 0
##
                               0 1
     Williamstad
##
     Wilsonburgh
                               1 0
##
     Wintersfort
                               1 0
##
     Wongland
                               1 0
```

```
##
     Wrightburgh
                               2 0
##
     Wrightview
                               0 1
##
     Yangside
                               0 1
##
     Youngburgh
                               1 0
     Youngfort
                               0 1
##
     Yuton
##
                               0 1
     Zacharystad
                               1 0
##
     Zacharyton
##
                               0 1
```

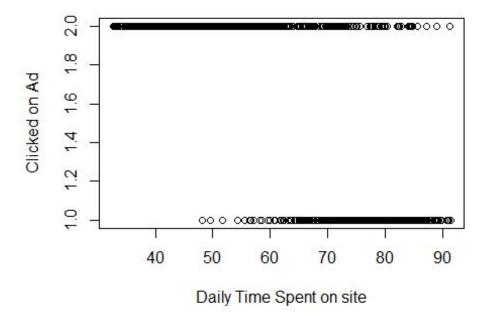
Most cities have at least 1 or 0 clicks on ads. Only a few cities such as Lake David, Lake James, Lisamouth have 2 clicks on ads.

Scatterplots

For continuos numerical columns, we will make scatter plots to establish the relationships between the variables.

Daily time spent versus ads being clicked

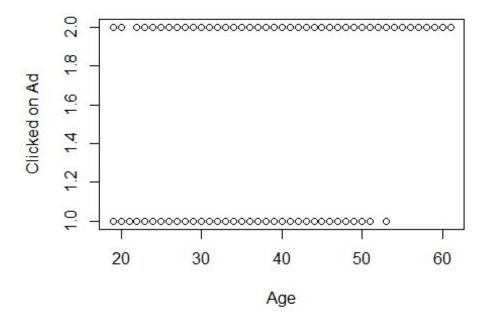
```
# scatter plot of daily time spent versus ad being clicked
plot(data$daily_time_spent_on_site, data$clicked_on_ad, ylab = "Clicked on
Ad", xlab = "Daily Time Spent on site")
```



Users that clicked on the ads are clustered between time 2-65minutes, thereafter, the scatter begins to get dispersed. Users who spent more time on the site did not click on the ad.

Age versus ad being clicked

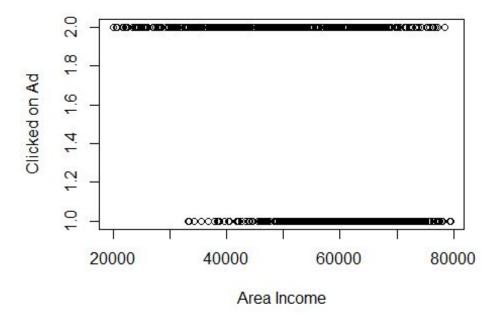
```
# age versus ad being clicked
plot(data$age, data$clicked_on_ad, ylab = "Clicked on Ad", xlab = "Age")
```



The age of a user is not significant to determining whether they will click an ad or not since all users from ages 18 to 60 clicked on the ad. It is notable that older users did click on the ads. This includes ages from 54 and above. It could be because they have all the time to do so as most of them are probably retired.

Area income versus ad being clicked

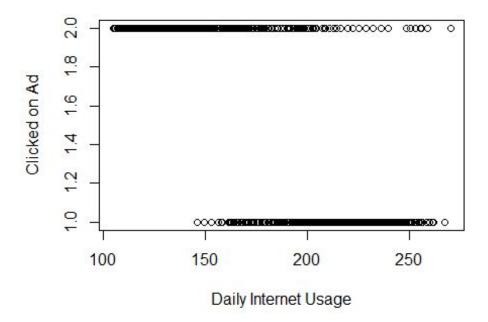
```
# area income versus ad being clicked
plot(data$area_income, data$clicked_on_ad, ylab = "Clicked on Ad", xlab =
"Area Income")
```



All users visiting the site and with a low area income clicked on the ads. This includes users with income below 33000.

Daily Internet Usage versus ads being clicked

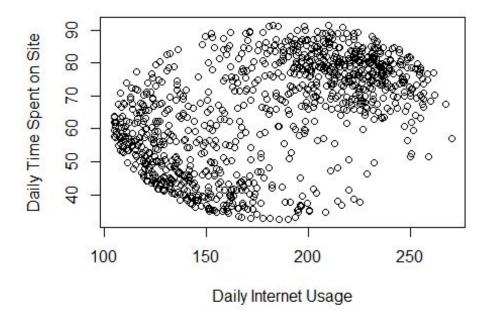
```
# daily internet usage versus ad being clicked
plot(data$daily_internet_usage, data$clicked_on_ad, ylab = "Clicked on Ad",
xlab = "Daily Internet Usage")
```



Users with a low daily internet usage clicked on the ads. These are users with daily internet usage below 150mbs of data. We expect a similar trend on the daily internet usage and daily time spent on the site. We can make a plot to see this relationship.

Daily Internet Usage versus daily time spent on the site

```
# daily internet usage versus daily time spent on site
plot(data$daily_internet_usage, data$daily_time_spent_on_site, ylab = "Daily
Time Spent on Site", xlab = "Daily Internet Usage")
```

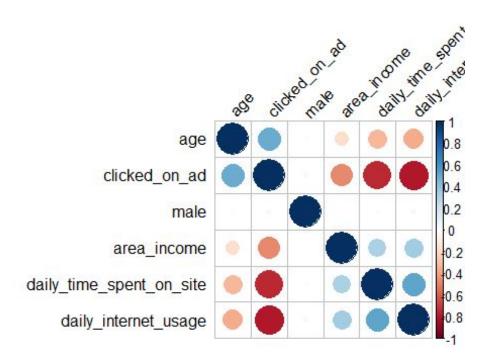


There are clusters concentrated at the low left and upper right of the plot. Most users with a low data bundle usage per day spent less time on the site while users who spent more time on the site had more daily data bundles to use.

Correlation Matrix

Find the correlations of the numerical columns and make a correlation matrix plot

```
# find the correlations and round them off to 2 decimal places
res <- round(cor(numericals), 2)</pre>
# round(res, 2)
res
                             daily_time_spent_on_site
##
                                                         age area_income
## daily_time_spent_on_site
                                                                    0.31
                                                  1.00 -0.33
## age
                                                 -0.33 1.00
                                                                   -0.18
## area_income
                                                 0.31 -0.18
                                                                    1.00
## daily_internet_usage
                                                 0.52 -0.37
                                                                    0.34
## male
                                                -0.02 -0.02
                                                                    0.00
                                                                   -0.48
## clicked_on_ad
                                                -0.75 0.49
                             daily_internet_usage male clicked_on_ad
##
## daily_time_spent_on_site
                                             0.52 - 0.02
                                                                 -0.75
                                            -0.37 -0.02
                                                                  0.49
## age
## area_income
                                             0.34 0.00
                                                                 -0.48
## daily_internet_usage
                                             1.00 0.03
                                                                 -0.79
## male
                                             0.03 1.00
                                                                 -0.04
## clicked_on_ad
                                            -0.79 -0.04
                                                                  1.00
```



- There is positive correlation between daily time spent on site and daily internet usage. This is accustomed to the fact that more data usage equals to more time spent on the internet which equals to the time spent on the site by a user.
- There is a negative correlation between daily time spent on site, daily internet used and whether a user clicked on ad.
- There is a slight correlation of 0.49 between age and whether or not a user clicked on ad.
- There is a slight negative correlation of -0.48 between area income and whether or not a user clicked on ad.
- The gender column does not exhibit strong or noticable relationships with the other variables.

9. Conclusion

The results obtained from the EDA process will be used to make conclusions:

- The dataset was already slightly biased on the gender. There were more women than men visiting the site hence it more females than males clicked on the ads.
- Users who spent less time online were more likely to click on the ad than people who spent more time. As observed, these users also have a low daily internet usage.
- People with lower area incomes clicked more on the ad than people with higher area incomes.
- The month of February and the 3rd days of the month were prime times for ad clicking. For the 31st days and the month of July, not so much.
- Prime times for ad clicking is at 9am in the morning but this gets lower as it gets to 10am which registered low number of ad clicks.

10. Recommendations

The target audience for the enterpreneur is:

- Users with low income
- Users who spend low on daily internet

The target time for advertising the course and displaying ads is at 9am.

The entrepreneur can customize her ads in a way that she gets the attention of users visiting the site in the morning. She can also customize her ads to attract more users including those with a higher income.

She can customize her ads on the online cryptography course by reducing the price. It could be that few users are clicking on the ad because the course is highly priced. Low priced(affordable) products are relatively attractive to more users, which could mean more traffic to the site.