



## FINANCING MODELING '19 - '21 - STANDARD

	2019 (in €)	2020 (in €)	2021 (in €)
<b>Consulting &amp; Custom Dev</b>	<b>150,752</b>	<b>218,081</b>	<b>199,267</b>
<b>LucidWeb Pro</b>	<b>4,517</b>	<b>487,327</b>	<b>1,863,561</b>
LW Pro Setup	1,482	29,173	52,650
LW Pro License Fee	2,129	418,676	1,676,220
LW Pro Professional Services	800	15,753	34,117
LW Pro Account Management	106	23,725	100,573
<b>Total Revenues</b>	<b>155,269</b>	<b>705,409</b>	<b>2,062,828</b>
<b>Total Operating Expenses</b>	<b>513,126</b>	<b>972,437</b>	<b>1,933,233</b>
<b>EBTIDA</b>	<b>(358,041)</b>	<b>(262,181)</b>	<b>167,883</b>