

Wesleyan Media Project Codebook – 2024

Supplemental Guide

CREATIVE TITLE [Please display CMAG-attributed name of ad at top of page]

GOAL In your judgment, what are the goals of the ad? (Select all goals of the ad. Select one primary goal. Check only one box per row.)

| Goals | Not referenced | Goal | Primary Goal |
|---|----------------|------|--------------|
| | 0 | 1 | 2 |
| To persuade people to vote for or against a candidate | | | |
| To convince viewers to donate money | | | |
| To gather more information about the viewer (e.g., “sign up,” “learn more”) or to encourage viewers to become more involved in the campaign | | | |
| To ask the viewer to contact a legislator about an issue | | | |
| To encourage the viewer to purchase something (merchandise, tickets to an event, etc.) | | | |
| Something else | | | |

[If CONTACT=1 or 2]

KANTARCHECK If the ad asks the viewer to contact a legislator, does it mention a *specific* legislator by name?

- 1 Yes, the ad asks the viewer to contact a specific legislator [text entry]
- 0 No, the ad does not ask the viewer to contact a specific legislator

{If KANTARCHECK=0, skip to end of coding}

[Display if CONTACT=1 or 2]

ISSUE_TYPE2 If the ad asks the viewer to contact a legislator, does the ad promote or attack a legislator?

- 1 Ad promotes or attacks a legislator
- 2 No, tone is unclear, ad does not attack or promote a legislator

SPONSOR Sponsor of Spot

- 1 Candidate
- 2 Party
- 3 Coordinated between a candidate and party
- 4 Interest Group/other
- 98 DK

GROUP_NA Name of the ad sponsor (e.g, the specific political party, interest group, union, etc.). This can often be gleaned from the ad’s “paid for by” line. [TEXT]

GROUP_PROB [Check box] Check here if you cannot read the “paid for by” line.

CAND_ID Candidate name

Type the name of the favored candidate (the candidate the ad supports). If it is a candidate-sponsored ad, you can use the creative name to help you.

- 1 Favored candidate not mentioned/not ascertainable
- 2 Multiple favored candidates
- 3 Favored candidate is ascertainable (list in the text box)

CAND_TXT [Text box]

Last name, First name

e.g., Smith, Terry

You can figure out the state by looking at the creative name/video URL. Leave state blank for presidential ads.

GENDER_FAV Gender of favored candidate

- 1 Male
- 2 Female
- 3 Not ascertainable/no favored candidate
- 4 Multiple favored candidates, male and female

TGT_ID Targeted candidate name

- 1 No targeted candidate/ not ascertainable
- 2 Multiple targeted candidates
- 3 Targeted candidate is ascertainable (list in text box)

GENDER_TARGET Gender of targeted candidate

- 1 Male
- 2 Female
- 3 Not ascertainable/no targeted candidate
- 4 Multiple targeted candidates, male and female

MAG_WRD Does the ad mention any of the following *specific* words or phrases: vote for, elect, support, cast your ballot, [Smith] for Congress, vote against, defeat, or reject?

- 0 No
- 1 Yes
- 2 Yes, But Only in the PFB [Paid for By tag]
- 97 Not mentioned in ad but cannot read the PFB and could be mentioned there
- 99 NA

**APPROVE* should appear only if SPONSOR=1 or SPONSOR=3.

APPROVE [Candidates in federal races must approve their ads (e.g., "I approve this message," etc.)]

Where does the candidate's oral approval of the spot appear?

- 0 No Oral Statement of Approval/Authorization
- 1 Beginning of the Spot
- 2 Middle of the Spot
- 3 End of the Spot
- 99 NA

**VID* should appear only if SPONSOR=1 or SPONSOR=3.

VID Does the candidate physically appear on screen and speak to the audience during oral approval?

- 0 No, the authorization is stated in voiceover
- 1 Yes
- 98 DK
- 99 NA

Excluding the “oral approval,” is the favored or targeted candidate...[check all that apply]

| | Mentioned by name in the ad | Pictured in the ad | Narrating the ad | Talking directly into the camera |
|--------------------|-----------------------------|--------------------|------------------|----------------------------------|
| | F_MENTION | F_PICTURE | NARRATE1 | CAMERA |
| Favored candidate | | | | |
| Targeted candidate | | | | |
| | O_MENTION | O_PICTURE | | |

VOICE

Does the ad have a voiceover announcer, someone who speaks but is not pictured and is not the candidate?

- 0 No
- 1 Yes, a female
- 2 Yes, a male
- 3 Yes, both female and male voiceovers
- 99 NA

Which of the following types of people are seen TALKING in the ad, excluding the candidate? Indicate whether they are talking into the camera. Also indicate the number of men and women from that category that TALK.

| | Seen talking in the ad | Number of men | Number of women |
|--|------------------------|---------------|-----------------|
| A politician | TALK2POLNAR | TALKPOLMEN | TALKPOLWO |
| A celebrity | TALK2CELEBNAR | TALKCELEBMEN | TALKCELEBWO |
| Someone with a formal title (e.g., CEO, etc) | TALK2TITLENAR | TALKTITLEMEN | TALKTITLEWO |
| A regular-seeming person | TALK2JOENAR | TALKJOEMEN | TALKJOEWO |
| A member of the candidate’s family | TALK2FAMNAR | TALKFAMMEN | TALKFAMWO |
| Other, please describe below | TALK2OTHNAR | TALKOTHMEN | TALKOTHWO |

AD_TONE In your judgment, is the primary purpose of the ad to promote a specific candidate, attack a candidate, or contrast the candidates?

- 1 Contrast
- 2 Promote
- 3 Attack
- 98 DK
- 99 NA

*Skip if AD_TONE~=1.

CNT_FIN If the ad is a contrast ad, does it finish by promoting a candidate or attacking a candidate?

| | |
|----|-----------------------|
| 1 | Finishes by Promoting |
| 2 | Finishes by Attacking |
| 98 | DK |
| 99 | NA |

PRTY_MN Does the ad mention the party label of the favored candidate or the targeted candidate?

| | |
|----|---|
| 0 | No |
| 1 | Yes, Favored Candidate's Party |
| 2 | Yes, Targeted Candidate's Party |
| 3 | Yes, Both Candidates' Parties |
| 4 | Yes, Favored Candidate's Party but Only in Paid For By line |
| 98 | DK |
| 99 | NA |

PER_PLY In your judgment, is the primary focus of the ad personal characteristics of either candidate or policy matters?

| | |
|----|--|
| 0 | Neither |
| 1 | Personal Characteristics |
| 2 | Policy Matters |
| 3 | Both Personal Characteristics and Policy Matters |
| 98 | DK |
| 99 | NA |

Are any of the following mentioned or pictured in the ad? (Check only one box per row.)

| | | No | Yes, in a way to show approval or support | Yes, in a way to show disapproval or opposition | Yes, unclear whether in support or opposition |
|------------------|-----------------|----|---|---|---|
| | | 0 | 1 | 2 | 3 |
| PRSMENT | Joe Biden | | | | |
| DTRUMP | Donald Trump | | | | |
| KMCCARTHY | Kevin McCarthy | | | | |
| MJOHNSON | Mike Johnson | | | | |
| DEMHSSE | Hakeem Jeffries | | | | |
| GOPSEN | Mitch McConnell | | | | |
| DEMSEN | Chuck Schumer | | | | |
| BOBAMA | Barack Obama | | | | |
| | | | | | |
| GBUSH | George W. Bush | | | | |
| HCLINTON | Hillary Clinton | | | | |
| BCLINTON | Bill Clinton | | | | |
| REAGAN | Ronald Reagan | | | | |
| PENCE | Mike Pence | | | | |
| HARRIS | Kamala Harris | | | | |

| | | | | | |
|----------------|--------------|--|--|--|--|
| WALZ | Tim Walz | | | | |
| VANCE | JD Vance | | | | |
| NPELOSI | Nancy Pelosi | | | | |
| OTHERS? | | | | | |

Are any of the following mentioned or pictured in the ad? (Check only one box per row.)

| | | No | Yes, in a way to show approval or support | Yes, in a way to show disapproval or opposition | Yes, unclear whether in support or opposition |
|---------------|---------------------------|----|---|---|---|
| | | 0 | 1 | 2 | 3 |
| DEMMT | Democrats/liberals | | | | |
| GOPMT | Republicans/conservatives | | | | |
| CONGMT | Congress | | | | |
| WASHMT | Washington (D.C.) | | | | |
| SCOURT | Supreme Court | | | | |

Does the ad cite any of the following sources to bolster various claims? (Check all that apply)

CITE6 Media Source (Website, newspaper, etc.)

CITE4 Targeted Candidate's Ad

CITE5 Legislation

Please assess the intent of the ad maker (not your own personal reaction) below. Does the ad make an appeal to the following emotions? (Check all that apply)

FEAR

ENTHUSIASM

ANGER

PRIDE

HUMOR

SADNESS

MUSIC If music is played during the ad, how would it best be described? (Check all that apply)

MUSIC0 No music

MUSIC1 Ominous/tense

MUSIC2 Uplifting

MUSIC3 Sad or sorrowful

MUSIC90 Other, specify _____

Are any of these words/phrases *specifically* mentioned in the ad? (Check all that apply)

| | | | |
|------------------|----------------------------|-------------------|---|
| MENTION33 | God / Faith | MENTION21 | Dark money |
| MENTION6 | Liberal | MENTION23 | Millionaire(s) / Billionaire(s) |
| MENTION7 | Conservative | MENTION18 | Obamacare |
| MENTION8 | Special interests | MENTIONWC | Working class |
| MENTION16 | Wall Street | MENTIONMC | Middle class |
| MENTION17 | Big Government | MENTIONUC | Upper class / rich / wealthy |
| MENTION19 | Planned Parenthood | MENTIONDEI | DEI / Diversity, Equity, Inclusion (in any order) |
| MENTION34 | Democracy | | |
| MENTION35 | Extreme / Radical | | |
| MENTION36 | CRT / Critical Race Theory | | |
| MENTION40 | Project 2025 | | |
| MENTION41 | Felon / Convicted | | |

Are any of the following issues mentioned in this ad? (Check all that apply)

Drugs/Drug Abuse/ Prescription Drugs

ISSUE41 Narcotics/Illegal Drugs

ISSUE44 Marijuana

ISSUE33 Tobacco

ISSUE54 Prescription Drugs

ISSUE106 Opioids / Rx drug abuse

ISSUE210 Substance Abuse

Economic Policy

ISSUE22 Economy (generic reference)

ISSUE10 Taxes

ISSUE11 Deficit/Budget/(National) Debt

ISSUE12 Government Spending

ISSUE13 Recession/Economic Stimulus

ISSUE20 Trade/Globalization

ISSUE18 Employment/Jobs

ISSUE16 Business

ISSUE17 Union

ISSUE14 Minimum Wage/Wages

ISSUE23 Economic disparity/income inequality

ISSUE15 Farming

ISSUE19 Poverty

ISSUE21 Housing/Sub-prime Mortgages

ISSUE217 Personal debt

ISSUE215 Cost of living

ISSUE231 Crypto

Education/Child Care/Family Leave

ISSUE50 Education/Schools

ISSUE52 Child Care/Family Leave

ISSUE228 Parental Rights

Environment/Energy

ISSUE80 Environment (generic reference)

ISSUE82 Climate Change / Global Warming

ISSUE83 Energy Policy

ISSUE84 Keystone XL Pipeline

ISSUE113 Pollution

ISSUE229 Clean Water

Ethics/ Campaign Finance Reform

ISSUE90 Campaign Finance / Money in Elections / Reform

ISSUE91 Government Ethics/Scandal

ISSUE92 Corporate Fraud

Law and Order

ISSUE40 Crime

ISSUE45 Incarceration / Sentencing

ISSUE43 Courts / Judiciary / Supreme Court

ISSUE42 Capital Punishment

ISSUE212 Police Brutality / Racial Violence

ISSUE221 Protests/riots (not 1/6 insurrection)

ISSUE200 Domestic Violence / Sexual Assault / Harassment

ISSUE95 Immigration

Foreign/Defense Policy

ISSUE60 Military (generic reference)

ISSUE61 Foreign Policy (generic reference)

ISSUE62 Veterans

ISSUE63 Foreign Aid

ISSUE64 Nuclear Proliferation

ISSUE68 September 11th

ISSUE69 Terror/Terrorism/Terrorist

ISSUE66 Middle East

ISSUE67 Afghanistan/War in Afghanistan

ISSUE70 Iraq/War in Iraq

ISSUE71 Israel

ISSUE72 Iran

ISSUE73 ISIL / ISIS

ISSUE74 Syria

ISSUE65 China

ISSUE75 Russia / Putin

ISSUE76 North Korea / Kim Jong Un

ISSUE114 Ukraine/Zelensky

ISSUE226 Palestine/Gaza

ISSUE230 Hamas

Health/Healthcare

ISSUE58 Women's Health

ISSUE55 Medicare

ISSUE53 Health Care (not prescription drugs)

ISSUE59 ACA/Obamacare/Health care law, etc.

ISSUE110 Medicaid

ISSUE116 Medicare for All

ISSUE117 Universal healthcare/healthcare for all

ISSUE209 Healthcare expansion/access

ISSUE218 Medical bills

ISSUE219 Vaccines

ISSUE220 Socialized medicine

ISSUE208 Outbreaks of infectious disease (incl
Coronavirus)

ISSUE109 DACA/Dreamers
ISSUE222 January 6th/Insurrection
ISSUE224 Trump Indictments

Social/Social Welfare Issues

ISSUE30 Abortion
ISSUE32 Moral/Family/Religious Values
ISSUE102 Seniors (not Medicare)
ISSUE56 Social Security
ISSUE57 Welfare
ISSUE38 Civil Liberties/Privacy
ISSUE34 Affirmative Action
ISSUE35 Gambling
ISSUE36 Assisted Suicide/Euthanasia
ISSUE37 Gun Control/Guns
ISSUE108 School Shootings
GUNPIC Gun Pictured in Ad
ISSUE31 LGBTQIA+ Issues/Rights
ISSUE101 Gender Discrimination (not LGBTQIA+)
ISSUE39 Civil Rights / Racial Discrimination
ISSUE107 #metoo #timesup
ISSUE112 Disability rights/benefits

Other

ISSUE93 Term Limits
ISSUE96 Local Issues
ISSUE98 Government Regulations
ISSUE99 Government Shutdown
ISSUE103 Emergency Preparedness / Response
ISSUE104 Transportation / Infrastructure
ISSUE97 Other
ISSUE118 Socialism
ISSUE111 Impeachment
ISSUE223 2020 Election References
ISSUE227 Election Security

| | |
|-------------------------|--|
| PROB_VID_NOCODE | Problem - Video / Audio / Display Issue (AD DID NOT DISPLAY) - so severe that you could not code anything for this ad |
| PROB_VID_PARTIAL | Problem - Video / Audio / Display Issue - There was a problem, but you were still able to code for part or all of the ad |
| PROB_SPAN | Problem – Ad is in Spanish, I can't code |
| PROB_OTH | Problem – Other (indicator var) |
| PROB_OTH_TXT | Problem – Other, text field |
| PROB_QUEST | Question/note about your coding (indicator var) |
| PROB_QUEST_TXT | Question, text field |
| OTHER NOTES | Is there anything about this ad that you feel our coding sheet does not adequately capture? If so, please explain. |
| NOMINATE | I nominate this ad for the “I can’t believe I just saw that!” award category. |

NOMINATE_TXT

Provide a brief explanation, text field