

# JEROME HOLDER

68 Corporate Dr. #1032 · 647-327-9949

[Email](#) · [LinkedIn](#) · [GitHub](#)

## OBJECTIVE

A full stack web developer with an MBA and international experience through a combination of work experience in Asia and travelling (2015). Looking to bring a thoughtful and dynamic presence to the tech space in Toronto.

## SKILLS

- Highly proficient in JavaScript, React, HTML
- Proficient in CSS, Bootstrap, NodeJS, Express, PostgreSQL, MongoDB, REST APIs
- Understanding of SDLC, Agile and Scrum
- Adaptable, analytical, organized
- Strong leadership and strategic skills
- Lifelong learner

## EDUCATION

### FULL-STACK WEB DEVELOPMENT, BRAINSTATION

JUNE 2018

- Capstone project was an Uber-type shopping app with MongoDB, React, a REST API with Node and Express, Google Distance Matrix API for location-based searching, Bcrypt for password hashing and bootstrap and CSS
- Currently a continuing side project, so it is only available in a private GitHub repo

### MBA, EDINBURGH BUSINESS SCHOOL

JAN 2018

- Distinction in Accounting, Finance, Project Management, Influence, Negotiation
- 3.75 GPA

### C, C++ PROGRAMMING, DEVRY UNIVERSITY

SEP 2002

- Fundamentals of C and C++

## EXPERIENCE

### CORPORATE TRAINER, PHOENIX ASSOCIATES — TOKYO-BASED TRAINING FIRM

JAN 2016 — NOV 2016

- Facilitated customized corporate training for consultants at McKinsey & Co.
- Developed and maintained feedback channels to improve content and delivery and measure performance against KPIs

### SENIOR MANAGER, DEAN MORGAN — TOKYO-BASED AMERICAN STARTUP

JAN 2014 — DEC 2014

- Built the B2B corporate training arm of the firm by developing relationships with McDonald's Japan and Volvo IT and managing the accounts
- Extended operations, marketing, recruiting and training and out IT system to facilitate a seamless customer experience receiving a 100% client feedback score in Q4
- Lead a remote team of trainers and internal teams, about 30 individuals total, while supporting internal operations/systems and mentoring key subordinates

### SENIOR BRANCH MANAGER, DEAN MORGAN

JAN 2013 — DEC 2013

- Successfully developed and executed a change management plan to solve the rising rate of customer attrition and falling sales
- Managed executive stakeholders, lead and engaged staff across the company and positively impacted the company culture
- This lead to improved customer experience resulting 5% improved sales and renewals

### BRANCH MANAGER, DEAN MORGAN

OCT 2011 — JAN 2013

- Lead a team of trainers while managing operations, sales, recruiting and training
- Built a strong customer-oriented team, leading to the highest volume of new sales and lowest customer attrition rate across the company

## ACTIVITIES

- I'm a big fan of RPG games like Assassin's Creed and The Witcher
- While I've travelled a fair bit, I've never been to Europe, so I have a goal of visiting 5 major European cities over the next 5 years
- After being away from Canada for a long time, I've missed the great nature and wildlife here, so I hope to go camping at least once a year