## DevRel

## 2nd Round Interview - Challenge

Congratulations, you've progressed to the second round of interviews!



Please do not spend more than 2 hours on this assignment. We want to respect your time and appreciate that a complete demo and pitch take much longer.

## Challenge

Your task is to pitch a web3 software to a BD person and a developer. You can choose any web3 software you like: a wallet SDK, an L2 stack, a smart contract language, a ZK framework, node infrastructure, or any other piece of software. The only condition is that it should be related to web3.

With the software you choose, create a pitch and use or create a demo that showcases its strengths. You may use existing code for the demo, but please indicate if you do so. You can also create a new demo.

Send your pitch and demo to the team before the interview.

During the interview, explain the strengths of the software to both a BD person and a developer. Be prepared to outline how businesses may take advantage of the software. Further, explain how developers can use the software, what would be needed to integrate it, and how it can simplify their lives.

## Criteria

Your challenge and interview will be judged according to the following criteria:

- Convincingly communicate the strengths (and possibly caveats) of the software to BD persons
- · Clarity of the demo
- Readability of the code

Since we are focusing on both Bitcoin and the EVM, the following are nice to have but might give you an edge:

- The software you are choosing is related to one or more of the following: Bitcoin, Ordinals, BRC20, EVM, L2, ZK
- You have an idea of how the software could benefit BOB or how a similar offering could be created tailored to Bitcoin and added to BOB