Jeson Lee

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EXPERIENCE

HACKcelerator, Product Consultant, San Francisco, CA

August 2018 - Current

- Advised an SF based startup in UX, product strategy and market validation for a 12-week accelerator.
- The team was named runner-up against 18 other global finalists in the Global Demo Day.

HaloGas, Co - founder / Head of Product, Kuala Lumpur, Malaysia

June 2015 - March 2018

- Led the end to end product lifecycle and drove a cross-functional team of 12 in building, iterating and scaling the product nationally to 8 states in Malaysia.
- Grew usage from 0 to 80,000 users and a network of 300+ delivery partners in 15 months.
- Increase monthly revenue by 45% after introducing dynamic pricing for delivery in different cities.
- Drove product decisions which resulted in an increase of order fulfilment rate by 30% in 5 months.
- Shipped 3 core products which include a web app, driver's mobile app, and B2B analytics dashboard.
- Raised \$280,000 USD through 2 rounds of seed funding from angel investors with domain expertise.
- Attained regulatory approval, overcame PR crisis, and navigated investment pull-out that was crucial for keeping the company afloat and continue growing.

HackHighSchool, Machine Learning Author and CS Instructor, Fremont, CA

July 2018 – May 2019

- Introduced, designed and launched a comprehensive Intro to Machine Learning course with a team of two editors for a programming boot camp. 40 students enrolled in the first cohort.
- · Recruited, trained and worked with instructors for the boot camp and analyzed feedbacks to improve it.
- Instructed **150+ students** in Intro to Python, Python OOP, and Data Science in Python during the summer.

PROJECTS

Ideadocs.co (Google Docs for post-it board), Product Manager and Engineer

- Led product development, conducted 12 user interviews, and prioritized the core features of the product.
- Shipped the first version of the product alongside with a full stack engineer and a designer.

Hashnotes.app (Fully encrypted journaling app), Product Manager and Engineer

- Spearheaded the product roadmap and shipped the app for Android and IOS in a team of 2.
- Defined early adaptors, conducted UX research and created a product vision for the app.

VOLUNTEER EXPERIENCE

AngelHack, Judge, San Francisco, CA

July 2018 - May 2019

Invited as a hackathon judge for 2 consecutive years alongside with other prominent product managers.

AWARDS

• Global Student Entrepreneur Award 2016: Selected as Malaysian champion for HaloGas out of 35 student entrepreneurs; competed globally with 50 other national champions in Bangkok, Thailand.

SKILLS

- Product: Communication, Collaboration, Go-to-Market Strategy, Growth, SEO, Data Analytics, UX
- **Technologies**: React, React Native, Redux, GraphQL, Apollo, Rails, Postman, Axios, SQL(MySQL, PostgreSQL), NoSQL(MongoDB), Heroku, AWS, Numpy, Pandas, Scikit Learn, Git

EDUCATION

- 42 School Silicon Valley Software Engineering (April 2018 Current)
- Y Combinator Startup School Advisor Track (Certification)