

# Jeson Lee

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## EXPERIENCE

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**HACKcelerator**, *Product Consultant*, San Francisco, CA

August 2018 – Current

- Advised an SF based startup in UX, product strategy and market validation for a 12-week accelerator.
- The team was named **runner-up** against 18 other global finalists in the Global Demo Day.

**HaloGas**, *Senior Product Manager*, Kuala Lumpur, Malaysia

June 2015 – March 2018

- Led the end to end product lifecycle and drove a **cross-functional team of 12** in building, iterating and scaling the product nationally to **8 states** in Malaysia.
- Grew usage from 0 to **80,000 users** and a **network of 300+ delivery partners** in 15 months.
- Increase **monthly revenue by 45%** after introducing dynamic pricing for delivery in different cities.
- Drove product decisions which resulted in an increase of order fulfilment rate by **30%** in 5 months.
- **Shipped 3 core products** which include a web app, driver's mobile app, and B2B analytics dashboard.
- Raised **\$280,000 USD** through 2 rounds of seed funding from angel investors with domain expertise.
- Attained regulatory approval, overcame PR crisis, and navigated investment pull-out that was crucial for keeping the company afloat and continue growing.

**HackHighSchool**, *Machine Learning Author and CS Instructor*, Fremont, CA

July 2019 – May 2019

- Introduced, designed and launched a comprehensive **Intro to Machine Learning** course with a team of two editors. 40 students enrolled in the first cohort.
- Worked with other instructors to understand students' feedbacks and analyzed data to improve the course.
- Instructed 150+ students in Intro to Python, Python OOP, and Data Science in Python during the summer.

## PROJECTS

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**Ideadocs.co**, *Product Lead and Engineer*, Fremont, CA

February 2019 – Current

- Led product development, conducted 12 user interviews, and prioritized the core features of the product.
- Shipped the first version of the product alongside with a full stack engineer and a designer.

**Hashnotes.app**, *Product Lead and Engineer*, Fremont, CA

April 2019 – Current

- Spearheaded the product roadmap and shipped the app for Android and IOS in a team of 2.
- Defined early adaptors, conducted UX research and created a product vision for the app.

## VOLUNTEER EXPERIENCE

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**AngelHack**, *Judge*, San Francisco, CA

July 2018 – May 2019

- Invited as a hackathon judge for 2 consecutive years alongside with other prominent product managers.

## AWARDS

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- **Global Student Entrepreneur Award 2016**: Selected as **Malaysian champion** for HaloGas out of 35 student entrepreneurs; competed globally with 50 other national champions in Bangkok, Thailand.

## SKILLS

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- **Product**: Communication, Collaboration, Go-to-Market Strategy, Growth, SEO, Data Analytics, UX
- **Technologies**: React, React Native, Redux, GraphQL, Apollo, Rails, Postman, Axios, SQL(MySQL, PostgreSQL), NoSQL(MongoDB), Heroku, AWS, Numpy, Pandas, Scikit Learn, Git

## EDUCATION

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- **42 School Silicon Valley** – Software Engineering (*April 2018 - Current*)
- **Y Combinator Startup School** – Advisor Track (Certification)