

JESSE COULTER

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EDUCATION

Lehigh University, Bethlehem, Pennsylvania

Expected Graduation: **May 2025**

Integrated Business and Engineering (IBE) Honors Program

GPA: **3.86**

Degrees: BS IBE Finance and BS Mechanical Engineering

- Related Coursework: Corporate Financial Policy, Advanced Investment Data Science for Finance, Real Estate Finance, Business Analytics, Managerial Accounting, Financial Accounting, Investments, Microeconomics, Business Law
- Technical Skills: Advanced Microsoft Excel, PowerPoint, Word, SAP, Business Warehouse, Tableau, Python, CAD

JOB EXPERIENCE

Financial Analyst Intern | Business Decision Support Industrial Gases Americas

May 2024 - Aug. 2024

Air Products and Chemicals, Allentown, Pennsylvania

- Finance lead for national standalone plant multi-site application development, consensus, and implementation; completed within the three-month deadline
- Constructed a robust financial close model for the 230+ North America standalone plants, driving uniformity and efficiency resulting in a 3 to 1 headcount reduction
- Led several model review meetings, defending methodologies to senior analysts and successfully influencing convergence on one-model framework, pushing forward finance transformation
- Developed 10+ unique Excel features for KPIs and pricing analysis, enhancing the clear delivery of accurate results while expanding upon past models to serve both the asset management team and finance team

Project Engineering Management Intern | Edmonton 3 Project

June 2023 - Aug. 2023

Air Products and Chemicals, Allentown, Pennsylvania

- Finalized a comprehensive equipment list of 860+ items for the Edmonton Net Zero Hydrogen Energy Complex megaproject, enabling full visibility for critical procurement, construction, and planning activities
- Reviewed ASU P&IDs and performed yellow-lining to capture and correct key errors, ensuring the proper engineering and design for downstream disciplines
- Participated in several HAZOP meetings, identifying dangers in gas production processes and implementing troubleshooting techniques to safeguard onsite team and minimize unplanned plant downtime
- Facilitated change management process for the addition of critical equipment and design changes of \$4.5M

Front of Store Attendant

June 2022 - Nov. 2022

Target, Allentown, Pennsylvania

Billing Assistant and Office Manager

May 2020 - Sep. 2021

West End Counseling and Wellness, Allentown, Pennsylvania

Seasonal

- Redesigned the patient database to be fully paperless, reducing waste and streamlining access to important documents
- Processed 300+ new patients and managed client transactions

LEADERSHIP

Vice President of SigEp Learning Community (SLC) | Sigma Phi Epsilon

Nov. 2022 - Nov. 2023

- Cultivated the academic, inclusive, philanthropic, and service-oriented values of a fraternity as an integral part of the executive board
- Headed a SLC council comprised of every chair in the organization, reporting the progress of each sector to the executive board weekly and to the university in an annual accreditation presentation

Integrated Business and Engineering Student Council | Lehigh University

Oct. 2021 - Oct. 2023

- Streamlined social media and website content, revamping the appearance of the program to potential new students

Philanthropy Chair | Sigma Phi Epsilon

Feb. 2022 - Nov. 2022

- Spearheaded two university-wide color runs, heading a planning team and amassing \$4,000 in donations for the Hispanic Center of Lehigh Valley

ACADEMIC PROJECTS

Senior Consulting Capstone Project | Lipedema Health

Jan. 2024 – Dec. 2024

- Collaborated with a team of six to create a go-to-market strategy for a healthcare startup client focused on advancing lipedema education and improving diagnostic accessibility for women
- Forecasted future revenue and cost to build an accurate multi-year financial plan, supporting the startup's growth strategy