



# Jeswin Arul Samuel

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📍 Paris, France

✈ Willing to Relocate in Europe

visa Need Visa Sponsorship

After my engineering degree I joined an edtech startup based out of IIT Madras. My role was to work on Robotics projects, train customers and mentor them in technical projects and their career paths. For 6 years I worked here learning new technologies (IoT, Data Science, ML) and creating curriculum and training and mentor customers in these technologies. I joined Informatica and created curriculum for their products and services for another 8 months.

Then I decided to pivot my career because of my interest on the business aspect of a company's operations. While working at Lema Labs, I was also involved in business development and strategy meeting to help grow the company. So, I pursued a master's degree at SKEMA to gain basic understanding of business management.

I have gained the necessary skills to work as a Business Intelligence and Data Analyst with the other skills I already have. Having worked in a startup, I also know how to handle multiple roles simultaneously. I am open to any domain of the business because that is something I want to learn.

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|------|--------|--|---|
| 2023 | 6 mo   | ◆ Business Intelligence Engineer Intern – Amazon, Luxembourg   | <ul style="list-style-type: none"><li>Created customized data schema for customs(import/export) broker data reports to ingest data into Amazon's Customs central</li><li>Analyzed broker data reports, mined rules to implement data quality and data governance checks and improved the broker data report quality by 60%</li><li>Developed a data pipeline to extract data from 3 different tables and perform an automated audit on broker customs declaration based on internal and external sources of truth</li><li>Displayed the audit results on a dashboard to review the audit results for the stakeholders</li></ul>   |
|      | 8 mo   | ◆ MSc Artificial Intelligence for Business Transformation – SKEMA Business School, Paris<br>Diplôme d'Etudes Spécialisées en Management International – SKEMA Business School, Paris | <p><b>Courses (Business Management):</b> Agile Project Management, Strategy in Digital Economy, Risk Management, AI in Marketing, Data Science for Business – AI for Finance and Accounting, Business Analytics</p> <p><b>Courses (Technical):</b> Machine Learning, Deep Learning, Natural Language Processing, Cloud Computing, Business Intelligence and Data Mining, Data Management, Big Data Architecture, Cyber Security</p> <p><b>Projects:</b></p> <ul style="list-style-type: none"><li>Emotion Detection using Deep Learning – Affectnet Dataset</li><li>Sentiment Analysis and Categorization of Financial tweets</li><li>CHURN analysis using Power BI on databel customer dataset</li><li>Risk management portfolio for P&amp;G (Procter &amp; Gamble)</li><li>Strategy portfolio for French Bee airline in Digital economy</li><li>Marketing portfolio for Orange Telecom to gain market share in e-sports industry</li></ul> <p><b>Thesis:</b> Social factors affecting students' performance in a Virtual Learning Environment</p> |
| 2022 | 8 mo   | ◆ Senior Curriculum Developer – Informatica Business Solutions, Bangalore (Remote)   | <ul style="list-style-type: none"><li>Cleaned, processed and prepared data from data lake using Informatica's Enterprise Data Preparation tool, to create reports for business insights on Apache Zeppelin</li><li>Tracked, maintained and developed reports on customer activities using Informatica's Customer 360 Insights tool</li><li>Created 4 instructor-led and 4 e-learning curriculum with lab manuals for Informatica university</li></ul>   |
| 2021 | 3.5 yr | ◆ Senior Engineer and Project Manager – Lema Labs Technologies, Chennai  | <ul style="list-style-type: none"><li>Led the development of the IoT workshop, increasing annual revenue by 30%</li><li>Co-led the development of the Machine Learning course increasing the annual revenue by 60%</li><li>Developed Online training videos and e-Learning content and managed the content on the inhouse LMS</li><li>Created marketing and business development videos to generate sales leads for the company</li><li>Organized project exhibitions, Robotics competitions and 36-hour hackathons</li><li>Managed all the activities of the Lema Community – a community created to promote innovation among our customers</li></ul>  |
| 2018 | 2.5 yr | ◆ Junior Robotics Engineer and Training Executive – Lema Labs Technologies, Chennai  | <ul style="list-style-type: none"><li>Developed and deployed 2 new robotics training program leading to a 20 to 30% increase in company revenue</li><li>Worked on the iteration of our flagship robotics program to stay updated with market trends increasing sales by 25%</li></ul>   |
| 2015 | 8 mo   | ◆ Soft Skill Trainer – Bootcamp Services, Pollachi, India  | <ul style="list-style-type: none"><li>Trained over 200 university students in soft skills to help them get placed in companies</li></ul>  |
| 2014 | 4 yr   | ◆ BE Electronics and Communication Engineering – KCG College of Technology, Chennai  | <p><b>Courses:</b> Electronic Circuits, Computer Programming, Micro-controllers, Digital Signal &amp; Image processing</p> <p><b>Project:</b> Irrigation automation and monitoring with sensor nodes and GSM communication</p>  |
| 2010 |        |  |   |