

10.3

WHAT TO BUY?

LESSON OBJECTIVE
question or approve of someone's choices

1 FUNCTIONAL LANGUAGE

sofa bed



futon



air mattress



- A 2.32 Look at the pictures. Which one do you think is the most comfortable? Then read and listen. Which two things do Ryan and Andrea talk about? Which one will Ryan get?

2.32 Audio script

- A Hey, Andrea. Look at this picture. What do you think of this sofa bed? It's on sale.
B A sofa bed? **Why would you want to buy that?**
A My friend Faruk is visiting me from Istanbul. And I don't have a place for him to sleep.
B I see. But **do you really need a sofa bed?** You already have a couch.
A Yeah, but it's too small to sleep on. And Faruk will be here for a week. I want him to be comfortable. And after that, it'll be good for other friends who come to stay.
B True, but how often do people stay with you?
A Well, not very often, actually. You know, I could get an air mattress.
B **Now that's a good idea.** It's a lot cheaper, and you can just keep it in the closet when you aren't using it.
A OK, you convinced me. I'll get an air mattress.
B **That's what I would do.**

- B Complete the chart with expressions in bold from the conversation.

Questioning someone's choices

- ¹ Why would you want to buy/get that?
² do you really need a sofa bed?
Are you sure you want to get that?

Approving of someone's choices



- Now that's ³ a good idea.
That's what ⁴ I would do.
I think you made the right choice.

- C 2.33 Put the conversation in the correct order (1-4). Then listen and check.

- 3 Yeah, but it's not great. I could borrow my sister's camera, I guess.
4 That's what I would do.
2 Are you sure you want to get that? Your phone has a camera, right?
1 I'm going to buy this new camera.



2 REAL-WORLD STRATEGY

- A  2.34 Darcy and Tara are shopping for gifts for their sister. Listen to their conversation. What does Tara want to buy? What does Darcy think about it?
- B  2.34 Read the information in the box about changing your mind. Then listen again. What does Tara change her mind about? Why?

CHANGING YOUR MIND

You can say *Now that I think about it* or *On second thought* when you change your mind.

OK, you convinced me. I'll get an air mattress.

That's what I would do. But, *now that I think about it*, if you get the sofa bed, you could give me your couch!



- C Complete the conversation with an expression from exercise 2B and a type of food. Then practice with a partner.


A I'm going to have the black bean chili for lunch.

B Are you sure you want to get that? It's really spicy.

A *'On second thought', I'll have 2 Cencabollo.*

B I think you made the right choice.

3 PRONUNCIATION: Saying /u/, /ʊ/, and /aʊ/ vowel sounds

- A  2.35 Listen and repeat the different vowel sounds.

/u/ you /ʊ/ would /aʊ/ couch

- B  2.36 Put the words in the correct categories. Then listen and check.

			/u/	/ʊ/	/aʊ/
could	Faruk	good	you	could too	now
now	too	true	would	good true	couch

- C Practice the words from exercises 3A and 3B with a partner. Does your partner say the vowel sounds correctly?

4 SPEAKING

- A Think of something you want to buy. Use one of the categories below or your own idea.

clothing food furniture sporting goods technology

- B **PAIR WORK** Tell your partner what you want to buy. Your partner questions or approves of your choice. Take turns.

I'm going to buy a bike helmet.

Do you really need a new helmet?

Yes, I do. Mine broke in two pieces!

- C **CLASS ACTIVITY** Tell the class what your partner wanted to buy and what you thought about it. Did your partner agree with your opinion?

10.4

NOT JUST CUSTOMERS – FANS

LESSON OBJECTIVE

- write feedback about company products



Jon is a fan of Cocobar's chocolate.



1 LISTENING

- A **PAIR WORK** Look at the pictures and read the captions. What's a fan? Talk about some companies that have a lot of fans.
- B **2.37 LISTEN FOR GIST** Listen to the podcast with host Rachel. What do business owners Erica and Tianyu say about their relationship with customers?
- C **2.37 IDENTIFY SPEAKERS** Listen again. Who gives this information? Write R for Rachel, T for Tianyu or E for Erica. Sometimes more than one answer is possible. Then listen one more time and give answers for each item.
- 1 R where the beans are from
 - 2 R where the products are produced
 - 3 TE how they want customers to feel about the products
 - 4 TE why fans are important to the business
 - 5 ET the kind of feedback fans give
- D **PAIR WORK THINK CRITICALLY** What are some reasons why people might be fans of the company Cocobar? Think about one of your favorite companies. Why are you a fan?

2 PRONUNCIATION: Listening for contrastive stress

- A **2.38** Listen to extracts from the podcast. Focus on the underlined words. Are they stressed more or less than the other words?
- 1 I know your products are made from cacao beans that are imported from Peru, but they're produced locally with other natural ingredients.
 - 2 We don't want them to just like our products – we want them to love our products.
- B **2.39** Listen. Underline two words in each sentence that receive the most stress.
- 1 Some business owners care about customer reviews, but every business owner should.
 - 2 I started making chocolate as a hobby, but it quickly became a business.
 - 3 If our chocolate is a little more expensive, that's because it's also much higher quality.
- C Check (✓) the statement that is true.
- ☐ We often place additional stress on words with similar ideas.
 - ☐ We often place additional stress on words with different ideas.

3 WRITING

- A Read the feedback that fans posted on tv feedback about? Is the feedback positive?

Jon
36 posts

I ordered two boxes of Cocosation and I immediately tried them. The with the dark chocolate on the c magic touch. Salted caramel is Cocosations from now on. Th

Adriana
4 posts

I'm a big fan of SUPER. I went out and bought In the old model, the old plastic screen lo important for a spe

GLOSSARY

feedback (n) an opinion from so you have done or made otherwise (adv) except for wh


- B **WRITING SKILLS** Y contrast ideas. f contrasting ide
- 1 Although I buy Coco
 - 2 It's true t cheap. I

WRITE

- C Think each how
- D **PA** ne


3 WRITING

A Read the feedback that fans posted on two company websites. What products do the fans give feedback about? Is the feedback positive, negative, or a little bit of both?



Jon
36 posts

I ordered two boxes of Cocosations last week. The chocolate bars were delivered this morning, and my mom and I immediately tried them. They're fantastic! The caramel in the middle is not too sweet, and it goes well with the dark chocolate on the outside. We noticed a little salt was included in the caramel, and that's the magic touch. Salted caramel is very popular now. Although I usually buy Cocomax bars, I'll probably buy Cocosations from now on. This is another great product from my favorite candy company – thanks, Cocobar!



Adriana
4 posts

I'm a big fan of SUPERSPORT watches. I used to have a SUPERSPORT P1, but I lost it, so yesterday I went out and bought the new SUPERSPORT P2. I notice the screen of the new watch is made of glass. In the old model, the screen was made of hard plastic. I'm not sure glass is a good idea. It's true that the old plastic screen looked a little cheap. However, it was stronger than the glass screen, and that's very important for a sports watch. Otherwise, the P2 is really good and looks cool.

GLOSSARY

feedback (n) an opinion from someone about something that you have done or made
otherwise (adv) except for what you have just said; in other ways

B **WRITING SKILLS** You can use *however* and *although* to contrast ideas. Read the sentences and underline the contrasting ideas in each sentence.

- 1 Although I usually buy Cocomax bars, I'll probably buy Cocosations from now on.
- 2 It's true that the old plastic screen looked a little cheap. However, it was stronger than the glass screen.

REGISTER CHECK

But and *though* are informal ways to show contrasts in writing. *However* and *although* are often used in more formal writing.

Informal

I used to have a SUPERSPORT P1, but I lost it.

I used to have a SUPERSPORT P1, though I lost it.

Formal

I used to have a SUPERSPORT P1. However, I lost it.

Although I used to have a SUPERSPORT P1, I lost it.

WRITE IT

- C Think of two products you're a fan of that are made by two different companies. Write feedback for each product. Describe the products and say what you like about them and what you don't like or how you think the companies can improve the products. Use *however* and *although* to contrast ideas.
- D **PAIR WORK** Exchange feedback. What products did your partner write about? Are the posts positive, negative, or a mixture of both?



Homework

JORDAN HUERA

29/06/2024

94P39

1.A Which one do you think is the most comfortable

The most comfortable is the futon since it is a place where we can relax

Which two things do Ryan and Andrea talk about

They are talking about a sofa bed and air mattress

Which one will Ryan get?

Ryan will get the air mattress

2.A. What does Tara want to buy?

Tara wants to buy a purple scarf.

What does Doray think about it?

Doray thinks it is better to buy one of your favorite color.

What does Tara change her mind about? Why?

Tara changes her mind since it is her favorite color because it would look good with her new coat