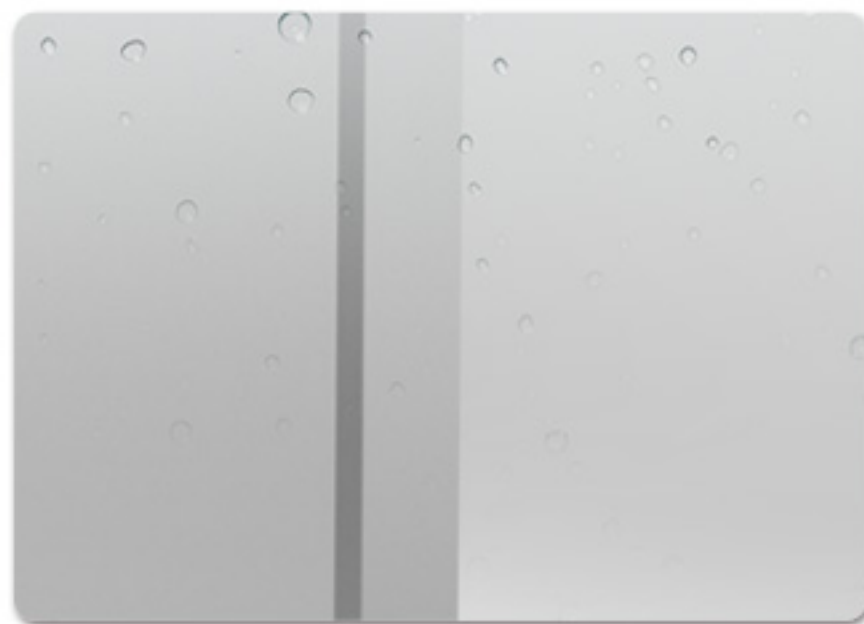


智捷iOS课堂

iOS中的商业模式-使用苹果iAd广告



到本书成书之前苹果只在11个国家开通了iAd广告，它们是：美国、加拿大、澳大利亚、新西兰、日本、德国、英国、意大利、法国、西班牙和墨西哥。在其它的国家用户看不到应用上的广告。



主要内容

- 横幅广告
- 插页广告
- 查看你的收入



横幅广告

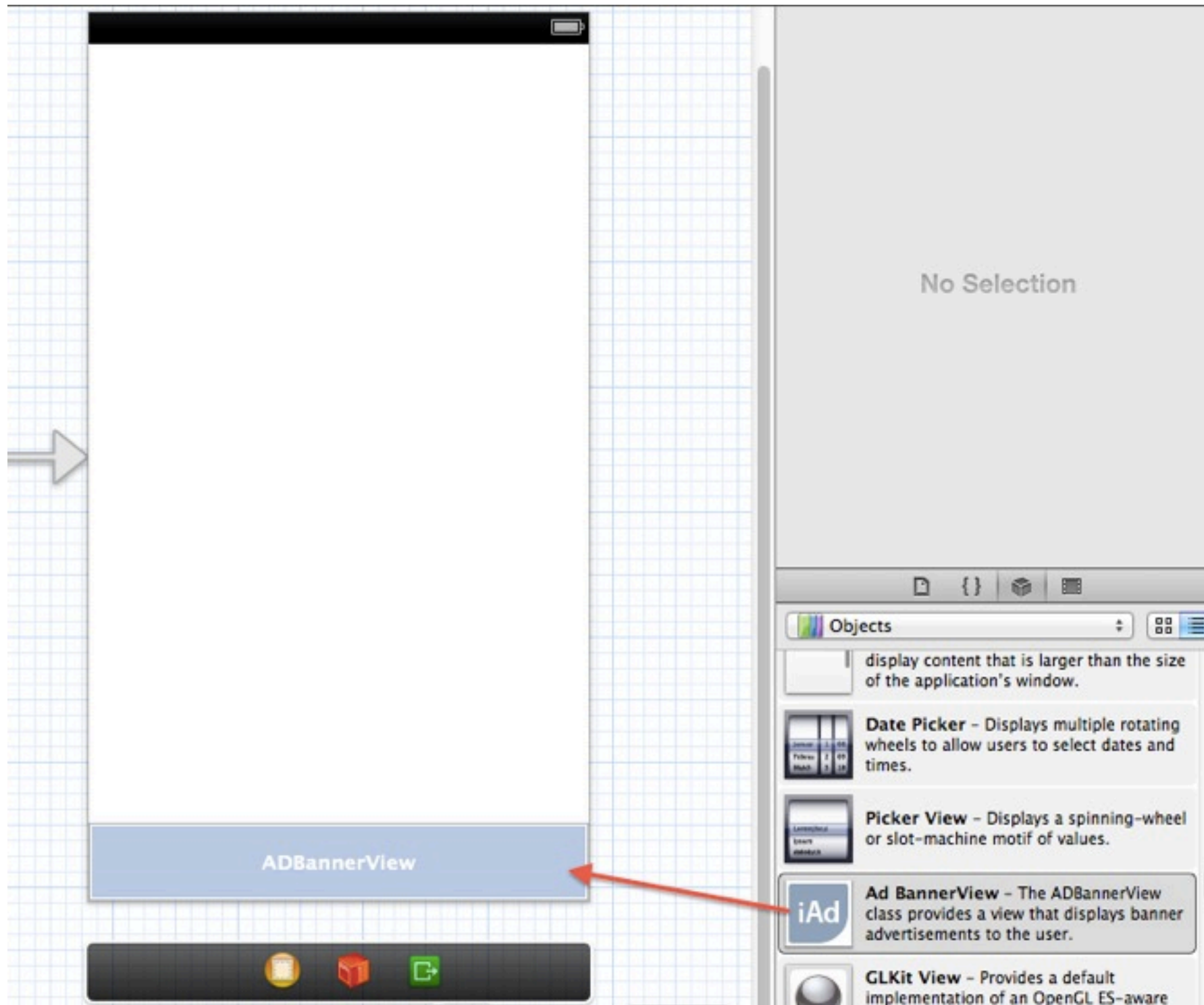
尺寸

- iPhone和iPod touch横屏是480x320
- iPhone和iPod touch竖屏是320x480
- iPad横屏是1024x768
- iPad竖屏是768x1024
- iPhone5屏幕是320 x 568点，横幅广告应该是自适应宽度。

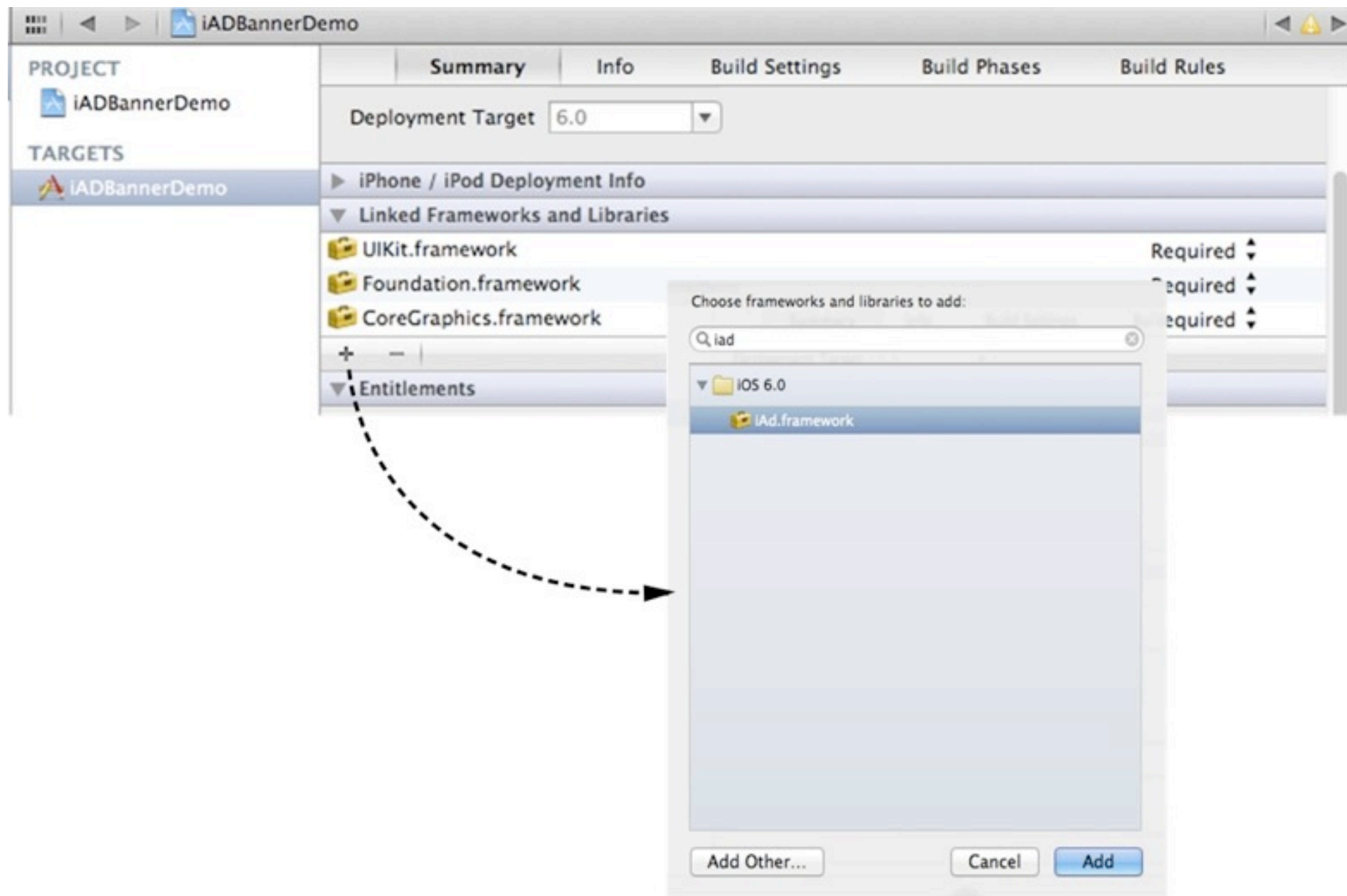


ADBannerView

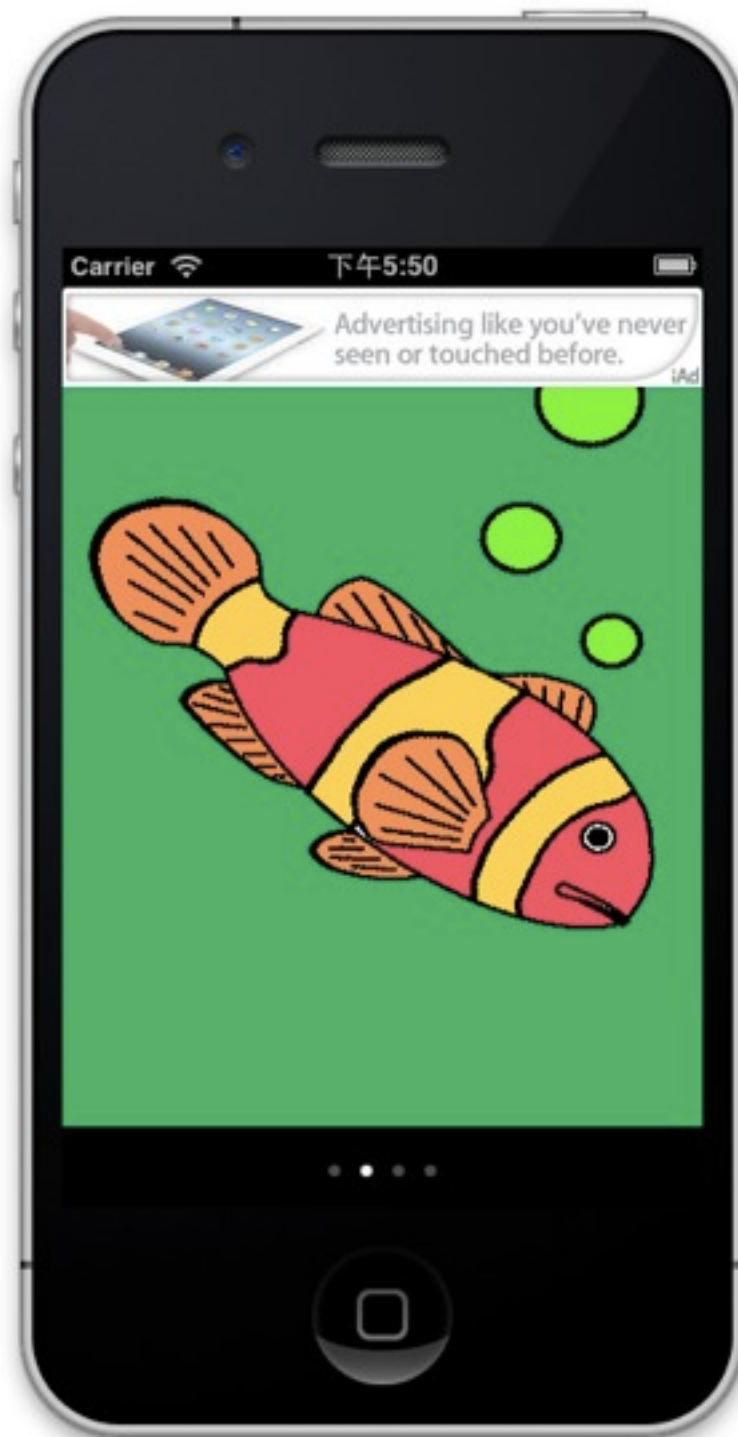
从IB设计器中添加横幅广告栏

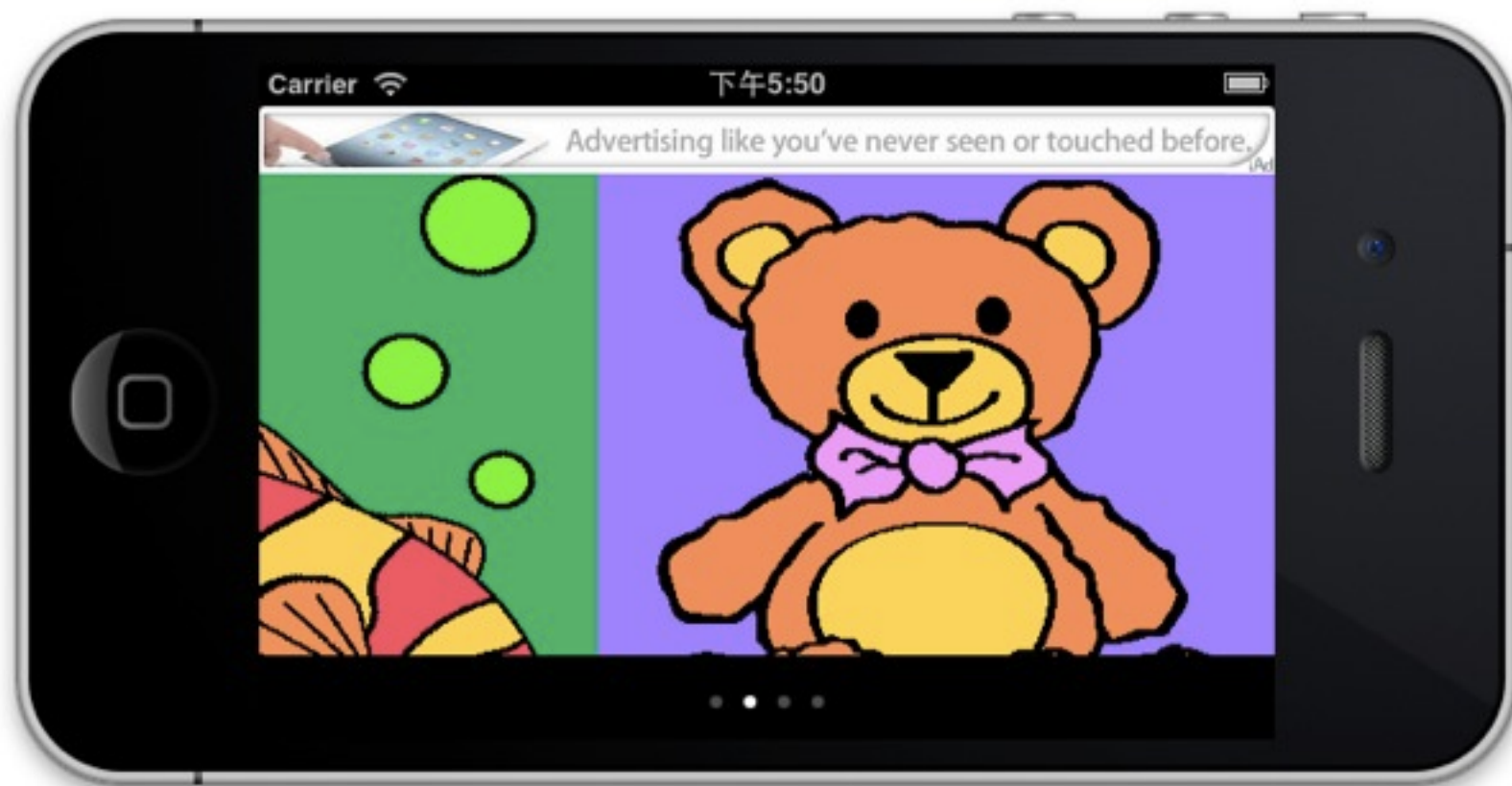


添加iAd框架



横幅广告栏实例





ViewController.h

```
#import <UIKit/UIKit.h>
#import <iAd/iAd.h>

@interface ViewController : UIViewController <UIScrollViewDelegate,
ADBannerViewDelegate>

@property (strong, nonatomic) UIImageView *page1;
@property (strong, nonatomic) UIImageView *page2;
@property (strong, nonatomic) UIImageView *page3;
@property (strong, nonatomic) UIImageView *page4;

@property (weak, nonatomic) IBOutlet UIScrollView *scrollView;
@property (weak, nonatomic) IBOutlet UIPageControl *pageControl;
@property (strong, nonatomic) ADBannerView *bannerView;

- (IBAction)changePage:(id)sender;

@end
```



ADBannerView初始化

```
// iOS 6 ADBannerView 实例化采用方法initWithAdType:
if ([ADBannerView instancesRespondToSelector:@selector(initWithAdType:)])
{
    self.bannerView = [[ADBannerView alloc] initWithAdType:ADAdTypeBanner];
    // 设定iOS 6 广告栏自动调整宽度
    self.bannerView.autoresizingMask = UIViewAutoresizingFlexibleWidth;
} else {
    self.bannerView = [[ADBannerView alloc] init];
}

self.bannerView.delegate = self;

[self.view addSubview:self.bannerView aboveSubview:self.scrollView];
```



设置广告栏尺寸

```
- (void)viewDidLayoutSubviews  
{  
    [self layoutAnimated:[UIView areAnimationsEnabled]];  
}
```

该方法会在重新加载子视图时被调用。




```

- (void)layoutAnimated:(BOOL)animated
{
    // 在iOS 6.0 广告栏是自动调整
    // 为了支持iOS 5.0 及以下版本，还需要设定currentContentSizeIdentifier
#ifdef __IPHONE_OS_VERSION_MIN_REQUIRED < __IPHONE_6_0
    CGRect contentFrame = self.view.bounds;
    if (contentFrame.size.width < contentFrame.size.height) {
        self.bannerView.currentContentSizeIdentifier
            = ADBannerContentSizeIdentifierPortrait;
    } else {
        self.bannerView.currentContentSizeIdentifier
            = ADBannerContentSizeIdentifierLandscape;
    }
#endif

    CGRect bannerFrame = _bannerView.frame;
    if (self.bannerView.bannerLoaded) {
        //设置在屏幕上边。
        bannerFrame.origin.y = 0;
    } else {
        //设置在屏幕之外，使之隐藏起来。
        bannerFrame.origin.y -= self.bannerView.frame.size.height;
    }

    [UIView animateWithDuration:animated ? 0.25 : 0.0 animations:^(
        self.bannerView.frame = bannerFrame;
    )];
}

```



```
#if __IPHONE_OS_VERSION_MIN_REQUIRED < __IPHONE_6_0
- (BOOL)shouldAutorotateToInterfaceOrientation:
(UIInterfaceOrientation)interfaceOrientation
{
    return YES;
}
#endif

- (NSUInteger)supportedInterfaceOrientations
{
    return UIInterfaceOrientationMaskAll;
}
```



ADBannerViewDelegate委托

```
- (void)bannerViewDidLoadAd:(ADBannerView *)banner
{
    NSLog(@"广告加载成功");
    [self layoutAnimated:YES];
}

- (void)bannerView:(ADBannerView *)banner didFailToReceiveAdWithError:
(NSError *)error
{
    NSLog(@"广告加载失败");
    [self layoutAnimated:YES];
}

- (void)bannerViewActionDidFinish:(ADBannerView *)banner
{
    NSLog(@"广告关闭");
    [self layoutAnimated:YES];
}
```



插页广告

- 内容显示场景
- 过渡界面



内容显示场景

画面1

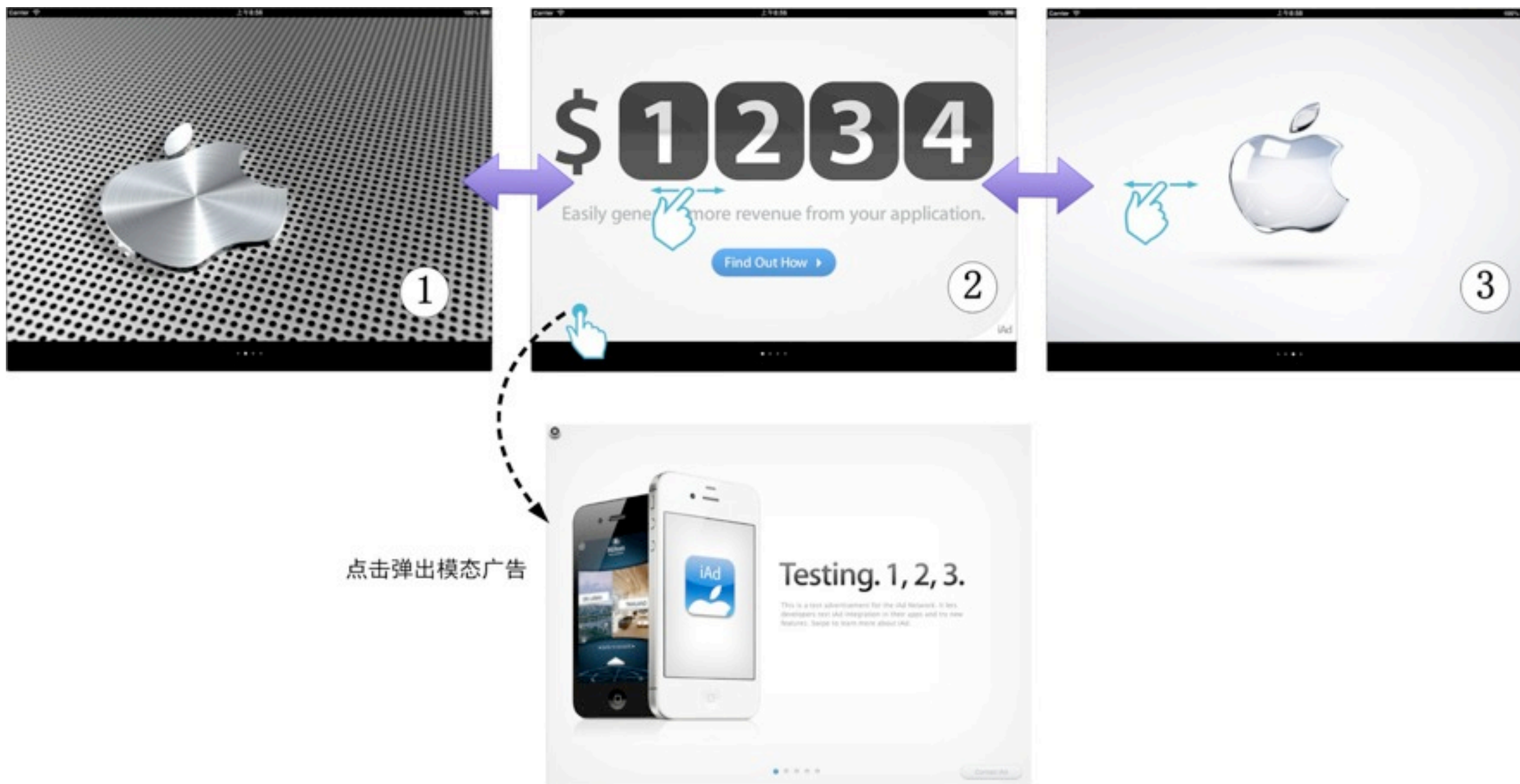
iAD

画面2

画面3



内容显示场景实例



点击弹出模态广告



ViewController.h

```
#import <UIKit/UIKit.h>
#import <iAd/iAd.h>

#define S_WIDTH 1024           //屏幕宽度
#define S_HEIGHT 768          //屏幕高度

@interface ViewController : UIViewController <UIScrollViewDelegate,
ADInterstitialAdDelegate>

@property (strong, nonatomic) NSMutableArray *pageList;

@property (weak, nonatomic) IBOutlet UIScrollView *scrollView;
@property (weak, nonatomic) IBOutlet UIPageControl *pageControl;
@property (strong, nonatomic) ADInterstitialAd *interstitial;

- (IBAction)changePage:(id)sender;

@end
```



ADInterstitialAd初始化

```
- (void)viewDidLoad
{
    [super viewDidLoad];

    self.interstitial = [[ADInterstitialAd alloc] init];
    self.interstitial.delegate = self;

    self.scrollView.delegate = self;

    self.pageList = [[NSMutableArray alloc] init];
    [self.pageList addObject:[[UIImageView alloc] initWithImage:[UIImage
imageNamed:@"apple-1.jpg"]]];
    [self.pageList addObject:[[UIImageView alloc] initWithImage:[UIImage
imageNamed:@"apple-2.jpg"]]];
    [self.pageList addObject:[[UIImageView alloc] initWithImage:[UIImage
imageNamed:@"apple-3.jpg"]]];

    [self reloadPage];
}
```



重新加载界面中的视图

```
-(void)reloadPage
{
    //内容视图高度
    int contentHeight = self.scrollView.frame.size.height;

    self.pageControl.numberOfPages = [self.pageList count];

    self.scrollView.contentSize
        = CGSizeMake([self.pageList count] * S_WIDTH, contentHeight);

    for (int i = 0; i < [self.pageList count]; i++) {
        UIView *view = self.pageList[i];
        [view removeFromSuperview];
        view.frame = CGRectMake(S_WIDTH * i, 0.0f, S_WIDTH, contentHeight);
        [self.scrollView addSubview:view];
    }
}
```



ADInterstitialAdDelegate委托

```
// 一个新的广告被加载每次都会调用该方法
- (void)interstitialAdDidLoad:(ADInterstitialAd *)interstitialAd {
    NSLog(@"广告加载成功");
    UIView* interstitialContainer
        = [[UIView alloc] initWithFrame:CGRectZero];
    [self.pageList insertObject:interstitialContainer
                    atIndex:self.pageControl.currentPage];
    [self reloadPage];
    [self.interstitial presentInView:interstitialContainer];
}

// ADInterstitialAd对象卸载时候调用该方法
- (void)interstitialAdDidUnload:(ADInterstitialAd *)interstitialAd {
    NSLog(@"广告卸载");
    for (UIView* item in self.pageList) {
        if ([item isKindOfClass:[UIView class]]) {
            [item removeFromSuperview];
            [self.pageList removeObject:item];
            [self reloadPage];
            break;
        }
    }
}
```



```
// 执行一个广告动作执行调用, 返回YES可以执行动作, NO不可以执行
- (void)interstitialAd:(ADInterstitialAd *)interstitialAd didFailWithError:
(NSError *)error
{
    NSLog(@"广告加载失败");
}

// 执行一个广告动作执行调用, 返回YES可以执行动作, NO不可以执行
- (BOOL)interstitialAdActionShouldBegin:(ADInterstitialAd *)interstitialAd
willLeaveApplication:(BOOL)willLeave
{
    return YES;
}

// 用户关闭模态广告窗口回调该方法
- (void)interstitialAdActionDidFinish:(ADInterstitialAd *)interstitialAd
{
    NSLog(@"广告关闭");
}
```



过渡界面场景

画面1

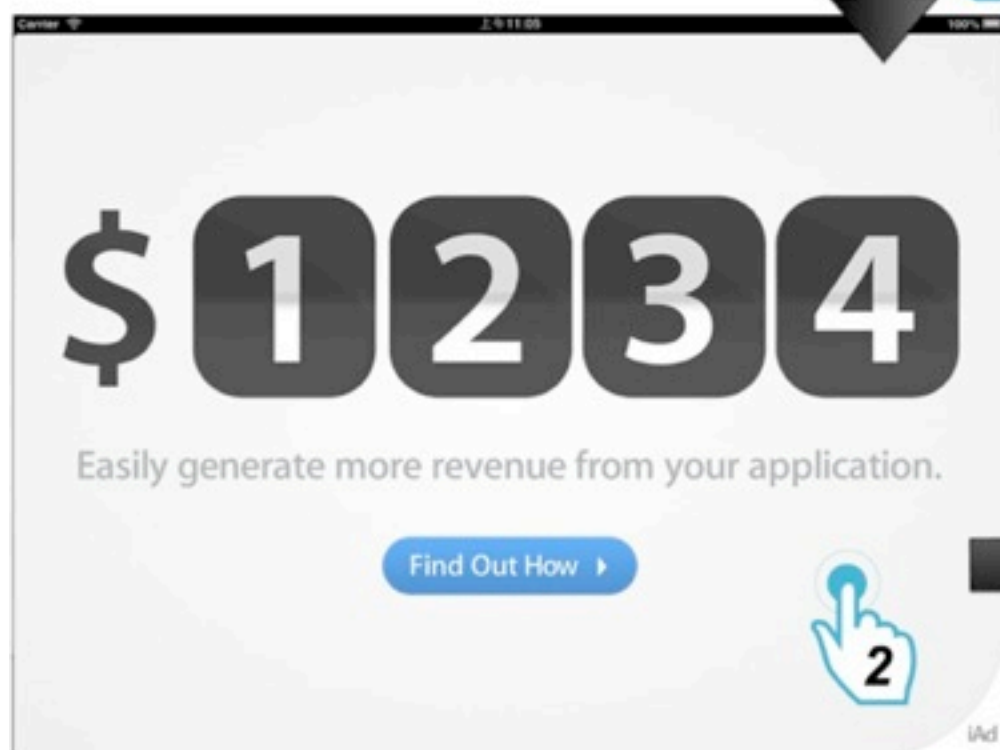
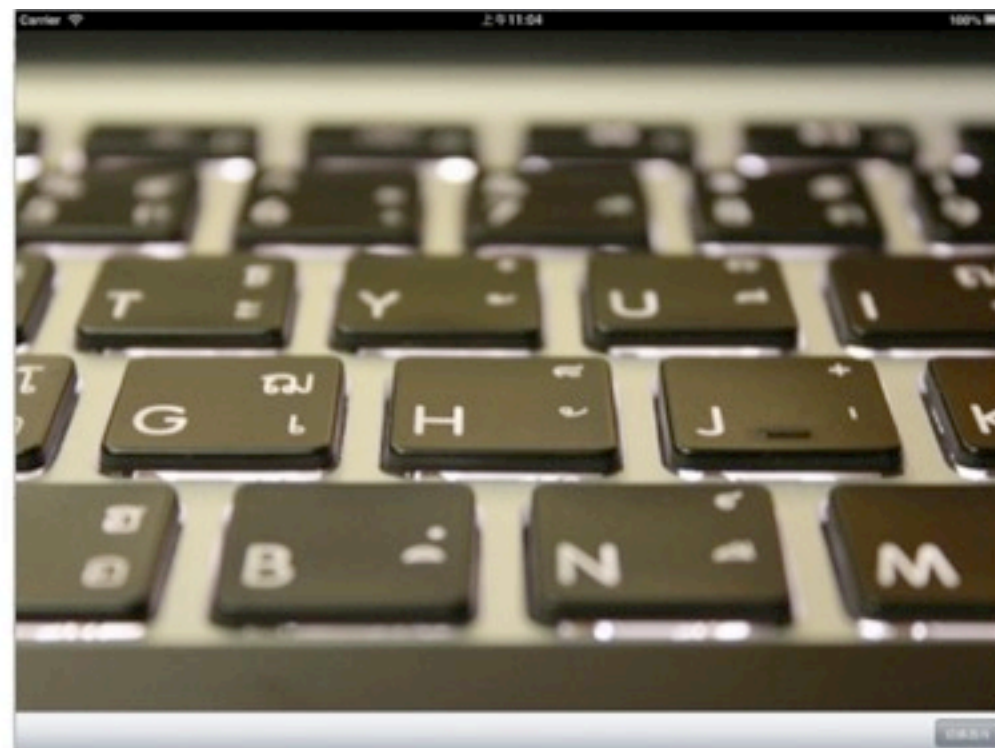
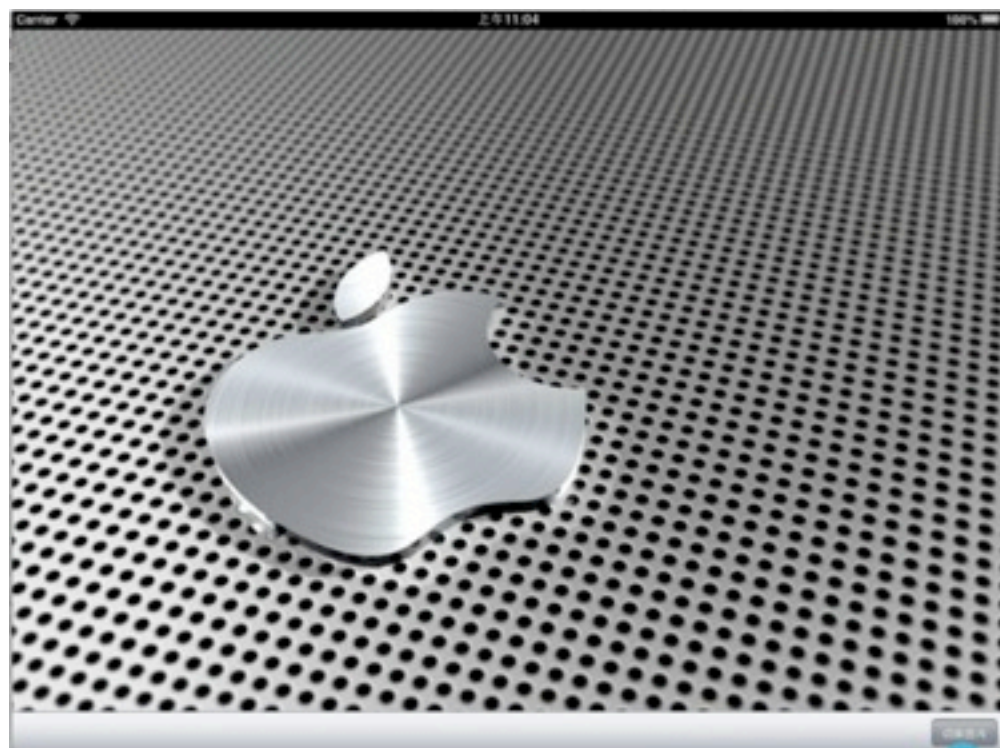


iAD

画面2



过渡界面插页广告实例



ViewController.h

```
#import <UIKit/UIKit.h>
#import <iAd/iAd.h>

@interface ViewController : UIViewController <ADInterstitialAdDelegate>

@property (strong, nonatomic) UIImageView *page1;
@property (strong, nonatomic) UIImageView *page2;

@property (strong, nonatomic) ADInterstitialAd *interstitial;

- (IBAction)switchView:(id)sender;

@end
```



viewDidLoad方法

```
- (void)viewDidLoad
{
    [super viewDidLoad];

    self.page1 = [[UIImageView alloc] initWithImage:[UIImage
imageNamed:@"apple-1.jpg"]];
    self.page1.frame = CGRectMake(0.0f, 0.0f, 1024.0f, 704.0f);
    [self.view addSubview:self.page1];

    self.page2 = [[UIImageView alloc] initWithImage:[UIImage
imageNamed:@"apple-2.jpg"]];
    self.page2.frame = CGRectMake(0.0f, 0.0f, 1024.0f, 704.0f);

    self.interstitial = [[ADInterstitialAd alloc] init];
    self.interstitial.delegate = self;
}
```



switchView:方法

```
- (IBAction)switchView:(id)sender {  
    [UIView animateWithDuration:1.0 animations:^(  
        if ([self.page1 superview]) {  
            [self.page1 removeFromSuperview];  
            [self.view addSubview:self.page2];  
        } else {  
            [self.page2 removeFromSuperview];  
            [self.view addSubview:self.page1];  
        }  
    ] completion:^(BOOL finished) {  
        if (self.interstitial.loaded) {  
            [self.interstitial presentFromViewController:self];  
        }  
    }];  
}
```



ADInterstitialAdDelegate委托

```
// ADInterstitialAd对象卸载时候调用该方法
- (void)interstitialAdDidUnload:(ADInterstitialAd *)interstitialAd
{
    NSLog(@"广告卸载");
    self.interstitial.delegate = nil;
    self.interstitial = [[ADInterstitialAd alloc] init];
    self.interstitial.delegate = self;
}

// 一个新的广告被加载每次都会调用该方法
- (void)interstitialAdDidLoad:(ADInterstitialAd *)interstitialAd
{
    NSLog(@"广告加载成功");
}
```



```
// 获得广告内容出错时候调用该方法
- (void)interstitialAd:(ADInterstitialAd *)interstitialAd didFailWithError:
(NSError *)error
{
    NSLog(@"广告加载失败");
}

// 执行一个广告动作执行调用，返回YES可以执行动作，NO不可以执行
- (BOOL)interstitialAdActionShouldBegin:(ADInterstitialAd *)interstitialAd
willLeaveApplication:(BOOL)willLeave
{
    return YES;
}

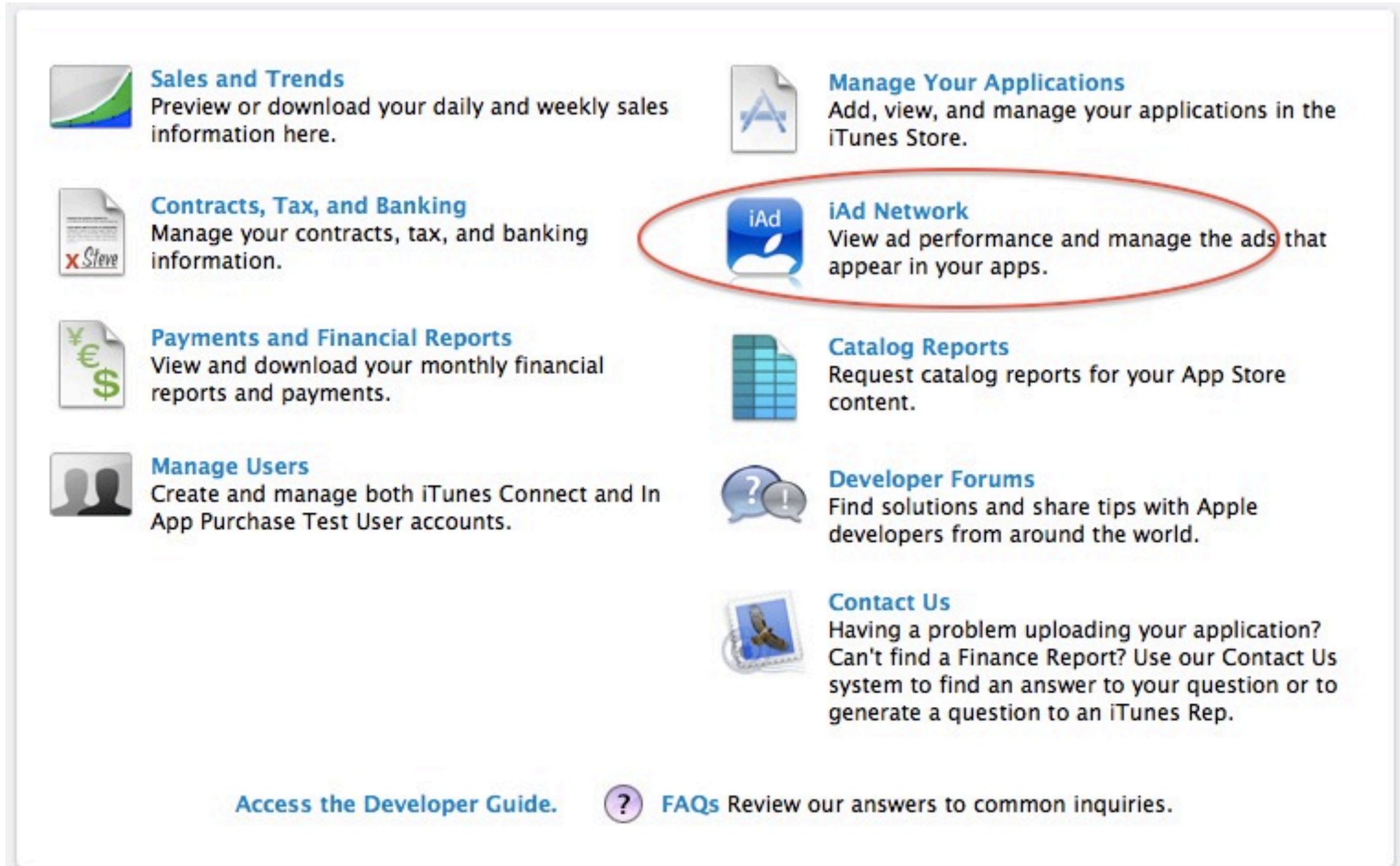
// 用户关闭模态广告窗口回调该方法
- (void)interstitialAdActionDidFinish:(ADInterstitialAd *)interstitialAd
{
    NSLog(@"广告关闭");
    self.interstitial.delegate = nil;
    self.interstitial = [[ADInterstitialAd alloc] init];
    self.interstitial.delegate = self;
}
```



查看你的收入

如果我们的应用发布成功可以通过iTunes Connect (<https://itunesconnect.apple.com/WebObjects/iTunesConnect.woa>) 网站查看应用的下载量和广告收入情况。

iTunesConnect登录成功界面



Sales and Trends
Preview or download your daily and weekly sales information here.

Contracts, Tax, and Banking
Manage your contracts, tax, and banking information.

Payments and Financial Reports
View and download your monthly financial reports and payments.

Manage Users
Create and manage both iTunes Connect and In App Purchase Test User accounts.

Manage Your Applications
Add, view, and manage your applications in the iTunes Store.

iAd Network
View ad performance and manage the ads that appear in your apps.

Catalog Reports
Request catalog reports for your App Store content.

Developer Forums
Find solutions and share tips with Apple developers from around the world.

Contact Us
Having a problem uploading your application? Can't find a Finance Report? Use our Contact Us system to find an answer to your question or to generate a question to an iTunes Rep.

[Access the Developer Guide.](#)

FAQs Review our answers to common inquiries.



iAd网络Summary部分

My Apps

Summary

 [Download Report](#)

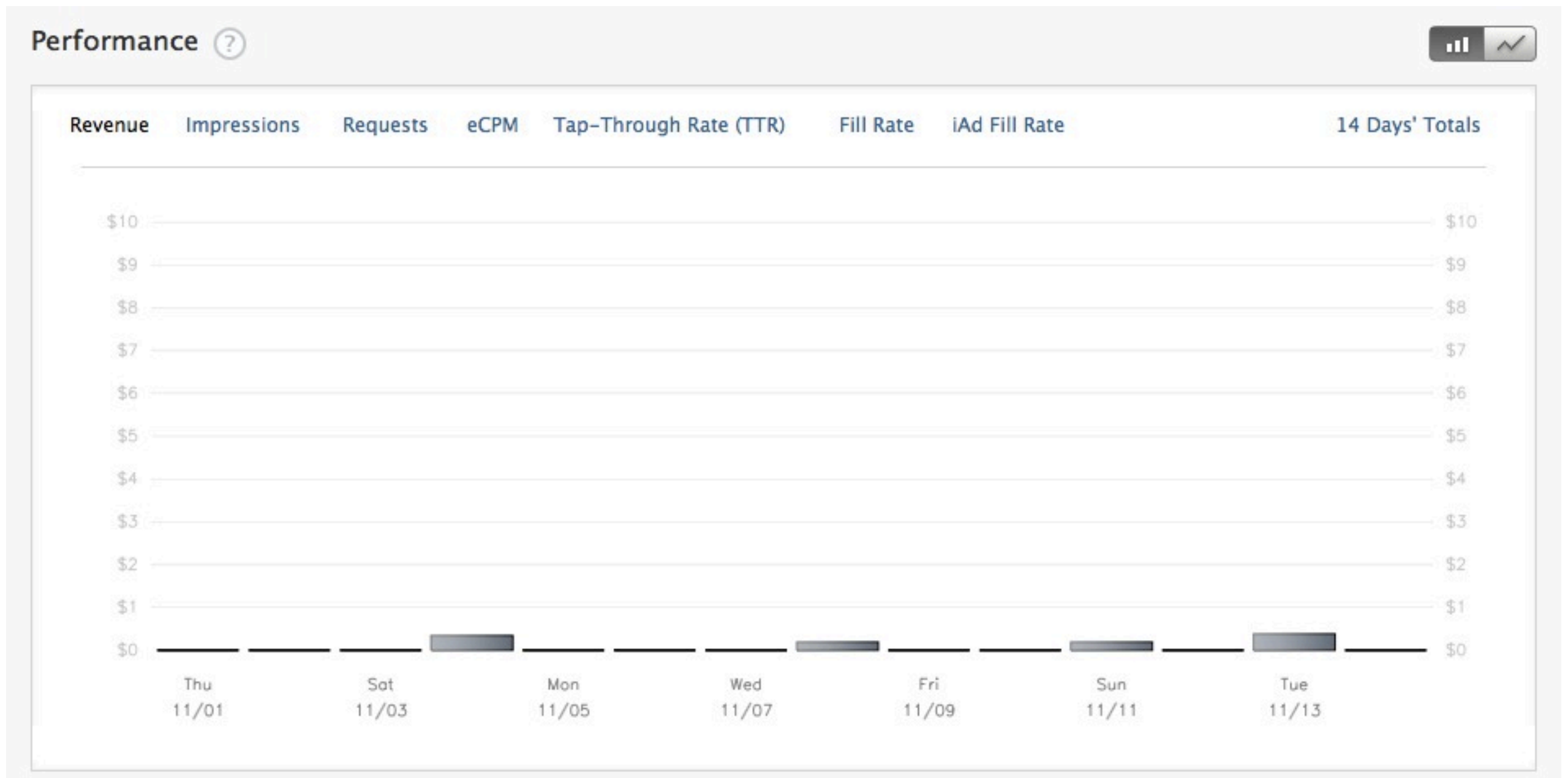
This page provides a summary of your ad performance. You can check ad revenue and key metrics by app, country, or date. To view ad performance, or edit information for a specific application, select the app below.

Note: Monthly payments to you are based on Apple's fiscal month. For more information, refer to the [iTunes Connect Payments and Financial Reports Guide](#).

Revenue Last 7 Days	Revenue Today	eCPM Average Last 7 Days	eCPM Average Today
\$0.78	\$0.00	\$7.70	\$0.00



iAd网络Performance部分图表


















iAd网络Performance部分表格界面

Show: 14 Days Starting on: 11/01/2012

By App By Country By Date

Search Apps

	App	Revenue	eCPM	Requests	Impressions	Fill Rate	iAd Fill Rate	TTR	Ad Status	Actions
	LijiangFree	\$0.21	\$17.50	12	12	100.00%	100.00%	8.33%	 Live Ads	View 
	SaPaintLite	\$0.92	\$7.22	147	127	86.39%	86.39%	3.94%	 Live Ads	View 
	Virtual Tour to the ...	\$0.00	\$0.00	7	6	85.71%	85.71%	0.00%	 Live Ads	View 
	移动手机充值	\$0.00	\$0.00	3	0	0.00%	0.00%	0.00%	 Live Ads	View 
	联通手机充值	\$0.00	\$0.00	2	1	50.00%	100.00%	0.00%	 Live Ads	View 

Learn more about the iAd Network in the [Glossary](#)



- Revenue 收入;
- eCPM effective cost per mille, 平均每千次展示价格;
- Requests 请求次数;
- Impressions 浏览次数;
- Fill Rate 填充率, Impressions / Requests结果, 这个比例过低说明效果不好;
- iAd Fill Rate iAd广告填充率;
- TTR 点击率, 这个指标很能说明广告有效性, 广告的收入有展示和点击, 点击收入要比展示高。



谢谢