

Jiale(Flora) Zhang

Xi'an Jiaotong University, Beilin District, Xi'an, China | (+86) 180-8252-3616 | florazjl@163.com

EDUCATION

Xi'an Jiaotong University (XJTU)

Xi'an, China

Quantitative economics and Finance

GPA: 3.6/4.0

Sep 2017-Jun 2020 (Expected)

- **Courses:** Mathematical analysis, Corporate finance, Financial accounting, Intermediate microeconomics, Intermediate macroeconomics, Applied statistics, etc
- **Awards:** University First-class Scholarship (Top 10%), First prize in mathematical modeling competition of Shenzhen

Xi'an Jiaotong University (XJTU)

Xi'an, China

Software engineering

GPA: 3.6/4.0

Sept 2016-Jun 2017

- **Courses:** Probability statistics, Linear algebra, MATLAB, C, JAVA, STATA, HTML, etc

PROFESSIONAL EXPERIENCE

Western Securities Co.,Ltd.| Intern of management department

Xi'an, China

Aug 2018- Sept 2018

- Completed the visits and inquiries of the three business departments, updated the risk prompt part and the sustainable management opinion, completed the analysis of the financial indicators of each company, determined the authenticity of the income, and carried out the cost accounting.
- Completed the analysis, implementation plan and feasibility plan of information system transformation in 16 business departments can effectively improve the company's annual operating performance ranking.

McKinsey & Company|Part Time Assistant

Shanghai, China

Jan 2018

- Participated in strategic alliance projects of multinational corporations in retail industry, completed industry research of supermarket giants such as Carrefour and Tesco, and cooperated in innovative investment and mergers and acquisitions.
- Completed the bidding research of 5 private equity firms, studied the key success factors through the problem tree, and completed the writing of the staff evaluation copy of the private equity firms.

Shaanxi zhengyuan accounting firm|Audit intern

Xi'an, China

Jan 2018- Feb 2018

- Finished six construction company's annual report audit and data check work, analysis of financial indicators, and always maintained a high contact and communication with the audit company
- Participated in yulin city hospital audit work, in the entire audit process to check at the hospital report data and assisted the audit work

COMPETITIONS

GBC international business elite challenge| Second division champion

Jinan, China

Apr 2018-Jun 2018

- Completed luxury brand car company financial statement analysis, developed new energy projects comparative study on the industry, the feasibility and project planning
- Completed the analysis and the development of the whole English report and PPT making and English pre and Q&A, and got a good mark in the race

China "Internet +" college students innovation competition (Gold award)| Financial and investment analysis

May 2018-Sept 2018

- Our company researched and developed laser based on carbon nanotubes tumor thermal physical therapy platform, which had received multiple project investment intentions of investors
- Analyzed the financial position of the company in the next five years and investment analysis, professional business planning books, and in talks with investors

University students' entrepreneurship and innovation training national projects| Team leader

Apr 2018-Jun 2019 (Expected)

- Used game theory to analyzes the incarnations xian antique market, and established a model combined with the actual, inference and found the Nash equilibrium of them
- Used dominant strategy to further promote to the antique market, as well as international antique market, had a strong scientific research significance

ADDITIONAL INFORMATION

- **Language:** Chinese (Native), English (Fluent: TOEFL 104)
- **Computer Skills:** Familiar with JAVA, Python, STATA, Matlab, Good command of Microsoft Office

张家乐 (Flora Zhang)

手机: (+86) 180-8252-3616 | 邮箱地址: florzjl@163.com

教育背景

- 西安交通大学金禾经济研究中心, 数量经济与金融** GPA: 3.6/4.0 2017.09 至今
- 课程: 数学分析, 公司理财, 财务会计, 中级微观经济学, 中级宏观经济学, 应用统计学等
 - 荣誉: 深圳杯数学建模比赛一等奖, 国家思源奖学金, 中美创客大赛前 40 强 (10%), 挑战杯入围国赛 (进行中)
 - 英语: 托福 104
- 西安交通大学软件学院, 软件工程** GPA: 3.6/4.0 2016.09 至 2017.7
- 课程: 概率统计, 线性代数, MATLAB, C, JAVA, STATA, HTML 等

实习经历

- 西部证券股份有限公司 | 运营管理实习生** 2018.08-2018.09
- 独立完成 3 家营业部的走访和询证, 更新风险提示部分和可持续经营意见; 完成各公司财务指标分析, 收入真实性确定的分析性和实质性程序, 进行成本核算
 - 完成 16 家营业部信息系统转型的分析, 实施方案以及可行性计划, 能够有效的提升公司的年度经营业绩排名
- 麦肯锡 | 战略咨询 PTA** 2018.07.01-2018.07.20
- 参与零售行业跨国公司的联盟战略项目, 完成家乐福, 乐购等超市巨头的行业研究, 合作创新投资并购等全英文战略 PPT
 - 完成 5 家私募基金公司的对标研究, 通过问题树研究关键成功因素, 完成私募基金公司员工考评文案的撰写工作
- 陕西正源会计事务所 | 审计实习生** 2018.01-2018.02
- 完成陕西 6 家建筑公司的年度报表审核及数据核对工作, 进行财务指标分析, 并且始终保持着与审计公司的高度联系及沟通
 - 参与榆林市医院的审计工作, 在整个审计过程中负责核对该医院的报表数据, 并辅助审计工作
- 索尔软件 | 网页前端设计实习生**
- 采用 HTML 独立完成对于一家留学机构网站的前端设计及程序编写工作

专业竞赛

- GBC 国际商业精英挑战赛 | 第二赛区冠军** 2018.04-2018.06
- 完成奢侈品牌汽车公司开展新能源项目的财务报表分析, 行业对比研究, 以及项目可行性规划及分析
 - 完成全英文的分析及发展报告与 PPT 制作并进行英文 presentation 及 Q&A, 并在比赛中取得优异成绩
- 大学生创业创新训练国家级项目 | 队长** 2018.04 至今
- 采用博弈论对西安古玩市场交易的前世今生进行分析, 并且建立模型结合实际, 推断并且寻找其中的纳什均衡
 - 将占优策略进一步推广至全国古玩市场, 以及国际古玩市场, 具有很强的科研意义
 - 在项目进行过程进行了多家古玩市场的走访, 进行行业报告撰写, 以及数学模型的建立工作
- 互联网+金奖 | 财务及投资分析** 2018.05 至今
- 公司研发基于碳纳米管的激光肿瘤热物理治疗平台, 目前已收到多个投资人的项目投资意向
 - 独立完成进行公司未来五年的财务状况及投资分析, 专业商业策划书, 并与投资方进行洽谈

实践经历与社团活动

- 青春伴夕阳敬老活动 | 项目部** 2016.09-2017.06
- 在项目进行中完成总策划编写, 组织讨论确定团队成员任务与分工, 与交大周边敬老院负责人进行联系及活动安排。
 - 联合举办“关爱农村空巢老人”志愿者活动, 为当地空巢老人送温暖, 受到学校的广泛好评
- 西安交通大学校学生会 | 外联部** 2016.09-2017.06
- 承办交大之星, 迎新晚会等校级活动, 获超过三万人民币的商业赞助, 用于校园活动的推广

技能及兴趣爱好

- 掌握 JAVA, MATLAB, C, STATA, Python. 熟练运用 Microsoft Office 和 VBA, 熟悉 WIND 资讯机构端, 彭博资讯终端
- 爱好阅读, 弹钢琴, 唱歌