**大多是我自己写的，大家自己要改改，符合自己的情况。**

英语学习：

1. 动词最重要：没有动词就创造系动词。

2. 英语先说重点；

3. 没有主语，创造主语。

# 一、基本情况

1. ★★★★【自我介绍】Please introduce yourself

自己写。

2. ★★【优点】What is your strength?

优点尽量向老师展示自己的科研素养和学习能力，尽量优点后有相应的例子支撑，不空谈。

Thanks for your question, dear professor.

The most outstanding advantages are hard work and concentration. Both high school and college, I can make full use of the fragmented time to urge myself to study and achieve my goals. And when I meet with difficultis, I never give up easily, but try my best to find solution.

And I have strong execution. If my ability permits, I will finish the task assigned that day before the next day. These are my advantages. Thanks for your listening.

**最突出的优点是努力与专注。**无论高中还是大学我都能利用碎片化时间督促自己学习并实实现自己的目标。 当我遇到困难的时候我从不轻易放弃，而是尽我最大的努力去解决问题。

除此之外，我执行力很强。如果能力允许，当天布置的任务，我第二天之前一定完成。

3. ★★【缺点】What do you see as your weaknesses?

提出一个缺点后记得跟上自己的解决措施，表示正在努力纠正。

Thanks for your question, dear professor.

I'm a shy person, so l will be a bit nervous when talking in front of many people.To improve myself, l have practiced a lot. l learnt to talk aloud. l practiced doing presentations at the front of classroom. In today, I got a lot of compliments from my classmates on my public speaking ability. Although l'm still a bit nervous at this moment, l know that l have fully prepared and I believe I will have a good result in the interview.

我是一个害羞的人，所以在很多人面前说话时我会有点紧张。为了提高自己，我做了很多练习。我学着大声说话，在教室前练习做演讲。我收获了很多同学对我演讲能力的赞美。尽管此刻我还是有点紧张，但我已经做好了充分的准备，并且相信我能在面试中取得好成绩。

4. ★★★★【家乡】Where are you from?/ Please introduce your hometown

Thanks for your question, dear professor.

My hometown is Langfang in Hebei Province.The poet Han Yu once wrote that “Yanzhao land had many generous mourners since ancient times” Just as the poem says, there are many famous historical figures in hebei, such as Jing Ke, Zhang Fei, Li Dazhao and Dong cunrui.

I was deeply influenced by their exceptional deeds, which created my kindness character. I love my hometown, and welcome teachers to visit Hebei.

5. 【家庭】Can you tell something about your family?

自己写

6. 【爱好】what are your hobbies

My favorite hobby is reading books. I love reading all kinds of books, because reading makes me wise. I can get lots of strength from books. For example, I have learnd subject separation from book《The courage to be hated》. Moreover, I have learned the method of treating people from president Mao. For our partners, when they make mistakes, we should protect them before critize them. There are many interesting opinions in books, I just takes them as examples. Thanks for your listening.

我最喜欢的爱好是看书。我喜欢阅读各种各样的书，因为阅读使我变得聪明。我可以从书本中获得很多力量。例如，我从《被讨厌的勇气》一书中学会了课题分离。此外，我还从毛主席那里学到了对待人民的方法。对于我们的合作伙伴，当他们犯错误时，我们应该先保护他们，然后再批评他们。书中有很多有趣的观点，我只是以它们为例。感谢您的聆听。

★喜欢运动吗

我非常喜欢运动。运动是我调节情绪的一种重要手段。每当焦虑时，出去跑一圈，我的心情就会变好。它放松了我的思想，帮助我保持健康。

I like sports very much. Sometimes, I do exervise like swimming, cycling, and running

Among them,I love jogging most. Jogging is an important means for me to regulate my mood. Whenever I am anxious, going out for a run will let me relaxed and it help me maintain healthy.

最喜欢的偶像

我的偶像是雷军。他是一个非常谦逊、平易近人的企业家。他智商很高，大学时期自己写的代码被编写进教材。他很勇敢，50多岁重新创业，打造小米汽车。我很敬佩他。

My idol is Lei Jun. He is a very humble and approachable entrepreneur. He is very clever. The code he wrote in college was written into the textbook. He is very brave, in his 50s to start a new business, to build Xiaomi car. I admire him very much.

最喜欢的电影

是末路狂花。这是一部公路电影，讲述了两个女人在美国西部逃亡的故事。展现了弱势群体的自我斗争，逐步坚强，到永不屈服。她们很勇敢。我看完很受感动。

My favorite movie is Thelma and Louise. This is a road movie, which tells the story of two women fleeing in the West of the United States. It shows the self-struggle of the vulnerable groups, gradually becoming strong, to never yield. They are very brave. I was very moved after watching it.

最喜欢的电视剧

是大明王朝1566。这部影视作品引发了我的很多思考，我从中学到了很多为人处世、换位思考的智慧。

My favorite TV series is the Ming Dynasty 1566. This television series has triggered a lot of thinking for me, and I have learned a lot of wisdom of putting myself in the shoes of others.

# 二、本科学校类

1. ★★【本科学校】Please evaluate your undergraduate school

对学校的描述+ 学校对你的影响

Thanks for your question, dear professor.

My undergraduate university is Henan University. As one of the key universities in henan province, it has a long history and deep cultural accumulation.There are excellent teachers, colorful activities and dense studying atmosphere.

It provided me an excellent platform. Thanks for my growth and harvest from my college.

作为河南省的重点高校之一，它有悠久的历史和深厚的文化积淀。这有出色的教师、多彩的课外活动、和浓厚的学习氛围。 学校为我提供了一个卓越地平台，感谢我的学校带给我的成长与收获。

2. ★★★★【最喜欢的科目/课程】What is your favorite courses in college?

**南航问过：你觉得数据结构这门课程怎么样？ 上海大学问过：印象最深的一门课程，为什么？**

**Data structure** is one of my favorite subjects. It greatly helped me improve programing skill.

Before study data structure, I can only solve problem using violent solutions. After the study of data structure, I feel the beauty of algorithm. I can solve the problems only by very little code, but brilliant ideas. For example, dynamic programming always solve problem by a formula. I really love data structure.

数据结构是我最喜欢的科目之一。它极大地帮助了我提高编程技能。

在研究数据结构之前，我只能使用暴力解决方案来解决问题。在学习了数据结构之后，我感受到了算法的美妙。我可以通过很少的代码，但绝妙的想法来解决问题。例如，动态规划总是通过公式来解决问题。我真的很喜欢数据结构。

3. ★★【最大的收获/挑战】The biggest gain during the undergraduate period 用自己的缺点改进来谈

I'm a shy person, so l will be a bit nervous when talking in front of many people.To improve myself, l have practiced a lot. l learnt to talk aloud. l practiced doing presentations at the front of classroom. I got a lot of compliments from my classmates on my public speaking ability. Although l'm still a bit nervous at this moment, l know that l have fully prepared and I believe I will have a good result in the interview.

我是一个害羞的人，所以在很多人面前说话时我会有点紧张。为了提高自己，我做了很多练习。我学着大声说话，在教室前练习做演讲。我收获了很多同学对我演讲能力的赞美。尽管此刻我还是有点紧张，但我已经做好了充分的准备，并且相信我能在面试中取得好成绩。

**4. What impressed you most when you were at university?**

自己写。不过这个我没有被问过。

5.【本科专业】What is your major mainly about? 你为什么选择这个专业

回答思路：专业介绍+主要课程+收获

Computer science and technology is mainly about the basic theoretical skills of computer software and hardware, the development of computer systems. It involves the study of computer network, operating system, data structure and so on.【这一段我自己没有背下来，我经常说下面这段。】

By studying this major, I am not afraid of difficulties. I always meet with difficulties when develop the software. But I usually solve the problems by asking teachers and classmates’ help, and searching on the “stack overflow” website.

I have the confidence that I can solve any problems in the future. I am not afraid of any challenges.

计算机科学与技术主要是包括计算机软件和硬件的基本理论技能，计算机系统的开发。它涉及对计算机网络、操作系统和数据结构等的研究。

通过学习这个专业，我不怕困难。在开发软件时，我总是遇到困难。但我通常通过寻求老师和同学的帮助来解决问题，并在“堆栈溢出”网站上搜索。

我有信心将来可以解决任何问题。我不怕任何挑战。

6.【所在城市】Describe the city where the undergraduate school is located

Thanks for your question, dear professor.

My undergraduate school is located in Zhengzhou, Henan Province.

Zhengzhou is one of the biggest transportation hubs in China. There are many people go here to change trains.

I was deeply influenced by the simple and warm customs here, which created my extroversion character.

谢谢你的提问，亲爱的教授。

我的本科学校位于河南省郑州市。郑州是中国最大的交通枢纽之一。有很多人来这里换车。

这里朴素而热情的风俗习惯深深地影响了我，造就了我外向的性格。

7. 你大学所在的城市和你的家乡有什么不同

The city where my university is located is Zhengzhou, Henan Province, while my hometown is Langfang, Hebei Province. The most intuitive difference is that Zhengzhou is more prosperous and the transportation is more convenient. There is no subway in my hometown. I like the convenience of Zhengzhou and the traditions of my hometown.

我大学所在的城市是河南省郑州市，我的家乡是河北省廊坊市。

最直观的不同是郑州更加的繁华，交通更加的便利。我的家乡没有地铁。我喜欢郑州的便利，也喜欢家乡的传统。

8. 你打算怎么适应这里的生活？

自己写。

9.【最吃力的课程】

I think the most difficult course is software engineering.Itis mainly from the perspective of management. For undergraduates, the level of thinking is too high, and the practicality is not strong. Most of our students have no relevant practical experience, so it will be very difficult to understand this course.

软件工程。这门课程，主要是从管理层的角度出发，对本科生来说，思维层次有些太高了，而且实践性不强，我们大多数学生也没有相关的实践经验，因此这门课程理解起来就会非常的困难。

如果你报名的是软件工程专业，不建议说软件工程最吃力。

10.【本科期间最遗憾的事】The most regrettable/regretful thing during the undergraduate period

回答思路：最遗憾的事+后期的弥补措施

I didn’t participate in the scientific research project in the first grade. When I was a freshman, I was addicted to various club activities. Later, I realized that doing scientific research is really helpful to expand my knowledge and improve the problem solving ability.

Therefore, in the following two years, with my own efforts and the help of my teachers, I participated in a number of scientific research activities and got a lot of positive feedback. I will insist on looking for opportunities to improve in this aspect.

翻译：大一学年我没有参加任何科研活动。作为大一新生的我，当时 沉迷于各种社团活动。后来，我意识到了科研活动对扩展我的知识、提升问题解决能力至关重要。所以在后续的两年内，在自己的努力与老师的帮助下我参与了多项科研活动，获得许多积极的反馈，我也将坚持寻找机会在此方面提升。

11.【班级职务】

自己写。但是这个我没有被问过。

# 三、读研高校

0. ★★★★研究生规划:

First, I aim to quickly adapt to the new learning environment, and enhance my research skills, such as reading literature. Additionally, under the guidance of my tutor, I will identify a specific research topic that align with my interests.

**I am now looking forward to reading the research direction of** **machine learning, which represents one of the most cutting-edge technologies in the field of artificial intelligence. The research in this field not only pushes the development of AI technology, but also leads the change of many industries.**

Furthermore, I will work towards improving my English proficiency and enhance my ability to write academic papers in English. I will strive to produce multiple innovative papers.

1. 尽快融入新的学习环境，提高科研技能，比如阅读文献。

2. 在导师的指导下，确定自己感兴趣的具体的课题。我现在期望读的研究方向是，机器学习。它代表了人工智能领域的最前沿技术之一。这一领域的研究不仅推动了AI技术的发展，还引领了多个行业的变革。

3. 进一步提高英语水平，提升自身英文论文的撰写能力打下基础，致力于写出多篇富有创新力的高质量论文。

1.★★★★你认为作为一名研究生应该具备怎怎样的能力或品质。

The most important character must be **strong execution**. A graduate student must complete her scheduled tasks on time. No fear of difficulties, make great mental efforts to solve the difficulties.

Moreover, the **concentration** is also a great ability for graduate students. Reading and writing essays require constant concentration. If he does not focus on his work, it is difficult for him to become an excellent graduate student.

Last but not least, a good graduate student must have a **deep passion** for his subject. Because the completion of the project is a long and lonely thing, if he has enthusiasm, then he will do things much more smoothly, otherwise he will often fall into anxiety.

执行力强。按时完成自己计划的任务。没有畏难情绪，遇到困难就想办法就解决。

专注。读文章，写论文都需要持续的专注。如果他做事不专注，那么他很难成为一名优秀的研究生。

热情。一个优秀的研究生必须对所学专业抱有深厚的热情。因为完成课题是一件漫长而孤独的事，如果他抱有热情，那么他做事会顺利很多，否则会经常陷入焦虑。

2. ★★★★★★【高频-目标院校】Why do you choose us instead of the university you are in at present ?

为什么选择我们学校?

The reasons I why choose your university are as following.

First, your university is widely considered as a university with a strong computer science discipline.And the Schcool of Computer Science and Technology has a strong faculty. So this is a good platform for me to further learn and deepen my professional skills.

Finally, your school is located in xx, which provides me with a lot of job opportunities.I believe that the study experience in your school will provide strong support for my future career development.

我选择贵校主要有两个原因。

首先，贵校被广泛认为是一所计算机学科实力很强的大学。此外，计算机科学与技术学院师资力量雄厚。所以这是一个很好的平台，让我进一步学习和深化我的专业技能。

最后，贵校位于xx，这一地理位置为我提供了很多就业机会。我相信在贵校的学习经历将为我未来的职业发展提供有力的支持。

3. xx大学和你本科学校哪一个更好，为什么

My growth today is thanks to the training of henan university. I am very grateful for the curriculum and learning environment of my undergraduate school. However, the engineering strength of xx University is stronger than that of henan university. I hope to further my study in this school in the future.

我今天的成长，得益于母校的培养。我很感激母校的课程设置，母校的学习环境。但是xx大学的工科实力强于我的母校，我希望未来在这所学校继续深造。

4. 请用英文谈一谈你对人工智能未来发展趋势的看法

First, AI outperforms humans in some tasks, but not in all. For example, it writes very poor novels, but it has a lot of knowledge, and it is a good tool for human beings, not a substitute for human beings. Additionally**,** **industry continues to dominate cutting-edge AI research**. Over the past few years, far more machine learning models have been produced in industry than in academe. In 2023, industry has produced 51 notable machine learning models, while academia has contributed only 15. But Academia tends to have longer research cycles and broader perspectives. They are able to focus on research directions that may not be directly translated into commercial products in the short term. Academia and industry should strengthen cooperation. Finally, artificial intelligence will be integrated into our daily life, taking large models as an example, many companies are now training small models in vertical fields. This small model will permeate our lives.

首先，人工智能在某些任务上胜过人类，但并非在所有任务上。比如它写作小说的文笔非常差，但是，它掌握很多知识，它是人类的好工具，不能替代人类。其次，产业界继续主导人工智能前沿研究。在过去几年，产业界产生的机器学习模型要远远多于学术界。2023 年，产业界产生了 51 个著名的机器学习模型，而学术界只贡献了 15 个。但是，学术界往往具有更长的研究周期和更广阔的视野。它们能够关注那些短期内可能无法直接转化为商业产品的研究方向。学术界和产业界需要加强合作。最后，人工智能将融入我们的日常生活中，以大模型为例来看，现在很多企业在训练垂直领域的小模型。这种小模型将渗透进我们的生活中。

5. ★★★★【为啥读研/研究方向】Why do you choose x?为什么选择这个专业?为什么要读研？

For a start, I enjoy the study of computer science and technology, but I find that I have an intense interest in xx. With great passion and sustained effort, I believe that I can learn it well.

In addition, I had mastered the fundamentals of XX over the previous three years. But I

realized that my undergraduate knowledge was insufficient to help me solve some specific

problems.

Therefore, I must further my study in this field. It is also an essential step for my future self-development. As I have learned, X University has a strong faculty in the field of XX. I am desperate to get this opportunity finish my postgraduate courses in your university.

首先，**我对计算机科学本科的学习经历非常享受，但是我发现****我对xx专业有非常浓厚的兴趣**，我认为它非常有意义。凭借巨大的热情和持续的努力，我相信我能学好。

此外，我在过去四年中掌握了XX的**基本知识**。但我意识到我的本科知识不足以帮助我解决一些具体问题。

因此，**我必须进一步研究这个领域**。这也是我未来自我发展的重要一步。据我所知，X大学在XX领域拥有强大的师资力量。我非常希望有机会在贵校完成我的研究生课程。

6. ★★ 【平衡科研和生活】How do you make a balance of your university life?

The first task for students is to study. As Computer students, we are basically filled with classes every day. Although it was hard work, I never thought it was a burden. I always felt that I was getting closer and closer to my dream. In terms of scientific research,I am very grateful to my tutor for direct guidance, allowing me to complete experiments and data processing efficiently. So even with my study targets and research work, I still have free time to participate activities and enjoy my hobbies. Study hard when I should study, and play well when I should play, which is probably my way of balance.

对学生而言首要任务是学习，作为计算机学生我们基本上每天都是满课，有时候周末还会安排实验课。虽然辛苦，但我从来不认为这是负担，总觉得自己离梦想越来越近。科研方面非常感谢我的指导老师总是给我很好的引导，让我高效地完成实验和数据处理。因此即使有着学习目标和科研工作，我依旧有空闲分配给课外活动和我的兴趣爱好。该学习时就认真学习，该玩耍时就好好玩耍，大概就是我平衡的方式。

7. ★★【目标】读博还是工作，未来规划是什么

I have the intention to do a PhD. I have a strong interest in academic research, because I think doing academic work is to solve problems for the society and brings benefits for people. For example, my national college student innovation project aims to solve the problems existing in the traditional keyboard input method in special occasions and special groups. I think it is very meaningful.

As for whether to study for a PhD or work directly in the future, I will decide according to my academic growth. If I publish in a lot of top scientific journals or conferences and I need to study for a PhD to further explore this field, then I will probably choose to continue to study for a PhD. However, if my scientific research level only meets the requirements for graduation, so I will choose to work directly.

**我有读博意愿,我对于学术研究有着浓厚的兴趣**，因为我觉得做学术是在为社会解决问题，比如我的这个大创项目，它就是为了解决传统键盘输入方式在特定场合和特殊人群中存在的问题。我认为这非常有意义。

**至于未来是读博还是直接工作，我会根据自己在学术道路上的成长来决定。**如果我的学术能力是稳步提高、并且需要读博来深入探索这个领域，那么我很有可能会选择继续攻读博士学位。我的科研水平只是满足毕业要求,那么我会选择直接工作。

8. 【解决困难】How do you deal with difficulties and challenges?

I always choose to face all the difficulties and challenges directly . When I meet with difficulties and challenges, I never give up easily, but I try my best to find solution. For example, When I encounter problems in project development, I will refer to documents or learn relevant knowledge to solve the problem, which will help me improve my ability in many aspects.

我经常直面困难。当我遇到困难的时候我从不轻易放弃， 而是尽我最大的努力去解决问题。在项目开发中遇到问题时，我会去查阅文档或者去学习相关知识，从而解决这个问题，这就助于我提升自己的多方面能力.

9. 【谈谈你的学习方法】can you talk about your learning methods?

Thanks for your question, dear professor.

Interest is the best teacher. I love xx from the bottom of my heart,so I can make full use of the fragmented time to urge myself to study xx.

Moreover, I cherish every opportunity to practice,and I will also read the relevant articles to expand my knowledge border, so as to establish a relatively complete knowledge framework.

兴趣是最好的老师，我热爱xx,所以我都能利用碎片化时间督促自己学习xx。

其次，我珍惜每一次的练习机会，同时也会查阅相关文献去拓展自己的知识，进而建立一个比较完整的框架。

# 四、科研项目

1. ★★用英文介绍自己的项目

项目成果+任务。

自己写。

2. ★★★★★★项目的创新点novelty【东南计院面试真题】

自己写。

3. ★★【项目收获】

The biggest harvest is to have a deeper understanding of the complete scientific research process, which further improves my scientific research ability.

And what I feel most is my understanding to scientific research, because at the beginning, when the teacher gave advice, I still couldn’t understand that information, so I might spend a lot of time to understand. But in the later stage of the project, I can understand the teacher’s ideas better, and the project is advancing faster and faster.

最大的收获是对完整的科研流程有了更深入的认识，进一步提高了自己的科研能力。 而且自己感触最深的就是对于悟性，因为在最开始当老师指点后，自己还是没能理解到那个信息，就可能又会花很多时间去理解，但到了项目进行的后期，自己也更加能够理解老师的想法，并且项目推进地也越来越快。

# 五、压力测试

写代码中最难的一次debug经历(上交23面试真题)

我在复现这个操作系统内核项目的时候，先尝试跑通它的代码，但是无论是这个项目还是网络上的其他项目，他们的代码我很多都不能直接跑通。在这种情况下，我会先查看报错信息，然后根据报错信息去stackoverflow、csdn搜素或者询问chatgpt。我一开始在处理时，非常地烦躁，现在我可以平静地去面对代码中的任何问题。因为我相信在这些方法尝试后，我一定可以解决这个问题。如果还是不能解决，那么正好，我是第一个遇到这个问题的人，我去询问项目原作者，或者其他师兄师姐，正好把我的经验发到网上，以帮助后面的人解决这个报错信息。

When I reproduce this operating system kernel project, I first try to run through its code, but whether it is this project or other projects on the network, I can't run through a lot of their code. In this case, I will check the error message first, and then go to Stackoverflow, CSDN search, or ask ChatGPT based on the error message. I was very irritated at first, but now I can calmly deal with any problems in the code. Because I believe that after trying these methods, I will definitely be able to solve this problem. If it still can't be solved, then it just so happens that I am the first person to encounter this problem, and I go to ask the original author of the project, or other senior brothers and sisters, and just post my experience on the Internet to help the people behind me solve this error message.

1. ★★如果没有录用你会怎么办？

Whenever I encounter setbacks, I will feel sad for a while and then quickly look for countermeasures. If you not employ me, I will feel sad at the beginning, but I will reflect on what aspects of myself need to continue to work hard. Only by constantly controlling my negative emotions and persisting in improving myself can I truly make progress.

However, I really like your school, and I ask professors to consider me please. If you give me the offer, I will definitely come here.

每当遇到挫折时，我总是会难过一会儿，然后快速寻找对策。如果贵校没有录用我，我一开始会难过，但是我会反思自己哪些方面需要继续努力。只有不断控制自己的负面情绪，坚持提升自己，才能真正地进步。

但是，我真的非常喜欢贵校，还请老师考虑我，给我offer我一定回来。

一些短语

1. provided me with a solid foundation in sth.为我打下了坚实的xx基础
2. Through these specialized courses, I have accumulated solid software engineering knowledge and skills, and I am able to apply them effectively in practice通过这些专业课程的学习，我积累了扎实的软件工程知识和技能，并且在实践中能够有效地应用它们

**觉得很多？不用担心，很多内容我其实也没有背下来，重点背自己的项目经历的英文，和我标星星的问题。**