### Three-Period Model

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#### Introduction to the Model

To provide an economic intuition of the differential response of **cash holdings** to uncertainty and financial shocks, I present a properly augmented model in the spirit of

- Almeida, Campello, and Weisbach (2004)
- Han and Qiu (2007)

It is a simple representation of a dynamic setting where a profit-maximizing firm have

- present and future investment opportunities
- current cash flow and external sources of finance might not be enough to fund all profitable projects

#### Main Features

- Model has three periods: 0, 1 and 2.
- There is one representative firm (or a continuum of it)
- ullet Discount factor eta=1, but it can easily be relaxed
- In P0 firm can invest  $I_0$  in a long-term project.
  - $I_0$  pays a deterministic return  $g(I_0) = G(I_0) + qI_0$  in P2
- In P1 firm can invest  $I_1$  in a short-term project.
  - $I_1$  pays a deterministic return  $h(i_0) = H(i_0) + qI_0$  in P2
- Both  $G(\cdot)$  and  $H(\cdot)$  and thus  $g(\cdot)$  and  $h(\cdot)$  display the following properties
  - $G'(\cdot)$  and  $H'(\cdot)$  strictly positive
  - $G''(\cdot)$  and  $H''(\cdot)$  strictly negative
  - $G'''(\cdot)$  and  $H'''(\cdot)$  strictly positive

#### Period 0

- Firm enters the period with  $c_0$  internal liquidity from past and current cash flows
- Firm chooses optimal level of investment  $I_0$ , cash holding C, and borrowing  $B_0$
- Optimal choices are subject to nonnegative dividends constraint,

$$d_0 = c_0 + B_0 - I_0 - C \ge 0$$

and borrowing constraint

$$0 \leq B_0 \leq (1-\tau)qI_0$$

#### where

- $q \in (0,1]$  is the part of  $I_0$  that can be liquidated after usage
- $1-\tau$  is the part of the liquidation value of  $\emph{I}_0$  that can be captured by creditors

#### Period 1

- ullet Firm enters the period with  $C+c_1$  internal liquidity where
  - C is optimal level of cash holding chosen in P0
  - $c_1 \sim F[c_1, \ \overline{c_1}] \geq 0$  is current cash flow
  - ullet  $c_1$  is unknown in P0 and drawn at the beginning of P1
- Firm chooses optimal schedules of both investment  $I_1(c_1)$  and borrowing  $B_1(c_1)$
- Optimal choices are subject to nonnegative dividends constraint,

$$d_1 = c_1 + B_1(c_1) - I_1(c_1) + C \geq 0$$

and borrowing constraint

$$0 \leq B_1(c_1) \leq (1-\tau_1)qI_1(c_1)$$

### Period 2

- Firm receives deterministic returns  $g(I_0)$  and  $h(I_1(c_1))$
- Firm pays back loans  $B_0$  and  $B_1(c_1)$
- Dividends are defined as

$$d_2 = g(I_0) + h(I_1(c_1)) - B_0 - B_1(c_1)$$

### Firm's Problem

$$\max_{C, l_0, B_0, l_1(c_1), B_1(c_1)} d_0 + d_1 + d_2 \tag{1}$$

subject to

$$d_{0} = c_{0} + B_{0} - I_{0} - C \ge 0$$

$$d_{1} = c_{1} + B_{1}(c_{1}) - I_{1}(c_{1}) + C \ge 0$$

$$d_{2} = g(I_{0}) + h(I_{1}(c_{1})) - B_{0} - B_{1}(c_{1})$$

$$0 \le B_{0} \le (1 - \tau)qI_{0}$$

$$0 \le B_{1}(c_{1}) \le (1 - \tau)qI_{1}(c_{1})$$

$$(2)$$

#### Solution - Unconstrained Firms

A firm is financially unconstrained if it has enough financial resources such that

$$g'(I_0^*)=1$$

and

$$h'(I_1^*(c_1)) = h'(I_1^*) = 1 \quad \forall \ c_1 \in [\underline{c_1}, \ \overline{c_1}]$$

- Both  $I_0^*$  and  $I_1^*$  are independent of  $c_1$
- ullet Firm is indifferent on optimal  $C^*$ ,  $B_0^*$ , and  $B_1^*$

# Solution - Constrained Firms (I)

A firm is financially constrained if its investment levels are always lower than the first-best levels  $I_0^*$  and  $I_1^*$ .

Constraints are always expected to bind since it is not profitable to

- paying out dividends in the first two periods
- borrowing less than the maximum amount

### Solution - Constrained Firms (II)

Since constraints bind,

$$I_0 = rac{c_0 - C}{1 - q + q au}$$
 and  $I_1(c_1) = rac{c_1 + C}{1 - q + q au}$ 

Firm faces now a trade of on choosing optimal cash holding  $C^*$ 

- the cost of saving an additional unit of cash holding *C* is forgoing a unit of current investment projects
- the benefit of saving an additional unit of cash holding C is the higher ability to fund future investment projects

### Solution - Constrained Firms (III)

Optimal  $C^*(0, F)$  should be chosen to maximize

Objective = 
$$g(I_0) - I_0 + \mathbb{E}\left[h(I_1) - I_1|F\right]$$
  
=  $g\left(\frac{c_0 - C}{1 - q + q\tau}\right) - \frac{c_0 - C}{1 - q + q\tau}$   
+  $\mathbb{E}\left[h\left(\frac{c_1 + C}{1 - q + q\tau}\right) - \frac{c_1 + C}{1 - q + q\tau}|F\right]$  (3)

Solution for  $C^*(0, F)$  solves

$$g'\left(\frac{c_0 - C^*(0, F)}{1 - q + q\tau}\right) = \mathbb{E}\left[h'\left(\frac{c_1 + C^*(0, F)}{1 - q + q\tau}\right)\middle|F\right] \tag{4}$$

where SOC is negative by assumption on  $G(\cdot)$  and  $H(\cdot)$ .

### **Analysis**

I analyze the effect of an uncertainty and credit supply shocks in period 0 in order to see the differential response of cash holding  $C^*$ 

**Uncertainty Shock.** Mean-preserving spread of perceived distribution F of  $c_1$ .

**Credit Supply Shock.** Decrease by  $\varepsilon$  of the part of the liquidation value of  $I_0$  that can be captured by creditors,

$$B_0 \leq (1 - (\tau + \varepsilon))qI_0$$

# Uncertainty Shock (I)

Assume that  $C^*(0, F)$  is the optimal cash holding when distribution of  $c_1$  is F and no credit supply shocks are in place.

Then the following two relations hold,

$$g'\left(\frac{c_0 - C^*(0, F)}{1 - q + q\tau}\right) = \mathbb{E}\left[h'\left(\frac{c_1 + C^*(0, F)}{1 - q + q\tau}\right)\middle|F\right]$$
(5)

and

$$\mathbb{E}\left[h'\left(\frac{c_1+C^*(0,F)}{1-q+q\tau}\right)\Big|Q\right] > \mathbb{E}\left[h'\left(\frac{c_1+C^*(0,F)}{1-q+q\tau}\right)\Big|F\right]$$
(6)

where

- Equation 5 holds because  $C^*(0, F)$  is optimal cash flow with F
- Equation 6 holds because of Jensen's inequality.

# Uncertainty Shock (II)

Combining 5 and 6 yields

$$g'\left(\frac{c_0 - C^*(0, F)}{1 - q + q(\tau + \varepsilon)}\right) > \mathbb{E}\left[h'\left(\frac{c_1 + C^*(0, F)}{1 - q + q\tau}\right)\middle|F\right]$$
(7)

which implies that  $C^*(0, Q) > C^*(0, F)$ .

**Result.** In response to an uncertainty shock firm tends to accumulate additional cash holding from the motive of precautionary savings.

## Credit Supply Shock (I)

Given  $C^*(0, F)$ , then the following two relations hold,

$$g'\left(\frac{c_0-C^*(0,F)}{1-q+q\tau}\right)=\mathbb{E}\left[h'\left(\frac{c_1+C^*(0,F)}{1-q+q\tau}\right)\Big|F\right]$$
(8)

and

$$g'\left(\frac{c_0 - C^*(0, F)}{1 - q + q(\tau + \varepsilon)}\right) > g'\left(\frac{c_0 - C^*(0, F)}{1 - q + q\tau}\right)$$
(9)

where

- Equation 8 holds because  $C^*(0, F)$  is optimal cash flow with F
- Equation 9 holds because of Jensen's inequality.

# Credit Supply Shock (II)

Combining 8 and 9 yields

$$g'\left(\frac{c_0-C^*(0,F)}{1-q+q\tau}\right) < \mathbb{E}\left[h'\left(\frac{c_1+C^*(0,F)}{1-q+q\tau}\right)\middle|Q\right]$$
 (10)

which implies that  $C^*(\varepsilon, F) < C^*(0, F)$ .

**Result.** In response to a negative credit supply shock firm tends to accumulate less cash to finance current projects which are more financially constrained.

#### Lesson learned

As a precautionary motive, firms prefer to increase cash holdings if they expect future outcomes to be more volatile.

After a financial shock, firms substitute more cash today with less cash tomorrow because they expect to me more financially constrained today than tomorrow.